# The Effect of Survey-Based Sentiment Measures on the Predictability and Volatility of Stock Returns Conditioned on the Payout Yield and Issue Yield 

Darryl Philip Samsell<br>Old Dominion University

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# THE EFFECT OF SURVEY-BASED SENTIMENT MEASURES ON <br> THE PREDICTABILITY AND VOLATILITY OF STOCK RETURNS CONDITIONED ON THE PAYOUT YIELD AND ISSUE YIELD 

By<br>Darryl Philip Samsell<br>M.B.A. June 2003, Old Dominion University B.BA. December 1980, James Madison University<br>A Dissertation Submitted to the Faculty of Old Dominion University in Partial Fulfillment of the Requirement for the Degree of<br>DOCTOR OF PHILOSOPHY<br>BUSINESS ADMINISTRATION-FINANCE<br>OLD DOMINION UNIVERSITY<br>December 2007

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#### Abstract

THE EFFECT OF SURVEY-BASED SENTIMENT MEASURES ON THE PREDICTABILITY AND VOLATILITY OF STOCK RETURNS CONDITIONED ON THE PAYOUT YIELD AND ISSUE YIELD

Darryl Philip Samsell<br>Old Dominion University, 2007<br>Director: Dr. Mohammed Najand

Survey-based sentiment indexes from the American Association of Individual Investors, Investors' Intelligence, and the Yale University International Center for Finance show strong in-sample monthly return predictability and are strong factors in explaining the cross-sectional variation in monthly returns and in explaining the excess volatility in returns beyond that explained by cash flow fundamentals proxied by the payout yield and the issue yield from Boudoukh, et al. (2007). These finding are robust to the use of numerous methods of sentiment variable computation. Sentiment is a more significant factor during the period from January 1997 to December 2005 when U.S. stock valuations reached a peak and subsequently fell. There is no asymmetrical effect of positive and negative sentiment on monthly return volatility. There is a lagged return feedback to sentiment. There is a strong common component between sentiment and the issue yield during the "bubble" period. Overall there is strong support for a behavioral component to stock pricing. However, even with a strong in-sample performance, there is no improvement in return predictability for out-of-sample one month forecasts by the addition of sentiment measures to the payout yield and issue yield. These measures of market under or over-valuation don't improve the prediction of the timing or magnitude of future corrections in valuation.


I dedicate this work to my two daughters, my son, and my wife for all their love, encouragement, and many sacrifices.

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## 1. INTRODUCTION

The unexplained portion of the excess volatility in stock prices as documented by Campbell and Shiller (1988), Campbell (1991) and Shiller (2003) is one of the more important anomalies in finance and represents one of the biggest challenges to the efficient markets hypothesis (Shiller (2003)). Shiller (2003) suggests irrational investor behavior or investor sentiment as the likely explanation for this anomaly. The high stock market valuations peaking in 2000 followed by one of the largest corrections in history is an example of this anomaly and is referred to as a stock market "bubble" in Shiller (2002). The alternative hypothesis to the behavioral theory is that the excess volatility has a risk-based explanation.

Sentiment is defined in this paper as irrational behavior in making investment decisions possibly as a result of an overly optimistic (bullish) or pessimistic (bearish) outlook on future valuation measures. Past studies examining the underlying psychological reasons for irrational investor behaviors suggest that investors overreact to trends, place more weight on more recent or more salient information, and fail to appreciate the mean-reverting behavior of valuation factors driven by competition and economic forces toward equilibrium conditions (Examples include Kahneman and Riepe (1998), Barberis, Shleifer and Vishny (1998), DeBondt and Thaler (1985)). Kumar and Lee (2006) use a large database of the trading transactions of individual investors and find that sentiment does affect expected returns, that investors systematically trade together and trade in common sets of stocks which can be characterized as small, value, lower priced, and with low institutional holdings. Their trading patterns lead to return
comovement or a common directional component beyond that explained by changes in fundamental factors.

The idea that sentiment affects future returns probably dates back to the beginning of trading in stocks. Hardy (1939), Zweig (1973) and Malkiel (1977) represent some of the earliest papers suggesting the use of technical measures to proxy for investor sentiment. They, respectively, suggest the use of the ratio of odd-lot sales to purchases, discounts on closed-end funds, and the ratio of net mutual fund redemptions to assets. Lee, Shleifer and Thaler (1991) find that discounts on closed-end funds do have some relationship with the returns of small stocks primarily held by individual investors. Neal and Wheatley (1998) find a positive relationship between closed-end fund discounts and expected small stock returns, a weak relationship between the ratio of net mutual fund redemptions to assets and expected large stock returns, and no relationship between the ratio of odd-lot sales to purchases and returns. More recently, Baker and Wurgler (2006) develop an annual sentiment index based on six technical factors suggested in past literature as proxies for sentiment; the closed-end fund discount, NYSE share turnover, the number of IPOs, the average first-day returns on IPOs, the equity share in new issues, and the dividend premium. They find sentiment mostly affects the stocks of firms thought to be more difficult to arbitrage including smaller, younger, and more difficult to value firms such as firms with higher proportions of intangible assets.

More recently, researchers began studying the effect of sentiment on expected returns using more direct survey measures of sentiment. Fisher and Statman (2000) test expected returns using four surveys: the first, from Investors' Intelligence (II) is thought to represent professional opinion; the second, from the American Association of

Individual Investors (AAII) is thought to represent individual investor sentiment; the third, also from the AAII represents how individual investors allocate their portfolios between stocks, bonds and cash; and fourth, a proprietary survey of sell-side strategists from Merrill Lynch. They find a significant negative relationship between both the AAII sentiment measure and the strategists' measure with future $\mathrm{S} \& \mathrm{P} 500$ returns, but no relationship using the II measure. They also find a stronger relationship between the AAII sentiment measure and the returns of the S\&P 500 stocks than with smaller stocks. They do not find a significant relationship between the AAII asset allocation measures and returns. Lee, Jiang and Indro (2002) examine the role of sentiment on weekly return volatility using the II sentiment (professional advisor) index and find that sentiment affects both large and small stock returns with a larger effect on small stocks. They find changes in sentiment are negatively correlated with return volatility; bearishness leads to increases in volatility while bullishness leads to decreases in volatility. In companion papers, Brown and Cliff (2004) and Brown and Cliff (2005) test the effects of sentiment on returns. In the 2004 study, using the AAII sentiment and the II sentiment index along with a number of indirect technical measures thought to proxy for sentiment, they find little predictability for weekly or monthly returns. The strongest relationship found was between professional sentiment and large stocks which is contrary to other studies including Baker and Wurgler (2006). Brown and Cliff (2005) test the effect of sentiment over longer time frames with the use of the II sentiment index and a model which estimates a difference from fundamental value. They find the survey sentiment index predicts returns over the next 1-3 years even when controlling for a number of indirect technical proxies for sentiment.

Taken together these papers tend to support the existence of investor sentiment and that this sentiment explains some of the excess volatility in stock returns. However none of these papers include the testing of the stock "bubble" period where investor sentiment is expected to be very strong. The papers using the survey measures tend to use inconsistent computed measures from the index; some use the bull-bear spread computed as the percentage bullish minus the percentage bearish, others use the bull to bull and bear ratio computed as the percentage bullish divided by the percentage bullish plus the percentage bearish, others use just use the percentage bullish, while others consider the neutral or correction percentages. Another consideration is the AAII survey respondents are those that choose to respond possibly introducing some self-selection bias.

This paper contributes to the literature by the testing of the effects of sentiment over more recent time periods and especially to include the bubble period as a sample period using two time series analyses and a cross sectional analysis. A further contribution is to consistently use all of the computed sentiment measures used in past studies for the AAII and the II survey indexes and not just for the last weekly survey in the month but also for the average of the four weekly surveys during the month so that information is not lost. An additional contribution is the testing of eight new survey indexes developing using formal survey methods by Robert Shiller utilizing random sampling and published by the Yale University International Center for Finance. I am not aware of any past studies using these indices.

An important consideration in estimating the effect of sentiment or confidence in a time series study is the use of some form of control or valuation factor in order to
isolate the effect of sentiment from rational reactions to movements in fundamental or natural value. While the Brown and Cliff (2005) time series study uses a fundamental model to produce control values, there are insufficient studies of this model as a predictor of future returns. Numerous past studies, with some exceptions, have found the dividend yield to be a predictor of future market returns with increasing power over longer horizons. However, these studies generally use sample time periods ending prior to the early 1990s. Unfortunately, the dividend yield loses its predictive power in the 1990s as documented by Goyal and Welch (2003) and others. Boudoukh, et al. (2007) find that dividends experienced a structural break in the mid-1980s and that the more inclusive payout yield measure composed of dividends plus repurchased shares shows no such structural break. Further evidence that the dividend yield is an incomplete measure of cash flow to investors is provided by Brav, et al. (2005) who in a survey of 384 financial executives find that repurchases are now favored because they are more flexible than dividends and because they can be used to time the market or to increase earnings per share. Boudoukh, et al. (2007) find the payout yield is a significant time-series and crosssectional predictor of equity returns while the dividend yield loses prediction ability in the 1990s. They also find that the net payout yield which adjusts the payout yield for issues has even stronger prediction power than the payout yield.

So a further contribution of this paper is the use of the payout yield and the issue yield as control factors in place of the dividend yield in the time series regressions.

The most complete recent study of the effect of sentiment on the cross section of returns is Baker and Wurgler (2006). While they use their developed indirect technical sentiment index, this paper extends their study to the direct survey measures including the

AAII, II, and ICF index measures in addition to extending the study to new time periods. This paper also extends their study by adding firm characteristic portfolio sorts for return on equity (since earnings is highly correlated with size), and momentum (since it is commonly used as the fourth factor in the multifactor model).

A final contribution is to extend the time series testing of the effects of changes in sentiment on return volatility to monthly time periods from weekly, to include the payout yield and issue yield control factors, and to extend the testing to the CRSP equalweighted and value-weighted returns.

The rest of this paper is organized as follows: Section 2 contains a literature review; Section 3 describes the data and variables; Section 4 contains a time series analysis of stock returns using a vector autoregression model; Section 5 contains a time series analysis of stock returns using a GARCH model; Section 6 contains testing of the cross sectional variation in stock returns; and Section 7 concludes.

## 2. LITERATURE REVIEW

Modern finance theory requires that in order for sentiment driven or irrational mispricing to occur some limitation must exist to prevent informed rational investors from quickly correcting such mispricing to the extent that it is profitable to do so. This section reports on anecdotal and anomaly evidence that such mispricing does occur and that agency behavior and limits to arbitrage inhibit short term correction.

### 2.1 ANECDOTAL EVIDENCE OF SENTIMENT AND THE LIMITS TO


#### Abstract

ARBITRAGE

Lamont and Thaler (2003) document a violation of the law of one price and the failure of arbitrage to correct the obvious mis-pricing in the equity carve-out of Palm Inc. from 3Com Inc. The market price of the carve-out, Palm, indicated the value of the remaining assets of 3 Com were worth a negative $\$ 63$ per share. Several examples of mis-pricing due to ticker symbol confusion and the failure of corrective arbitrage are documented by Rashes (2001). In the MCI case investors confuse the ticker symbols between Massmutual Corporate Investors (MCI) and MCI Communications (MMCI). During the acquisition of MCI Communications by Worldcom Inc., investors mistakenly pushed the price of Massmutual significantly from the current market value. See Baker and Wurgler (2006) for an interesting history of anecdotal evidence of investor sentiment beginning in 1961.


### 2.2 ANOMALIES WITH POTENTIAL BEHAVIORAL EXPLANATIONS

Shiller (2002) reports that there was indeed a late 1990s stock market bubble that peaked in 2000 and that it was due to behavioral errors by professionals. It would be hard to argue against the finding of a bubble when the Nasdaq composite index rose from around 1,000 in 1995 to a level exceeding 4,500 in 2000 before returning to around 1,300 in 2002 (See Figures 1-4).

## (Insert Figures 1-4)

This bubble is just one instance of the more important anomaly of excess volatility in stock prices (Shiller (2003)). Shiller suggests that the unexplained portion of excess volatility in prices represents one of the bigger challenges to the efficient markets hypothesis. Campbell and Shiller (1988) and Campbell (1991) also document this excess volatility in prices. Shiller posits that there is likely a behavioral explanation for this anomaly.

Sentiment is suggested as the most likely explanation for the closed-end fund discounts studied by Lee, et al. (1991) and Chopra, et al. (1993). In this case the premiums and discounts also represent a violation of the law of one price since investors could purchase the same stocks directly in the market rather than as shares in the closedend funds. Closed-end fund discounts have been used in some studies (examples Neal and Wheatley (1998), Baker and Wurgler (2006)) as a proxy for sentiment.

DeBondt and Thaler (1985) find consistent and systematic price reversals for stocks with abnormal past long-term gains or abnormal past long-term losses. These
extreme past winners and losers are compiled using monthly data from the Center for Research in Securities Prices (CRSP) for the period 1926-1982. Portfolios are formed on the basis of past 5 year cumulative returns into the 50 most extreme winner and losers. In the subsequent 5 year period, the past loser portfolios outperformed the past winner portfolios by $31.9 \%$. In a follow up study, DeBondt and Thaler (1987) control for firm size and seasonality and provide stronger evidence of the long-term reversal effect. They argue that overreaction by investors to news events is consistent with long term overreaction/extrapolation and subsequent correction observed in market prices. These investor behaviors, displayed by individuals "making decisions with risk", are studied by Kahneman and Tversky (1982) who report that persons tend to overweight recent information and underweight base rate information. Investors tend to predict values in line with their perceptions using simple heuristics or rules-of- thumb. Kahneman and Tversky (1982) call this the representativeness heuristic. DeBondt and Thaler (1985) find that professional security analysts and economic forecasters also exhibit this behavioral bias.

Lakonishok, Shleifer and Vishny (1994) find that a variety of value-based (or contrarian) strategies earn higher returns. They specifically test for risk explanations and find no evidence that value strategies are fundamentally riskier. To be riskier, value stocks must under perform glamour (growth) stocks at times and particularly during falling markets. They present several possible explanations for the value effect. First, the effect may simply be due to data snooping as in Conrad, Cooper and Kaul (2003). However, superior returns to value strategies have been found in different time periods (Davis (1994)) and in different countries (Chan, Hamao and Lakonishok (1991), Fama
and French (2006)) so this explanation is unlikely. Second, they find expectational errors on the part of investors particularly regarding growth rates. Investors tend to project past growth too far into the future without due consideration that growth rates are highly mean-reverting. Chan, Karceski and Lakonishok (2003) test the persistence of growth rates and find that abnormal growth rates of firms tend to return to median growth rates generally within three years and the median growth rate approximates the growth in GDP. Work by La Porta, et al. (1997) supports this explanation in their study of investor reactions to quarterly earning announcements. Post announcement returns are substantially higher for value stocks than for glamour stocks. Positive earnings surprises persist for value stocks for up to two to three years. They also suggest that investors may make investment decisions without regard to valuations. Investors may consider wellknown or well-run firms to be good investments without regard to the price. Intermediaries may also be attracted to glamour stocks because the stocks are easier to justify to sponsors, or the stocks are considered safer, than value stocks, because the firms are perceived to be less likely to experience financial distress, or because the intermediaries' incentives are linked to an target index. Finally, the short time frames both individual investors and intermediaries (institutional investors) use to evaluate their results may explain the attraction to glamour stocks. Individuals expect high abnormal returns in a few months; institutional investors may have an even shorter time frame to match their target index.

While there is general agreement the evidence supports the existence of the long term return reversal effect and the value/growth effect, there is an on-going argument as to the explanations. The two leading hypotheses proposed to explain these anomalous
effects are the risk compensation hypothesis and the behavioral bias hypothesis. The risk compensation hypothesis posits that investors require higher returns in order to take on higher risks in investments. This hypothesis is consistent with modern finance theory and the efficient markets hypothesis and is well described and argued by Fama and French (1992). They argue that the higher returns generated by value strategies is because these strategies are somehow fundamentally riskier and the higher return is compensation to investors for bearing this risk (Fama and French (1995)). While Fama and French (1992) finds this value premium in post-1963 stocks, Davis, Fama and French (2000) updates this finding to include stocks back to 1929. As firms experience poor performance (become distressed) their valuation measures (usually some form of book equity to market equity) becomes more desirable as investors decrease the relative stock price as they require higher returns for the additional risk. On the other hand, the valuation measures for firms experiencing superior performance become lower as investors increase the relative stock price as they project lower risk. To be consistent with this hypothesis one would argue that bubbles and crashes are simply rational reactions to new information regarding valuation factors.

The behavioral bias hypothesis argues that investors over-react to good/bad news or over-extrapolate recent performance (over-reaction) without proper consideration of mean-reversion. This hypothesis is not consistent with modern finance theory or the efficient markets hypothesis. Modern finance theory requires that informed investors quickly take advantage of any behavior based misvaluation and arbitrage it away to the extent that such arbitrage is profitable. It would seem that the overreaction bias theory would require a shortage of informed investors, a surplus of informed or uninformed
intermediaries not acting in the best interest of their clients, some limits to arbitrage, or some combination of these.

One of the earliest behavior models is the noise trader model of De Long, et al. (1990). In this model, for reasons that include the failure to fully diversify and to trade based on newspaper recommendations, noise investors add risk to the market that is difficult to arbitrage away. Other behavior models have been proposed to explain the apparent overreaction found in these studies as well as under-reaction thought to be responsible for momentum effects. The two most prominent are the Barberis, et al. (1998) model and the Daniel, Hirshleifer and Subrahmanyam (2001) model. There are other less well known models by Hong and Stein (1999), Barberis, Shleifer and Wurgler (2005), and Bodurhta, Kim and Lee (1995). While each model uses somewhat different psychological biases to explain investor behavior, all three predict overreaction or underreaction via investor behavior and limits to corrective arbitrage. The biases underlying each model are difficult to test empirically but do provide a possible basis for observed investor behavior. Testing the specific psychological biases is beyond the scope of this paper.

### 2.3 LIMITS TO ARBITRAGE AND THE BEHAVIOR OF INTERMEDIARIES

One might expect that, with the growth of investments in actively managed funds such as mutual funds and pension funds, the professional managers of these funds would quickly take actions to take advantage of mis-pricing. One might be wrong.

On December 30, 1996, a front page article in the Wall Street Journal (McGough and Damato (1996)) reports that Robert Marcin, the manager of the $\$ 2.3$ billion MAS Funds Value Portfolio, is so concerned about over-valued stocks that he is reducing and using options to protect his personal holdings in stocks. However he is keeping the fund he manages fully invested in stocks because fund investors are very bullish and are quick to penalize managers who aren't fully invested in stocks. Marcin and other fund managers are concerned that if they reduce the fund's stock holdings they may share the fate of Jeffrey Vinik, manager of the huge Magellan Fund of Fidelity Investments. Around the end of 1995, he became very concerned about stock over-valuation and moved substantially into bonds and cash. Vinik was gone from Fidelity by October after investors withdrew approximately $\$ 5$ billion from the fund bringing it down to $\$ 53.3$ billion. Don Phillips, president of Morningstar said his departure was "a message sent throughout the entire fund industry". Apparently fund operators such as Fidelity have little tolerance for fund withdrawals when management fees are based on a percentage of assets managed.

Chan, Chen and Lakonishok (2002) examine the investment styles of actively managed equity mutual funds to see if fund managers are following the fund's stated objective style of investing and to examine the impact of agency on the management of the fund. They list a number of studies that show that active managers typically don't outperform passive benchmarks. They find these results somewhat surprising since professional managers should be aware of the anomalies in the literature particularly the superior returns earned by value stocks. In reality, active managers tend to cluster their investments around a broad market benchmark such as the S\&P 500 index. The
managers that take more distant positions from the benchmark tend to invest in glamour stocks and past winners. Controlling for style, the growth managers outperform value managers. Poorly performing value fund mangers tend to move to glamour (growth) stocks. Chan, et al. (2002) report the behavior of active equity mutual fund managers, along with similar evidence from pension manager studies, to be consistent with agency considerations or behavioral biases such as herding, over extrapolation, and hubris. Agency considerations include direct compensation incentives tied to achieving or beating a benchmark and/or tied to total assets under management. Since reporting services, like Morningstar, report fund performance relative to a comparable style benchmark, managers are motivated not to stray too far and may become in reality passive benchmark indexers. It is highly likely that this tendency of intermediaries to remain fully invested in the face of overvaluation and the tendency to cumulatively index the market adds to arbitrage risk and even higher overvaluation. It is also likely that after a correction begins the funds are forced to sell into falling prices as investors redeem their money from the funds perhaps adding to overshooting fundamental valuations and forcing prices to undervaluation.

Under modern financial theory, it has been argued that informed investors quickly arbitrage away stock misvaluations that arise from irrational or uninformed behavior. In order for systematic mispricing, for example for behavior such as overreaction, to occur there must be some obstacle or limit to this arbitrage activity. One of the first papers to examine the idea that arbitrage is limited in correcting noise or sentiment trading is Lee, et al. (1991) updated by Chopra, et al. (1993). They find that holding period risk is a significant limitation on arbitrage activity because the holding period is not subject to
clear estimation. Conditions that may contribute to limits on arbitrage include: the inability to borrow shares at a reasonable cost to sell short, the likelihood that such borrowed shares will be recalled before the anticipated correction occurs, and the possibility that stock prices will move even farther away from fundamental value during the arbitragers' relevant time frame possibly triggering margin calls. Intermediaries would typically withdrawals from their clients as paper losses mount during this period. The difficulty in predicting when a correction will finally happen is a significant obstacle. Shleifer and Vishny (1997) describe this process well and make the case that true riskless arbitrage is a text book fantasy especially for arbitrage performed by intermediaries; even the simplest arbitrage requires capital and holding period risk.

Brav and Heaton (2006) examine the limits to arbitrage using the generally accepted proxy of residual volatility from multifactor asset pricing models. Specifically they use the idiosyncratic risk (the residual) from the three factor model of Fama and French (1993) with the added momentum factor of Carhart (1997). While there may be some question whether this risk can actually limit arbitrage, they show that this measure is strongly correlated with other accepted measures including the degree of institutional holding, stock price level, and analyst coverage. They find that limits to arbitrage cannot explain the undervaluation anomalies such as high returns to small stocks, recent winners, value stocks, and positive earnings surprises. However the low returns to small growth stocks are consistent with limits to arbitrage evidence. But, these stocks comprise less than $1 \%$ or the CRSP portfolio of U.S. common stocks and so are economically tiny.

One might expect the high valuations for the so-called internet stocks in the late 1990s to be a prime area for arbitrage activity. While a bubble appears to have occurred
in these stocks, there may yet be a rational explanation. Battalio and Schultz (2006) examine this period to see if it was even possible to short these stocks. Normally stock prices are closely aligned with synthetic prices, derived from the options market, because of arbitrage activity. However if short selling is infeasible then stock prices diverge from the synthetic prices. Using time-stamped quotes and trades they find that less than $1 \%$ of the synthetic prices offered an arbitrage opportunity in these internet stocks. They find the expected proceeds of synthetically shorting these stocks averages $99.5 \%$ of the expected proceeds of an actual short. They argue there was plenty of opportunity to synthetically short these stocks, yet investors did not do so. They suggest that the apparent overpricing was not as apparent to investors then as now with the benefit of hindsight. With hindsight, we can now see that the correction started in 2000, but even as late as 1999 how many of those investors who clearly saw the overvaluation could also predict the timing of the correction; the likely explanation is that the holding period risk as defined in Shleifer and Vishny (1997) was too high for profitable shorting.

Since hedge fund managers share in the profits of the fund, they might be expected to quickly take advantage of mispricing resulting in a stabilizing force on prices. However, Brunnermeier and Nagel (2004) find that certain funds actually were buying into and were heavily invested in tech stocks during the price run-up to March 2000 and then were able to exit quickly enough to avoid most of the subsequent correction. They also appeared to be able to identify and exit from specific stocks whose prices subsequently fell. This study provides evidence that hedge fund managers were able to identify sentiment driven mispricing and to successfully navigate and probably exacerbate the bubble and then to escape the correction. This provides additional
evidence for the De Long, et al. (1990b) model in which informed investors take advantage of positive feedback (uninformed) investors by driving prices higher and higher and then exiting at the top.

### 2.4 EMPIRICAL STUDIES USING SENTIMENT MEASURES

The use of sentiment as a guide to investing has its roots in market adages documented in the literature back to Hardy (1939) and including Zweig (1973) and Malkiel (1977). The gist of the adages is that the best time to buy stocks is when investor sentiment is low and the best time to sell stocks is when sentiment is high suggesting that sentiment is a contrary indicator of future returns. Hardy (1939) suggests the use of the balance in odd-lot trading as a sentiment indicator. Zweig (1973) suggests the use of discounts on closed-end funds and Malkiel (1977) suggests that net mutual fund redemptions are an indicator of general sentiment. Neal and Wheatley (1998) test three measures of sentiment; the ratio of odd-lot sales to purchases, the ratio of net mutual fund redemptions to assets, and the discount on closed-end funds (Lee, et al. (1991)); for the period 1933 to 1993. Using least squares regression estimation for horizons of one month, one quarter, and one, two, three, and four years, they find evidence of return predictability in the discounts on closed-end funds and net mutual fund redemptions. Their data is NYSE and AMEX size based decile portfolios for the 1933 to 1992 time period. They find a positive relationship between discounts and expected returns on small stocks, a weak negative relationship between net redemptions and the expected returns on large stocks, and no prediction power in the odd-lot ratio. In addition they find that
discounts and net redemptions predict the size premium, the difference in the returns of large and small stocks.

An out-of-sample study of the closed-end fund discount as a proxy for sentiment in the Greek market for the period 1997-2002 using Greek closed-end funds is performed by Doukas and Milonas (2002). Since the Athens Stock Exchange market was not as well developed during this time period as the U.S. market, it is expected that sentiment might play a larger role. Consistent with the U.S. market findings of Elton, Gruber and Busse (1998), they do not find supporting evidence that the risk of stocks is affected by sentiment as proxied by the closed-end fund discount. This measure of sentiment is not a priced factor in returns and does not affect the returns of smaller stocks.

Lee, et al. (2002) use a sentiment index developed by Investor's Intelligence in a GARCH model to examine the role of sentiment on weekly return volatility and excess returns using the DJIA, S\&P500, and the Nasdaq indexes for the period 1973-1995. They find a significant positive correlation between excess returns and changes in sentiment for all three indexes indicating that sentiment affects large stocks as well as small stocks with a larger effect on the Nasdaq index. They also find that changes in sentiment are negatively correlated with return volatility. As investors become more bearish, volatility increases; as investors become more bullish, volatility decreases.

Fisher and Statman (2000) examine the Investors Intelligence Survey, a sentiment survey developed by the American Association of Individual Investors, and sentiment data of Wall Street sell-side strategists obtained from Merrill Lynch. The strategists' sentiment measure is the mean allocation to stocks as recommended by the strategists who numbered between 15 and 20 per year from September 1995 through July 1998.

Using correlation and multiple regression analysis, Fisher and Statman (2000) conclude the following: There is a low correlation between the three measures with the highest between the individual investors (AAII) and the (II) newsletter writers of 0.47 . There is a significant negative relationship between the AAII sentiment measure and the returns of the S\&P 500 index in the following month. This finding is also true for the strategists' sentiment measure, but there is no significant relationship between the Investors Intelligence measure and future returns. Using all three measures to forecast returns one month ahead results in a good fit with an $\mathrm{R}^{2}$ of $8 \%$. They also find a significantly positive relationship between the $S \& P 500$ returns and future changes in the AAII sentiment. In addition, positive returns over four week periods lead to increased positive outlook on the market for the II newsletter writers, while positive returns over 26-52 week periods lead to more bearishness. Contrary to these findings, returns had little influence on the strategists' outlook. Contrary to other literature, they find that individual investors' sentiment as measured by AAII moves more with the S\&P 500 returns than with small stock returns. Using a second survey by AAII of the asset allocations of individual investors between stocks, bonds, and cash, they find that individual investors do follow their sentiment with their investment decisions somewhat, yet seem to do better with their asset allocation then their sentiment would indicate. They find a positive relationship, though not significant, between increases in the stock allocation and future S\&P 500 returns.

Brown and Cliff (2005) also use the Investor's Intelligence sentiment index. Their methodology includes the use of Fama and French (1993) portfolio regressions on the DJIA stocks for the period 1963-2000 and the use of pricing errors from a
fundamental valuation model developed by Bakshi and Chen (2005) to estimate the effect of sentiment on deviations from estimated fundamental value covering the period 19791998. They find that sentiment levels are significantly negatively related with future two to three year horizon market returns. Consistent with their earlier paper, Brown and Cliff (2004), they find sentiment has little predictive power for short term returns. In this earlier paper, they use VAR models with bullish-bear spreads from the Investor's Intelligence sentiment index as well as from the American Association of Individual Investors as well as a number of indirect measures of sentiment. These measures include advances and declines in volume, changes in margin borrowing, changes in short interest, the odd-lot ratio, the CBOE equity put/call ratio, a volatility measure, the closed-end fund discount, fund flows, and IPO activity. Extracting the common sentiment elements using a Kalman filter and principal components from these measures, they find no short-run predictability of returns for weekly and monthly time frames. Contrary to findings, their 2005 results show that sentiment has the most influence on the returns for large growth stocks rather than the smaller stocks.

Baker and Wurgler (2006) examine the effect of sentiment on the cross-sectional variation in returns using an annual index constructed from six indirect technical factors associated in past studies to serve as a proxy for sentiment. These factors are the closedend fund discount, NYSE share turnover, the number of IPOs, the average first-day returns on IPOs, the equity share in new issues, and the dividend premium. Using this index both pre and post orthogonalization for macroeconomic factors they perform portfolio sorts and Fama and French (1993) high-low portfolio return regressions as testing methods. For monthly return horizons they use data from the merged CRSP-

Compustat database for 1962-2001; for annual return horizons they use CRSP data from 1935-2001. After testing and eliminating risked based explanations they conclude that sentiment has the strongest effects on stocks that are characterized as small, young, highly volatile, unprofitable, non-dividend paying, extreme growth, or distressed.

Kumar and Lee (2006) gain access to a large database of investor trading transactions for more than 60,000 individual investors for the time period 1991-1996. Following noise trader models (Bodurtha, Kim and Lee (1995), Barberis, et al. (2005)) where individual investor sentiment or time varying preferences can affect returns, they find evidence that sentiment does affect returns. Individual investors systematically trade together and in common sets of stocks leading to return comovement or a common directional component beyond that explained by changes in fundamental factors. They develop a buy and sell dollar volume imbalance index, which measures whether investors are net buyers or net sellers for a given period, as a unique measure of sentiment and use portfolio sorts and regressions controlling for the Fama and French factors of RMRF, SMB, and HML as well as momentum, macroeconomic factors, and earnings expectations. This particular group of investors tends to hold and trade stocks characterized as small cap, value (High B/M), lower-priced, and have lower institutional holdings. These stocks also tend to have higher costs of arbitrage as proxied by the residual from a CAPM model denoting idiosyncratic risk.

### 2.5 DIVIDENDS PLUS REPURCHASES AS A PAYOUT FACTOR

A further consideration in estimating the effect of sentiment is the use of dividends in some form as a control or valuation factor. Numerous past studies with some exceptions have found the dividend yield to be a predictor of future returns with increasing power over longer horizons ${ }^{1}$. However these studies usually use sample time periods ending prior to the mid 1990s. Goyal and Welch (2003) document the loss of predictive power of the dividend yield in the 1990s. Fama and French (2001) report that the fraction of dividend paying Compustat firms fell from 67\% in 1978 to $21 \%$ in 1999. Baker and Wurgler (2004) find four distinct trends in the rate of dividend initiations and omissions between 1963 and 2000. Boudoukh, et al. (2007) find that the total dollars of dividends paid experienced a structural break in the late 1980s and find that the more inclusive total payout yield measure composed of dividends plus repurchases divided by market capitalization shows no such structural break. They find an increasing percentage of repurchases in payouts (dividends + repurchases) beginning in 1984 and reaching approximate equality with dividends in the late 1990 s and early 2000 s . Their explanation for the increase in repurchases is "... the institution of SEC rule $10 \mathrm{~b}-18$ in 1982, which provides a safe harbor for firms conducting repurchases from stock price manipulation charges." Further evidence is provided by Brav, et al. (2005) who in a survey of 384 financial executives find that repurchases are now favored because they are more flexible than dividends and because they can be used to time the market or to increase earnings per share. Boudoukh, et al. (2007) find the payout yield is a significant time-series and cross-sectional predictor of equity returns while the dividend yield has lost predictability

[^0]power. They also find that the net payout yield which adjusts the payout yield for issues [(dividends + repurchases - issues)/market capitalization] has even stronger predictive power than the payout yield. They use several different methods for computing the dividend, repurchase, payout, issue and netpayout yield measures with similar results between methods. The first two methods use dividends, repurchases, and issues reported in annual Compustat income statement, balance sheet, and statement of cash flow and differ only in the treatment of treasury stock. The other methods use CRSP data; the first method is similar to the method for dividends, repurchases, payout, issues, and netpayout used in this paper and documented in Table 2 and Table 79; the second method uses the change in market capitalization and backs out the effect of price increases or decreases to compute repurchases and issues. The benefit of using the CRSP data is the monthly periodicity of the yield measures versus annual for the Compustat data. The reported test results use the yield measures developed using the CRSP data.

## 3. DATA AND VARIABLES

### 3.1 DATA

The full sample period is November 1987 through December 2005 (the available period for the firm level cross-sectional analysis data from Research Insight's (RI) Compustat database and for the American Association of Individual Investors (AAII) asset allocation sentiment measures) with two sub-periods for robustness tests as November 1987-December 1996 and January 1997- December 2005. The sub-periods are selected by dividing the sample period approximately in half thus yielding 110 monthly observations in the first sub-period and 118 in the second for a total of 218 observations. An additional sample period from March 2001 to December 2005 represents the available time frame for the eight monthly Yale ICF investor confidence measures. The sample period for the Baker-Wurgler sentiment index measures covers the time period from September 1989 to December 2004 with two sub-periods divided at December 1996 so as to be as consistent as possible with the AAII and II sub-periods. The full sample period in this study is preferable to those used in many earlier studies because it includes the full cycle of the stock market bubble with a top reached in 2000 and the subsequent multiyear correction. Consistent with prior studies, the sample is composed of all NYSE, AMEX, and NASDAQ firms included in both the Compustat annual file of active and research firms and the CRSP monthly return file. The firms in CRSP are selected as all NYSE, AMEX, Nasdaq listed firms with share codes 10 and 11 representing ordinary common shares. This selection excludes, for example, exchange traded funds, American trust
components, ADRs, SBIs, unit trusts, closed-end funds, fund companies, REITS, and firms incorporated in another country. Next the CRSP firms are matched to Compustat firms using the first 6 digits of the CUSIP number which is the common identification data element in both systems. This matching yields 14,569 firms for the full time period with an average of 6,264 firms in any given month. For the cross-sectional analyses which use accounting data from Compustat, firms are excluded if they don't have a positive value for book equity in Compustat for their previous fiscal year ending $\mathrm{t}-1$. Previous year fiscal year end accounting data for year $\mathrm{t}-1$ are merged using a six month lag for monthly returns starting in July of year $t$ through June of year $t+1$. The six month lag is used so that the accounting information is known before the return periods. The same matching process is used for the annual Baker and Wurgler sentiment measure with monthly returns.

### 3.2 SENTIMENT MEASURES

It will be helpful to refer the listing of sentiment variable names and short descriptions in Table 1 while reading this section.

(Insert Table 1)

## Investor's Intelligence (II) Advisor Sentiment Index

This advisor sentiment measure is published weekly by Investor's Intelligence ${ }^{2}$ and is based on a categorization by editors of over one hundred independent advisory services/newsletters as bullish, bearish, or neutral (See Figure 5).
(Insert Figure 5)

[^1]The sentiment measure is available back to 1963. Continuity in the categorization system has been maintained the use of relatively few editors over the years. This service is the basis for the investor sentiment index used recently in Lee, et al. (2002) and Brown and Cliff (2005). Siegle (1992) reports that this index reflected a two-to-one ratio of bullishness to bearishness just prior the stock crash in October 1987 and then switched to a one-to-two ratio after the crash indicating the index's use as a contrarian indicator. This paper follows Lee, et al. (2002) and computes the index as the ratio of the number of bullish opinions to the sum of the number of bullish and bearish opinions as well as Brown and Cliff (2005) who use the bull-bear spread which is the percentage of bullish opinions less the percentage of bearish opinions. Also included is the percentage of bullish opinions in the last week of the month used by Fisher and Statman (2000). In addition I also use the percentage of bearish opinions and the percentage of neutral/ cautious opinions in the last week of the month. To ensure that the information in the earlier weeks of a month is not lost, a four week average of each measure is also used, thus generating a total of ten sentiment measures from II. Because these advisory letters are written by professionals to indicate the market outlook, they may better reflect professional sentiment than individual investor sentiment.

## Baker and Wurgler's (2006) Sentiment Index

This sentiment measure is a annual composite index ${ }^{3}$ developed by Baker and Wurgler (2006) using principal components analysis of six measures and their first lags used as proxies for sentiment in past papers: the closed-end fund discount, NYSE share turnover, the number of IPOs, the average first day return on IPOs, the equity share in new issues, and the dividend premium (See Figure 6).

[^2]A second index is developed by orthogonalizing the first index for the macroeconomic variables of: growth in the industrial production index; growth in consumer durables, non-durables, and services; and for periods of recession. In their analysis the results from using the second index were qualitatively the same as those from using the first index. The inclusion of the the closed-end fund discount, the number of IPOs, and the average first day return on IPOs, may cause this index to tend to reflect individual investor sentiment more than professional sentiment. This paper uses both sentiment measures for testing.

## The American Association of Individual Investors Indexes

Additional sentiment measures ${ }^{4}$ come from the American Association of Individual Investors (AAII) founded in 1978 by James Cloonan, Ph.D. to support individual investors with investment education, research, and tools. Currently the AAII has approximately 150,000 members.

## AAII Individual Investor Sentiment Index

AAII has surveyed members weekly since 1987 to measure the percentage of bullish, neutral, and bearish outlooks on the direction of the stock market over the next six months. Each member can vote only once in any weekly survey. The results of the survey are reported on Thursdays on their website. The survey asks members to respond to the following question: "I feel that the direction of the stock market over the next 6 months will be..." with the available answers of; Up - Bullish, No Change - Neutral, or Down - Bearish. The weekly history is available to members back to July 1987 as an

[^3]Excel file (See Figure 7). I follow the earlier literature discussed in the II section and use ten comparable sentiment measures.

## (Insert Figure 7)

## AAII Individual Investor Asset Allocation Index

AAII has surveyed members monthly since 1987 to measure the percentage of investment assets currently held in the five categories of stock mutual funds, stocks, bond mutual funds, bonds, and cash held including CDs, savings accounts, money market funds. The survey asks members to respond to the following question. "Please include all invested funds including self directed retirement plans, but only include amounts for those categories shown; do not include real estate investments or limited partnerships. What percent of your investment portfolio is in ... stock mutual funds, stocks, bond mutual funds, bonds, and cash (CDs, savings accounts, money market funds...)"? The monthly history is available to members back to November 1987 as an Excel file (See Figure 8). The sentiment measures include the percentages of the investors' portfolios allocated to stocks, bonds, and cash as well as the spread between the percent allocated to stocks and the percent allocated to bonds in an attempt to replicate the bull-bear spreads for the AAII and II sentiment measures.
(Insert Figure 8)

## Yale School of Management Stock Market Confidence Indexes

Eight additional indexes come from the Yale University International Center for Finance. ${ }^{5}$ The following is a condensed version of the information available on the ICF website. The ICF created two classes of investor confidence indexes; the first class of indexes is based on samples of wealthy individual American investors and the second

[^4]class of indexes is based on samples of institutional investors. Each class of index seeks to capture four categories of investor confidence; One-Year Confidence, Buy-On-Dips Confidence, Crash Confidence and Valuation Confidence. These indexes were created under the direction of Dr. Robert Shiller, a well known and respected financial economist and professor at Yale. Starting With October 1989 the institutional surveys are performed every six months to April 2001, while the individual surveys are performed every six months starting with April 1999 to April 2001. Two earlier individual surveys are reported for October 1989 and October 1996. After July 2001 both classes of surveys are performed and reported monthly with the results reported as six-month moving averages. The historical results of the surveys are reported on the Yale International Center for Finance website. The investor samples are randomly drawn with approximately 100 participants in each survey. The institutional sample is selected from the investment managers section of the Money Market Directory of Pension Funds and Their Investment Managers. The monthly individual sample is a selection of highincome individual Americans from Survey Sampling, Inc. Prior to 1999, the individual sample was purchased from W.S. Pontoon, Inc. The survey questions have been consistent over time. Each of the four indexes is formed from one question that seeks to capture a specific aspect of investor confidence. The Valuation Confidence Index measures the percentage of investors that think the market is not too high (See Figure 9). (Insert Figure 9)

The Crash Confidence Index measures the probability of a stock market crash similar to the crashes on October 28, 1929 or October 19, 1987 in the next six months (See Figure 10).

## (Insert Figure 10)

The One-Year Confidence Index measures the percentage of investors that expect the Dow to increase in the next year (See Figure 11).

## (Insert Figure 11)

The Buy-On-Dips Confidence Index measures the percentage of investors that expect the Dow to rebound the following day if the Dow were to fall $3 \%$ tomorrow (See Figure 12). (Insert Figure 12)

These investor sentiment or confidence indices add another eight sentiment measures for testing for a grand total of thirty-four sentiment measures.

### 3.3 PAYOUT YIELD MEASURES

The computations for these variables are documented in Table 2; it may be useful to refer to that table while reading this section. Payout yield and issue yield measures are developed from CRSP data in a manner following Boudoukh, et al. (2007). They report similar results from the use of yield measures developed from annual accounting data from Compustat or monthly data from CRSP. Using the CRSP data generates advantages over the use of Compustat data. First, using the CRSP data provides 218 monthly observations for the sample period versus 20 annual observations from Compustat better reflecting the information available to investors on a timelier basis. Second, the dividend amounts from CRSP include special cash dividends in addition to the ordinary dividends available in CRSP, so the total cash flow to investors is better captured. Third, the CRSP repurchases data also includes companies purchased by other public firms, taken private,
or delisted for financial difficulty while the Compustat data only contains shares repurchased by the firm itself. The use of the CRSP data better follows the "total cash flow to and from investors concept" of Boudoukh, et al. (2007) than the use of Compustat data.

## (Insert Table 2)

Using the 14,569 sample firms, the cash flow measures are calculated at the firm level and then summed for matching with the CRSP portfolio value-weighted and equalweighted returns. Dividends are calculated by multiplying adjusted shares outstanding and adjusted dividends per share, both of which are adjusted historically for stock splits and stock dividends. These dividends include all cash dividends and not just ordinary dividends. Repurchases and issues are computed by multiplying the monthly change in adjusted shares outstanding by the average adjusted stock price for the month or just the beginning price if the ending price is missing or just the ending price if the beginning price is missing. Decreases in the adjusted shares outstanding are treated as repurchases while increases are treated as issues. Monthly portfolio level dollar dividends, repurchases, and issues amounts are computed by summing the firm level dollar amounts and then computing a twelve month moving sum at the portfolio level. Yields measures are computed at the portfolio level by the dividing the twelve month moving summed dollar amounts by the portfolio month end capitalization resulting in monthly yield measures. Payout yield is computed by dividing the sum of dividends and repurchases by the month end capitalization. Net Payout yield is computed by dividing (payout less issues) by the month end capitalization. (See Figures 13-16) The 12 month moving sums are plotted in Figure 13. Issues reached a remarkable high right at the peak of the
stock market bubble in late 1999 and early 2000. Repurchases grew to exceed dividends in 1996 and reached an initial peak in the late 1999 and early 2000 before falling to a low in the 2002 and 2003 time frame before climbing again through 2005. From 1996 to 2005 repurchases represented larger dollar amount of cash flows to investors than dividends.
(Insert Figure 13)
Figure 14 shows these flows as a yield percentage along with the 10 -year U.S. Treasury bond yield for reference. On a yield basis issues reached $12 \%$ at the peak in 2000. The growing importance of repurchases relative to dividends is clearly seen in the payout yield over time.

## (Insert Figure 14)

Figure 15 depicts the payout yield, the net payout yield and the 10 -year US Treasury bond yield. The net payout yield is approximately $0 \%$ from 1991 to 1995 when it begins a fall to approximately $-8 \%$ in 2000 and then climbs back to approximately $0 \%$ at the end of 2001 and fluctuates around $0 \%$ through 2005. The payout yield reaches a minimum in 2000 and up to that point appears to somewhat track the 10 -year bond yield with a fairly consistent gap until 2001 when gap decreases substantially as the market corrected.
(Insert Figure 15)
Figure 16 shows the payout yield, the dividend yield and the 10 year bond yield.
Repurchases in dollars and on a yield basis represents an increasing portion of the cash flow to investors compared with dividends. Yields constructed from these measures are used as control variables in the sentiment test models.

### 3.4 CHARACTERISTICS OF VARIABLES AND TESTS FOR NONSTATIONARITY

Table 3 presents the basic statistics of count, mean, minimum, maximum, median and standard deviation for the monthly dividend, repurchases, payout, issues, netpayout, risk-free rate, and return variables for the full sample period (section A) from 11/1987 to $12 / 2005$ as well as the two sub-periods (section B) from 11/1987 to 12/1996 and (section C) from $1 / 1997$ to $12 / 2005$. An additional sample period (section D) is presented for the period from 3/2001 to 12/2005 for which the Yale ICF sentiment measures are available on a monthly basis.

## (Insert Table 3)

Table 4 presents basic statistics for the AAII and II monthly sentiment variables for the sample period (section A) as well as the two main sub-periods (sections B \& C) and the sample period (section D) for the Yale ICF sentiment measures. No statistics are presented for the 20 annual observations of the Baker-Wurgler sentiment indexes.
(Insert Table 4)
Table 5 presents the results of the Dickey and Fuller (1979) tests for nonstationarity and partial auto correlations up to four lags for the monthly dividend, repurchases, payout, issues, netpayout, risk-free rate, and return variables for the full sample period. The yield variables and the risk free rate variables exhibit high first period autocorrelation. For the variables found to be nonstationary, the natural logs and first differences are presented in Table 6. In order to achieve stationary variables, first differences are used for the risk-free rate, payout yield, and issue yield. The differenced
yield and return variables exhibit a decreased first lag autocorrelation and show some autocorrelation at lag 3. The CRSP portfolio value-weighted and equal-weighted return variables are stationary without logging or first differencing and show no autocorrelation.

## (Insert Tables 5 and 6)

Table 7 presents the results of the Dickey-Fuller unit root tests and partial auto correlations up to four lags for the monthly sentiment variables. Of the AAII and II sentiment variables, only the asset allocations to stock and cash and the allocation spread required first differencing to achieve stationarity. The sentiment variables show significant autocorrelation at lag 1.

## (Insert Table 7)

Table 8 presents the results of the Dickey-Fuller unit root tests and partial auto correlations up to four lags for the monthly Yale ICF sentiment variables. All eight variables were first differenced in order to achieve stationarity. Before differencing these variables show high first order autocorrelation.

Tables 9-15 present Pearson correlation coefficients and their significance for the sentiment, yield, and return. As presented in Table 9, there is no significant correlation between the primary model variables of CRSP portfolio value-weighted and equalweighted returns, changes in the risk-free rate, changes in the payout yield, and changes in the issue yield. The correlations for the sentiment variables used in the models with the yield and return variables are presented in Table 10. The highest correlations range between 0.55 and 0.51 and are between diibear, diispread, diibb and the return variables. Table 11 presents similar correlation information between the Yale ICF confidence variables and the yield and return variables. There is no significant correlation between
these variables. Table 12 presents similar information for the Baker-Wurgler sentiment index. Interestingly the differenced BW variables used in our models show the highest levels of correlation with the yield and return variables with dsf2raw showing the highest correlation of 0.91 with equal-weighted returns. However these correlations cannot be considered valid since we are forming 183 monthly variables from 20 observations. Tables 13 and 14 present the correlation coefficients between the AAII and II sentiment variables. Table 13 presents the correlation information in the conventional matrix format while Table 14 presents the information sorted by the correlation coefficients for each variable which I find to be the more useful format in reviewing a large number of correlations. In Table 14 one can easily see the strongest correlations between the variables. As expected there are quite a few very high correlations between the variables. While I expected to find strong correlations between some of the AAII sentiment variables and some of the II sentiment variables, this is not the case. Primarily, the AAII asset allocation variables are highly correlated with one another; the sentiment measures are primarily correlated with one another; and the II advisor sentiment measures are primarily correlated with one another. One explanation may be that these variables really do reflect the views of different groups of investors. Perhaps the AAII asset allocation variables don't reflect sentiment, but simply indicate that this group of investors fails to rebalance their portfolios as valuations change. If so, then the allocation variables may actually represent a form of relative valuation somewhat like the payout yield. Table 15 presents the correlation information between the Yale ICF confidence variables. The highest coefficients range from 0.54 to 0.58 and involve dnvalinsa, dnyrinsa, dnyrinda, and dndiinsa. (Insert Tables 9 thru 15)

## 4. TIME SERIES ANALYSIS OF STOCK RETURNS USING VECTOR AUTOREGRESSION MODELING

Brown and Cliff (2005) use data reflecting time series deviations from a fundamental value model of the DJIA supplied to them by Bakshi and Chen (2005). This model is developed for firm level valuation, but could possibly be used for portfolio valuation. The Brown and Cliff (2005) model is a discounted cash flow model assuming that earnings per share growth follows a mean reverting process with a fixed percentage of eamings paid as dividends and with the use of the term structure to infer the discount rate. Unfortunately it is difficult to evaluate this model because the out-of-sample test period from 1985 to 1998 was overall a steadily growing bull market and their use of the prior three years moving average to develop parameters might not work over a longer period that includes significant corrections. The development of a fundamental value model with good predictive power has been shown to be quite difficult. Goyal and Welch (2006) perform a comprehensive analysis of factors used in prior papers over various sample periods to predict the equity premium. Although certain factors have predictive power in certain time periods, none of them have any significant predictive power in all periods beyond the simple use of the historical mean. While they did test dividends yields, they did not test the payout yield using dividends plus repurchases.

Boudoukh, et al. (2007) find the power of the payout yield in prediction is quite high with an $R^{2}$ of $12.1 \%$ and with the $R^{2}$ of the combined payout yield and issue yield (net payout yield) model at $26.2 \%$. These models maintain their power over the full sample period in contrast to the dividend yield model which loses significance in the full
sample time period but does have power prior to 1982 with an $R^{2}$ of $13 \%$. There is some evidence that stock prices follow a long-term mean reverting process. Lamont (1998) finds that the price itself is the best predictor of long horizon returns indicating that prices may follow a mean reverting growth process. The price maintains its power at one year and five year horizons even when the other explanatory variables are removed from the VAR. Past work is highly suggestive of mean-reversion in the growth rate of prices but testing even 10-year horizons results in low power because of the small sample of nonoverlapping ten-year periods available. ${ }^{6}$ Actually the Bakshi and Chen (2005) model would converge to a mean reverting growth rate model if a sufficiently long time horizon was used for parameter development. There is some evidence that earnings follow a mean-reverting growth rate process; Chan, et al. (2003) test the persistence of growth rates and find that abnormal growth rates of firms tend to return to median growth rates generally within three years. With the exception of inflation, competitive market forces and the tendency of economic forces to seek equilibrium, mean reversion of cash flows and discount rates is not an unreasonable assumption. In the U.S. after the inflation peak in the 1970s, increased knowledge of inflation as a monetary phenomenon and political and institutional forces may have held inflation to a mean reverting process and may do so in the future. The use of the payout yield and the issue yield which proxy the cash flows between the market portfolio and all investors as well as incorporating the current price may tend to mean revert over time and may be useful relative measures of stock market valuations.

[^5]Following the work of Lamont (1998), Campbell and Shiller (1988), Campbell (1991), Hodrick (1992) and Campbell, Lo and MacKinlay (1997) concerning the predictability of dividend yields, a vector autoregressive model (VAR) is chosen for this time series analysis. The VAR system is the optimal model choice because it shows contemporaneous relationships between variables and lags including bi-directional relationships, jointly estimates coefficients and the elements in a variance-covariance matrix of innovations and generates standard errors corrected for heteroscedasticity (Hansen (1982)). As part of the VAR model estimation process, Johansen cointegration tests are used to test for cointegration and Granger-causality tests are performed to see if causality is rejected from the sentiment variable to the other variables.

The specification of the order in the vector autoregressive process is determined using the corrected Akaike information criterion (AICC) and partial autoregressive coefficients. The above referenced papers used a first order autoregressive process. Testing is performed primarily to determine the effect of the sentiment measures on the CRSP portfolio value-weighted and equal-weighted returns.

The VAR model is specified as follows:

$$
\begin{equation*}
\mathbf{y}_{t}=\delta+\sum_{i=1}^{p} \Phi_{i} \mathbf{y}_{t-i}+\varepsilon_{t} \tag{1}
\end{equation*}
$$

where $y_{t}$ is a vector of state variables consisting of the CRSP portfolio return $r$, the change in the short term risk free rate $d r f$, the change in the payout yield dpayout, the change in the issue yield dissue, and the change in the sentiment measure dsentiment.

The variables used in the VAR model are consistent with earlier dividend yield testing (Campbell (1991), Hodrick (1992)) except with the replacement of the dividend yield with the payout yield and issue yield and including the CRSP portfolio equalweighted and value-weighted returns, the change in the short-term interest rate represented by the one-month T-bill rate and obtained from Ken French's website, and the sentiment measure as earlier described. Using the payout yield and the issue yield each as variables instead of combining them into a netpayout yield allows the VAR system to explicitly show the relationship of each variable on returns, the risk-free rate as well as each other.

Multiple iterations of the equation are estimated substituting the applicable return measure and sentiment measure resulting in approximately 68 estimations for each time period. The system is estimated using least squares because the MSE-F test statistic for the out-of-sample forecast error requires least squares estimation along with variable stationarity. The in-sample fit of the system is estimated by the F-test significance of the $\mathrm{R}^{2} \mathrm{~s}$ of the single equations in the system along with the corrected Akaike information criterion (AICC). The out-of-sample performance of the system is determined by testing the one month ahead forecast error between a restricted model (base model) without sentiment to a unrestricted model which includes a sentiment measure. This test uses the MSE-F statistic used by Goyal and Welch (2006) and developed by McCracken (2004) with methodology further described in Clark and McCracken (2005). The test statistic is similar to Theil's inequality coefficient and is a measurement of the change in the forecast mean squared error (MSE) from the restricted model (base model) to the
unrestricted model in a form which can be compared to a developed critical value to see if the change is significantly different from zero. The test statistic is calculated as:

$$
\begin{equation*}
\text { MSE-F test statistic }=(P-\tau+1) \times \frac{M S E_{1}-M S E_{2}}{M S E_{2}} \times\left(\frac{R}{P}\right)^{s} \tag{2}
\end{equation*}
$$

$M S E_{1}$ is the mean squared error of the base model forecast, $M S E_{2}$ is the mean squared error of the forecast with sentiment, $P$ is the number of out-of-sample observations and $r$ is the forecast horizon, $R$ is the number of observations used in estimating the model from which the first forecast value is predicted. Critical values developed by McCracken ${ }^{7}$ are used to determine the significance of the MSE-F test statistic. The appropriate critical values can found in the McCracken tables by confidence level ( $90 \%, 95 \%$, or $99 \%$ ), by the number of additional variables in the unrestricted model (called $\mathrm{k}_{2}$ ), and by the ratio or R/P (called $\pi$ ). Following McCracken the final term $\left(\frac{R}{P}\right)^{5}$ corrects for the small $P$ relative to $R$ and is included as $\pi$ approaches zero.

### 4.1 VAR MODEL LAG SELECTION

The next step in the analysis using VAR is to select the number of lags to include. I follow the previous literature in selecting the number of lags that minimizes the corrected Akaike Information Criterion (AICC). The AICC is a measure of fit for a VAR similar to an $\mathrm{R}^{2}$ for univariate and multivariate regressions. While the measure can be used for comparison between models the strength of the fit in isolation is not necessarily

[^6]easily evaluated. The base model is estimated for CRSP portfolio value-weighted and equal-weighted returns without any including any sentiment measures for lags 1 through 4. Tables 16 through 19 show the results of these estimations.
(Insert Table 16)
In Table 16, it can be seen that the AICC is minimized with three lags for both valueweighted and equal-weighted returns so a VAR $(\mathrm{p}=3)$ model is selected for the sentiment analysis. All models effectively achieve white noise in the residuals as measured by the Portmanteau Q statistic, except for the value-weighted return model with one lag. The single equations $R^{2} s$ represent the fit of each of the single multivariate regression equations and are presented for comparison with the upcoming sentiment regressions. It can be noted that two significant $\mathrm{R}^{2} \mathrm{~s}$ for equal-weighted returns are shown for lags 2 and 4, while the rest are insignificant. The single equation $R^{2} s$ are all significant for changes in the risk free rate, the payout yield and the issue yield.

Table 17 shows the forecast standard errors (RMSE) of the one month ahead forecasts and is presented to show that the errors while virtually the same for lags 1-4 are mostly minimized at lag 3 for changes in the risk-free rate, the payout yield, and the issue yield.

## (Insert Table 17)

Other forecast statistics for the VAR(3) base models are presented in Table 18. The strength of the return forecasts can be seen in the root mean squared error and the upper and lower limits at the $95 \%$ confidence level. At this confidence level the forecast for value-weighted returns ranges from $-7.24 \%$ to 9.16 and for equal-weighted returns from $-9.32 \%$ to $11.59 \%$. Considering the in-sample means for these returns are 1.06 and
1.31, the one-month-ahead forecast is likely not precise enough for investors. As the forecast horizon increases to 12 months, the forecast error increases with each added month (not shown).
(Insert Table 18)
Table 19 presents the proportion of the VAR base (value-weighted and equal-weighted returns) models forecast standard error attributable to each variable in the model.

Virtually all of the forecast error for returns is attributable to the returns themselves. This is also true for changes in the risk-free rate. The value-weighted returns contribute $25 \%$ to the change in the payout yield error ( $13 \%$ for equal-weighted returns) with the remaining error attributable to the change in payout yield variable itself. Similarly the returns contribute $25 \%$ (value-weighted) and $22 \%$ (equal-weighted) to the changes in issue yield error. Changes in the risk-free rate do not contribute much to the prediction error in the other variables.
(Insert Table 19)

### 4.2 VAR MODELING RESULTS

The results of the unrestricted VAR models including the AAII and the II sentiment measures are presented in Tables 20-25 for equal-weighted returns and Tables 26-31 for value-weighted returns. Tables 32-33 present the models including the BakerWurgler sentiment index and Tables 34-35 present the models including the Yale University International Center for Finance investor confidence indexes. While reading this section, it will be useful to refer to Tables 1 and 2 for the short description of each
variable name. In all of the tables the applicable base model is presented for comparison. For the AAII and II series of tables, the first table presents the AICC, the single equation statistics and the result of the Granger-Causality test. The numbers are listed for the variables where causality could not be rejected. Johansen cointegration tests were run as part of the VAR estimations and no cointegration was found for any of the models.

Table 20 presents the results for the equal-weighted return models for the full sample period from 11/1987 to $12 / 2005$. Adding each sentiment variable increases the AICC from the base model indicating a somewhat poorer fit; however the significance of the decrease in fit is unknown. The only sentiment variables that increase the significance of the return $\mathrm{R}^{2}$ are daastock (changes in the AAII \% allocation to stocks), daacash (changes in the AAII \% allocation to cash), and daaspread (changes in the spread between allocation to stocks and the allocation to bonds). The daaspread measure is highly correlated with the daastock measure and could be expected to produce similar results. In addition, causality could not be rejected for these variables and for the additional variables of the asbear4 (4-week average of AAII bearish sentiment), the asspread4 (4-week average AAII spread between bullish and bearish), and the asbb4 (4week bullish to the sum of bullish and bearish ratio). Adding sentiment measures generally increases the $\mathrm{R}^{2} \mathrm{~s}$ of the change in payout yield ratio but not the changes in the risk-free rate or the changes in the issue yield.
(Insert Table 20)
Table 21 presents the same information for the first sub-period from 11/1987 to 12/1996. Again we see a decrease in the AlCC with the addition of a sentiment variable. Causality can be rejected for returns for all of the sentiment measures. The $\mathrm{R}^{2}$ for returns
is 0.28 in the base model and is significant at the $99 \%$ level. The $\mathrm{R}^{2} \mathrm{~s}$ for returns don't improve much from the base model. If we were to only look at this time period, we might conclude that we could significantly predict equal-weighted returns using the base model and that sentiment didn't significantly affect equal-weighted returns.
(Insert Table 21)
Table 22 presents the same information for the second sub-period from 1/1997 to 12/2005. Again the AICC decreases from the base model with the addition of sentiment variables. In this time period the base model $\mathrm{R}^{2}$ for returns is not significant. However with the addition of each the sentiment variables of daastock, aabond, daaspread and asbear4, the $R^{2}$ s increase and become significant. The $R^{2} s$ for these four models range from 0.22 to 0.26 which is fairly high for returns. While not directly comparable, Boudoukh, et al. (2007) report an $\mathrm{R}^{2}$ of 0.26 using a netpayout yield composed of the payout yield less the issue yield. Causality cannot be rejected in this time period for three of the four sentiment variables for which causality could not be rejected in the full time period; daastock, daacash, and asbear4. In addition, causality cannot be rejected for aabond. For this time period it appears that sentiment did significantly affect equalweighted returns as measured by these four sentiment variables. This makes sense as this time period includes the big run-up in Nasdaq stocks and the subsequent fall.
(Insert Table 22)
However, achieving a good in-sample fit with a relatively high $\mathrm{R}^{2}$ doesn't necessarily mean that the variable can be predicted with a high level of confidence. Now we look at the out-of-sample forecast results for equal-weighted returns for the same time periods and sentiment variables. Tables 23-25 list the forecast standard errors, usually
referred to as the root mean squared errors (RMSE) which are the square roots of the mean squared errors (MSE) as well as the computed MSE-F statistics for the equalweighted return and other variables. Table 23 presents the results for the full time period, Table 24 for the first sub-period and Table 25 for the second sub-period. For all three tables, we see no significant improvement in the forecast error with the inclusion of any sentiment variable for any time period. Focusing on the five sentiment measures with the strongest in-sample performance (daastock, aabond, daacash, daaspread, and asbear4), we see their MSE-F test statistics reach their highest levels in the second sub-period, but they are not significant at the $90 \%$ level. Interestingly the MSE-Fs for daastock and daaspread also reach their highest level for changes in the payout yield in the second sub-period, but also are not significant at the $90 \%$ level. The payout yield might also be viewed as a measure of relative value so there is some indication that the change in the percentage of an individual investor's portfolio allocated to stock may have some prediction power perhaps for a longer time periodicity than one month for equal-weighted returns. This measure is a contrary indicator (not shown) leading to the conclusion that the investors responding to the AAII Asset Allocation Survey were not rebalancing their portfolios as stock values increased or were actually increasing their allocation to stocks. There is further support for this conclusion in figure 8 where the allocation to stocks reached an all time high in year 2000 during the depicted time period.
(Insert Table 23)
(Insert Table 24)
(Insert Table 25)

Tables 26 through 31 present the in-sample information for value-weighted returns. The results presented on Table 26 show an increase in the AICC indicating a decrease in the model fit. None of the models generate a significant $R^{2}$ for the value weighted return single equations, however causality from sentiment to returns cannot be rejected for the sentiment variables; iispread (Investors' Intelligence percent bullish less percent bearish), iibb (Investors' Intelligence percent bullish divided by the sum of percent bullish and percent bearish ratio), iibear4 (4 week average of Investors' Intelligence percent bearish), iispread4 (4 week average of iispread), and iibb4 (4 week average of iibb). The single equation $R^{2}$ s increase somewhat for the change in payout yield but not the other variables.
(Insert Table 26)
Table 27 presents results for the first sub-period from 11/1987 to $12 / 1996$ and shows a similar decrease in the AICC when sentiment variables are added to the base model. There are no significant single equation R 2 s for value-weighted returns for this period and causality from sentiment to returns can be rejected for all sentiment variables.
(Insert Table 27)
However, as presented in Table 24, for the second sub period from 1/1997 to 12/2005 there are some single equation returns $\mathrm{R}^{2} \mathrm{~s}$ with an increased significance from the base model. The sentiment variables for these equations are daastock, aabond, daaspread, iibear, iibb, iibear4, iispread4, and iibb4. The highest $\mathrm{R}^{2}$ of 0.29 is for aabond while the $\mathrm{R}^{2} \mathrm{~s}$ range from 0.23 to 0.25 for the others. Causality cannot be rejected for aabond, iibear, iispread, iibb, iibear4, iicorr4, iispread4, and iibb4. As with equal-weighted returns we find some indication that sentiment is a factor in this bubble period. It also
appears that while the AAII asset allocation measures were more significant for equalweighted, the II advisor sentiment measures become significant for value-weighted returns in addition the AAII bond allocation. This indicates that the AAII asset allocation and sentiment indexes tend to measure individual investor sentiment and this sentiment seems to impact smaller stock returns (equal-weighted) more than larger stock returns (value-weighted). Larger stock returns seem to be more affected by sentiment as measured by the II advisors index and the AAII bond allocation.
(Insert Table 28)
Tables 29-31 present the out-of-sample forecast results for value-weighted returns similar to Tables 23-25 for equal-weighted returns. None of the MSE-F statistics for any of the variables are significant at the $90 \%$ level for any of the time periods indicating that adding sentiment does not add any significant prediction power to the restricted base model. However, during this second sub-period or the bubble period the aabond variable which had the highest single equation $R^{2}$ also has the highest MSE-F although still not significant at $90 \%$.
(Insert Table 29)
(Insert Table 30)
(Insert Table 31)
Table 32 presents the in-sample VAR and single equation results for the Baker-Wurgler sentiment index for both equal-weighted and value-weighted returns. For both sets of returns and for all time periods adding the sentiment variables decreases the AICC indicating an increased model fit. The single equation $\mathrm{R}^{2}$ s for equal-weighted returns improve significantly from the base model for the full time period, however it appears
that this improvement is mostly due the first sub-period since the $\mathrm{R}_{2} \mathrm{~S}$ for the second subperiod are not significant. This result is opposite from the AAII and II results where sentiment had a more significant effect in the second sub period. Causality to equalweighted returns cannot be rejected for both sentiment measures for the full period and for the raw measure in the $2^{\text {nd }}$ sub period. The loss of significance of sentiment during the second sub-period or the bubble period considering the AAII and II results suggest that the Baker-Wurgler measure is only applicable to the first sub-period for equalweighted returns.

None of the single equation $R^{2} s$ for the value-weighted returns are significant for any time period and causality from sentiment to returns is rejected for all time periods. (Insert Table 32)

As presented in Table 33, the MSE-F statistics are not significant in any time period indicating the addition of the sentiment variables adds no prediction power to the base model.
(Insert Table 33)
There are an insufficient number of observations in the monthly Yale ICF index data for sub period testing so only the time period from 3/2001 to $12 / 2005$ is presented in Tables 34 and 35 . The AICC decreases somewhat from the base models for equalweighted and value-weighted returns indicting a somewhat weaker fit. The models for equal-weighted retums including the sentiment variables dnyrinda and dnyrinsa show stronger and more significant single equation $\mathrm{R}^{2} \mathrm{~s}$ at 0.43 and 0.44 than the base model's 0.33. These sentiment variables indicate the change in the percentage of individual investors and institutional investors who believe the market will rise over the next 12
months. The models for value-weighted returns have no significant $\mathrm{R}^{2} \mathrm{~s}$ including the base model. Causality is rejected for all models.
(Insert Table 34)
The results of the MSE-F statistic test on table 39 indicate that there is no significant difference in the forecast containing the sentiment variables from the base models for either equal-weighted or value-weighted returns.
(Insert Table 35)
The VAR parameter estimates for the full sample period and the two sub periods are presented in Tables 36-39, for the model which has the strongest MSE-F statistic for equal-weighted returns. The AAII allocation to stocks sentiment factor is a significant factor for returns for the full sample period at lags 2 and 3, for the first sub period at lag 3, and for the bubble period at all three lags. The increase in the significance of the sentiment lags in the $2^{\text {nd }}$ sub period indicates that sentiment played a much stronger role in the bubble period. Sentiment is also a significant factor in the payout yield which can be considered a measure of valuation. In particular sentiment is a significant contrarian factor in the $2^{\text {nd }}$ sub period. The significant factors in sentiment are its own lags and returns at one lag. The significant factors in the issue yield are its own lags, returns, the payout yield, and sentiment. During the bubble period, in which the issue yield rose and fell with the market, the payout yield is significantly negative indicating that issues are high when the payout yield is low or when stock valuations are high. This result provides support for the behavioral theory of managerial timing of the market for issues of stock Baker and Wurgler (2000). Overall these results indicate that sentiment is a factor is moving stock valuations to highs and lows that are subsequently reversed indicating over
and under valuation. There is some feedback into sentiment from returns. This evidence is consistent with the overreaction theory. Issues ebb and flow with stock over and under valuations consistent with managerial timing.

However, as previously documented, these results don't lead to an ability to predict the market over the next month. Figures 17 thru 24 present forecast plots of the VAR system state variables using the AAII allocation to stocks sentiment factor. The twelve months of 2005 are predicted from the sample period ending in 2004. In every plot the predicted values quickly return to the mean and the $95 \%$ confidence band widens. These results indicate that the mean is likely to be the best expected value for the next month but the variation is so large that actually achieving that forecast is unlikely on a monthly basis.

### 4.3 VAR MODELING CONCLUSION

In this chapter VAR models with 3 lags are used to test for improvement, from a base model, in the in-sample fit and the out-of-sample forecast ability for monthly equalweighted and value-weighted CRSP portfolio returns by the addition of 34 different sentiment variables for the full sample period and two sub periods. While the in-sample fits are significantly improved by the addition of many of the sentiment variables, the out-of-sample forecast ability is not significantly improved. The testing leads to the conclusion that the use of these sentiment measures will not assist in forecasting the next month returns. This evidence contributes to the literature concerned with the predictability of stock returns by adding the empirical testing of these 34 sentiment
variables with a different model, with more complete yield measures in the base models, with different time periods and especially with a time period from 1/1997 to $12 / 2005$ that includes the bubble period and with a out-of-sample forecast error test. The Yale ICF investor confidence measures have not been tested in the literature before to my knowledge. Sentiment may operate over longer time-frames than monthly periods so future research might include extending this type of empirical testing to a longer time periodicity such as quarterly time frames or semi-annual time frames. Unfortunately, even showing that sentiment has a significant relationship with returns or valuation measures doesn't necessarily indicate causality. Also, as pointed out by Goyal and Welch (2006), significant in-sample performance doesn't lead to prediction or forecast ability. They find no monthly forecast ability for returns just as I find no forecast ability for value-weighted returns, equal-weighted returns, or changes in the risk-rate, payout yield, issue yield, or any of the sentiment measures. These results indicate that sentiment is a factor is moving stock valuations that are subsequently reversed indicating misvaluation. There is a feedback to sentiment from returns at a one month lag. Overall, this evidence is more consistent with the overreaction theory than the risk-based theory. The evidence supports managerial timing of stock issues.

## 5. TIME SERIES ANALYSIS OF STOCK RETURNS USING GARCH MODELS

### 5.1 METHODOLOGY

This time series analysis follows Lee, et al. (2002) and uses GARCH estimation in order to analyze the effects of monthly changes in sentiment on monthly CRSP portfolio equal-weighted and value-weighted returns including the effects on the formation of conditional volatility. The GARCH model is specified as follows.

$$
\begin{align*}
& R_{i t}-R_{f t}=\alpha_{0}+\alpha_{1} h_{i t}+\alpha_{2} \Delta S_{t}+\alpha_{3} \text { dpayout } 12 \text { yld }  \tag{3}\\
& +\alpha_{4} \text { dissue } 12 \text { yld } d_{t}+\alpha_{5} \text { Jan }_{t}+\alpha_{6} \text { Oct }+\varepsilon_{i t}
\end{align*}
$$

where $\varepsilon_{i t} \sim N\left(0, h_{t}\right)$ and $R_{t i}$ is either the monthly equal-weighted or value-weighted return on the CRSP portfolio of common shares as defined in the data description section, $R_{f t}$ is the risk-free rate and is proxied by the one-month T-bill rate from Ken French's website, and $\Delta S_{t}$ is either the change or the percentage change in one of the thirty-two sentiment measures (see Table 1 for sentiment variable names and a short description). The percentage change is added to be consistent with Lee, et al. (2002); they used both the change and the percentage change with few significant differences. dpayout12yld is the change in the payout yield; dissue 12yld is the change in the issue yield. Dummy variables for October and January are included in the monthly horizon estimation to capture the seasonal effects found in excess stock returns consistent with Lee, et al. (2002). The term $h_{i t}$ is defined in equation 4 and captures the formation of conditional volatility.

$$
\begin{align*}
& h_{i t}=\beta_{0}+\beta_{1} \varepsilon_{i t-1}^{2}+\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}+\beta_{3} h_{t-1}+\beta_{4} R_{f t}  \tag{4}\\
& +\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}+\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)
\end{align*}
$$

$\beta_{0}$ is the time invariant portion of conditional volatility, $\beta_{1} \varepsilon_{i t-1}^{2}$ is the time variant portion of conditional volatility, $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ captures differences in the effect on the formation of conditional volatility of positive shocks versus negative shocks to returns with the dummy variable, $I_{t-1}=1$ if $\varepsilon_{i t-1}>0$ and equal to zero otherwise, $\beta_{3} h_{\mathrm{it}-1}$ captures lagged volatility, $\beta_{4} R_{f}$ controls for the volatility effects of inflation expectations (higher volatility is found in higher inflation periods), $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ and $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ captures the different reactions of investors to the magnitude of changes in positive and negative sentiment. The dummy variable, $I_{t-1}=1$ if $\varepsilon_{i t-1}>0$ and zero otherwise, captures the effect of positive and negative return shocks on volatility. Lee, et al. (2002) finds negative shocks lead to greater increases in volatility than positive shocks. $D_{t-1}=1$ if $\Delta S_{t}>0$ and zero otherwise. As a robustness test, the analyses also are performed using current period changes in the sentiment factor terms in equation 4 with no significant difference in results. The contributions of this study are to extend the Lee, et al. (2002) empirical testing to monthly data from weekly data and to extend the empirical testing beyond the one measure from Investors' Intelligence (II) used by Lee, et al. (2002) to additional sentiment and confidence indexes from the American Association of Individual Investors (AAII) and Yale University International Center for Finance utilizing 32 sentiment variables. In addition, this study performs testing for a new time period, including two sub-periods, which include the stock market bubble period and a third period post-bubble. Base models are run for each return type and time period
without the sentiment variables for comparison to the models including sentiment. Likehood ratio tests are performed to see if the sentiment models demonstrate significant improvement from the base models.

The study begins with testing for autocorrelation and normality. Durbin-Watson h-tests indicate that standardized residuals show autocorrelation and the Bera-Jarque statistic indicates non-normality in the preliminary diagnostic models. The DurbinWatson test shows first order autocorrelation in the equal-weighted excess returns model ( $\mathbf{p}<0.0005$ ) and third order autocorrelation in the value-weighted returns model ( $p<0.0057$ ). After the first finding of autocorrelation, the Durbin-Watson test is not suitable to indicate additional higher orders of autocorrelation so stepwise autoregressions, using the Yule-Walker method, are performed starting with ten lags and then removing one lag at a time to identify any higher orders of autocorrelation. The results support the initial indicated autocorrelations so, following Lee, et al. (2002), a corrective lagged excess return term is added to equation 3 as follows:

$$
\begin{equation*}
\sum_{k=1}^{n} \gamma_{k}\left(R_{u-k}-R_{f-k}\right) \tag{5}
\end{equation*}
$$

Equation 5 for one lag is added to the equal-weighted excess return models and for the third lag to the value-weighted excess return models to remove the indicated serial correlation of the standardized residuals to an acceptable level [Dickey and Fuller (1979), Balvers, et al. (2000)]. Bera-Jarque statistics shows the standardized residuals on the adjusted models follow a non-normal distribution for both equal-weighted and valueweighted excess return models so the monthly data does exhibit some leptokurtosis as found in the weekly data by Lee, et al. (2002) Adding the GARCH terms reduces the non-normality as measured by the Bera-Jargue statistic from 19.03 ( $p<0.0001$ ) to 6.53
( $\mathrm{p}<0.038$ ) for the equal-weighted excess return full period base model and from 9.80 ( $p<0.0074$ to 7.55 ( $p<0.023$ ) for the value-weighted excess return full period base model. This analysis is performed for the full sample time period from 11/1987 to $12 / 2005$ for monthly excess returns with AAII asset allocation and sentiment measures and II sentiment measures. The analysis is performed for the time period 3/2001 to $12 / 2005$ for excess returns with the eight Yale ICF confidence measures. The Baker-Wurgler Sentiment Index is not used for these analyses because only 20 annual observations are available.

### 5.2 GARCH MODELING RESULTS

The tables are organized as follows. Tables 39-41 presents the results of the GARCH models for equal-weighted excess return models for the full sample period with changes in AAII asset allocation (Table 39), changes in AAII sentiment (Table 40) and changes in II sentiment (Table 41). Tables 42-47 present the similarly organized results for the two sub-periods and Tables 48-56 present the same models for equal-weighted excess returns except using percentage changes in the sentiment measure instead of changes. Tables 57-74 present the similarly organized results for the same models using value-weighted excess returns as the only change. Tables $75-78$ present similar models for equal-weighted and value-weighted excess returns using the Yale ICF sentiment measures. For each table the appropriate base model is presented for comparison to the sentiment models.

Likelihood ratio testing shows that the addition of most of the sentiment variables to the time period models does not significantly improve the fit of the models from the base models without sentiment. The likelihood test statistic (Campbell, et al. (1997)) is (the $\log$ likelihood of the base model minus the log likelihood of the sentiment model) multiplied by -2 and is chi-square distributed with seven degrees of freedom (the number of parameters being tested). Some full time period models did demonstrate significant improvement, but no sub period models showed significant improvement. The equal weighted return sentiment models showing the most improvement in order of $p$ value (with p values in parentheses) are: iicorr4 (0.00244), asspread4 (0.07967). The valueweighted models showing such improvement are: iicorr4 (0.01047), asneut4 (0.02623), asspread4 ( 0.07678 ), and aabond ( 0.08210 ). These results indicate that the four week averages of these sentiment measures do contain useful information beyond that of the last measure in the month; that using only the bull-bear spread or the bull to bull and bear ratio is incomplete; the portfolio allocation to bonds (aabond) is also one of the more significant measures in the VAR analyses and in the cross-sectional analyses.

The measure used in Lee, et al. (2002) is the change in the ratio of bullish sentiment to the sum of bullish and bearish sentiment from the Investors' Intelligence (II) Survey. The corresponding change and percentage change variables used in this paper are dibb, dibb4, pibb, and pibb4. The results for these variables for equal-weighted excess returns are on Tables 41 and 50, for example. The equal-weighted excess returns models should be most comparable to the Nasdaq returns models in Lee, et al. (2002) while the value-weighted excess returns models should be most comparable to the $\mathrm{S} \& \mathrm{P}$ 500 and the DJIA returns models in Lee, et al. (2002) Lee, et al. (2002) was testing for
evidence of four theorized effects of sentiment. The "hold-more effect" is the increased riskiness of assets as a result of uninformed bullish (bearish) traders increasing (decreasing) their holdings of risky assets such as common stock. It is theorized that this effect, by increasing the riskiness of stocks, would increased expected returns. The "price-pressure effect" is a result of overreaction by uninformed investors, acting on optimism or pessimism, so stock prices are either too high or too low. The "Friedman effect" is the higher risk due to the increased presence of uninformed traders in the market who have poor timing ability. The "create-space effect" is related and is the crowding out of informed traders by uninformed traders increasing risk. It is theorized that increased risk leads to higher expected returns to compensate for the higher levels of risk and vice-versa.

For the equal-weighted excess returns models, the models including the variables most comparable with Lee, et al. (2002), the dibb4 and the pibb4 are the stronger models with smaller $\log$-likelihood statistics and with insignificant intercept terms. The coefficients of the four variables (dibb, dibb4, pibb, and pibb4) for the change in sentiment and the percentage change in sentiment are positive and significant for indicating the net impact of "hold-more and price-pressure effects" of changes in sentiment on excess equal-weighted returns. This finding is consistent with Lee, et al. (2002) for the DJIA, S\&P 500, and Nasdaq returns. For most of the equal-weighted and value-weighted excess return models the changes in sentiment and the percentage changes in sentiment are positive and significant indicating the net impact of "hold-more" and "price-pressure effects" in the monthly data is consistent with Lee, et al. (2002) There is no indication that these II sentiment measures affect larger stocks more than
smaller stocks or that the similar AAII sentiment measures of dasbb, dasbb4, pasbb, or passbb4 affect smaller stocks more than larger stocks.

The coefficient for current conditional volatility which reflects the net impact of the "Friedman effect" and the "create-space effect" is not significant in most of the equalweighted excess return models for the iibb sentiment measure whereas this variable is significantly negative in the Lee, et al. (2002) model. The current conditional volatility term is significant in some of the Yale-ICF confidence models. However the majority of the evidence in all models suggests that the monthly data does not support the "Friedman effect" and the "create-space effect". The difference could be due to the use of monthly data instead of weekly data or the addition of the payout yield and issue yield variables so the models were estimated again without the yield variables with the same results. It is likely that these effects are limited to weekly returns and don't apply to monthly returns.

The payout yield and issue yield variables are significantly negative in most of the models indicating they represent important valuation information.

The coefficient for the one month lag of conditional volatility is positive and significant for the majority of the base models and most of the percentage changes sentiment models for equal-weighted returns for the full sample period and for the second sample period but not for the first sample period. The same effect can be seen in the majority of the base models and the majority of the percentage changes sentiment models for value weighted-weighted returns. This suggests that investing in a month with high volatility in returns could have been rewarding for investors in the second sub-period or the bubble period.

Lee, et al. (2002) finds that negative shocks have a larger effect on future volatility than positive shocks. However, in my analysis, there is little evidence of this effect in any of the base models or sentiment models.

The effect of inflation is proxied by the risk-free rate. The coefficient for the inflation term in the model using iibb sentiment variable as used in the Lee, et al. (2002) paper was significant for the full period for equal-weighted returns but not for valueweighted returns or for the sub periods. Similar results are found with the removal of the yield variables but in fewer models. Possibly the sample periods in this paper really didn't experience the levels of inflation experienced in the 1970s as included in the Lee, et al. (2002) paper, so it could be expected that this variable is less significant in the more recent models.

Lee, et al. (2002) found evidence that the magnitude of changes in sentiment have a significant impact on the formation of conditional volatility; though they did not find evidence of an asymmetric effect between the magnitudes of positive versus negative changes. I find that virtually none of the models for either equal-weighted or valueweighted excess returns for any of the time periods have significant coefficients for the variables which indicate the magnitudes of changes toward positive or negative sentiment. This is also true when the yield variables are removed. The monthly data does not provide consistent support that bullish shifts in sentiment lead to reduced volatility or bearish shifts lead to increased volatility. Additionally, the analyses also are performed using current period changes in the sentiment factor terms in equation 4 with no difference in results.

In the equal-weighted and value-weighted return base models the January effect is significantly positive during the full sample period but not in the first or second subperiod. The January effect is significant in most of the full period equal-weighted return models with sentiment added; mostly with month-end sentiment added and fewer with the four week average sentiment. The January effect is significant in very few of the subperiod equal-weighted return models with sentiment. The January effect is significant in two of the full period equal-weighted returns models using the same II sentiment variables as Lee, et al. (2002) (dibb and pibb) and the comparable AAII sentiment variables (dasbb and pasbb). The January effect is also significant in the two sub-period models with the dasbb variable and in the first sub-period with the pasbb variable. For the value-weighted return models with sentiment, the January effect is significant in most of the full-period models and some of the first sub-period models and virtually none of the second sub-period models. The January effect is significant in two of the full period value-weighted returns models using the same II sentiment variables as Lee, et al. (2002) (dibb and pibb) and also in the first sub-period but not in the second sub-period. The January effect is not significant in any of the models with the comparable AAII sentiment variables (dasbb and pasbb). The effect is mostly in the small stocks as reflected in the equal-weighted return models for the first sub-period. The effect is virtually non-existent in the second sub-period. The January effect is virtually non-existent in the any of the Yale ICF equal-weighted or value-weighted return base or sentiment models for the period $3 / 2001$ to $12 / 2005$. Even though the exploration of the January effect is not the purpose of this paper, the evidence suggests that the January effect is less significant in these time periods than in Lee, et al. (2002), perhaps because of the addition of the
payout yield and issue yield measures. An alternative explanation is that the dissemination of the knowledge of the effect has resulted in its demise via trading activity over time.

The models provide very similar evidence for the October effect. The October effect variable is significant in the equal-weighted returns base model and in most of the sentiment models for the first sub-period, but in just some of the sentiment models in the second sub-period. The October effect variable is not significant in most of the valueweighted returns models for either sub-period nor in the Yale ICF equal-weighted or value-weighted return base or sentiment models. The explanation for the disappearance of the October effect is likely the same as for the disappearance of the January effect. (Insert Tables 39 thru 78)

### 5.3 GARCH MODELING CONCLUSION

In summary, the results of the analysis of the effect of the thirty-two sentiment measures on the formation of conditional volatility of CRSP portfolio equal-weighted and value-weighted excess returns using GARCH modeling and controlling for the payout yield, the issue yield and the risk-free rate are as follows.

First, the coefficient for the payout yield variable is significantly negative for every equal-weighted and value-weighted excess return base model and for virtually all of the sentiment models for all of the time periods for the AAII asset allocation sentiment, the AAII sentiment survey, and the II advisor sentiment. The payout yield variable is significantly negative for every equal-weighted and value-weighted excess
return base model in the Yale ICF time period and for a majority of the sentiment models. This result indicates the payout yield measure contains significant stock market valuation information and should be included in market return analyses.

Second, the coefficient for the issue yield variable is significantly negative for every equal-weighted and value-weighted excess return base model and for virtually all of the sentiment models for all of the time periods for the AAII asset allocation sentiment, the AAII sentiment survey, and the II advisor sentiment with the exception of the second sub-period for value-weighted excess return models. During this period, the bubble period, the issue yield variable lost significance in the base model and for most of the sentiment models. The likely explanation for this effect is portrayed in figures 3 and 4. Issues, measured by dollars (or as a yield), began increasing to an unprecedented level beginning around 1997 and peaking around 2000 before returning to previous levels. This spike in issues seems to track the spike in the Nasdaq (figure 1) more closely than the increase in the S\&P 500 (figure 3) for the same period but more importantly, the spike in issues seems to track with the sentiment measures in figures 7,8 , and 9 suggesting that the issue yield and sentiment contain the same information or a at least common element during this period. This issue yield variable returned to significance for value-weighted returns in the Yale ICF models from 3/2001 to $12 / 2005$ just after the bubble period. These results indicate that the issue yield variable was more significant to smaller stock valuations during the bubble period as opposed to larger stock valuations. This analysis also indicates the issue yield variable contains significant stock market valuation information and should be included in market return analyses.

Third, changes in sentiment whether measured as differences or percentage changes has a significant contrarian effect on excess returns for almost all of the models including the models using the Lee, et al. (2002) tested sentiment variables of dibb and pibb and the AAII related variables of dasbb and pasbb. These results tend to support the net impact of the "hold-more" and "price-pressure" effects.

Fourth, the use of monthly data instead of weekly data seems to have removed most of the significance of the conditional volatility variable. In addition, few of the sentiment models provide evidence that bullish shifts in sentiment lead to reduced volatility or that bearish shifts lead to increased volatility.

Fifth, there is limited evidence that negative shocks to returns have a larger effect on future volatility than positive shocks.

Sixth, there is a limited effect from using the risk-free rate as a proxy for inflation possibly because there inflation was comparatively mild in the sample period compared to the 1970s used in the Lee, et al. (2002) paper.

Seventh, the significance of the January and October effects diminish from the first sub-period to the second sub-period and largely disappear in the third period from $3 / 2001$ to $12 / 2005$. The effects in the first sub-period were mostly in the equal-weighted returns model indicating they were mostly a smaller stock effect. Possibly the dissemination of the knowledge of the effects have resulted in the decrease in their effect over time.

## 6. SENTIMENT EFFECTS ON THE CROSS-SECTIONAL VARIATION IN STOCK RETURNS

This section documents the results of empirical tests of the effect of the sentiment measures on the cross-sectional variation in firm-level monthly stock returns. The approach used in this paper follows the cross-sectional methods used by Fama and French (1992) and Baker and Wurgler (2006) among others. Where possible the selection, symbols, and definitions of other explanatory variables follow Fama and French (1992), Baker and Wurgler (2006), Brown and Cliff (2005), Lee, et al. (2002), and Boudoukh, et al. (2007). The sample consists of all firms included in the merged CRSP and Compustat databases as described in section 3. The sentiment measures and the payout yield measures are described in section 3.

### 6.1 METHOD AND DATA

First, basic statistics and correlations are produced for firm characteristics expected to affect the cross-sectional variation in stock returns. Next, high, low and middle portfolios are formed monthly using sorts on the firm characteristics using breakpoints computed using NYSE listed firms consistent with past studies. The breakpoints are set at $30 \%$ and $70 \%$ to be consistent with Baker and Wurgler (2006); the low portfolios consist of the bottom three deciles, the top portfolios consist of the top three deciles and the middle portfolios consist of the middle four deciles. Basic statistics and correlations are produced for the return differences between the portfolios. Finally,
formal significance testing of the portfolio return differences is performed using univariate and multivariate regressions consistent with Fama and French (1992) and Baker and Wurgler (2006). Specifically, univariate regressions are performed on the difference between long and short portfolio returns based on firm characteristics and sentiment and, second, multivariate regressions are performed adding the three Fama and French (1993) portfolio explanatory factors of excess market return (RMKT), small market equity minus big market equity (SMB), and high book equity-to-market equity minus low book equity-to-market equity (HML) plus the momentum factor (MOM) from Carhart (1997). The momentum factor is computed as the high cumulative return portfolio minus the low cumulative return portfolio over the months -12 to $-2^{8}$.

The equal-weighted monthly return on the long-short portfolio is the dependent variable and the regressions take the form;

$$
\begin{gather*}
R x_{i t, \text { long }}-R x_{i t, \text { short }}=b_{0}+b_{1} \text { Sentiment }_{t}+\varepsilon_{i t}  \tag{6}\\
R x_{i t \text { tang }}-R x_{i t, \text { short }}=b_{0}+b_{1} \text { Sentiment }_{t}+b_{2} R M K T_{t}+b_{3} S M B_{t}  \tag{7}\\
+b_{4} H M L_{t}+b_{5} M O M_{t}+\varepsilon_{i t}
\end{gather*}
$$

where RMKT is the excess market return over the risk-free rate. The SMB, HML, and MOM factors are not included for the respective regressions on size, book-to-market, and momentum. The portfolio monthly returns are regressed on the current monthly sentiment variables since the variables are mostly produced weekly and are developed to show the average effect during the month as well as the last week of the month so the level of sentiment is expected to be well known on a current basis. The exception is the annual Baker Wurgler sentiment index for which the index at the end of the year $t-1$ is used. The

[^7]regressions are run on the portfolios formed on firm characteristic variables representing firm size, age, idiosyncratic risk, momentum, profitability, dividend policy, repurchase policy, issue policy, asset tangibility, growth opportunities, and distress.

The accounting variables are available on an annual periodicity from Research Insight's Compustat database and, following Fama and French (1992) and Baker and Wurgler (2006), are computed at the end of year t-1 and matched to returns from June of year $t$ to June of year $t+1$. These annual variables are book equity, earnings, net property, plant and equipment, research and development expense, changes in external finance, sales, and assets. The monthly returns and return related variables are from the CRSP database. The specific calculation of the variables is shown in Table 79.
(Insert Table 79)
Following Fama and French (1992) and Baker and Wurgler (2006), the explanatory variables are winsorized monthly at the $99.5 \%$ and $0.05 \%$ levels as applicable. The variables EF/A, Sales Growth, Earnings, Momentum, BE/ME, and Netpayout Yield are winsorized at both the high and low levels. The variables ROE+, PPE/A, RD/A, Dividend Yield, Repurchase Yield, Issue Yield, and Payout Yield are winsorized only at the high level since the variables cannot be lower than zero by definition. Following Shumway (1997) and Shumway and Warther (1999), missing delisting returns are corrected by replacing missing NASDAQ delisting returns with -0.55 and by replacing missing NYSE and AMEX delisting returns with -0.30 . Other observations with missing returns or returns less than -1.00 are removed.

In addition to the high minus low portfolios, following Baker and Wurgler (2006), the $\mathrm{BE} / \mathrm{ME}, \mathrm{EF} / \mathrm{A}$, and the Sales Growth portfolios are formed into "high minus medium"
and "medium minus low" portfolios in order to better separate the multidimensional nature of these variables into growth opportunities and distress. To correct for any induced bias due to correlated innovations between explanatory variables and the portfolio returns, as documented in Stambaugh (1999), standard errors and T-statistic probabilities are bootstrapped using 1,000 portfolio repetitions. Each portfolio is formed by randomly selecting observations, with replacement, up to the number of observations in the original sample portfolio. The long-short regressions are also run for the two subperiods to test the robustness of the full sample results. An additional robustness test adds dummy variables for the months of January and December to control for tax and liquidity effects around the end of the year with no significant difference in results for the sample period or either sub period.

### 6.2 BASIC STATISTICS AND CORRELATIONS

The basic statistics of the monthly firm characteristics are presented in Table 80 for the full sample period (July 1988 to December 2005) and the two sub periods (July 1988 to December 1996) and (January 1997 to December 2005).

## (Insert Table 80)

The correlations of the monthly firm characteristics are presented in Table 81 for the full sample period. The variables which proxy for idiosyncratic risk or the difficulty in valuation and arbitrage (Brav and Heaton (2006)), are Sigma, CAPM Sigma, and the FF4 Sigma and are highly correlated at 0.99 and 0.98 . As shown in the basic statistics, these measures also have similar means, standard deviations, minimums and maximums.

Even though Sigma as the standard deviation in monthly firm returns should be the broadest measure of this risk, it appears that any of the three measures can be used. However the risk measures are correlated most highly with the explanatory variables of size ( -0.42 ), dividend yield ( -0.35 ), age ( -0.34 ), research and development ( 0.33 ), issue yield (0.30), change in external financing ( 0.21 ), and asset tangibility $(-0.19)$ possibly indicating that the least risky firms are larger, have higher dividend yields, are older, have lower research and development expense, tend to not issue more stock, tend to decrease their external financing, and tend to have higher levels of tangible assets. As expected, the payout yield as the sum of the repurchase yield and the dividend yield is highly correlated with the repurchase yield ( 0.86 ) and correlated with the dividend yield ( 0.44 ). Size is positively correlated with age (0.34), negatively correlated with risk ( -0.41 ), positively correlated with earnings ( 0.37 ) and negatively correlated with (BE/ME) growth opportunities and distress $(-0.29)$ possibly indicating that larger firms are older, less risky, have higher dollar earnings, have fewer growth opportunities and have lower financial distress. Age is positively correlated with earnings ( 0.31 ), negatively correlated with risk ( -0.34 ), positively correlated with dividend yield ( 0.39 ), positively correlated with tangible assets ( 0.28 ), and negatively correlated with changes in external financing $(-0.26)$. While the correlations between the explanatory variables are not high to enough to cause collinearity concerns, there does appear to be some common relationships with risk.

## (Insert Table 81)

Tables 82 and 83 present the basic statistics and the sample period means for the monthly long minus short porffolio returns. If the risks associated with these firm
characteristics are linear across the high, mid, and low portfolios and are fully priced then the long-short portfolio returns should be approximately the market return of $1 \%$ per month (Table 3). For the full period, the highest mean monthly return of $4.19 \%$ is achieved by shorting the high BE/ME portfolio and buying the low BE/ME portfolio. The next highest return of $2.44 \%$ is from shorting the high BE/ME portfolio and buying the mid BE/ME portfolio. This suggests that the risks proxied by the BE/ME variable are not linear across the portfolios. The means of the portfolio returns are consistent across sub periods.
(Insert Tables 82, 83)
The long-short portfolio monthly return correlations, presented in Table 84, show that the highest correlations with the risk measures are dividend yield $(-0.97)$, earnings (0.95 ), netpayout yield ( -0.95 ), payout yield $(-0.94)$, and $\mathrm{ROE}+(-0.90)$ suggesting that the effective duration of cash flows to investors is key to the perceived riskiness of firms. The faster and higher the cash flows to investors, the lower the risk. Research and development expenses are also likely a measure of the duration of cash flows since the payoff from these projects could occur at some indeterminate future time. This variable is also highly correlated ( 0.83 ) with the risk measures. Baker and Wurgler classify the returns on the low sales growth (mid - low) portfolio as a distress measure, this measure is negatively correlated with the risk measures $(-0.88)$ indicating that average to low sales growth is associated with lower risk. Low sales growth is also highly correlated with age ( 0.83 ) and size ( 0.71 ), so perhaps the lower sales growth firms are older and bigger with less distress. This contrasts with the high sale growth (high - mid) portfolio which Baker and Wurgler classify as a growth opportunity measure but is highly correlated with
risk (0.88), and negatively correlated with age ( -0.90 ) and size ( -060 ). This fits the growth opportunities classification as being riskier with younger and smaller firms. Age seems to be a strong proxy for these cash flows to investors and is most highly correlated (0.98) with the dividend yield, next with the risk measure $(-0.96)$, the netpayout yield (0.96), the payout yield ( 0.95 ), earnings ( 0.95 ), asset tangibility ( 0.92 ), sales growth (high - mid) $(-0.90)$, RD/A $(-0.86)$, and $\mathrm{EF} / \mathrm{A}$ (high-mid) $(-0.91)$. The correlations for the BE/ME, EF/A, and Sales Growth variables also shows that Baker and Wurgler are correct in extending the high -low porffolio sorts to high -mid and mid -low portfolio sorts.
(Insert Table 84)

### 6.3 LONG - SHORT PORTFOLIO RETURNS REGRESSION RESULTS

The long - short portfolio returns regression results are organized as follows. For AAII, II, and BW sentiment measures:

Size and Age: Tables 85, 86.
Idiosyncratic Risk: Tables 87-89.
Momentum: Table 90.
Profitability: Tables 91, 92.
Dividend, Repurchase, Issue Policy: Tables 93-97.
Asset Tangibility: Tables 98, 99.
Growth Opportunities and Distress: Tables 100-108.
For the Yale ICF sentiment measures:
Size and Age: Table 109.

Idiosyncratic Risk: Table 110.
Momentum: Table 111.
Profitability: Table 112.
Dividend, Repurchase, Issue Policy: Table 113.
Asset Tangibility: Table 114.
Growth Opportunities and Distress: Table 115.
Growth Opportunities: Table 116
Distress: Table 117.

## AAII, II, AND BW SENTIMENT MEASURES

Past studies have found the AAII and II sentiment measures to be contrarian indicators of future returns. So strong bullishness tends to indicate lower future returns and vice versa. Size

Most of the AAII and II bullish and bearish sentiment measures in the size table are significant and appropriately signed for both sub periods with increased significance for the sub period 2 (bubble period) where stock valuations rose to unsupportable levels. The sentiment measures became somewhat more significant in the $2^{\text {nd }}$ sub period. The addition of the control factors (excluding SMB) had little effect on the significance of sentiment. These results supports Baker and Wurgler finding that bullishness (positive sentiment, over-optimism) is inversely related to future returns and tends to affect smaller stocks more than larger stocks. It is likely that the SMB factor in the multi- factor models captures some of this sentiment.


#### Abstract

Age More sentiment measures are significant the $2^{\text {nd }}$ sub period than in the first providing support that sentiment was more important in valuations in the bubble period than before. These results also support the finding of Baker and Wurgler (2006) that sentiment tends to affect the valuations of younger firms more than older firms.


> (Insert Tables 85, 86)

## Idiosyncratic Risk

The results are very similar for all three risk measures (Sigma, CAPM Sigma, and FF4 Sigma). As with size and age, more sentiment measures are significant in the $2^{\text {nd }}$ period. After that addition of the control factors in the first period only the neutral AAII sentiment measures are significant along with one bullish measure. In the $2^{\text {nd }}$ sub period, the AAII asset allocation to cash measure is significantly negative probably indicating that this measure is a bearish measure. This analysis suggests that sentiment has a significant effect on riskier stocks in the $2^{\text {nd }}$ sub period. This provides support for the Baker and Wurgler finding that sentiment has a significant predictive effect for stock prices with higher volatility and also provides support for behavioral effects on valuations beyond risk-based explanations. Alternatively these three risk measures might not necessarily be capturing the true volatility of stock returns. However, Baker and Wurgler used 12 months of returns (no lower than 9 months) while I use 36 months to match the Brav and Heaton idiosyncratic risk measure for cost of arbitrage, and the results of the effects of sentiment are the same. The proper period to use for the computation of these risk measures is unclear and possibly a future research question.

## Momentum

A momentum strategy involves buying recent strong performers and selling recent weak performers (Chan, Jegadeesh and Lakonishok (1996)), using evaluation periods ranging from 6 to 12 months. The effect of sentiment on return momentum has not been addressed in past studies, although the profitability of momentum strategies for investors, after investment costs, has been questioned (Lesmond, Schill and Zhou (2004)). The results presented in Table 90 indicate that bullishness has a significantly negative effect on future momentum returns mostly in sub period 2 where the AAII and II sentiment factors indicate significant bullishness even after the addition of the control factors (except MOM). Almost certainly there is a significant sentiment component in the momentum factor.
(Insert Table 90)

## Profitability

Bullishness has a significantly negative effect on both eamings and ROE + high low portfolio returns as measured by either the AAII sentiment measures or the II sentiment measures in the $2^{\text {nd }}$ sub period. There is a much smaller effect in the first sub period after the addition of the control factors. This is consistent with Baker and Wurgler's finding that bullishness has a stronger effect on the future returns of less profitable and non-profitable firms on earnings. They did not address positive return on equity in this manner. This finding is not unexpected since the high - low portfolio returns for earnings and ROE+ are highly positively correlated with age and highly negatively correlated with the risk measures.

## Dividend, Repurchase, and Issue Policy

Dividend Yield, Repurchase Yield, and Payout Yield
The results for the dividend yield, repurchase yield, and payout yield regressions are somewhat similar to the results for the profitability regressions with very significant sentiment effects in the $2^{\text {nd }}$ sub period and will much smaller effects in the first sub period. These findings are consistent with Baker and Wurgler's finding for earlier periods that sentiment affects non-dividend paying firms more than dividend payers. This is also consistent with a cash flow duration or valuation explanation; investors can value cash flows expected to be received sooner with more certainty than cash flows expected to be received later and also with a risk explanation in that cash flows received sooner are less risky that those received farther in the future. This is consistent with the high negative portfolio return correlations between the risk portfolio returns and the dividend and payout yield portfolio returns.
(Insert Tables 93, 94, 95)
Issue Yield
The issue yield story is a bit more interesting. In the high sentiment $2^{\text {nd }}$ sub period the strong individual sentiment before the addition of the control factors is virtually eliminated by the addition of the control factors. This suggests that there is a common valuation (risk) element between individual investor sentiment, the control factors, and the issue yield. This common element appears to be most closely related to individual investor sentiment since the AAII sentiment factors are primarily involved. This result is consistent with the VAR model results and taken with those results supports the behavioral theory of the managerial timing of issues in Baker and Wurgler (2000).

When stock valuations and bullish sentiment are high, firms tend to issue stock. However the reverse is not necessarily true for repurchases (Table 94) suggesting that any timing effect for repurchases is subjugated to the dividend replacement effect. These results also suggest the issue yield is a separate valuation factor from the payout yield and probably should not be combined into a netpayout yield.
(Insert Table 96)

## Netpayout Yield

The netpayout yield is the payout yield less the issue yield. The results are very similar to the results for the dividend yield and payout yield. This is not surprising since the high-low portfolio returns are highly correlated $(0.98,0.95)$. These results again support the importance of the separate payout yield and issue yield as valuation factors rather than combined into the netpayout yield.
(Insert Table 97)

## Asset Tangibility

PPE/A - Net Property, Plant \& Equipment Divided by Assets
The regression results, as presented in Table 98, show that sentiment is a significant factor in explaining the portfolio returns in both sub periods. In the first period the significant sentiment variables, after the addition of the control factors, are the AAII asset allocation measures, the AAII neutral sentiment measures and the BW sentiment measures. In the second sub period the AAII sentiment measures are significant as well as one of the BW sentiment measures. These results indicate that individual investor sentiment had a much more significant effect in the bubble period and that professional sentiment had a lesser significant role. The results are consistent with BW and the
interpretation is that higher levels of sentiment affect firms with fewer tangible assets probably because these firms are more difficult to value. Also the cash flows for firms with higher percentages of intangible assets occur farther into the future increasing the uncertainty of predicted values.
(Insert Table 98)

RD/A - Research \& Development Expense Divided by Assets
The $\mathrm{RD} / \mathrm{A}$ is an intangible asset measure and the portfolio sort is high - low rather than low-high so the signs are opposite from the PPE/A results. The results are consistent with the PPE/A results in that the AAII sentiment measures are very significant in the second sub period and mostly neutral in the first sub period.

The interpretation of the results is consistent with BW and the PP/E results in that sentiment tends to affect the valuation of firms with less tangible (more intangible) assets probably because the future cash flows of these firms are harder to value.
(Insert Table 99)

## Growth Opportunities and Distress

BE/ME - Book Equity Divided by Market Equity
Following Baker and Wurgler, the BE/ME high - low portfolio (Table 100) is separated into a mid - low portfolio (Table 101) representing firms with relative higher growth opportunities and a high - mid portfolio (Table 102) representing relatively more financially distressed firms. There are different sentiment effects between the growth portfolio (Mid-Low) and the distress portfolio (High-Mid) with more effects of sentiment in the distress portfolio supporting the BW separation into these portfolios. This more
apparent in the first sub period where the overall high low portfolio appear to be dominated by the distress portfolio effects. The results indicate that both individual investor and professional sentiment is a significant factor in both the growth and distress portfolios and therefore the book-to-market effect contains a substantial sentiment element that is not significantly diminished by the RMRF, SMB, and MOM control factors. Recall from Table 83 that in absolute terms the BE/ME (High - Low) portfolio had the largest monthly mean return followed by the BE/ME distress portfolio followed by the growth portfolio indicating the distress portion contributes more to the total return than the growth portion.

It should be noted that the Baker and Wurgler results for these three portfolios were not significant at the $90 \%$ level except for their mid - low portfolio with their orthogonalized sentiment measure. The interpretation is that investors tend to misvalue both high growth opportunity firms and high distress firms.
(Insert Tables 100, 101, 102)
EF/A - The Change in External Financing Divided by Assets
Following Baker and Wurgler, the EF/A high - low portfolio (Table 103) is divided into a high - mid portfolio (Table 104) representing firms with relative higher growth opportunities and a mid - low portfolio (Table 105) representing financially distressed firms. The results for the high - low portfolio regressions agree with the Baker and Wurgler results; in the first sub period both of their sentiment measures are significantly negative (Table 103). However their measures are not significant in the $2^{\text {nd }}$ sub period. Few of the AAII or II sentiment measures are consistently significant in both sub-periods before or after the addition of the control factors. In the first sub period the

AAII bullish measures tend to be significant while the II measures are not significant. In the $2^{\text {nd }}$ sub period the AAII measures indicating neutral or expected corrections are significant while the II bearish measures are significant.

The high - mid portfolio (growth opportunities) results are somewhat different. After the addition of the control factors, few of the individual investor and professional advisor measures are significant in the first sub period while most are significant in the $2^{\text {nd }}$ sub period. The interpretation of these results is consistent with higher effects of sentiment in the $2^{\text {nd }}$ sub period. Sentiment is a valuation factor in this portfolio even after the addition of the control factors

The mid - low portfolio (distress) results are the same as the growth portfolio except with somewhat lower significance for the sentiment measures in the $2^{\text {nd }}$ sub period. The interpretation is that investors tend to misvalue both high growth opportunity firms and high distress firms relative to the mid portfolio.
(Insert Tables 103, 104, 105)

## Sales Growth

The high - low portfolio is separated into the "growth" and "distress" portfolios just as was done for the $\mathrm{BE} / \mathrm{ME}$ and $\mathrm{EF} / \mathrm{A}$ portfolios. After the addition of the control factors, there are not significant sentiment measures in the first sub period for the growth portfolio. There are some significant AAII sentiment measures in the $2^{\text {nd }}$ period after the control factors. However for the distress portfolio, there are more significant sentiment measures for both the first sub period and the $2^{\text {nd }}$ sub period. These results are consistent with more significant sentiment effects on the distress portfolio than on the growth
portfolio. Investors seem to misvalue the distress portfolio more than the growth portfolio.
(Insert Tables 106, 107, 108)

## Yale University ICF Sentiment Measures

It may be useful to refer to Table 1 for the sentiment measure short definitions when reading this section.

## Size and Age

After adding the control factors (except SMB) the bullish sentiment factors indicating a belief that the market will rise over the next 12 months for both individual investor (nyrinda) and institutional investors (nyrinsa) are significantly negative for the size portfolio indicating that sentiment does have predictive power for future returns. In this case investor bullishness indicates lower future returns and is consistent with the findings using the AAII and II sentiment measures. This can be interpreted as investors overvaluing small stocks when bullish and that sentiment tends to affect smaller stocks more than larger stocks.

The results for the age portfolio are quite similar to those for the size portfolio. After the addition of the control factors, the bullish sentiment factor indicating a belief that the market will rise over the next 12 months for institutional investors (nyrinsa), and the bullish sentiment factor indicating a belief that the market is not too high for individual investors (nvalinda) are significantly negative. This result is also consistent with results using the AAII and II sentiment measures. Investor sentiment is a contrarian indicator and tends to affect younger stocks; bullishness indicates lower future returns.

## Idiosyncratic Risk

After the addition of the control factors, the ICF sentiment measure nyrinsa is significant in the Sigma, CAPM Sigma, and the FF4 Sigma portfolio regressions. The ICF sentiment measure nvalinda is significant in the CAPM Sigma, and the FF4 Sigma portfolio regressions after the control factors. These results are consistent with the results using the AAII and II sentiment measures.

## (Insert Table 110)

## Momentum

None of the ICF sentiment measures are significant for the momentum portfolio either before or after the addition of the control factors. This is not consistent with the findings using the AAII and II sentiment factors.
(Insert Table 111)

## Profitability

The sentiment measures indicating a belief the market is not too high and will rise over the next 12 months for both individual and institutional investors are significant in the earnings and positive return on equity portfolio regressions. These results also support the earlier findings using AAII and II sentiment measures that sentiment tends to affect the valuation of less profitable (and unprofitable) firms more than those of highly profitable firms.

## Dividend, Repurchase, and Issue Policy

The results using the ICF sentiment measures tend to follow the earlier results using the AAII and II sentiment measures. The sentiment measures are not significant for the issue yield supporting the earlier behavioral finding that firms tend to issue when sentiment is strongly bullish or that the issue yield is a measure of sentiment.
(Insert Table 113)

## Tangibility

There are no significant sentiment measures for the PPE/A portfolio, so there is no support for the earlier findings using the AAII, and II sentiment measures. For the RD/A regressions, the ncrinsa (don't believe the market will crash in the next 6 months) measure is the only significant sentiment measure and only after the addition of the control factors. This finding does provide some additional support for the earlier finding that sentiment has a stronger effect on the valuation of firms with higher percentages of intangible assets.
(Insert Table 114)

## Growth Opportunities and Distress

The results using the ICF sentiment measures tend to support the earlier findings using the AAII and $\Pi$ sentiment measures and provides further evidence that sentiment is a valuation factor in these portfolios with the interpretation that investors tend to misvalue firms with higher growth opportunities and higher distress possibilities. (Insert Tables 115, 116, 117)

### 6.4 CROSS-SECTIONAL ANALYSIS CONCLUSION

This study extends past sentiment studies on the cross-section of stock returns by expanding the sentiment measures, by applying the study to more recent time periods, and in particular, to the time period from January 1997 to December 2005 which encompasses the stock bubble period where the effect of sentiment is expected to be stronger, by adding the additional idiosyncratic risk measures of the residual volatility from a CAPM and a Fama French four factor model, and by adding analyses for the firm characteristics of momentum, and repurchase, payout, issue, and netpayout policy. A further contribution of this study is the use, where possible, of firm characteristics developed from monthly data instead of from annual data. These data elements include market capitalization, and twelve month rolling sums of dividends, repurchases, and issues.

This study finds strong evidence that sentiment affects future returns; sentiment is a contrarian measure; bullish sentiment leads to lower future returns and bearish sentiment leads to higher future returns. For virtually every long-short portfolio formed on firm characteristics the significant sentiment measures are more numerous and more significant in the bubble period indicating that sentiment had a much larger effect on stock valuations in the bubble period than in the previous sub period. Simply using the AAII sentiment and the II sentiment bull-bear spread or the bull/(bull + bear) ratio as sentiment measures is incomplete as is using only the last weekly measure of AAII or II sentiment in the month as a conditioning factor. In several regressions, the AAII and II sentiment measures of bearishness, neutrality or correction expected were significant. In
various analyses the AAII asset allocation measures to stocks, bonds, or cash were significant. For example, the allocation to cash was generally significant when the bearish measures were significant. For the monthly regressions, the four week average of the sentiment measure ending in the last week of the month contains more information than the last weekly survey of the month. For most analyses the Yale University ICF sentiment measures developed by formally supportable survey methods using random sampling tend to support the results obtained from the use of the AAII asset allocation survey, the AAII sentiment survey, and the II advisor sentiment survey.

For almost all of the analyses, the indirect sentiment measures developed by Baker and Wurgler were not significant. This is attributed to the use of monthly firm characteristics where possible and to the time periods used in this study. Even so, the results of this study support their findings that sentiment has a larger effect on smaller, younger, more risky firms; firms with lower intangible assets, higher tangible assets, lower or no earnings, with no or low dividends; and firms with higher growth opportunities, and firms with higher levels of financial distress.

New results show that sentiment has a significant effect on momentum firms, on firms with no or low return on equity, with no or low repurchases, with no or low payouts, and with no or low netpayouts. New results indicate there is a common valuation (risk) element between individual investor sentiment, the control factors, and the issue yield. This common element appears to be most closely related to individual investor sentiment since the AAII sentiment factors are primarily involved. This result is consistent with the VAR model results and taken with those results supports the behavioral theory of the managerial timing of issues in Baker and Wurgler (2000). When
stock valuations and bullish sentiment are high, firms tend to issue stock. However the reverse is not true for repurchases suggesting that any timing effect for repurchases is subjugated to the dividend replacement effect. These results also suggest the issue yield is a separate valuation factor from the payout yield and probably should not be combined into a netpayout yield.

New sentiment measures developed by Yale University's International Center for Finance tend to support these findings.

## 7. CONCLUSION

The unexplained portion of the excess volatility in stock prices as documented by Campbell and Shiller (1988), Campbell (1991) and Shiller (2003) is one of the more important anomalies in finance and represents one of the biggest challenges to the efficient markets hypothesis (Shiller (2003)). Shiller (2003) suggests irrational investor behavior or investor sentiment as the likely explanation for this anomaly Considering investor sentiment as a measure of investor behavior and using two timeseries empirical testing methods and one cross-sectional empirical testing method, this paper examines the effect of multiple measures of survey-based sentiment on U.S. stock returns.

A vector autoregression (VAR) model is used to empirically test for the prediction ability of sentiment on monthly returns both in-sample and out-of-sample beyond the conditioning factors of the risk-free rate, the combined dividend and repurchase yield (payout yield), and the issue yield which have some documented fit with returns. The empirical testing shows that the in-sample fits are significantly improved by the addition of many of the sentiment variables while the out-of-sample forecast ability is not significantly improved. The testing leads to the conclusion that the use of these sentiment measures will not assist in forecasting the next month's returns. These results indicate that sentiment is a factor in changing stock valuations that are subsequently reversed indicating misvaluation. There is feedback to sentiment from lagged returns. Overall, this evidence is more consistent with the behavioral theory than the risk-based theory. This evidence contributes to the literature concerned with the predictability of stock returns by adding the empirical testing of these 34 sentiment measures using a
different model, using more complete conditioning factors, and using different time periods and especially the time period from $1 / 1997$ to $12 / 2005$ that includes the so-called "bubble" period, and adding a out-of-sample forecast error test. The Yale ICF investor confidence measures have not been tested in the literature before to my knowledge. These results are only for monthly returns. Sentiment may have forecast power over longer time-frames so future research might include extending this type of empirical testing to longer time periodicities such as bi-monthly, tri-monthly and so forth. The results concerning the issue yield support the behavioral theory of managerial timing of stock issues.

Additional time-series empirical testing is performed using a generalized autoregressive conditional heteroscedasticity (GARCH) model to test the effect of sentiment on the formation of conditional volatility in stock returns and conditioning on the same factors with some demonstrated fit with returns.

Changes in sentiment whether measured as differences or percentage changes have a significant contrarian effect on excess returns using almost any of the sentiment measures. These results tend to support the net impact of the sentiment effects referred to as "hold-more" and "price-pressure" effects (Lee, et al. (2002)). The use of monthly data instead of weekly data, seems to have removed the significance of the conditional volatility variable from many of the sentiment models. Few of the monthly sentiment models provide evidence that bullish shifts in sentiment lead to reduced volatility or that bearish shifts lead to increased volatility. There is no evidence that on a monthly basis negative shocks to returns have a larger effect on future volatility than positive shocks. There is some effect from using the risk-free rate as a proxy for inflation. The effect may
be reduced because inflation was comparatively mild in the sample period compared to the 1970s used in the Lee, et al. (2002) paper. The significance of the January and October effects diminish from the first sub-period to the second sub-period and largely disappear in the third period from $3 / 2001$ to $12 / 2005$. The effects in the first sub-period were mostly in the equal-weighted returns model indicating they were mostly a smaller stock effect. Possibly the dissemination of the knowledge of the effects have resulted their demise over time. This evidence contributes to the literature by adding the testing of additional sentiment measures over different time periods and especially during the "bubble" period with expected high levels of sentiment. In addition, this testing extends the weekly return testing by Lee, et al. (2002) to monthly returns, adds more complete conditioning factors, and tests current changes in sentiment in addition to lagged changes.

Cross-sectional testing of the effects of sentiment on returns is performed using long-short equal-weighted portfolio returns sorted by firm characteristics. This study finds strong evidence that sentiment affects the cross sectional variation in returns. For virtually every long-short portfolio formed on firm characteristics the significant sentiment measures are more numerous and more significant in the bubble period indicating that sentiment had a much larger effect on stock valuations in the bubble period than in the previous sub period. The results of this study support the Baker and Wurgler (2006) findings that sentiment has a larger effect on smaller, younger, more risky firms; firms with higher intangible assets, lower or no earnings, no or low dividends; firms with higher growth opportunities, and firms with higher levels of financial distress.

New results show that sentiment has a significant effect on momentum firms, on firms with no or low return on equity, with no or low repurchases, with no or low payouts, and with no or low netpayouts. New results indicate there is a common valuation (risk) element between individual investor sentiment, the control factors, and the issue yield. This common element appears to be more closely related to individual investor sentiment since the AAII sentiment factors are primarily involved but is also related to professional sentiment. This result is consistent with the VAR model results and taken with those results supports the behavioral theory of the managerial timing of issues in Baker and Wurgler (2000). When stock valuations and bullish sentiment are high, firms tend to issue stock. However the reverse is not true for repurchases suggesting that any timing effect for repurchases is subjugated to the dividend replacement effect. These results also suggest the issue yield is a separate valuation factor from the payout yield and probably should not be combined into a netpayout yield.

This study extends past sentiment studies on the cross-section of stock returns by expanding the sentiment measures (including the ICF measures developed by formally supportable methods), by applying the study to more recent time periods, and in particular, to the time period from January 1997 to December 2005 which encompasses the stock "bubble" period where the effect of sentiment is expected to be stronger, by adding the additional idiosyncratic risk measures of the residual volatility from a CAPM and a Fama French four factor model, and by adding analyses for the firm characteristics of momentum, and repurchase, payout, issue, and netpayout policy. A further contribution of this study is the use, where possible, of firm characteristics developed from monthly data instead of from annual data. These data elements include market
capitalization, and twelve month rolling sums of dividends, repurchases, and issues from CRSP.

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Figure 1. NASDAQ Actual Prices Compared to Projected Prices

NASDAQ actual closing prices compared to projected prices using the long term mean growth rate of $8.68 \%$. Closing prices are adjusted for stock splits and stock dividends.


Figure 2. \% Deviation of NASDAQ Actual Prices from Projected Prices

The percentage deviation of NASDAQ actual closing prices from projected prices using the long term mean growth rate of 8.68\%. Closing prices are adjusted for stock splits and stock dividends.


Figure 3. S\&P 500 Index Actual Prices Compared to Projected Prices

S\&P 500 INDEX actual closing prices compared to projected prices using the long term mean growth rate of $7.69 \%$. Closing prices are adjusted for stock splits and stock dividends.


## Figure 4. \% Deviation of S\&P 500 Index Actual Prices from Projected Prices

The percentage deviation of S\&P 500 INDEX actual closing prices from projected prices using the long term mean growth rate of $7.69 \%$. Closing prices are adjusted for stock splits and stock dividends.


Figure 5. Investor's Intelligence Sentiment

The percentage of weekly professional advisory letters which indicate a bullish outlook on the stock market.


## Figure 6. Baker Wurgler Sentiment

The sentiment index value as developed by Baker and Wurgler (2006) from six indirect proxy measures suggested in the literature to measure investor sentiment.


Figure 7. AAII Sentiment

The percentage of investors indicating a bullish outlook on the market in a weekly survey performed by the American Association of Individual Investors.


Figure 8. AAII Allocation to Stocks

The percentage of investors' portfolio allocations to stocks from a weekly survey performed by the American Association of Individual Investors.


Figure 9. ICF Valuation Confidence Index
Yale University's International Center for Finance Valuation Confidence Index portrays the percentage of survey respondents who believe the market is not too high.


Figure 10. ICF Crash Confidence Index
Yale University's International Center for Finance Crash Confidence Index portrays the percentage of survey respondents who don't believe the market will crash in the next six months.


Figure 11. ICF One Year Confidence Index
Yale University's International Center for Finance One Year Confidence Index portrays the percentage of survey respondents who believe the market will rise over the next year.


Figure 12. ICF Buy-On-Dips Confidence Index
Yale University's International Center for Finance Buy-On-Dips Confidence Index portrays the percentage of survey respondents who believe the market will rebound the next day should a 3\% drop occur.


Figure 13. Dividends, Repurchases, Issues, and Payout Dollars
The twelve month moving sum in thousands of dollars of dividends, repurchases, issues, and payout is depicted for the total of the firms in the CRSP sample. Payout is the sum of dividends and repurchases.


Figure 14. Dividends, Repurchases, Issues, and Payout Yields
The dividend, repurchase, issue, and payout yields are the twelve month moving sums of dividends, repurchases, issues, and payout divided by market capitalization and is depicted for the total of the firms in the CRSP sample. Payout is the sum of dividends and repurchases.


Figure 15. Payout, Net Payout, and 10yr US Bond Yields
The payout and net payout yields are the twelve month moving sums of payout and net payout divided by market capitalization and is depicted for the total of the firms in the CRSP sample. Payout is the sum of dividends and repurchases. Net payout is payout minus issues.


Figure 16. Payout, Dividend, and 10yr US Bond Yields
The payout and dividend yields are the twelve month moving sums of dividends and payout divided by market capitalization and is depicted for the total of the firms in the CRSP sample. Payout is the sum of dividends and repurchases.


## Figure 17. Equal-Weighted Returns Forecast

VAR forecast plot for the full sample period for equal-weighted returns using the AAII asset allocation to stocks as the sentiment measure.


Figure 18. Value-Weighted Returns Forecast
VAR forecast plot for the full sample period for value-weighted returns using the AAII asset allocation to stocks as the sentiment measure.


Figure 19. Sentiment Measure Forecast - Allocation to Stocks
VAR forecast plot for the full sample period for the changes in AAII asset allocations to stocks as the sentiment measure.


Figure 20. Sentiment Measure Forecast - Allocation to Bonds
VAR forecast plot for the full sample period for the levels of the AAII asset allocations to bonds as the sentiment measure.


Figure 21. Sentiment Measure Forecast - Allocation to Cash
VAR forecast plot for the full sample period for the changes in the AAII asset allocations to cash as the sentiment measure.


Figure 22. Risk-free Rate Changes Forecast
VAR forecast plot for the full sample period for the changes in the risk-free rate using the AAII asset allocations to stock as the sentiment measure.


## Figure 23. Payout Yield Changes Forecast

VAR forecast plot for the full sample period for the changes in the payout yield using the AAII asset allocations to stock as the sentiment measure.


## Figure 24. Issue Yield Changes Forecast

VAR forecast plot for the full sample period for the changes in the issue yield using the AAII asset allocations to stock as the sentiment measure.


Table 1. Listing of Sentiment Variable Names With a Short Description

| Variable <br> Name | Related <br> Variable <br> Name | Short Description |
| :---: | :---: | :---: |
| American Association of Individual Investors (AAII) - Asset Allocation Survey (monthly) |  |  |
| aastock |  | Percentage of investor's portfolio allocated to stocks |
| aabond |  | Percentage of investor's portfolio allocated to bonds |
| aacash |  | Percentage of investor's portfolio allocated to bonds |
| aaspread |  | aastock - aabond |
| American Association of Individual Investors (AAII)- Investor Sentiment Survey (weekly) |  |  |
| Last weekly survey in month, Four week average of surveys |  |  |
| asbull | asbull4 | \% expecting market to rise |
| asbear | asbear4 | \% expecting market to fall |
| asneut | asneut4 | \% expecting no change |
| asspread | asspread4 | asbull-asbear |
| asbb | asbb4 | asbull / (asbull + asbear) |
| Investors' Intelligence (II) - Advisors Sentiment index (weekly) |  |  |
| Last weekly survey in month, Four week average of surveys |  |  |
| iibull | iibul14 | \% of bullish newsletters, i.e. buy stocks |
| iibear | iibear4 | \% of bearish newsletters, i.e. sell stocks |
| iicorr | iicorr4 | \% of cautious newsletters, i.e. buy on a pullback |
| iispread | iispread4 | iibull - iibear |
| iibb | iibb4 | Iibull / (iibull + iibear) |
| Yale University International Center for Finance - Investor Confidence Surveys (monthly) |  |  |
| Individual Survey, Institutional Survey |  |  |
| nvalinda | nvalinsa | \% believe market is not too high |
| nyrinda | nyrinsa | \% believe market will rise over the next year |
| ncrinda | ncrinsa | \% don't believe market will crash within 6 months |
| ndiinda | ndiinsa | \% believe the market will rebound the next day should a $3 \%$ drop occur |
| Baker-Wurgler Sentiment Index (annual) |  |  |
| sf2raw |  | BW constructed index using 6 factors |
| sf2 |  | S2raw index orthogonalized for economic factors |

For all tables, an " l " preceding the variable name indicates the natural $\log$ of the variable and a " d " preceding the variable name indicates the first difference of the variable.

## Table 2. Return and Payout Variable Definitions

## Returns and Rates

| vwmret 2 | CRSP portfolio value weighted monthly returns. |
| :--- | :--- |
| ewmret2 | CRSP portfolio equal weighted monthly returns. <br> CRSP portfolio value weighted monthly returns minus the monthly risk-free rate. <br> This variable is from Ken French's website. |
| ew_rf | CRSP portfolio equal weighted monthly retums minus the monthly risk-free rate. <br> This variable is from Ken French's website. |
| RF | The monthly risk-free rate is proxied by the one month T-bill rate. This variable is <br> from Ken French's website. |
| rrel | The relative risk-free rate is the monthly detrended T-bill rate from Lamont (1998), <br> Campbell (1991) and Hodrick (1992). It is calculated as the monthly T-bill rate <br> minus its 12 month moving average. |

## Dividend, Repurchase, and Issue Policy Dollar Variables

The rolling 12 months sum of dividends calculated at the firm level and summarized divext12 (000s) at the CRSP pottfolio level. Monthly dividends are the product of adjusted dividends per share (madjdiv) and adjusted shares outstanding (madjshr) from CRSP.
The rolling 12 months sum of repurchases calculated at the firm level and summarized at the CRSP portfolio level.. Repurchases are the product of any repurcl2 (000s) monthly decrease in adjusted shares outstanding (madjshr) and the average adjusted price (madjprc) or just the beginning adjusted price if there in no ending price from CRSP.
The rolling 12 months sum of issues calculated at the firm level and summarized at issue $12(000$ s) the CRSP portfolio level. Issues are the product of any monthly increase in adjusted shares outstanding (madjshr) and the average adjusted price (madjprc) or just the ending adjusted price if there is no beginning price from CRSP.
cap ( 000 s ) The month-end market capitalization from CRSP calculated at the firm level and summarized at the CRSP portfolio level.

## Dividend, Repurchases, Payout, Issue and Netpayout Yield Variables

divext12yld (\%) Equals divext 12 / cap

```
repurc 12yld (%) Equals repurc 12 / cap
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payout 12 yld (\%) Equals (divext $12+$ repurc 12 ) / cap
issuel2yld (\%) Equals issuel2 / cap
netpayout12yld (\%) Equals (payout12 - issue12) / cap

For all tables, an "l" preceding the variable name indicates the natural $\log$ of the variable and a " $d$ " preceding the variable name indicates the first difference

Table 3. Descriptive Statistics for Monthly Payout Yield Measures and Returns (dollars in millions, yields and returns in percents)

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| A. For the full period 11/1987 to 12/2005 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| divext12 | 218 | 153,510 | 83,266 | 291,949 | 148,315 | 46,499 |
| repurc12 | 218 | 131,455 | 24,348 | 358,781 | 102,321 | 87,839 |
| issuel2 | 218 | 408,513 | 52,582 | $1,556,362$ | 325,714 | 364,195 |
| cap | 218 | $8,196,359$ | $2,162,488$ | $16,868,144$ | $7,715,737$ | $4,543,817$ |
| div12yld | 218 | 2.501 | 0.985 | 8.597 | 1.947 | 1.614 |
| repur12yld | 218 | 1.549 | 0.596 | 2.811 | 1.590 | 0.447 |
| payout12yld | 218 | 4.050 | 2.291 | 10.326 | 3.393 | 1.772 |
| issue12yld | 218 | 4.304 | 1.846 | 12.100 | 3.791 | 1.888 |
| netpayout12yld | 218 | -0.254 | -8.593 | 7.928 | -0.189 | 3.131 |
| vwmret2 | 218 | 1.025 | -15.623 | 11.204 | 1.490 | 4.184 |
| ewmret2 | 218 | 1.275 | -20.171 | 24.868 | 1.650 | 5.454 |
| RF | 218 | 0.364 | 0.060 | 0.790 | 0.390 | 0.169 |
| rrel | 218 | -0.006 | -0.203 | 0.204 | -0.007 | 0.076 |
| vw_rf | 218 | 0.661 | -16.053 | 10.824 | 1.157 | 4.180 |
| ew_rf | 218 | 0.911 | -20.601 | 24.328 | 1.188 | 5.474 |


| B. For the sub-period 11/1987 to 12/1996 |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |
| divext12 | 110 | 128,659 | 83,266 | 245,511 | 114,831 | 40,167 |
| repurcl2 | 110 | 53,654 | 24,348 | 106,805 | 50,649 | 20,570 |
| issuel2 | 110 | 139,874 | 52,582 | 365,571 | 118,520 | 79,571 |
| cap | 110 | $4,068,470$ | $2,162,488$ | $7,801,378$ | $3,754,127$ | $1,432,282$ |
| div12yld | 110 | 3.523 | 1.768 | 8.597 | 2.839 | 1.730 |
| repurl2yld | 110 | 1.407 | 0.596 | 2.811 | 1.367 | 0.545 |
| payout12yld | 110 | 4.930 | 2.866 | 10.326 | 3.896 | 2.112 |
| issuel2yld | 110 | 3.255 | 1.846 | 5.078 | 3.206 | 0.772 |
| netpayout12yld | 110 | 1.676 | -1.641 | 7.928 | 0.496 | 2.572 |
| vwmret2 | 110 | 1.293 | -9.459 | 11.204 | 1.659 | 3.468 |
| ewmret2 | 110 | 1.264 | -11.537 | 16.166 | 1.859 | 4.214 |
| RF | 110 | 0.443 | 0.210 | 0.790 | 0.440 | 0.148 |
| rel | 110 | -0.003 | -0.179 | 0.204 | -0.004 | 0.080 |
| vw_rf | 110 | 0.850 | -10.119 | 10.824 | 1.134 | 3.466 |
| ew_rf | 110 | 0.821 | -12.197 | 15.826 | 1.250 | 4.241 |

Table 3. Continued
(dollars in millions, yields and returns in percents)

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C. For the sub-period 1/1997 to 12/2005 |  |  |  |  |  |  |
| divext12 | 108 | 178,821 | 134,113 | 291,949 | 165,941 | 38,210 |
| repurcl2 | 108 | 210,696 | 104,305 | 358,781 | 194,750 | 51,541 |
| issuel2 | 108 | 682,126 | 299,516 | 1,556,362 | 572,793 | 335,844 |
| cap | 108 | 12,400,689 | 7,725,385 | 16,868,144 | 12,755,366 | 2,103,057 |
| div12yld | 108 | 1.460 | 0.985 | 1.969 | 1.460 | 0.265 |
| repur12yld | 108 | 1.693 | 1.230 | 2.420 | 1.642 | 0.246 |
| payout 12 yld | 108 | 3.153 | 2.291 | 4.388 | 3.061 | 0.458 |
| issue12yld | 108 | 5.373 | 2.742 | 12.100 | 4.718 | 2.084 |
| netpayout12yld | 108 | -2.219 | -8.593 | 0.807 | -1.555 | 2.327 |
| vwmret2 | 108 | 0.752 | -15.623 | 8.327 | 1.329 | 4.806 |
| ewmret2 | 108 | 1.287 | -20.171 | 24.868 | 1.215 | 6.499 |
| RF | 108 | 0.285 | 0.060 | 0.560 | 0.310 | 0.150 |
| rrel | 108 | -0.009 | -0.203 | 0.126 | -0.008 | 0.072 |
| vw_rf | 108 | 0.467 | -16.053 | 8.173 | 1.185 | 4.808 |
| ew_rf | 108 | 1.002 | -20.601 | 24.328 | 1.020 | 6.514 |
| D. For the Yale ICF sample period 3/2001 to 12/2005 |  |  |  |  |  |  |
| divext12 | 58 | 199,719 | 161,672 | 291,949 | 179,062 | 41,106 |
| repurcl2 | 58 | 221,402 | 158,592 | 358,781 | 197,887 | 55,862 |
| issue12 | 58 | 569,616 | 299,516 | 1,510,195 | 515,999 | 263,723 |
| cap | 58 | 12,433,730 | 9,154,138 | 14,828,638 | 12,765,253 | 1,548,058 |
| div12yld | 58 | 1.604 | 1.199 | 1.969 | 1.604 | 0.218 |
| repur12yld | 58 | 1.767 | 1.303 | 2.420 | 1.697 | 0.287 |
| payout12yld | 58 | 3.371 | 2.570 | 4.388 | 3.343 | 0.474 |
| issue12yld | 58 | 4.551 | 2.742 | 12.100 | 4.049 | 1.959 |
| netpayout 12 yld | 58 | -1.181 | -8.593 | 0.807 | -0.371 | 2.154 |
| vwnret2 | 58 | 0.360 | -10.191 | 8.327 | 0.909 | 4.275 |
| ewmret2 | 58 | 1.407 | -13.261 | 14.247 | 1.215 | 5.781 |
| RF | 58 | 0.166 | 0.060 | 0.440 | 0.140 | 0.092 |
| rel | 58 | -0.024 | -0.203 | 0.126 | -0.023 | 0.085 |
| vw_rf | 58 | 0.195 | -10.331 | 8.173 | 0.634 | 4.290 |
| ew_rf | 58 | 1.241 | -13.541 | 14.157 | 1.045 | 5.799 |

Table 4. Descriptive Statistics for Monthly Sentiment Measures

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. For the full time period 11/1987 to 12/2005 |  |  |  |  |  |  |
| AAII Asset Allocation |  |  |  |  |  |  |
| Aastock | 218 | 60.202 | 42.000 | 77.000 | 61.800 | 9.264 |
| aabond | 218 | 15.296 | 6.900 | 24.000 | 15.000 | 4.025 |
| Aacash | 218 | 24.506 | 11.000 | 38.600 | 23.100 | 6.439 |
| aaspread | 218 | 20.400 | -16.000 | 54.000 | 23.600 | 18.529 |
| AAII Sentiment Survey - 4 week average |  |  |  |  |  |  |
| asbull4 | 218 | 39.238 | 18.000 | 64.460 | 39.210 | 9.537 |
| asbear4 | 218 | 28.031 | 13.980 | 58.000 | 27.280 | 7.331 |
| asneut4 | 218 | 32.735 | 17.660 | 51.400 | 32.800 | 7.032 |
| asspread4 | 218 | 11.207 | -38.400 | 50.480 | 11.900 | 15.489 |
| asbb4 | 218 | 57.999 | 25.258 | 82.177 | 59.084 | 10.955 |
| AAII Sentiment Survey - month end |  |  |  |  |  |  |
| aaspread | 218 | 20.400 | -16.000 | 54.000 | 23.600 | 18.529 |
| asbull | 218 | 39.888 | 17.000 | 71.400 | 40.000 | 11.360 |
| asbear | 218 | 27.939 | 6.700 | 61.000 | 27.000 | 8.947 |
| asneut | 218 | 32.173 | 10.700 | 54.000 | 33.000 | 8.185 |
| asspread | 218 | 11.948 | -38.000 | 62.800 | 11.000 | 18.740 |
| asbb | 218 | 58.402 | 27.381 | 89.250 | 58.554 | 13.016 |
| II Advisors Sentiment - 4 week average |  |  |  |  |  |  |
| iibull4 | 218 | 45.533 | 26.600 | 61.980 | 45.960 | 7.349 |
| iibear 4 | 218 | 33.368 | 18.340 | 55.780 | 32.180 | 8.174 |
| iicorr4 | 218 | 21.100 | 10.100 | 33.900 | 21.440 | 4.665 |
| iispread4 | 218 | 12.165 | -25.080 | 41.300 | 13.830 | 14.829 |
| iibb4 | 218 | 57.837 | 34.853 | 76.126 | 59.012 | 9.377 |
| II Advisors Sentiment - month end |  |  |  |  |  |  |
| iibull | 218 | 45.398 | 21.100 | 62.900 | 45.750 | 7.651 |
| iibear | 218 | 33.424 | 17.400 | 55.300 | 32.300 | 8.389 |
| iicorr | 218 | 21.178 | 8.600 | 35.600 | 21.550 | 4.993 |
| iispread | 218 | 11.974 | -34.200 | 42.300 | 13.200 | 15.261 |
| iibb | 218 | 57.720 | 27.618 | 76.327 | 58.323 | 9.685 |

Table 4. Continued

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| B. For the sub time period 11/1987 to 12/1996 |  |  |  |  |  |  |
| AAII Asset Allocation |  |  |  |  |  |  |
| Aastock | 110 | 54.827 | 42.000 | 71.000 | 53.000 | 7.680 |
| aabond | 110 | 18.245 | 12.000 | 24.000 | 19.000 | 2.944 |
| Aacash | 110 | 26.926 | 17.000 | 38.000 | 26.000 | 5.777 |
| aaspread | 110 | 9.655 | -16.000 | 42.000 | 6.000 | 15.359 |
| AAII Sentiment Survey - 4 week average |  |  |  |  |  |  |
| asbull4 | 110 | 34.833 | 18.000 | 51.600 | 36.000 | 8.181 |
| asbear4 | 110 | 29.756 | 15.400 | 58.000 | 29.000 | 7.276 |
| asneut 4 | 110 | 35.411 | 22.400 | 51.400 | 34.400 | 6.571 |
| asspread4 | 110 | 5.076 | -38.400 | 36.200 | 6.400 | 14.020 |
| asbb4 | 110 | 53.778 | 25.258 | 77.015 | 54.838 | 10.402 |
| AAII Sentiment Survey - month end |  |  |  |  |  |  |
| asbull | 110 | 36.355 | 17.000 | 61.000 | 35.000 | 9.825 |
| asbear | 110 | 29.064 | 10.000 | 61.000 | 29.000 | 8.501 |
| asneut | 110 | 34.582 | 16.000 | 54.000 | 34.500 | 7.965 |
| asspread | 110 | 7.291 | -38.000 | 51.000 | 7.000 | 16.557 |
| asbb | 110 | 55.339 | 27.381 | 85.915 | 55.077 | 12.079 |
| II Advisors Sentiment - 4 week average |  |  |  |  |  |  |
| iibull4 | 110 | 41.413 | 26.600 | 53.880 | 40.970 | 6.157 |
| iibear4 | 110 | 37.836 | 21.520 | 55.780 | 37.470 | 7.818 |
| iicorr4 | 110 | 20.752 | 10.100 | 33.900 | 21.010 | 4.842 |
| iispread4 | 110 | 3.577 | -25.080 | 30.120 | 4.640 | 13.214 |
| iibb4 | 110 | 52.450 | 34.853 | 69.764 | 53.056 | 8.338 |
| II Advisors Sentiment - month end |  |  |  |  |  |  |
| iibull | 110 | 41.286 | 21.100 | 58.600 | 41.450 | 6.604 |
| iibear | 110 | 37.863 | 19.300 | 55.300 | 36.850 | 8.025 |
| iicorr | 110 | 20.851 | 8.600 | 35.600 | 21.200 | 5.188 |
| iispread | 110 | 3.424 | -34.200 | 31.600 | 4.400 | 13.752 |
| iibb | 110 | 52.342 | 27.618 | 72.507 | 52.782 | 8.730 |

Table 4. Continued

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C. For the sub time period 1/1997 to 12/2005 |  |  |  |  |  |  |
| AAII Asset Allocation |  |  |  |  |  |  |
| Aastock | 108 | 65.676 | 42.800 | 77.000 | 67.100 | 7.350 |
| aabond | 108 | 12.292 | 6.900 | 18.600 | 12.000 | 2.446 |
| Aacash | 108 | 22.042 | 11.000 | 38.600 | 21.250 | 6.160 |
| aaspread | 108 | 31.343 | -14.400 | 54.000 | 34.200 | 14.712 |
| AAII Sentiment Survey - 4 week average |  |  |  |  |  |  |
| asbull4 | 108 | 43.725 | 23.480 | 64.460 | 43.140 | 8.720 |
| asbear4 | 108 | 26.274 | 13.980 | 47.560 | 24.600 | 6.992 |
| asneut4 | 108 | 30.009 | 17.660 | 43.000 | 29.990 | 6.438 |
| asspread4 | 108 | 17.451 | -19.880 | 50.480 | 18.040 | 14.433 |
| asbb4 | 108 | 62.298 | 35.129 | 82.177 | 63.038 | 9.809 |
| AAII Sentiment Survey - month end |  |  |  |  |  |  |
| asbull | 108 | 43.486 | 23.000 | 71.400 | 41.200 | 11.725 |
| asbear | 108 | 26.794 | 6.700 | 50.000 | 24.250 | 9.280 |
| asneut | 108 | 29.720 | 10.700 | 45.700 | 28.700 | 7.694 |
| asspread | 108 | 16.692 | -22.600 | 62.800 | 18.000 | 19.696 |
| asbb | 108 | 61.522 | 33.824 | 89.250 | 63.580 | 13.247 |
| II Advisors Sentiment - 4 week average |  |  |  |  |  |  |
| iibull4 | 108 | 49.730 | 34.640 | 61.980 | 49.720 | 5.974 |
| iibear4 | 108 | 28.818 | 18.340 | 45.480 | 29.010 | 5.641 |
| iicorr4 | 108 | 21.455 | 10.100 | 31.700 | 21.790 | 4.471 |
| iispread4 | 108 | 20.913 | -7.840 | 41.300 | 21.500 | 10.725 |
| iibb4 | 108 | 63.324 | 45.284 | 76.126 | 63.385 | 6.876 |
| $\Pi$ Advisors Sentiment - month end |  |  |  |  |  |  |
| iibull | 108 | 49.586 | 32.200 | 62.900 | 48.950 | 6.261 |
| iibear | 108 | 28.904 | 17.400 | 44.400 | 28.300 | 6.020 |
| iicorr | 108 | 21.510 | 10.600 | 33.900 | 22.300 | 4.788 |
| iispread | 108 | 20.682 | -10.200 | 42.300 | 21.550 | 11.312 |
| iibb | 108 | 63.198 | 43.164 | 76.327 | 63.936 | 7.251 |

Table 4. Continued

| Variable | N | Mean | Minimum | Maximum | Median | Std Dev |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| D. For the sub time period 3/2001 to 12/2005 |  |  |  |  |  |  |
| AAII Asset Allocation |  |  |  |  |  |  |
| Aastock | 58 | 61.269 | 42.800 | 70.000 | 63.050 | 7.009 |
| aabond | 58 | 12.886 | 9.000 | 18.600 | 12.350 | 2.402 |
| Aacash | 58 | 25.864 | 18.600 | 38.600 | 24.000 | 5.313 |
| aaspread | 58 | 22.519 | -14.400 | 40.000 | 26.100 | 14.028 |
| AAII Sentiment Survey - 4 week average |  |  |  |  |  |  |
| asbull4 | 58 | 44.530 | 23.480 | 64.460 | 44.210 | 9.841 |
| asbear4 | 58 | 28.446 | 13.980 | 47.560 | 27.600 | 7.682 |
| asneut4 | 58 | 27.038 | 17.660 | 36.620 | 26.700 | 5.110 |
| asspread4 | 58 | 16.084 | -19.880 | 50.480 | 16.130 | 16.899 |
| asbb4 | 58 | 60.725 | 35.129 | 82.177 | 61.338 | 11.076 |
| AAII Sentiment Survey - month end |  |  |  |  |  |  |
| asbull | 58 | 44.876 | 23.200 | 71.400 | 44.350 | 13.009 |
| asbear | 58 | 28.490 | 8.600 | 48.800 | 27.200 | 9.880 |
| asneut | 58 | 26.636 | 10.700 | 45.700 | 26.100 | 6.821 |
| asspread | 58 | 16.386 | -22.600 | 62.800 | 15.850 | 22.070 |
| asbb | 58 | 60.613 | 34.218 | 89.250 | 61.366 | 14.394 |
| II Advisors Sentiment - 4 week average |  |  |  |  |  |  |
| iibull4 | 58 | 50.318 | 35.940 | 61.980 | 51.180 | 6.008 |
| iibear4 | 58 | 26.646 | 18.340 | 39.960 | 25.470 | 5.940 |
| iicorr4 | 58 | 23.041 | 14.500 | 30.000 | 23.750 | 3.479 |
| iispread4 | 58 | 23.672 | -0.900 | 41.300 | 24.080 | 11.431 |
| iibb4 | 58 | 65.399 | 49.382 | 76.126 | 65.989 | 7.433 |
| II Advisors Sentiment - month end |  |  |  |  |  |  |
| iibull | 58 | 50.128 | 34.400 | 62.900 | 49.250 | 6.029 |
| iibear | 58 | 26.690 | 17.400 | 42.700 | 25.300 | 6.128 |
| iicorr | 58 | 23.183 | 12.800 | 30.900 | 23.150 | 3.772 |
| iispread | 58 | 23.438 | -8.300 | 42.300 | 22.900 | 11.557 |
| iibb | 58 | 65.296 | 44.617 | 76.327 | 65.507 | 7.487 |

## Table 4. Continued

| Variable | $\mathbf{N}$ | Mean | Minimum | Maximum | Median | Std Dev |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Yale ICF Investor Confidence |  |  |  |  |  |  |
| Institutional |  |  |  |  |  |  |
| nvalinsa | 58 | 67.032 | 44.270 | 79.850 | 69.660 | 9.659 |
| nyrinsa | 58 | 81.113 | 71.110 | 92.520 | 80.890 | 5.640 |
| ncrinsa | 58 | 38.659 | 20.790 | 52.000 | 41.550 | 9.490 |
| ndiinsa | 58 | 62.146 | 50.670 | 71.930 | 62.585 | 5.630 |
|  |  |  |  |  |  |  |
| Individual | 58 | 64.855 | 56.470 | 78.920 | 64.890 | 5.868 |
| nvalinda | 58 | 88.008 | 80.490 | 95.620 | 88.510 | 3.453 |
| nyrinda | 58 | 39.065 | 28.950 | 48.880 | 39.445 | 4.984 |
| ncrinda | 58 | 66.093 | 58.390 | 76.650 | 65.340 | 4.240 |
| ndiinda |  |  |  |  |  |  |

Table 5. Stationarity Test Results and Autocorrelation Statistics for Monthly Yield and Return Variables, for the Full Period 11/1987 to 12/2005

|  | Augmented Dickey-Fuller Unit Root Tests |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variable | Rho | Pr<Rho | Tau | Pr<Tau | F | Pr>F |
| Payout Yield Variables |  |  |  |  |  |  |
| div12yld | -20.216 | 0.061 | -2.890 | 0.168 | 4.180 | 0.342 |
| repurl2yld | -5.508 | 0.780 | -1.450 | 0.842 | 1.400 | 0.897 |
| payout12yld | -12.507 | 0.279 | -2.280 | 0.445 | 2.620 | 0.655 |
| issuel2yld | -9.977 | 0.430 | -2.050 | 0.571 | 2.160 | 0.745 |
| netpayoutl2yld | -12.790 | 0.265 | -2.270 | 0.449 | 2.620 | 0.653 |
|  |  |  |  |  |  |  |
| Return Variables | -9.079 | 0.494 | -1.990 | 0.604 | 1.990 | 0.780 |
| RF | -18.532 | 0.086 | -2.720 | 0.229 | 3.790 | 0.419 |
| rrel | -407.365 | 0.000 | -7.150 | $<.0001$ | 25.600 | 0.001 |
| vwmret2 | -639.880 | 0.000 | -7.540 | $<.0001$ | 28.420 | 0.001 |
| ewmret2 | -405.822 | 0.000 | -7.150 | $<.0001$ | 25.590 | 0.001 |
| vw_rf | -573.542 | 0.000 | -7.460 | $<.0001$ | 27.860 | 0.001 |
| ew_rf |  |  |  |  |  |  |


|  | Partial Autocorrelation |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Lags |  |  |  |
|  | 1 | 2 | 3 | 4 |
| Payout Yield Variables |  |  |  |  |
| divl2yld | 0.978 | 0.071 | -0.008 | -0.340 |
| repur12yld | 0.876 | 0.277 | 0.465 | -0.331 |
| payout12yld | 0.975 | 0.112 | 0.064 | -0.250 |
| issue 12 yld | 0.968 | 0.111 | 0.178 | -0.430 |
| netpayout12yld | 0.988 | 0.024 | -0.025 | -0.428 |
| Return Variables |  |  |  |  |
| RF | 0.963 | 0.354 | 0.117 | -0.164 |
| rrel | 0.804 | 0.329 | 0.126 | -0.104 |
| vwmret2 | 0.000 | -0.027 | -0.010 | -0.066 |
| ewmret2 | 0.216 | -0.121 | -0.054 | -0.112 |
| vw if | -0.001 | -0.029 | -0.014 | -0.070 |
| ew rf | 0.222 | -0.117 | -0.050 | -0.108 |

Table 6. Stationarity Test Results and Autocorrelation Statistics for Selected Logged and Differenced Yield and Return Variables, for the Full Period 11/1987 to 12/2005

|  | Augmented Dickey-Fuller Unit Root Tests |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Variable | Rho | $\operatorname{Pr}<$ Rho | Tau | $\operatorname{Pr}<$ Tau | F | Pr>F |
| Logged Variables |  |  |  |  |  |  |
| lpayoutl2yld | -5.936 | 0.746 | -1.470 | 0.838 | 1.300 | 0.918 |
| lissuel2yld | -11.391 | 0.339 | -2.200 | 0.488 | 2.460 | 0.687 |
| lnetpayoutl2yld | -8.563 | 0.533 | -1.850 | 0.675 | 1.820 | 0.813 |
| lrf | -7.957 | 0.581 | -1.760 | 0.720 | 1.640 | 0.851 |
|  |  |  |  |  |  |  |
| Differenced Variables |  |  |  |  |  |  |
| dpayout12yld | -195.434 | 0.000 | -6.300 | $<.0001$ | 19.880 | 0.001 |
| dissuel2yld | -101.694 | 0.000 | -5.370 | $<.0001$ | 14.410 | 0.001 |
| dnetpayoutl2yld | -57.379 | 0.001 | -4.430 | 0.003 | 9.800 | 0.001 |
| drf | -104.623 | 0.000 | -5.520 | $<.0001$ | 15.370 | 0.001 |

Partial Autocorrelations

|  | Lags |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 |
| Logged Variables |  |  |  |  |
| lpayout12yld | 0.973 | 0.148 | 0.170 | -0.207 |
| lissue12yld | 0.951 | 0.242 | 0.377 | -0.567 |
| Inetpayout12yld | 0.975 | -0.040 | 0.160 | -0.227 |
| $\mathbf{l r f}$ | 0.977 | 0.260 | 0.145 | -0.216 |
| Differenced Variables |  |  |  |  |
| dpayout 12 yld | -0.125 | -0.025 | 0.281 | 0.045 |
| dissue12yld | -0.123 | -0.195 | 0.413 | -0.098 |
| dnetpayout 12 yld | -0.015 | 0.015 | 0.440 | 0.036 |
| drf | -0.368 | -0.134 | 0.158 | 0.065 |

Table 7. Stationarity Test Results and Autocorrelation Statistics for Monthly AAII and II Sentiment Variables, for the Full Period 11/1987 to 12/2005

|  | Angmented Dickey Fuller Unit Root Tests |  |  |  |  |  | Partial Autocorrelations Lags |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Variable | Rho | $\mathbf{P r}<$ <br> Rho | Tan | $\begin{gathered} \mathbf{P r}< \\ \text { Tau } \\ \hline \end{gathered}$ | F | $\mathbf{P r}>\mathbf{F}$ | 1 | 2 | 3 | 4 |
| aastock | -12.37 | 0.2862 | -2.47 | 0.3408 | 3.14 | 0.5497 | 0.9231 | 0.3074 | 0.1681 | -0.0708 |
| aabond | -32.17 | 0.0040 | -3.96 | 0.0115 | 7.84 | 0.0129 | 0.8696 | 0.3588 | 0.2057 | 0.1262 |
| Aacash | -15.63 | 0.1552 | -2.79 | 0.2016 | 3.97 | 0.3849 | 0.8732 | 0.3316 | 0.2556 | -0.0448 |
| aaspread | -12.36 | 0.2865 | -2.47 | 0.3410 | 3.14 | 0.5499 | 0.9230 | 0.3077 | 0.1682 | -0.0706 |
| asbull | -147.53 | 0.0001 | -8.52 | <.0001 | 36.27 | 0.0010 | 0.4027 | 0.0748 | 0.0396 | 0.0092 |
| asbear | -116.59 | 0.0001 | -7.56 | <.0001 | 28.56 | 0.0010 | 0.2977 | 0.1374 | -0.0298 | -0.0127 |
| asneut | -74.38 | 0.0006 | -6.12 | $<.0001$ | 18.75 | 0.0010 | 0.5069 | 0.3204 | 0.0576 | 0.0095 |
| asspread | -146.63 | 0.0001 | -8.47 | <,0001 | 35.87 | 0.0010 | 0.3349 | 0.0632 | -0.0061 | -0.0095 |
| asbb | -147.78 | 0.0001 | -8.50 | $<0001$ | 36.17 | 0.0010 | 0.3232 | 0.0561 | -0.0061 | -0.0086 |
| asbull4 | -108.11 | 0.0001 | -7.29 | <.0001 | 26.54 | 0.0010 | 0.6405 | 0.0906 | 0.0466 | 0.0468 |
| asbear4 | -84.94 | 0.0006 | -6.46 | <,0001 | 20.86 | 0.0010 | 0.6014 | 0.0295 | 0.0324 | -0.0086 |
| asneut4 | -65.10 | 0.0006 | -5.66 | <,0001 | 16.02 | 0.0010 | 0.7500 | 0.1302 | -0.0121 | 0.0963 |
| asspread4 | -103.41 | 0.0001 | -7.13 | <,0001 | 25.39 | 0.0010 | 0.6003 | 0.0528 | 0.0435 | 0.0130 |
| asbb4 | -104.94 | 0.0001 | -7.18 | <,0001 | 25.77 | 0.0010 | 0.5997 | 0.0279 | 0.0563 | -0.0047 |
| iibull | -94.59 | 0.0006 | -6.81 | $<.0001$ | 23.22 | 0.0010 | 0.6452 | 0.1575 | 0.0842 | 0.1561 |
| iibear | -77.02 | 0.0006 | -6.15 | <,0001 | 18.94 | 0.0010 | 0.7823 | 0.0194 | 0.1023 | 0.0938 |
| iicorr | -66.76 | 0.0006 | -5.74 | $<.0001$ | 16.46 | 0.0010 | 0.6216 | 0.1127 | -0.0783 | 0.0590 |
| iispread | -86.05 | 0.0006 | -6.50 | <,0001 | 21.12 | 0.0010 | 0.7306 | 0.1016 | 0.1072 | 0.1354 |
| iibb | -85.25 | 0.0006 | -6.47 | $<0001$ | 20.93 | 0.0010 | 0.7331 | 0.1004 | 0.1219 | 0.1377 |
| iibull4 | -100.46 | 0.0001 | -7.05 | $<0001$ | 24.82 | 0.0010 | 0.7076 | 0.0451 | 0.1973 | 0.0713 |
| iibear4 | -66.22 | 0.0006 | $-5.70$ | $<0001$ | 16.26 | 0.0010 | 0.8142 | 0.0150 | 0.0916 | 0.0748 |
| iicorr4 | -64.92 | 0.0006 | -5.74 | $<0001$ | 16.51 | 0.0010 | 0.7195 | -0.0185 | -0.0686 | 0.0026 |
| iispread4 | -82.73 | 0.0006 | -6.37 | <.0001 | 20.27 | 0.0010 | 0.7712 | 0.0441 | 0.1767 | 0.0746 |
| iibl4 | -79.90 | 0.0006 | $-6.26$ | <.0001 | 19.59 | 0.0010 | 0.7789 | 0.0406 | 0.1802 | 0.0813 |
| Logged Variables |  |  |  |  |  |  |  |  |  |  |
| laastock | $-12.71$ | 0.2692 | -2.51 | 0.3210 | 3.25 | 0.5275 | 0.9242 | 0.2923 | 0.1629 | -0.0861 |
| laacash | -15.39 | 0.1628 | -2.76 | 0.2130 | 3.89 | 0.4010 | 0.8708 | 0.3414 | 0.2657 | -0.0161 |
| laaspread | -15.06 | 0.1732 | -2.56 | 0.2986 | 3.39 | 0.4994 | 0.8941 | 0.2757 | 0.1973 | -0.0761 |
| Differenced Variables |  |  |  |  |  |  |  |  |  |  |
| daastock | -441.95 | 0.0001 | -14,16 | <.0001 | 100.39 | 0.0010 | -0.3509 | -0.1778 | 0.0455 | -0.0567 |
| daacash | -573.57 | 0.0001 | -16.35 | $<0001$ | 133.62 | 0.0010 | -0.3814 | -0.2950 | 0.0094 | -0.0150 |
| daaspread | -442.51 | 0.0001 | -14.17 | $<.0001$ | 100.48 | 0.0010 | -0.3513 | -0.1781 | 0.0453 | -0.0553 |

Table 8. Stationarity Test Results and Autocorrelation Statistics for Monthly Yale-ICF Confidence Variables, for the Period 3/2001 to 12/2005

Augmented Dickey Fuller Unit Root Tests
Partial Autocorrelations
Lags
Lags

| Variable | Rho | Pr $<$ <br> Rho | Tau | $\begin{gathered} \mathbf{P r}< \\ \mathbf{T a u} \end{gathered}$ | F | $\mathbf{P r}>\mathbf{F}$ | 1 | 2 | 3 | 4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| nvalinsa | -7.1993 | 0.6238 | -1.8700 | 0.6594 | 1.7800 | 0.8216 | 0.9453 | -0.1455 | 0.0396 | -0.1092 |
| nyrinsa | -10.2811 | 0.3793 | -2.2200 | 0.4678 | 2.5300 | 0.6759 | 0.8639 | -0.1382 | -0.0711 | -0.0386 |
| ncrinsa | -18.6781 | 0.0623 | -2.9700 | 0.1503 | 4.4000 | 0.3085 | 0.9206 | -0.2995 | -0.1643 | -0.1131 |
| ndiinsa | -8.9976 | 0.4742 | -1.8600 | 0.6614 | 2.2700 | 0.7251 | 0.8770 | -0.1598 | -0.2998 | -0.0066 |
| nvalinda | -9.0036 | 0.4737 | -2.0800 | 0.5467 | 2.1800 | 0.7432 | 0.8966 | -0.1992 | -0.2034 | -0.1000 |
| nyrinda | -12.3233 | 0.2572 | -2.3800 | 0.3851 | 2.9500 | 0.5921 | 0.8852 | -0.2407 | -0.1293 | -0.1611 |
| nerinda | -15.1332 | 0.1420 | -2.6100 | 0.2771 | 3.4300 | 0.4986 | 0.8576 | -0.1169 | -0.1070 | -0.0969 |
| ndiinda | -21.4023 | 0.0315 | -3.1400 | 0.1064 | 4.9400 | 0.2029 | 0.7685 | -0.2251 | -0.1472 | -0.2346 |
| Logged Variables |  |  |  |  |  |  |  |  |  |  |
| Invalinsa | -7.8082 | 0.5716 | -1.9500 | 0.6170 | 1.9300 | 0.7927 | 0.9434 | -0.1432 | 0.0628 | -0.1435 |
| lnyrinsa | -10.6127 | 0.3572 | -2.2500 | 0.4507 | 2.6000 | 0.6617 | 0.8613 | -0.1396 | -0.0701 | -0.0353 |
| nerinsa | -18.6781 | 0.0623 | -2.9700 | 0.1503 | 4.4000 | 0.3085 | 0.9206 | -0.2995 | -0.1643 | -0.1131 |
| Indiinsa | -9.2790 | 0.4523 | -1.8900 | 0.6459 | 2.2900 | 0.7225 | 0.8781 | -0.1722 | -0.3066 | 0.0205 |
| Invalinda | -9.2412 | 0.4552 | -2.1000 | 0.5337 | 2.2300 | 0.7339 | 0.8932 | -0.1913 | -0.2010 | -0.0890 |
| lnyrinda | -12.2746 | 0.2597 | -2.3700 | 0.3878 | 2.9400 | 0.5941 | 0.8869 | -0.2439 | -0.1298 | -0.1671 |
| lncrinda | -14.9325 | 0.1485 | -2.6100 | 0.2770 | 3.4200 | 0.5010 | 0.8593 | -0.1052 | -0.1384 | -0.1035 |
| Indiinda | -21.4457 | 0.0311 | -3.1400 | 0.1063 | 4.9500 | 0.2027 | 0.7583 | -0.2097 | -0.1536 | -0.2260 |
| Differenced Variables |  |  |  |  |  |  |  |  |  |  |
| dnvalinsa | -50.9753 | 0.0001 | -4.9200 | 0.0010 | 12.1200 | 0.0010 | 0.1515 | -0.0406 | 0.1744 | 0.1099 |
| dnyrinsa | -55.0546 | 0.0001 | -5.4000 | 0.0002 | 14.8000 | 0.0010 | 0.0434 | -0.0222 | -0.1615 | 0.2040 |
| dncrinsa | -33.0017 | 0.0011 | -3.8800 | 0.0192 | 7.5600 | 0.0228 | 0.2518 | 0.1155 | -0.0317 | -0.2638 |
| dndiinsa | -40.2141 | 0.0001 | -5.1800 | 0.0005 | 13.6800 | 0.0010 | 0.0456 | 0.1182 | -0.0215 | -0.0753 |
| dnvalinda | -37.6756 | 0.0002 | -4.1700 | 0.0089 | 8.7400 | 0.0010 | 0.1618 | 0.1079 | -0.0677 | -0.0710 |
| dnyrinda | -44.2825 | 0.0001 | -5.1500 | 0.0005 | 13.4800 | 0.0010 | 0.0778 | 0.0412 | 0.0123 | 0.0336 |
| dncrinda | -49.1435 | 0.0001 | -4.9100 | 0.0010 | 12.1000 | 0.0010 | 0.0373 | 0.0488 | -0.0033 | -0.0458 |
| dndiinda | -53.6477. | 0.0001 | -5.0300 | 0.0007 | 12.7700 | 0.0010 | 0.0925 | -0.0320 | -0.0325 | 0.0197 |

Table 9. Pearson Correlation Coefficients for Monthly Yield and Return Measures for the Full Period 11/1987 to 12/2005

|  | Prob $\rangle\|r\|$ under $\mathrm{H} 0:$ Rho=0 |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | vwmret2 | ewmret2 | drf | dpayout12yld | dissue12yld |
| wwmret2 | 1.00000 | 0.76662 | 0.00257 | -0.42577 | -0.40534 |
|  |  | $<.0001$ | 0.9700 | $<.0001$ | $<.0001$ |
| ewmret2 | 0.76662 | 1.00000 | -0.09511 | -0.32819 | -0.39608 |
|  | $<.0001$ |  | 0.1627 | $<.0001$ | $<.0001$ |
| drf | 0.00257 | -0.09511 | 1.00000 | 0.13781 | 0.12125 |
|  | 0.9700 | 0.1627 |  | 0.0426 | 0.0747 |
| dpayout12yld | -0.42577 | -0.32819 | 0.13781 | 1.00000 | 0.40856 |
|  | $<.0001$ | $<.0001$ | 0.0426 |  | $<.0001$ |
| dissue12yld | -0.40534 | -0.39608 | 0.12125 | 0.40856 | 1.00000 |
|  | $<.0001$ | $<.0001$ | 0.0747 | $<.0001$ |  |

Table 10. Pearson Correlation Coefficients for Monthly AAII and II Sentiment Measures With Yield and Return Variables for the Full Period 11/1987 to 12/2005

|  | $\text { Prob }>\|\mathrm{r}\| \text { under } \mathrm{H} 0: \text { Rho }=0$$\text { Number of Observations: } 217$ |  |  |  | dissuel2yld |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | vwmret2 | ewmret2 | drf | dpayout12yld |  |
| daastock | 0.2026 | 0.2949 | -0.1192 | -0.0034 | -0.0350 |
|  | 0.0027 | <.0001 | 0.0798 | 0.9608 | 0.6078 |
| aabond | 0.0475 | 0.0048 | 0.0117 | -0.0456 | -0.0455 |
|  | 0.4853 | 0.9444 | 0.8642 | 0.5043 | 0.5054 |
| daacash | -0.1970 | -0.3024 | 0.0804 | -0.0171 | -0.0095 |
|  | 0.0036 | <.0001 | 0.2383 | 0.8020 | 0.8897 |
| daaspread | 0.2023 | 0.2943 | -0.1183 | -0.0028 | -0.0345 |
|  | 0.0028 | <0001 | 0.0822 | 0.9678 | 0.6136 |
| dasbull | 0.3768 | 0.2971 | 0.0176 | -0.1790 | -0.2001 |
|  | <.0001 | <.0001 | 0.7969 | 0.0082 | 0.0031 |
| dasbear | -0.2815 | -0.2650 | -0.0441 | 0.1164 | 0.1303 |
|  | <,0001 | <.0001 | 0.5186 | 0.0871 | 0.0553 |
| dasneut | -0.2094 | -0.1087 | 0.0305 | 0.1221 | 0.1368 |
|  | 0.0019 | 0.1102 | 0.6551 | 0.0727 | 0.0442 |
| dasspread | 0.3543 | 0.3004 | 0.0317 | -0.1598 | -0.1787 |
|  | <.0001 | <. 0001 | 0.6425 | 0.0185 | 0.0083 |
| dasbb | 0.3372 | 0.2943 | 0.0410 | -0.1542 | -0.1676 |
|  | <.0001 | <.0001 | 0.5480 | 0.0231 | 0.0134 |
| dasbul14 | 0.2342 | 0.3499 | -0.0556 | -0.0676 | -0.0745 |
|  | 0.0005 | <.0001 | 0.4152 | 0.3217 | 0.2743 |
| dasbear 4 | -0.2515 | -0.3982 | 0.0103 | 0.0246 | 0.0591 |
|  | 0.0002 | <.0001 | 0.8804 | 0.7190 | 0.3863 |
| dasneut4 | -0.0499 | -0.0451 | 0.0769 | 0.0777 | 0.0438 |
|  | 0.4644 | 0.5092 | 0.2593 | 0.2546 | 0.5209 |
| dasspread4 | 0.2556 | 0.3925 | -0.0373 | -0.0511 | -0.0715 |
|  | 0.0001 | <.0001 | 0.5847 | 0.4543 | 0.2948 |
| dasbb4 | 0.2408 | 0.3841 | -0.0418 | -0.0392 | -0.0628 |
|  | 0.0003 | <.0001 | 0.5404 | 0.5662 | 0.3572 |
| diibull | 0.4580 | 0.4150 | -0.0593 | -0.2953 | -0.1824 |
|  | <.0001 | <.0001 | 0.3850 | <.0001 | 0.0070 |
| diibear | -0.4875 | -0.5537 | 0.0774 | 0.2395 | 0.2365 |
|  | <.0001 | <.0001 | 0.2566 | 0.0004 | 0.0004 |
| diicort | -0.0546 | 0.0909 | -0.0108 | 0.1291 | -0.0314 |
|  | 0.4235 | 0.1821 | 0.8739 | 0.0576 | 0.6457 |
| diispread | 0.5059 | 0.5141 | -0.0726 | -0.2890 | -0.2226 |
|  | <.0001 | <.0001 | 0.2873 | <. 0001 | 0.0010 |
| diibb | 0.5093 | 0.5273 | -0.0616 | -0.2785 | -0.2292 |
|  | <.0001 | <.0001 | 0.3666 | <.0001 | 0.0007 |
| diibull4 | 0.2631 | 0.3409 | -0.1304 | -0.2559 | -0.0763 |
|  | <. 0001 | <.0001 | 0.0550 | 0.0001 | 0.2630 |

Table 10. Continued

|  | vwmret2 | $\begin{gathered} \text { Prob>\|r\| under H0: Rho=0 } \\ \text { Number of Observations: } 217 \end{gathered}$ |  |  | dissuel2yld |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ewnret2 | drf | dpayout12yld |  |
| diibear4 | -0.2756 | -0.4164 | 0.0776 | 0.2561 | 0.1011 |
|  | <.0001 | <. 0001 | 0.2553 | 0.0001 | 0.1377 |
| diicorr4 | -0.0265 | 0.0483 | 0.0958 | 0.0430 | -0.0218 |
|  | 0.6975 | 0.4793 | 0.1597 | 0.5284 | 0.7500 |
| diispread4 | 0.2852 | 0.3993 | -0.1119 | -0.2714 | -0.0933 |
|  | <.0001 | <.0001 | 0.1003 | <.0001 | 0.1708 |
| diibb4 | 0.2894 | 0.4163 | -0.0997 | -0.2627 | -0.1001 |
|  | <.0001 | <.0001 | 0.1434 | <.0001 | 0.1416 |

Table 11. Pearson Correlation Coefficients for Monthly ICF Confidence Variables With Yield and Return Variables for the time period 3/2001 to 12/2005

|  | Prob > \|r| under H0: Rho $=0$ Number of Observations $=58$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | vwmret2 | ewmret2 | drf | dpayout12yld | dissue12yld |
| dnvalinda | -0.22576 | -0.37140 | 0.07840 | 0.26026 | 0.10268 |
|  | 0.0884 | 0.0041 | 0.5586 | 0.0485 | 0.4431 |
| dovalinsa | -0.31013 | -0.33963 | 0.19784 | 0.04475 | 0.15748 |
|  | 0.0178 | 0.0091 | 0.1366 | 0.7387 | 0.2378 |
| dnyrinda | -0.24182 | -0.22330 | 0.12858 | 0.13346 | 0.15691 |
|  | 0.0674 | 0.0920 | 0.3361 | 0.3179 | 0.2395 |
| dnyrinsa | -0.08388 | -0.08326 | 0.22810 | 0.06930 | 0.15862 |
|  | 0.5313 | 0.5344 | 0.0851 | 0.6052 | 0.2344 |
| dncrinda | 0.16463 | 0.13368 | -0.07411 | -0.16278 | -0.18591 |
|  | 0.2168 | 0.3171 | 0.5804 | 0.2221 | 0.1623 |
| dncrinsa | 0.12780 | 0.17148 | -0.09839 | -0.03241 | -0.01620 |
|  | 0.3391 | 0.1981 | 0.4625 | 0.8092 | 0.9039 |
| dndiinda | 0.15839 | 0.13924 | -0.11620 | -0.08132 | 0.10981 |
|  | 0.2350 | 0.2972 | 0.3850 | 0.5440 | 0.4119 |
| dndiinsa | -0.12958 | -0.14459 | 0.26402 | 0.16380 | 0.26817 |
|  | 0.3323 | 0.2789 | 0.0452 | 0.2192 | 0.0418 |

Table 12. Pearson Correlation Coefficients for BW Sentiment Variables With Yield and Return Variables for the Time Period 9/1989 to 12/2004

|  | Prob > \|r| under H0: Rho=0 Number of Observations |  |  |  | dissue12yld |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | vwmret2 | ewmret2 | drf | dpayout 12 yld |  |
| sf2 | -0.08970 | -0.02907 | 0.02083 | 0.14698 | 0.05322 |
|  | 0.2259 | 0.6953 | 0.7790 | 0.0465 | 0.4731 |
|  | 184 | 184 | 184 | 184 | 184 |
| sf2raw | -0.07333 | -0.04397 | 0.00852 | 0.12157 | 0.08131 |
|  | 0.3225 | 0.5534 | 0.9086 | 0.1002 | 0.2725 |
|  | 184 | 184 | 184 | 184 | 184 |
| 1sf2 | -0.05164 | 0.01808 | 0.03231 | 0.20084 | 0.01761 |
|  | 0.4864 | 0.8076 | 0.6632 | 0.0063 | 0.8125 |
|  | 184 | 184 | 184 | 184 | 184 |
| lsf2raw | -0.04570 | -0.02736 | 0.01950 | 0.14542 | 0.05949 |
|  | 0.5379 | 0.7123 | 0.7928 | 0.0489 | 0.4224 |
|  | 184 | 184 | 184 | 184 | 184 |
| dsf2 | -0.01855 | -0.03402 | -0.11451 | -0.03967 | 0.04489 |
|  | 0.8032 | 0.6475 | 0.1227 | 0.5939 | 0.5462 |
|  | 183 | 183 | 183 | 183 | 183 |
| dsf2raw | -0.03373 | -0.00839 | -0.07218 | -0.01838 | 0.05649 |
|  | 0.6503 | 0.9102 | 0.3315 | 0.8049 | 0.4476 |
|  | 183 | 183 | 183 | 183 | 183 |

Table 13. Pearson Correlation Coefficients for Monthly AAI and II Sentiment Measures for the Full Period 11/1987 to 12/2005

$$
N=218, \text { Prob }>|r| \text { under } H 0: \text { Rho }=0
$$

|  | aastock | aabond | aacash | aaspread | asbull | asbear | asneut | asspread | asbb | asbull4 | asbear 4 | asneut4 | asspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| aastock | 1.00000 | $\begin{array}{r} -0.81243 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.93097 \\ <.0001 \end{array}$ | $\begin{array}{r} 1.00000 \\ <, 0001 \end{array}$ | $\begin{array}{r} 0.30933 \\ <0001 \end{array}$ | $\begin{array}{r} -0.28289 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.12008 \\ 0.0769 \end{array}$ | $\begin{gathered} 0.32258 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.32909 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.49580 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.45950 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.19338 \\ 0.0042 \end{array}$ | $\begin{array}{r} 0.52279 \\ <, 0001 \end{array}$ |
| asbond | $\begin{array}{r} -0.81243 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} 0.54350 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.81231 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.30947 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.14809 \\ 0.0288 \end{array}$ | $\begin{array}{r} 0.26764 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.25830 \\ 0.0001 \end{array}$ | $\begin{array}{r} -0.24921 \\ 0.0002 \end{array}$ | $\begin{array}{r} -0.50754 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.32616 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.34793 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.46690 \\ <, 0001 \end{array}$ |
| aacash | $\begin{array}{r} -0.93097 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.54350 \\ <, 0001 \end{array}$ | 1.00000 | $\begin{array}{r} -0.93105 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.25161 \\ 0.0002 \end{array}$ | $\begin{array}{r} 0.31483 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.00505 \\ 0.9409 \end{array}$ | $\begin{array}{r} -0.30284 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.31788 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.39570 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.45748 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.05997 \\ 0.3783 \end{array}$ | $\begin{array}{r} -0.46019 \\ <.0001 \end{array}$ |
| aaspread | $\begin{array}{r} 1.00000 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.81231 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.93105 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} 0.30932 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.28302 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.11994 \\ 0.0772 \end{array}$ | $\begin{array}{r} 0.32264 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.32915 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.49566 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.45958 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.19311 \\ 0.0042 \end{array}$ | $\begin{array}{r} 0.52274 \\ <.0001 \end{array}$ |
| asbuil | $\begin{array}{r} 0.30933 \\ <0001 \end{array}$ | $\begin{array}{r} -0.30947 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.25161 \\ 0.0002 \end{array}$ | $\begin{array}{r} 0.30932 \\ <0001 \end{array}$ | 1.00000 | $\begin{array}{r} -0.69894 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.62346 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.93989 \\ <0001 \end{array}$ | $\begin{array}{r} 0.91126 \\ <0001 \end{array}$ | $\begin{array}{r} 0.80759 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.51504 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.55804 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.74107 \\ <.0001 \end{array}$ |
| asbear | $\begin{array}{r} -0.28289 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.14809 \\ 0.0288 \end{array}$ | $\begin{array}{r} 0.31483 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.28302 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.69894 \\ <0001 \end{array}$ | 1.00000 | $\begin{array}{r} -0.12340 \\ 0.0690 \end{array}$ | $\begin{array}{r} -0.90114 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.91953 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.52223 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.72451 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.04699 \\ 0.4901 \end{array}$ | $\begin{array}{r} -0.66449 \\ <.0001 \end{array}$ |
| asneut | $\begin{array}{r} -0.12008 \\ 0.0769 \end{array}$ | $\begin{array}{r} 0.26764 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.00505 \\ 0.9409 \end{array}$ | $\begin{array}{r} -0.11994 \\ 0.0772 \end{array}$ | $\begin{array}{r} -0.62346 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.12340 \\ 0.0690 \end{array}$ | 1.00000 | $\begin{array}{r} -0.31902 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.25918 \\ 0.0001 \end{array}$ | $\begin{array}{r} -0.54983 \\ <0001 \end{array}$ | $\begin{array}{r} -0.07737 \\ 0.2553 \end{array}$ | $\begin{array}{r} 0.82587 \\ <0001 \end{array}$ | $\begin{array}{r} -0.30195 \\ <.0001 \end{array}$ |
| asspread | $\begin{array}{r} 0.32258 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.25830 \\ 0.0001 \end{array}$ | $\begin{array}{r} -0.30284 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.32264 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.93989 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.90114 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.31902 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} 0.99142 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.73889 \\ <0001 \end{array}$ | $\begin{array}{r} -0.65812 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.31584 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.76649 \\ <.0001 \end{array}$ |
| asbb | $\begin{array}{r} 0.32909 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.24921 \\ 0.0002 \end{array}$ | $\begin{array}{r} -0.31788 \\ <, 0001 \end{array}$ | $\begin{array}{r} 0.32915 \\ <, 0001 \end{array}$ | $\begin{array}{r} 0.91126 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.91953 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.25918 \\ 0.0001 \end{array}$ | $\begin{array}{r} 0.99142 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} 0.71491 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.66538 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.27579 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.75515 \\ <.0001 \end{array}$ |
| asbull4 | $\begin{array}{r} 0.49580 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.50754 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.39570 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.49566 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.80759 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.52223 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.54983 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.73889 \\ <0001 \end{array}$ | $\begin{array}{r} 0.71491 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} -0.68073 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.64621 \\ <0000 \end{array}$ | $\begin{array}{r} 0.93797 \\ <.0001 \end{array}$ |
| asbear 4 | $\begin{array}{r} -0.45950 \\ <0001 \end{array}$ | $\begin{array}{r} 0.32616 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.45748 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.45958 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.51504 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.7245! \\ <.000 t \end{array}$ | $\begin{array}{r} -0.07737 \\ 0.2553 \end{array}$ | $\begin{array}{r} -0.65812 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.66538 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.68073 \\ <.0001 \end{array}$ | 1.00000 | $\begin{array}{r} -0.11914 \\ 0.0792 \end{array}$ | $\begin{array}{r} -0.89249 \\ <.0001 \end{array}$ |
| asneut4 | $\begin{array}{r} -0.19338 \\ 0.0042 \end{array}$ | $\begin{array}{r} 0.34793 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.05997 \\ 0.3783 \end{array}$ | $\begin{array}{r} -0.19311 \\ 0.0042 \end{array}$ | $\begin{array}{r} -0.55804 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.04699 \\ 0.4901 \end{array}$ | $\begin{array}{r} 0.82587 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.31584 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.27579 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.64621 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.11914 \\ 0.0792 \end{array}$ | 1.00000 | $\begin{array}{r} -0.34153 \\ <.0001 \end{array}$ |
| asspread4 | $\begin{array}{r} 0.52279 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.46690 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.46019 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.52274 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.74107 \\ <0001 \end{array}$ | $\begin{array}{r} -0.66449 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.30195 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.76649 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.75515 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.93797 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.89249 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.34153 \\ <.0001 \end{array}$ | 1.00000 |
| asbb4 | $\begin{array}{r} 0.52809 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.45774 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.47363 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.52807 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.71616 \\ <0001 \end{array}$ | $\begin{array}{r} -0.66900 \\ <0001 \end{array}$ | $\begin{array}{r} -0.26243 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.75354 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.75136 \\ <, 0001 \end{array}$ | $\begin{array}{r} 0.91333 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.91022 \\ <, 0001 \end{array}$ | $\begin{array}{r} -0.28966 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.99322 \\ <.0001 \end{array}$ |

Table 13. Continued

|  | asstock | aabond | aacash | aspread | asbulf | asbear | asneut | asspread | asbb | asbull4 | asbear4 | neut4 | asspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| iibull | $\begin{gathered} 0.42844 \\ <0001 \end{gathered}$ | $\begin{array}{r} -0.46101 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.32768 \\ <.0001 \end{array}$ | $\begin{gathered} 0.42824 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.49800 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.30240 \\ <0001 \end{array}$ | $\begin{array}{r} -0.36066 \\ <.0001 \end{array}$ | $\begin{gathered} 0.44626 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.43163 \\ <.0001 \end{array}$ | $\begin{gathered} 0.59805 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.35865 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.43689 \\ <.0001 \end{array}$ | $\begin{gathered} 0.53801 \\ <.0001 \end{gathered}$ |
| iibear | $\begin{array}{r} -0.36064 \\ <.0001 \end{array}$ | $\begin{gathered} 0.36382 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.29088 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.36043 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.53249 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.31986 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.38956 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.47551 \\ <.0001 \end{array}$ | $\begin{gathered} -0.45232 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.65755 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.40711 \\ <.0001 \end{array}$ | $\begin{gathered} 0.46704 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.59759 \\ <.0001 \end{array}$ |
| iicorr | $\begin{array}{r} -0.05062 \\ 0.4571 \end{array}$ | $\begin{array}{r} 0.09518 \\ 0.1614 \end{array}$ | $\begin{gathered} 0.01342 \\ 0.8438 \end{gathered}$ | $\begin{array}{r} -0.05065 \\ 0.4569 \end{array}$ | $\begin{gathered} 0.13151 \\ 0.0525 \end{gathered}$ | $\begin{array}{r} -0.07399 \\ 0.2767 \end{array}$ | $\begin{array}{r} -0.10183 \\ 0.1340 \end{array}$ | $\begin{array}{r} 0.11505 \\ 0.0902 \end{array}$ | $\begin{gathered} 0.09852 \\ 0.1471 \end{gathered}$ | $\begin{gathered} 0.18831 \\ 0.0053 \end{gathered}$ | $\begin{array}{r} -0.13439 \\ 0.0475 \end{array}$ | $\begin{array}{r} -0.11518 \\ 0.0898 \end{array}$ | $\begin{gathered} 0.17956 \\ 0.0079 \end{gathered}$ |
| iispread | $\begin{array}{r} 0.41305 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.43112 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.32418 \\ <.0001 \end{array}$ | $\underset{\substack{0.41283 \\<.0001}}{ }$ | $\begin{array}{r} 0.5423 \\ <.000 \end{array}$ | $\begin{array}{r} -0.32744 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.39496 \\ <.0001 \end{array}$ | $\underset{<0001}{0.48512}$ | $\begin{gathered} 0.46504 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.66129 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.40360 \\ <.0001 \end{array}$ | $\begin{gathered} -0.47577 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.59823 \\ <0001 \end{gathered}$ |
| iibb | $\begin{gathered} 0.39585 \\ <0001 \end{gathered}$ | $\begin{array}{r} -0.41810 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.30759 \\ <.0001 \end{array}$ | $\begin{gathered} 0.39564 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.54775 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.32697 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.40293 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.48815 \\ <.0001 \end{array}$ | $\begin{gathered} 0.46734 \\ <0001 \end{gathered}$ | $\begin{gathered} 0.66290 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.39958 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.48215 \\ <.0001 \end{array}$ | $\begin{gathered} 0.59732 \\ <.0001 \end{gathered}$ |
| fibull 4 | $\begin{gathered} 0.46111 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.48891 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.35711 \\ <.0001 \end{array}$ | $\begin{gathered} 0.46086 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.44224 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.25867 \\ 0.0001 \end{array}$ | $\begin{gathered} -0.33118 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.39158 \\ <.0001 \end{array}$ | $\begin{gathered} 0.37654 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.63026 \\ & <.0001 \end{aligned}$ | $\begin{array}{r} -0.41576 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.42109 \\ <.0001 \end{array}$ | $\begin{gathered} 0.58488 \\ <.0001 \end{gathered}$ |
| iibear4 | $\begin{array}{r} -0.37491 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.37629 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.30349 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.37466 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.45469 \\ <.0001 \end{array}$ | $\begin{gathered} 0.25817 \\ 0.0001 \end{gathered}$ | $\begin{array}{r} 0.34903 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.39889 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.37529 \\ <.0001 \end{array}$ | $\begin{gathered} -0.64822 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.42387 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.43691 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.59978 \\ <.0001 \end{array}$ |
| incorr 4 | $\begin{array}{r} -0.06944 \\ 0.3075 \end{array}$ | $\begin{gathered} 0.11075 \\ 0.1029 \end{gathered}$ | $\begin{array}{r} 0.03081 \\ 0.6510 \end{array}$ | $\begin{array}{r} -0.06948 \\ 0.3072 \end{array}$ | $\begin{array}{r} 0.10046 \\ 0.1393 \end{array}$ | $\begin{array}{r} -0.04509 \\ 0.5078 \end{array}$ | $\begin{array}{r} -0.09023 \\ 0.1844 \end{array}$ | $\begin{gathered} 0.08243 \\ 0.2255 \end{gathered}$ | $\begin{gathered} 0.06470 \\ 0.3417 \end{gathered}$ | $\begin{array}{r} 0.14305 \\ 0.0348 \end{array}$ | $\begin{array}{r} -0.08768 \\ 0.1972 \end{array}$ | $\begin{array}{r} -0.10244 \\ 0.1316 \end{array}$ | $\begin{gathered} 0.12958 \\ 0.0561 \end{gathered}$ |
| iispread4 | $\begin{gathered} 0.43518 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.44972 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.34427 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.43492 \\ <.0001 \end{array}$ | $\begin{gathered} 0.46981 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.27050 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.35652 \\ <.0001 \end{array}$ | $\begin{gathered} 0.41394 \\ <.0001 \end{gathered}$ | $\begin{array}{r} 0.39348 \\ \hline 0.0001 \end{array}$ | $\begin{gathered} 0.66967 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.43970 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.44952 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.62047 \\ <.0001 \end{array}$ |
| iibb4 | $\begin{gathered} 0.41947 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.43810 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.32894 \\ <.0001 \end{array}$ | $\begin{gathered} 0.41921 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.47480 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.27010 \\ <.0001 \end{array}$ | $\begin{array}{r} -0.36389 \\ <.0001 \end{array}$ | $\begin{gathered} 0.41678 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.39591 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.67116 \\ <.0001 \end{gathered}$ | $\begin{array}{r} -0.43610 \\ <0001 \end{array}$ | $\begin{array}{r} -0.45529 \\ <.0001 \end{array}$ | $\begin{array}{r} 0.61970 \\ <.0001 \end{array}$ |

Table 13. Continued

|  | ashb4 | iibull | iibear | iicorr | iispread | iibb | iibuil4 | ijbear4 | iicorr 4 | iispread4 | iibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| aastock | $\begin{aligned} & 0.52809 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.42844 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.36064 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.05062 \\ 0.4571 \end{gathered}$ | $\begin{gathered} 0.41305 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.39585 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.46111 \\ & <, 0001 \end{aligned}$ | $\begin{aligned} & -0.37491 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.06944 \\ 0.3075 \end{gathered}$ | $\begin{aligned} & 0.43518 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.41947 \\ <.0001 \end{gathered}$ |
| aabond | $\begin{gathered} -0.45774 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.46101 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.36382 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.09518 \\ 0.1614 \end{gathered}$ | $\begin{gathered} -0.43112 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.41810 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.48891 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.37629 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.11075 \\ 0.1029 \end{gathered}$ | $\begin{gathered} -0.44972 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.43810 \\ <.0001 \end{gathered}$ |
| aacash | $\begin{gathered} -0.47363 \\ <, 0001 \end{gathered}$ | $\begin{gathered} -0.32768 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.29088 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.01342 \\ 0.8438 \end{gathered}$ | $\begin{gathered} -0.32418 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.30759 \\ <.0001 \end{gathered}$ | $\begin{aligned} & -0.35711 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.30349 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.03081 \\ 0.6510 \end{gathered}$ | $\begin{aligned} & -0.34427 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & -0.32894 \\ & <.0001 \end{aligned}$ |
| aaspread | $\begin{aligned} & 0.52807 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.42824 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.36043 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.05065 \\ 0.4569 \end{gathered}$ | $\begin{aligned} & 0.41283 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.39564 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.46086 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.37466 \\ <0001 \end{gathered}$ | $\begin{gathered} -0.06948 \\ 0.3072 \end{gathered}$ | $\begin{aligned} & 0.43492 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.41921 \\ & <.0001 \end{aligned}$ |
| asbull | $\begin{aligned} & 0.71616 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.49800 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.53249 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.13151 \\ 0.0525 \end{gathered}$ | $\begin{aligned} & 0.54239 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.54775 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.44224 \\ & <, 0001 \end{aligned}$ | $\begin{gathered} -0.45469 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.10046 \\ 0.1393 \end{gathered}$ | $\begin{aligned} & 0.46981 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.47480 \\ & <, 0001 \end{aligned}$ |
| asbear | $\begin{aligned} & -0.66900 \\ & <, 0001 \end{aligned}$ | $\begin{gathered} -0.30240 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.31986 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.07399 \\ 0.2767 \end{gathered}$ | $\begin{gathered} -0.32744 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.32697 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.25867 \\ 0.0001 \end{gathered}$ | $\begin{gathered} 0.25817 \\ 0.0001 \end{gathered}$ | $\begin{gathered} -0.04509 \\ 0.5078 \end{gathered}$ | $\begin{gathered} -0.27050 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.27010 \\ <.0001 \end{gathered}$ |
| asneut | $\begin{aligned} & -0.26243 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.36066 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.38956 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.10183 \\ 0.1340 \end{gathered}$ | $\begin{gathered} -0.39496 \\ <, 0001 \end{gathered}$ | $\begin{aligned} & -0.40293 \\ & <, 0001 \end{aligned}$ | $\begin{gathered} -0.33118 \\ <0001 \end{gathered}$ | $\begin{aligned} & 0.34903 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.09023 \\ 0.1844 \end{gathered}$ | $\begin{gathered} -0.35652 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.36389 \\ <.0001 \end{gathered}$ |
| asspread | $\begin{aligned} & 0.75354 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.44626 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.47551 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.11505 \\ 0.0902 \end{gathered}$ | $\begin{aligned} & 0.48512 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.48815 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.39158 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.39889 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.08243 \\ & 0.2255 \end{aligned}$ | $\begin{aligned} & 0.41394 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.41678 \\ & <.0001 \end{aligned}$ |
| asbb | $\begin{aligned} & 0.75136 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.43163 \\ <.0001 \end{gathered}$ | $\begin{aligned} & -0.45232 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.09852 \\ 0.1471 \end{gathered}$ | $\begin{aligned} & 0.46504 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.46734 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.37654 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.37529 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.06470 \\ 0.3417 \end{gathered}$ | $\begin{aligned} & 0.39348 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.39591 \\ & <.0001 \end{aligned}$ |
| asbull4 | $\begin{aligned} & 0.91333 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.59805 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.65755 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.18831 \\ 0.0053 \end{gathered}$ | $\begin{gathered} 0.66129 \\ <0001 \end{gathered}$ | $\begin{aligned} & 0.66290 \\ & <0001 \end{aligned}$ | $\begin{aligned} & 0.63026 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.64822 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.14305 \\ 0.0348 \end{gathered}$ | $\begin{gathered} 0.66967 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.67116 \\ & <.0001 \end{aligned}$ |
| asbear 4 | $\begin{gathered} -0.91022 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.35865 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.40711 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.13439 \\ 0.0475 \end{gathered}$ | $\begin{gathered} -0.40360 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.39958 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.41576 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.42387 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.08768 \\ 0.1972 \end{gathered}$ | $\begin{aligned} & -0.43970 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.43610 \\ <, 0001 \end{gathered}$ |
| asneut 4 | $\begin{gathered} -0.28966 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.43689 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.46704 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.11518 \\ 0.0898 \end{gathered}$ | $\begin{gathered} -0.47577 \\ <.0001 \end{gathered}$ | $\begin{aligned} & -0.48215 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.42109 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.43691 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.10244 \\ 0.1316 \end{gathered}$ | $\begin{gathered} -0.44952 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.45529 \\ <, 0001 \end{gathered}$ |
| asspread4 | $\begin{aligned} & 0.99322 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.53801 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.59759 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.17956 \\ 0.0079 \end{gathered}$ | $\begin{aligned} & 0.59823 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.59732 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.58488 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.59978 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.12958 \\ 0.0561 \end{gathered}$ | $\begin{aligned} & 0.62047 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.61970 \\ <, 0001 \end{gathered}$ |
| asbb4 | 1.00000 | $\begin{aligned} & 0.51578 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.57337 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.17295 \\ 0.0105 \end{gathered}$ | $\begin{aligned} & 0.57377 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.57177 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.56680 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.57637 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.11703 \\ 0.0847 \end{gathered}$ | $\begin{aligned} & 0.59861 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.59663 \\ & <.0001 \end{aligned}$ |

Table 13. Continued

|  | $\mathrm{N}=218$, Prob $>\|\mathrm{r}\|$ under $\mathrm{H} 0: \mathbf{R h o}=0$ |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | asbb4 | iibult | iibear | iicorr | iispread | iibb | iibul14 | iibear 4 | iicorr4 | iispread4 | iibb4 |
| libull | $\begin{aligned} & 0.51578 \\ & <.0001 \end{aligned}$ | 1.00000 | $\begin{gathered} -0.81001 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.17148 \\ 0.0112 \end{gathered}$ | $\begin{gathered} 0.94662 \\ <, 0001 \end{gathered}$ | $\begin{aligned} & 0.92779 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.92158 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.75981 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.12052 \\ 0.0758 \end{gathered}$ | $\begin{aligned} & 0.87556 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.85906 \\ & <.0001 \end{aligned}$ |
| iibear | $\begin{gathered} -0.57337 \\ <0001 \end{gathered}$ | $\begin{aligned} & -0.81001 \\ & <.0001 \end{aligned}$ | 1.00000 | $\begin{gathered} -0.43884 \\ <, 0001 \end{gathered}$ | $\begin{gathered} -0.95580 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.96757 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.78717 \\ <, 0001 \end{gathered}$ | $\begin{aligned} & 0.95383 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.43141 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.91589 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.92660 \\ <.0001 \end{gathered}$ |
| iicorr | $\begin{gathered} 0.17295 \\ 0.0105 \end{gathered}$ | $\begin{gathered} -0.17148 \\ 0.0112 \end{gathered}$ | $\begin{gathered} -0.43884 \\ <0001 \end{gathered}$ | 1.00000 | $\begin{gathered} 0.15526 \\ 0.0218 \end{gathered}$ | $\begin{gathered} 0.20388 \\ 0.0025 \end{gathered}$ | $\begin{gathered} -0.08968 \\ 0.1871 \end{gathered}$ | $\begin{gathered} -0.43818 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.90944 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.19708 \\ 0.0035 \end{gathered}$ | $\begin{gathered} 0.24037 \\ 0.0003 \end{gathered}$ |
| ispread | $\begin{gathered} 0.57377 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.94662 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.95580 \\ <, 0001 \end{gathered}$ | $\begin{gathered} 0.15526 \\ 0.0218 \end{gathered}$ | 1.00000 | $\begin{aligned} & 0.99703 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.89475 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.90526 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.17672 \\ 0.0089 \end{gathered}$ | $\begin{aligned} & 0.94243 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.94005 \\ & <.0001 \end{aligned}$ |
| iibb | $\begin{aligned} & 0.57177 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.92779 \\ <0001 \end{gathered}$ | $\begin{gathered} -0.96757 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.20388 \\ 0.0025 \end{gathered}$ | $\begin{gathered} 0.99703 \\ <.0001 \end{gathered}$ | 1.00000 | $\begin{gathered} 0.87848 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.91595 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.22112 \\ 0.0010 \end{gathered}$ | $\begin{aligned} & 0.94026 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.94306 \\ <.0001 \end{gathered}$ |
| iibull4 | $\begin{aligned} & 0.56680 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.92158 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.78717 \\ <, 0001 \end{gathered}$ | $\begin{gathered} -0.08968 \\ 0.1871 \end{gathered}$ | $\begin{gathered} 0.89475 \\ <, 0001 \end{gathered}$ | $\begin{gathered} 0.87848 \\ <, 0001 \end{gathered}$ | 1.00000 | $\begin{gathered} -0.82460 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.13054 \\ 0.0543 \end{gathered}$ | $\begin{aligned} & 0.95014 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.93260 \\ <.0001 \end{gathered}$ |
| iibear 4 | $\begin{gathered} -0.57637 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.75981 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.95383 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & -0.43818 \\ & <000 \mathrm{I} \end{aligned}$ | $\begin{gathered} -0.90526 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.91595 \\ <.0001 \end{gathered}$ | $\begin{aligned} & -0.82460 \\ & <.0001 \end{aligned}$ | 1.00000 | $\begin{gathered} -0.45323 \\ <.0001 \end{gathered}$ | $\begin{gathered} -0.95989 \\ <.0001 \end{gathered}$ | $\begin{aligned} & -0.97060 \\ & <.0001 \end{aligned}$ |
| iicorr4 | $\begin{gathered} 0.11703 \\ 0.0847 \end{gathered}$ | $\begin{gathered} -0.12052 \\ 0.0758 \end{gathered}$ | $\begin{gathered} -0.43141 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.90944 \\ & <0001 \end{aligned}$ | $\begin{gathered} 0.17672 \\ 0.0089 \end{gathered}$ | $\begin{gathered} 0.22112 \\ 0.0010 \end{gathered}$ | $\begin{gathered} -0.13054 \\ 0.0543 \end{gathered}$ | $\begin{aligned} & -0.45323 \\ & <.0001 \end{aligned}$ | 1.00000 | $\begin{gathered} 0.18513 \\ 0.0061 \end{gathered}$ | $\begin{array}{r} 0.23153 \\ 0.0006 \end{array}$ |
| iispread4 | $\begin{aligned} & 0.59861 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.87556 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.91589 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.19708 \\ 0.0035 \end{gathered}$ | $\begin{gathered} 0.94243 \\ <.0001 \end{gathered}$ | $\begin{aligned} & 0.94026 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.95014 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.95989 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.18513 \\ 0.0061 \end{gathered}$ | 1.00000 | $\begin{aligned} & 0.99721 \\ & <.0001 \end{aligned}$ |
| iibb4 | $\begin{aligned} & 0.59663 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.85906 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & -0.92660 \\ & <.0001 \end{aligned}$ | $\begin{gathered} 0.24037 \\ 0.0003 \end{gathered}$ | $\begin{aligned} & 0.94005 \\ & <, 0001 \end{aligned}$ | $\begin{aligned} & 0.94306 \\ & <.0001 \end{aligned}$ | $\begin{aligned} & 0.93260 \\ & <.0001 \end{aligned}$ | $\begin{gathered} -0.97060 \\ <.0001 \end{gathered}$ | $\begin{gathered} 0.23153 \\ 0.0006 \end{gathered}$ | $\begin{aligned} & 0.99721 \\ & <.0001 \end{aligned}$ | 1.00000 |

Table 14. Pearson Correlation Coefficients for Monthly AAII and II Sentiment Variables for the Full Period 11/1987 to 12/2005 Sorted by Correlation Prob > $|\mathrm{r}|$ under $\mathrm{H} 0:$ Rho=0

| daastock | daastock | daaspread | daacash | Number of Observations: 217 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | dasspread | dasbull 4 | dasbear4 | dasbb4 | diibb4 | diispread4 | diibear4 | diibull4 | dasspread |
|  | 1.0000 | 1.0000 | -0.8199 | 0.3709 | 0.3561 | -0.3449 | 0.3411 | 0.2785 | 0.2718 | -0.2626 | 0.2507 | 0.2334 |
| aabond |  | <.0001 | < 0001 | <,0001 | <,0001 | <.0001 | <,0001 | <.0001 | < 0001 | <.0001 | 0.0002 | 0.0005 |
|  | aabond | daacash | daaspread | daastock | dasneut4 | dasbb | dasbull | dasspread | diibull | dasbear | diibb | dasbull4 |
|  | 1.0000 | -0.0901 | -0.0631 | -0.0630 | -0.0404 | 0.0288 | 0.0287 | 0.0269 | 0.0216 | -0.0213 | 0.0201 | 0.0187 |
| daacash | $\begin{gathered} \text { daacash } \\ 1.0000 \end{gathered}$ | 0.1860 | 0.3553 | 0.3557 | 0.5542 | 0.6732 | 0.6741 | 0.6932 | 0.7516 | 0.7548 | 0.7681 | 0.7842 |
|  |  | daastock | daaspread | dasspread4 | dasbear4 | dasbull4 | dasbb4 | diibb4 | dasbear | diispread4 | diibear4 | dasspread |
|  |  | -0.8199 | -0.8199 | -0.3683 | 0.3493 | -0.3481 | -0.3381 | -0.2899 | 0.2877 | -0.2802 | 0.2725 | -0.2686 |
| daaspread | daaspread 1.0000 | <.0001 | <. 0001 | < 00001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <, 0001 | <.0001 | <.0001 |
|  |  | daastock | daacash | dasspread4 | dasbull4 | dasbear 4 | dasbb4 | diibb4 | diispread4 | diibear4 | diibull 4 | dasspread |
|  |  | 1.0000 | -0.8199 | 0.3706 | 0.3558 | -0.3445 | 0.3408 | 0.2778 | 0.2711 | -0.2621 | 0.2500 | 0.2342 |
| dasbull | dasbull <br> 1.0000 | < 0001 | <,000I | $<.0001$ | <.0001 | < 0001 | <.0001 | <.0001 | <.0001 | <.0001 | 0.0002 | 0.0005 |
|  |  | dasspread | dasbb | dasbear | dasbull4 | dasspread4 | dasbb4 | dasneut | dasbear 4 | diibb | diispread | diibear |
|  |  | 0.9487 | 0.9131 | -0.7644 | 0.6480 | 0.6100 | 0.5871 | -0.5320 | -0.4903 | 0.4562 | 0.4514 | -0.4496 |
| dasbear | dasbear | <.0001 | <. 0001 | < 0001 | <. 0001 | <. 0001 | <.0001 | <.0001 | <. 0001 | <,0001 | <. 0001 | <,0001 |
|  |  | dasbb | dasspread | dasbull | dasspread4 | dasbear 4 | dasbb4 | dasbull4 | diibb | diispread | diibear | diibull |
|  | 1.0000 | -0.9479 | -0.9291 | -0.7644 | -0.4979 | 0.4834 | -0.4795 | -0.4615 | -0.3736 | -0.3664 | 0.3480 | -0.3359 |
| dasneut | dasneut | <.0001 | <.0001 | $<0001$ | <.0001 | <. 0001 | <.0001 | <,0001 | <. 0001 | <.0001 | <,0001 | <,0001 |
|  |  | dasbull | dasneut4 | dasbull4 | dasspread4 | dasbb4 | dasspread | diibear | diibear4 | diispread | diibb | diispread4 |
|  | 1.0000 | -0.5320 | 0.4780 | -0.3891 | -0.2829 | -0.2719 | -0.2369 | 0.2338 | 0.2332 | -0.2123 | -0.2101 | -0.2007 |
| dasspread | dasspread | <.000I | <.0001 | $<.0001$ | <,0001 | < 0001 | 0.0004 | 0.0005 | 0.0005 | 0.0017 | 0.0019 | 0.0030 |
|  |  | dasbb | dasbull | dasbear | dasbuli4 | dasspread4 | dasbb4 | dasbear4 | dïbb | diispread | diibear | diibull |
|  | 1.0000 | 0.9888 | 0.9487 | -0.9291 | 0.5981 | 0.5942 | 0.5720 | -0.5184 | 0.4450 | 0.4387 | -0.4287 | 0.3920 |
| dasbb | dasbb1.0000 | <.0001 | <.0001 | < 0001 | <. 0001 | $<.0001$ | <.0001 | <,0001 | <.0001 | <,0001 | <.0001 | <.0001 |
|  |  | dasspread | dasbear | dasbull | dasspread4 | dasbull4 | dasbb4 | dasbear4 | diibb | diispread | diibear | diibull |
|  |  | 0.9888 | -0.9479 | 0.9131 | 0.5751 | 0.5739 | 0.5598 | -0.5080 | 0.4337 | 0.4274 | -0.4114 | 0.3872 |
|  |  | < 0001 | <.0001 | <.0001 | <.0001 | $<.0001$ | <. 0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <.0001 |

Table 14. Continued.

| Sorted by Correlation <br> Prob $>\|\mathrm{r}\|$ under H0: Rho=0 <br> Number of Observations: 217 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| dasbull4 | dasbul14 | dasspread4 | dasbib | dasbear4 | dasbull | dasspread | dasneut4 | dasbb | diibb4 | diispread4 | diibear 4 | diibuil4 |
|  | 1.0000 | 0.9570 | 0.9357 | -0.7895 | 0.6480 | 0.5981 | -0.5871 | 0.5739 | 0.5480 | 0.5416 | -0.5322 | 0.4917 |
|  |  | <.0001 | <. 0001 | <.0001 | <.0001 | < 0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 |
| dasbear4 | dasbear4 | dasbb4 | dasspread4 | dasbull4 | dasspread | dasbb | diibb4 | dasbull | diispread4 | dasbear | diibear4 | diibull4 |
|  | 1.0000 | -0.9413 | -0.9336 | -0.7895 | -0.5184 | -0.5080 | -0.4938 | -0.4903 | -0.4839 | 0.4834 | 0.4775 | -0.4375 |
|  |  | <.0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <. 0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 |
| dasneut 4 | dasneut4 | dasbull | dasneut | dasbull | dasspread4 | dasspread | dasbb4 | dasbb | dispread4 | diibb4 | diibear4 | diibutl4 |
|  | 1.0000 | -0.5871 | 0.4780 | -0.4086 | -0.3270 | -0.2903 | -0.2822 | -0.2645 | -0.2439 | -0.2412 | 0.2371 | -0.2237 |
|  |  | <.0001 | <.0001 | <. 0001 | <.0001 | <.0001 | <.0001 | <.0001 | 0.0003 | 0.0003 | 0.0004 | 0.0009 |
| dasspread4 | dasspread4 | dasbb4 | dasbull4 | dasbear4 | dasbull | dasspread | dasbb | diibb4 | diispread4 | diibear4 | dasbear | diibull4 |
|  | 1.0000 | 0.9912 | 0.9570 | -0.9336 | 0.6100 | 0.5942 | 0.5751 | 0.5533 | 0.5449 | -0.5364 | -0.4979 | 0.4938 |
|  |  | <.0001 | <. 0001 | <.0001 | < 0001 | <.0001 | <. 0001 | <.0001 | <,0001 | <,0001 | <,0001 | <.0001 |
| dasbb4 | dasbb4 | dasspread4 | dasbear4 | dasbull | dasbull | dasspread | dasbb | diibb4 | diispread4 | diibear4 | diibull4 | dasbear |
|  | 1.0000 | 0.9912 | -0.9413 | 0.9357 | 0.5871 | 0.5720 | 0.5598 | 0.5482 | 0.5409 | -0.5290 | 0.4932 | -0.4795 |
|  |  | <.0001 | <. 0001 | $<.0001$ | <0001 | <,0001 | <0001 | <.0001 | <.0001 | <.0001 | <.0001 | <. 0001 |
| diibull | diibull | diispread | diibb | diibear | diibull 4 | diispread4 | diibb4 | diicorr | diibear4 | dasbulf | dasspread | dasbb |
|  | 1.0000 | 0.9419 | 0.9162 | -0.7367 | 0.7010 | 0.6576 | 0.6438 | -0.5300 | -0.5297 | 0.3960 | 0.3920 | 0.3872 |
|  |  | <.0001 | <.0001 | $<.0001$ | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | $<.0001$ | <,0001 | <.0001 |
| diibear | diibear | diitb | diispread | diibear4 | diibull | diibb4 | diispread4 | diibuil4 | dasspread4 | dasbull 4 | dasbb4 | dasbull |
|  | 1.0000 | -0.9402 | -0.9211 | 0.7555 | -0.7367 | -0.7164 | -0.7004 | -0.5758 | -0.4860 | -0.4818 | -0.4778 | -0.4496 |
|  |  | <,0001 | < 0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 |
| diicorr | diicorr | diicorr 4 | diibull | diibul14 | diispread | diibear | diibear4 | diibb | dasbb4 | dasbear4 | dasspread4 | diispread4 |
|  | 1.0000 | 0.7138 | -0.5300 | -0.2970 | $-0.2144$ | -0.1829 | -0.1772 | -0.1530 | 0.1004 | -0.0910 | 0.0866 | -0.0778 |
|  |  | <.0001 | <.0001 | <.0001 | 0.0015 | 0.0069 | 0.0089 | 0.0242 | 0.1406 | 0.1819 | 0.2040 | 0.2538 |
| diispread | diispread | diibb | diibull | diibear | diibb4 | diispread4 | diibull4 | diibear 4 | dasbull | dasbull4 | dasspread4 | dasspread |
|  | 1.0000 | 0.9947 | 0.9419 | -0.9211 | 0.7267 | 0.7267 | 0.6898 | -0.6804 | 0.4514 | 0.4491 | 0.4485 | 0.4387 |
|  |  | <0001 | <.0001 | <.0001 | <. 0001 | <.0001 | <0001 | <. 0001 | <.0001 | <.0001 | <.0001 | <.0001 |

Table 14 Continued

| Sorted by Correlation <br> Prob > \|r| under H0: Rho=0 <br> Number of Observations: 217 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| diibb | diibb | diispread | diibear | diibull | diibb4 | ditispread4 | diibear 4 | diibuli4 | dasbull | dasspread 4 | dasbull4 | dasspread |
|  | 1.0000 | 0.9947 | -0.9402 | 0.9162 | 0.7256 | 0.7190 | -0.6890 | 0.6682 | 0.4562 | 0.4491 | 0.4479 | 0.4450 |
|  |  | <.0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <.0001 | <. 0001 | <.0001 | <0001 | <0001 | <.0001 |
| diibull4 | diibull4 | diispread4 | diibb4 | diibear4 | diibull | diispread | diibb | diibear | dasspread4 | dasbb4 | dasbull4 | diicorr4 |
|  | 1.0000 | 0.9494 | 0.9299 | -0.7780 | 0.7010 | 0.6898 | 0.6682 | -0.5758 | 0.4938 | 0.4932 | 0.4917 | -0.4784 |
|  |  | < 00001 | <.0001 | <.0001 | $<.0001$ | <.0001 | <,0001 | <.0001 | <.0001 | <,0001 | <.0001 | $<.0001$ |
| diibear 4 | diibear 4 | diibb4 | diispread4 | diibull4 | diibear | diibb | diispread | dasspread4 | dasbull4 | diibull | dasbb4 | dasbear4 |
|  | 1.0000 | -0.9498 | -0.9360 | -0.7780 | 0.7555 | -0.6890 | -0.6804 | -0.5364 | -0.5322 | -0.5297 | -0.5290 | 0.4775 |
|  |  | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <.0001 | $<.0001$ |
| diicor4 | diicorr4 | diicorr | diibull4 | diibull | diibear4 | diispread4 | diibear | diispread | diibb4 | dasbear | dasbb | dasneut |
|  | 1.0000 | 0.7138 | -0.4784 | -0.3575 | -0.1794 | -0.1784 | -0.1547 | -0.1290 | -0.1286 | 0.1086 | -0.0962 | -0.0912 |
|  |  | <.0001 | <.0001 | <,0001 | 0.0081 | 0.0085 | 0.0226 | 0.0578 | 0.0586 | 0.1108 | 0.1581 | 0.1806 |
| diispread4 | diispread4 | diibb4 | diibull4 | diibear4 | diispread | diibb | diibear | diibull | dasspread4 | dasbull4 | dasbb4 | dasbear4 |
|  | 1.0000 | 0.9960 | 0,9494 | -0.9360 | 0.7267 | 0.7190 | -0.7004 | 0.6576 | 0.5449 | 0.5416 | 0.5409 | -0.4839 |
|  |  | <.0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <.0001 | <.0001 | <.0001 | <. 0001 | <.0001 | <.0001 |
| diibb4 | diibb4 | diispread4 | diibear4 | diibul14 | diispread | diibb | diibear | diibull | dasspread4 | dasbb4 | dasbull4 | dasbear4 |
|  | 1.0000 | 0.9960 | -0.9498 | 0.9299 | 0.7267 | 0.7256 | -0.7164 | 0.6438 | 0.5533 | 0.5482 | 0.5480 | -0.4938 |
|  |  | <0001 | <.0001 | < 0001 | <,0001 | <.0001 | <.0001 | <,0001 | < 0001 | < 0001 | <.0001 | <.0001 |

Table 15. Pearson Correlation Coefficients for Monthly Yale ICF Confidence Variables for the Period 3/2001 to 12/2005

$$
\mathrm{N}=58, \text { Prob }>|\mathrm{r}| \text { under } \mathrm{H} 0: \mathrm{Rho}=0
$$

|  | dnvalinda | dnvalinsa | dnyrinda | dnyrinsa | dncrinda | dncrinsa | dndiinda | dndiinsa |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| dnvalinda | 1.00000 | -0.05909 | 0.28451 | 0.11330 | -0.14545 | -0.33720 | 0.11491 | 0.06749 |
|  |  | 0.6595 | 0.0304 | 0.3971 | 0.2760 | 0.0096 | 0.3904 | 0.6147 |
| dnvalinsa | -0.05909 | 1.00000 | 0.38285 | 0.53793 | -0.07207 | 0.15627 | -0.10237 | 0.25157 |
|  | 0.6595 |  | 0.0030 | $<.0001$ | 0.5908 | 0.2414 | 0.4445 | 0.0568 |
| dnyrinda | 0.28451 | 0.38285 | 1.00000 | 0.57612 | -0.11071 | 0.02586 | 0.39770 | 0.58166 |
|  | 0.0304 | 0.0030 |  | $<.0001$ | 0.4081 | 0.8472 | 0.0020 | $<.0001$ |
| dnyrinsa | 0.11330 | 0.53793 | 0.57612 | 1.00000 | 0.00329 | 0.14581 | 0.35733 | 0.40253 |
|  | 0.3971 | $<.0001$ | $<.0001$ |  | 0.9805 | 0.2748 | 0.0059 | 0.0017 |
| dncrinda | -0.14545 | -0.07207 | -0.11071 | 0.00329 | 1.00000 | -0.05618 | 0.20142 | -0.18353 |
|  | 0.2760 | 0.5908 | 0.4081 | 0.9805 |  | 0.6753 | 0.1295 | 0.1679 |
|  | -0.33720 | 0.15627 | 0.02586 | 0.14581 | -0.05618 | 1.00000 | 0.06966 | 0.00232 |
| dncrinsa | 0.0096 | 0.2414 | 0.8472 | 0.2748 | 0.6753 |  | 0.6033 | 0.9862 |
|  | 0.11491 | -0.10237 | 0.39770 | 0.35733 | 0.20142 | 0.06966 | 1.00000 | 0.24668 |
| dndiinda | 0.3904 | 0.4445 | 0.0020 | 0.0059 | 0.1295 | 0.6033 | 0.0619 |  |
|  | 0.06749 | 0.25157 | 0.58166 | 0.40253 | -0.18353 | 0.00232 | 0.24668 | 1.00000 |
| dndiinsa | 0.6147 | 0.0568 | $<.0001$ | 0.0017 | 0.1679 | 0.9862 | 0.0619 |  |
|  |  |  |  |  |  |  |  |  |

Table 16. VAR Model Lag Selection and In-Sample Fit for Returns for the Full Time Period 11/1987 to 12/2005


[^8]Table 17. Forecast Standard Errors (RMSE) for the One-Month Ahead Forecast for the Full Period 11/1987 to 12/2005

| Lag | Return | $\Delta$ Risk-free <br> Rate | $\Delta$ Payout <br> Yield | $\Delta$ Issue <br> Yield |
| :---: | :---: | :---: | :---: | :---: |
| Value-weighted CRSP portfolio returns |  |  |  |  |
| Forecast Standard Error (RMSE) -1 st Month Ahead |  |  |  |  |

Table 18. Statistics for the VAR (3) One-Month Ahead Forecast for the Full Period 11/1987 to 12/2005

| Item | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \\ \hline \end{gathered}$ | $\Delta$ Payout Yield | $\Delta$ Issue Yield |
| :---: | :---: | :---: | :---: | :---: |
| Value-weighted CRSP portfolio returns |  |  |  |  |
| Forecast | 0.9586 | -0.0010 | 0.0965 | -0.0825 |
| RMSE | 4.1852 | 0.0398 | 0.3434 | 0.4043 |
| Lower - 95\% Confidence | -7.2443 | -0.0790 | -0.5766 | -0.8749 |
| Upper - 95\% Confidence | 9.1614 | 0.0770 | 0.7695 | 0.7099 |
| In-sample mean | 1.0639 | -0.0001 | -0.0095 | -0.0010 |
| Equal-weighted CRSP portfolio returns |  |  |  |  |
| Forecast | 1.1349 | 0.0029 | 0.1346 | 0.0211 |
| RMSE | 5.3328 | 0.0398 | 0.3411 | 0.4058 |
| Lower - 95\% Confidence | -9.3172 | -0.0751 | -0.5340 | -0.7743 |
| Upper - $95 \%$ Confidence | 11.5869 | 0.0809 | 0.8032 | 0.8164 |
| In-sample mean | 1.3061 | -0.0001 | -0.0095 | -0.0010 |

Table 19. VAR(3) Model Proportion of Prediction Error for the OneMonth Ahead Forecast for the Full Period 11/1987 to 12/2005

| Item | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \end{gathered}$ | $\Delta$ Payout Yield | $\Delta$ Issue Yield |
| :---: | :---: | :---: | :---: | :---: |
| Value weighted CRSP portfolio returns |  |  |  |  |
| Return | 1.0000 | 0.0000 | 0.0000 | 0.0000 |
| $\Delta$ Risk-free Rate | 0.0011 | 0.9989 | 0.0000 | 0.0000 |
| $\Delta$ Payout Yield | 0.2488 | 0.0043 | 0.7470 | 0.0000 |
| $\Delta$ Issue Yield | 0.2454 | 0.0159 | 0.0267 | 0.7120 |
| Equal weighted CRSP portfolio returns |  |  |  |  |
| Return | 1.0000 | 0.0000 | 0.0000 | 0.0000 |
| $\Delta$ Risk-free Rate | 0.0034 | 0.9966 | 0.0000 | 0.0000 |
| $\Delta$ Payout Yield | 0.1321 | 0.0025 | 0.8654 | 0.0000 |
| $\Delta$ Issue Yield | 0.2170 | 0.0171 | 0.0575 | 0.7083 |

Table 20. VAR Model In-Sample Results for Equal-weighted Returns with Changes AAII and II Sentiment for the Full Period 11/1987 to 12/2005

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~s}$ |  |  |  |  |  |  |  | Causal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\Delta$ Risk-free Rate (1) | $\triangle$ Payout Yield (2) |  | $\Delta$ Issue <br> Yieid (3) |  | $\Delta$ Sentiment(4) |  |  |
| daastock | -5.1172 | 0.1446 *** | $0.2422^{* * *}$ | 0.2315 | *** | 0.3320 | *** | 0.3394 | *** | 1 |
| aabond | -6.0276 | 0.1262 ** | $0.2514^{* * *}$ | 0.1918 | *** | 0.3129 | *** | 0.8222 | *** |  |
| daacash | -5.4056 | 0.1455 *** | 0.2455 *** | 0.2211 | *** | 0.3416 | *** | 0.3912 | *** | 1,2 |
| daaspread | -3.7301 | 0.1449 *** | 0.2422 *** | 0.2315 | ** | 0.3321 | *** | 0.3398 | *** | 1 |
| asbull | -2.5941 | 0.1039 * | 0.2557 *** | 0.1956 | *** | 0.3179 | *** | 0.1954 | *** |  |
| asbear | -3.0077 | 0.1015 | 0.2576 *** | 0.1929 | *** | 0.3303 | *** | 0.1840 | *** | 2 |
| asneut | -3.4069 | 0.1080 * | 0.2652 *** | 0.2056 | *** | 0.3124 | *** | 0.3690 | *** | 2 |
| asspread | -1.5485 | 0.1025 | 0.2534 *** | 0.1926 | *** | 0.3241 | *** | 0.1686 | *** |  |
| asbb | -2.2510 | 0.1006 | 0.2514 *** | 0.1930 | *** | 0.3243 | *** | 0.1633 | *** |  |
| asbuil4 | -3.3910 | 0.1161 ** | 0.2483 *** | 0.1940 | *** | 0.3272 | *** | 0.4931 | *** | 4 |
| asbear 4 | -3.9079 | 0.1369 ** | 0.2453 *** | 0.2053 | *** | 0.3273 | *** | 0.4895 | *** | 1,3,4 |
| asneut4 | -4.1548 | 0.1131 * | 0.2589 *** | 0.1990 | *** | 0.3214 | *** | 0.6003 | *** |  |
| asspread4 | -2.3914 | 0.1249 ** | 0.2438 *** | 0.1981 | *** | 0.3284 | *** | 0.4747 | *** | 1,4 |
| asbb4 | -3.0733 | 0.1273 ** | 0.2425 *** | 0.1993 | ** | 0.3268 | *** | 0.4795 | *** | 1,4 |
| jibull | -3.9992 | 0.1085 * | 0.2541 *** | 0.2292 | *** | 0.3167 | *** | 0.5003 | *** | 3 |
| iifear | -4.2918 | 0.1150 * | 0.2575 *** | 0.2160 | *** | 0.3223 | *** | 0.6566 | *** | 3,4 |
| iicorr | -4.4425 | 0.1025 | 0.2475 *** | 0.2055 | *** | 0.3276 | *** | 0.4325 | *** | 4 |
| ispread | -2.9522 | 0.1137 * | 0.2577 *** | 0.2284 | *** | 0.3185 | *** | 0.6034 | *** | 3,4 |
| iibb | -3.8912 | 0.1153 ** | 0.2575 *** | 0.2285 | *** | 0.3184 | *** | 0.6070 | *** | 2,3,4 |
| iibull4 | -4.2843 | 0.1204 ** | 0.2526 *** | 0.2419 | *** | 0.3190 | *** | 0.6277 | *** | 3,4 |
| iibear 4 | -4.4733 | 0.1135 * | $0.2594^{* * *}$ | 0.2398 | *** | 0.3260 | *** | 0.7467 | *** | 3,4 |
| iicort 4 | -4.8437 | 0.1129 * | 0.2485 *** | 0.2039 | ** | 0.3356 | *** | 0.5654 | *** | 4 |
| iispread4 | -3.1711 | 0.1179 ** | 0.2575 *** | 0.2502 | ** | 0.3208 | *** | 0.7102 | *** | 3,4 |
| libb4 | -4.1263 | 0.1195 ** | 0.2572 *** | 0.2471 | *** | 0.3208 | *** | 0.7193 | *** | 3,4 |
| Base Model | -7.2823 | 0.0980 ** | $0.2413^{* * *}$ | 0.1913 | *** | 0.3101 | *** |  |  |  |

*, **, *** = Significant at $90 \%, 95 \%$ or $99 \%$

Table 21. VAR Model In-Sample Results for Equal-weighted Returns with Changes in AAI and II Sentiment for the SubPeriod 11/1987 to 12/1996

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~s}$ |  |  |  |  |  |  |  |  |  | Causai |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return |  | $\triangle$ Risk-free Rate (1) |  | $\triangle$ Payout Yield(2) |  | $\Delta$ Issue Yield(3) |  | $\Delta$ Sentiment(4) |  |  |
| daastock | -6.1331 | 0.3090 | *** | 0.2855 | *** | 0.2977 | *** | 0.7926 | *** | 0.2839 | *** |  |
| aabond | -6.5795 | 0.2840 | *** | 0.3328 | *** | 0.2770 | *** | 0.7955 | *** | 0.6834 | *** | 2 |
| daacash | -6.6322 | 0.3026 | *** | 0.3235 | *** | 0.2956 | *** | 0.7951 | *** | 0.4508 | *** | 2 |
| daaspread | -4.7466 | 0.3091 | *** | 0.2854 | *** | 0.2978 | *** | 0.7926 | *** | 0.2841 |  |  |
| asbull | -3.5081 | 0.2968 | *** | 0.2923 | *** | 0.2859 | *** | 0.7954 | *** | 0.3402 |  |  |
| asbear | -3.9012 | 0.3008 | *** | 0.3025 | *** | 0.2772 | *** | 0.8001 | *** | 0.3912 | *** |  |
| asneut | -4.1418 | 0.3025 | *** | 0.3175 | *** | 0.3062 | *** | 0.8035 | *** | 0.4013 | *** | 2 |
| asspread | -2.4802 | 0.2969 | *** | 0.2899 | *** | 0.2779 | *** | 0.7969 | *** | 0.3618 | *** | 4 |
| asbb | -3.0471 | 0.3006 | *** | 0.2879 | *** | 0.2810 | *** | 0.7969 | *** | 0.3380 | *** | 4 |
| asbull4 | -4.4120 | 0.2853 | *** | 0.2815 | *** | 0.2780 | *** | 0.8064 | *** | 0.6099 | *** | 4 |
| asbear4 | -4.8622 | 0.2914 | *** | 0.3175 | *** | 0.2916 | *** | 0.7978 | *** | 0.6751 | *** | 2,4 |
| asneut 4 | -4.9992 | 0.2968 | *** | 0.3171 | *** | 0.2964 | *** | 0.8039 | *** | 0.6233 | *** | 2,4 |
| asspread4 | -3.4185 | 0.2856 | ** | 0.2898 | ** | 0.2831 | *** | 0.8033 | *** | 0.6445 | *** | 4 |
| asbb4 | -3.9788 | 0.2840 | *** | 0.2889 | *** | 0.2882 | *** | 0.8024 | *** | 0.6347 | *** | 4 |
| iibul! | -4.7486 | 0.3095 | *** | 0.3259 | ** | 0.3717 | *** | 0.7926 | *** | 0.3764 | *** | 3,4 |
| iibear | -4.8352 | 0.2903 | *** | 0.3490 | *** | 0.2875 | *** | 0.8041 | *** | 0.6471 | *** | 4 |
| iicort | -5.0970 | 0.2971 | *** | 0.3041 | *** | 0.3305 | *** | 0.8041 | *** | 0.4893 | *** | 4 |
| iispread | -3.5899 | 0.3003 | *** | 0.3486 | *** | 0.3275 | *** | 0.7983 | *** | 0.5363 | ** | 3,4 |
| iibb | -4.5153 | 0.3018 | *** | 0.3481 | *** | 0.3244 | *** | 0.7972 | *** | 0.5457 | *** | 3,4 |
| iibull4 | -5.0643 | 0.2971 | *** | 0.3312 | *** | 0.3973 | *** | 0.7953 | *** | 0.5070 | *** | 3,4 |
| iibear4 | -4.9641 | 0.2893 | *** | 0.3574 | *** | 0.3180 | *** | 0.8083 | *** | 0.6931 | *** | 3,4 |
| iicorr4 | -5.4899 | 0.2856 | *** | 0.3048 | *** | 0.3147 | *** | 0.8036 | *** | 0.6356 | ** | 4 |
| iispread4 | -3.8030 | 0.2946 | ** | 0.3578 | ** | 0.3636 | ** | 0.8028 | ** | 0.6227 | *** | 3,4 |
| iibb4 | -4.7558 | 0.2971 | *** | 0.3583 | *** | 0.3554 | *** | 0.8009 | *** | 0.6426 | ***, | 3,4 |
| Base Model | -8.1009 | 0.2823 | *** | 0.2767 | *** | 0.2667 | *** | 0.7901 | *** |  |  |  |

[^9]Table 22. VAR Model In-Sample Results for Equal-weighted Returns with Changes in AAII and II Sentiment for the SubPeriod 1/1997 to 12/2005

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~s}$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate(1) } \\ \hline \end{gathered}$ |  | $\triangle$ Payout Yield(2) |  | $\Delta$ Issue <br> Yield(3) |  | Sentiment(4) |  | Causal |
| daastock | -5.4269 | 0.2545 ** | 0.3357 | *** | 0.3220 | *** | 0.2917 | *** | 0.4257 | *** | 1,3 |
| aabond | -6.7061 | 0.2353 ** | 0.3401 | *** | 0.2658 | ** | 0.2501 | ** | 0.5860 | *** | 1 |
| daacash | -5.5335 | 0.2041 | 0.3431 | *** | 0.2774 | *** | 0.2890 | *** | 0.4421 | *** | 1,3 |
| daaspread | -4.0397 | 0.2552 ** | 0.3359 | *** | 0.3218 | *** | 0.2920 | *** | 0.4260 | *** | 1,3 |
| asbull | -2.9942 | 0.1781 | 0.3485 | *** | 0.2414 | ** | 0.2487 | ** | 0.1677 |  |  |
| asbear | -3.3287 | 0.1649 | 0.3508 | *** | 0.2738 | ** | 0.2788 | *** | 0.1248 |  | 3 |
| asneut | -3.8783 | 0.1621 | 0.3310 | *** | 0.2309 | ** | 0.2457 | ** | 0.3666 |  |  |
| asspread | -1.9199 | 0.1786 | 0.3522 | *** | 0.2578 | ** | 0.2620 | ** | 0.1303 |  | 3 |
| asbb | -2.6986 | 0.1714 | 0.3488 | *** | 0.2614 | ** | 0.2626 | ** | 0.1280 |  | 3 |
| asbull4 | -3.7660 | 0.1833 | 0.3363 | *** | 0.2439 | ** | 0.2832 | *** | 0.3494 | ** |  |
| asbear 4 | -4.2440 | 0.2171 * | 0.3293 | *** | 0.2383 | ** | 0.2922 | *** | 0.3742 | *** | 1,4 |
| asneut4 | -4.7592 | 0.1820 | 0.3458 | *** | 0.2406 | ** | 0.2430 | ** | 0.6131 | *** |  |
| asspread4 | -2.7567 | 0.1962 | 0.3331 | *** | 0.2402 | ** | 0.2921 | *** | 0.3424 | *** | 4 |
| asbb4 | -3.5366 | 0.2070 | 0.3320 | *** | 0.2393 | ** | 0.2970 | *** | 0.3493 | *** | 4 |
| iibull | -4.6045 | 0.1667 | 0.3535 | *** | 0.2351 | ** | 0.2480 | ** | 0.4542 | *** | 2 |
| iibear | -5.1334 | 0.1840 | 0.3560 | *** | 0.2609 | ** | 0.2564 | ** | 0.5230 | *** | 2,4 |
| iicorr | -4.9976 | 0.1745 | 0.3383 | *** | 0.2437 | ** | 0.2664 | ** | 0.5003 | *** |  |
| ispread | -3.6940 | 0.1748 | 0.3610 | *** | 0.2504 | ** | 0.2501 | ** | 0.4843 | *** | 2,4 |
| iibb | -4.6257 | 0.1775 | 0.3578 | *** | 0.2519 | ** | 0.2496 | ** | 0.4893 | *** | 2,4 |
| iibul4 | -4.8582 | 0.1913 | 0.3436 | *** | 0.2452 | ** | 0.2729 | ** | 0.5978 | *** | 2,4 |
| iibear4 | -5.4627 | 0.1881 | 0.3472 | *** | 0.2632 | ** | 0.2639 | ** | 0.6979 | *** | 2,3,4 |
| iicorr4 | -5.4224 | 0.1848 | 0.3312 | *** | 0.2538 | ** | 0.2729 | ** | 0.6271 | *** |  |
| iispread4 | -3.9394 | 0.1916 | 0.3506 | *** | 0.2568 | ** | 0.2714 | ** | 0.6471 | *** | 2,4 |
| iibb4 | -4.8785 | 0.1935 | 0.3484 | *** | 0.2568 | ** | 0.2689 | ** | 0.6546 | *** | 2,4 |
| Base Model | -7.9855 | 0.1452 | 0.3265 | *** | 0.2187 | ** | 0.2304 | ** |  |  |  |

[^10]Table 23. VAR Model Out-of-Sample Forecast Results for Equal-weighted Returns with Changes in AAII and II Sentiment for the Full Period 11/1987 to 12/2005

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \end{gathered}$ | $\triangle$ Payout Yield | $\Delta$ Issue Yield | $\triangle$ Sentiment | Return | $\Delta$ Risk-free Rate | $\triangle$ Payout Yield | $\Delta$ Issue <br> Yield |
| daastock | 5.2324 | 0.0401 | 0.3351 | 0.4023 | 2.9354 | 0.5543 | -0.1995 | 0.5235 | 0.2488 |
| aabond | 5.2881 | 0.0398 | 0.3436 | 0.4080 | 1.7564 | 0.2426 | -0.0288 | -0.2051 | -0.1561 |
| daacash | 5.2297 | 0.0400 | 0.3373 | 0.3994 | 2.5728 | 0.5700 | -0.1358 | 0.3261 | 0.4625 |
| daaspread | 5.2313 | 0.0401 | 0.3351 | 0.4023 | 5.8727 | 0.5605 | -0.1995 | 0.5235 | 0.2517 |
| asbull | 5.3554 | 0.0397 | 0.3428 | 0.4065 | 10.5350 | -0.1206 | 0.0578 | -0.1375 | -0.0521 |
| asbear | 5.3625 | 0.0396 | 0.3434 | 0.4028 | 8.4404 | -0.1584 | 0.0941 | -0.1862 | 0.2112 |
| asneut | 5.3431 | 0.0394 | 0.3406 | 0.4082 | 6.5653 | -0.0553 | 0.2406 | 0.0404 | -0.1665 |
| asspread | 5.3596 | 0.0398 | 0.3434 | 0.4047 | 17.8244 | -0.1429 | 0.0144 | -0.1911 | 0.0794 |
| asbb | 5.3653 | 0.0398 | 0.3433 | 0.4046 | 12.4139 | -0.1730 | -0.0288 | -0.1837 | 0.0843 |
| asbull4 | 5.3186 | 0.0399 | 0.3431 | 0.4037 | 7.0385 | 0.0762 | -0.0860 | -0.1664 | 0.1465 |
| asbear 4 | 5.2559 | 0.0400 | 0.3407 | 0.4037 | 5.4722 | 0.4216 | -0.1429 | 0.0336 | 0.1472 |
| asneut4 | 5.3279 | 0.0396 | 0.3421 | 0.4055 | 4.5293 | 0.0263 | 0.1159 | -0.0786 | 0.0212 |
| asspread4 | 5.2921 | 0.0400 | 0.3423 | 0.4034 | 11.7177 | 0.2210 | -0.1713 | -0.0944 | 0.1709 |
| asb64 | 5.2850 | 0.0400 | 0.3420 | 0.4039 | 8.2506 | 0.2598 | -0.1924 | -0.0736 | 0.1357 |
| iibull | 5.3415 | 0.0397 | 0.3355 | 0.4069 | 5.5623 | -0.0469 | 0.0288 | 0.4802 | -0.0773 |
| iibear | 5.3219 | 0.0396 | 0.3384 | 0.4052 | 5.1051 | 0.0583 | 0.0941 | 0.2302 | 0.0410 |
| iicorr | 5.3595 | 0.0399 | 0.3407 | 0.4036 | 3.9253 | -0.1427 | $-0.1003$ | 0.0387 | 0.1551 |
| iispread | 5.3260 | 0.0396 | 0.3357 | 0.4063 | 9.9272 | 0.0362 | 0.0941 | 0.4643 | -0.0387 |
| iibb | 5.3212 | 0.0396 | 0.3357 | 0.4064 | 6.2649 | 0.0622 | 0.0941 | 0.4661 | -0.0408 |
| iibuil4 | 5.3058 | 0.0398 | 0.3328 | 0.4062 | 4.5832 | 0.1461 | 0.0000 | 0.7285 | -0.0296 |
| iibear4 | 5.3266 | 0.0396 | 0.3332 | 0.4041 | 4.2733 | 0.0332 | 0.1305 | 0.6850 | 0.1186 |
| iicorr 4 | 5.3283 | 0.0399 | 0.3410 | 0.4012 | 3.1908 | 0.0238 | -0.0789 | 0.0101 | 0.3280 |
| iispread4 | 5.3132 | 0.0396 | 0.3310 | 0.4057 | 8.2283 | 0.1054 | 0.0941 | 0.8935 | 0.0085 |
| iibb4 | 5.3085 | 0.0397 | 0.3316 | 0.4057 | 5.1135 | 0.1309 | 0.0868 | 0.8312 | 0.0092 |
| Base Model | 5.3328 | 0.0398 | 0.3411 | 0.4058 |  |  |  |  |  |

*, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 24. VAR Model Out-of-Sample Forecast Results for Equal-weighted Returns with Changes in AAII and II Sentiment for the Sub Period 11/1987 to 12/1996

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \\ \hline \end{gathered}$ | $\triangle$ Payout Yield | $\Delta$ Issue Yield | $\triangle$ Sentiment | Return | $\Delta \text { Risk-free }$ Rate | $\triangle$ Payout Yield | $\triangle$ Issue <br> Yield |
| daastock | 3.7357 | 0.0435 | 0.4326 | 0.2175 | 2.2624 | 0.0511 | -0.2029 | 0.1018 | -0.2027 |
| aabond | 3.8027 | 0.0420 | 0.4389 | 0.2160 | 1.8109 | -0.2944 | 0.4793 | -0.1818 | -0.0692 |
| daacash | 3.7529 | 0.0423 | 0.4332 | 0.2162 | 1.8395 | -0.0395 | 0.3381 | 0.0729 | -0.0845 |
| daaspread | 3.7354 | 0.0435 | 0.4325 | 0.2175 | 4.5268 | 0.0530 | -0.2029 | 0.1037 | -0.2027 |
| asbull | 3.7686 | 0.0433 | 0.4362 | 0.2161 | 8.6236 | -0.1211 | -0.1090 | -0.0622 | -0.0719 |
| asbear | 3.7578 | 0.0430 | 0.4388 | 0.2136 | 7.2448 | -0.0650 | 0.0321 | -0.1801 | 0.1584 |
| asneut | 3.7532 | 0.0425 | 0.4299 | 0.2118 | 6.4078 | -0.0407 | 0.2520 | 0.2239 | 0.3292 |
| asspread | 3.7683 | 0.0433 | 0.4386 | 0.2153 | 14.4965 | -0.1196 | -0.1404 | -0.1704 | 0.0000 |
| asbb | 3.7585 | 0.0434 | 0.4377 | 0.2152 | 10.7577 | -0.0684 | -0.1717 | -0.1283 | 0.0027 |
| asbull4 | 3.7991 | 0.0436 | 0.4386 | 0.2102 | 5.5641 | -0.2766 | -0.2559 | -0.1686 | 0.4838 |
| asbear 4 | 3.7831 | 0.0425 | 0.4344 | 0.2148 | 4.5274 | -0.1951 | 0.2520 | 0.0168 | 0.0450 |
| asneut4 | 3.7686 | 0.0425 | 0.4330 | 0.2115 | 4.2626 | -0.1209 | 0.2425 | 0.0839 | 0.3513 |
| asspread4 | 3.7984 | 0.0433 | 0.4370 | 0.2118 | 9.1728 | -0.2732 | -0.1449 | -0.1007 | 0.3225 |
| asbb4 | 3.8026 | 0.0434 | 0.4355 | 0.2124 | 6.8940 | -0.2940 | -0.1539 | -0.0298 | 0.2727 |
| iibull | 3.7345 | 0.0422 | 0.4091 | 0.2176 | 5.6135 | 0.0576 | 0.3768 | 1.2742 | -0.2062 |
| iibear | 3.7859 | 0.0415 | 0.4357 | 0.2114 | 5.2207 | -0.2097 | 0.7398 | -0.0402 | 0.3629 |
| ijcorr | 3.7678 | 0.0429 | 0.4223 | 0.2114 | 4.0513 | -0.1169 | 0.0552 | 0.5902 | 0.3620 |
| iispread | 3.7591 | 0.0415 | 0.4233 | 0.2145 | 10.1782 | -0.0717 | 0.7347 | 0.5439 | 0.0690 |
| iibb | 3.7551 | 0.0415 | 0.4243 | 0.2151 | 6.3838 | -0.0511 | 0.7245 | 0.4954 | 0.0147 |
| iibull4 | 3.7677 | 0.0421 | 0.4007 | 0.2161 | 4.6100 | -0.1163 | 0.4547 | 1.7477 | -0.0755 |
| iibear 4 | 3.7886 | 0.0412 | 0.4263 | 0.2092 | 4.7468 | -0.2233 | 0.8789 | 0.3986 | 0.5838 |
| iicorr4 | 3.7983 | 0.0429 | 0.4273 | 0.2117 | 3.1555 | -0.2725 | 0.0644 | 0.3493 | 0.3359 |
| iispread4 | 3.7743 | 0.0412 | 0.4118 | 0.2121 | 8.8093 | -0.1504 | 0.8842 | 1.1330 | 0.2937 |
| iibb4 | 3.7677 | 0.0412 | 0.4144 | 0.2131 | 5.3974 | -0.1165 | 0.8946 | 0.9925 | 0.2007 |
| Base Model | 3.7454 | 0.0430 | 0.4348 | 0.2153 |  |  |  |  |  |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 25. VAR Model Out-of-Sample Forecast Results for Equal-weighted Returns with Changes in AAII and II Sentiment for the SubPeriod 1/1997 to 12/2005

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\Delta$ Risk-free Rate | $\triangle$ Payout Yield | $\Delta$ Issue Yield | $\triangle$ Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \end{gathered}$ | $\Delta$ Payout Yield | $\Delta$ Issue Yield |
| daastock | 6.0988 | 0.0362 | 0.1899 | 0.4642 | 3.5060 | 1.0765 | -0.1894 | 1.1299 | 0.5045 |
| aabond | 6.1768 | 0.0361 | 0.1976 | 0.4777 | 1.7146 | 0.8022 | -0.1251 | 0.2911 | -0.0708 |
| daacash | 6.3018 | 0.0360 | 0.1961 | 0.4651 | 3.1553 | 0.3838 | -0.0819 | 0.4531 | 0.4653 |
| daaspread | 6.0961 | 0.0362 | 0.1900 | 0.4641 | 7.0144 | 1.0859 | -0.1894 | 1.1276 | 0.5089 |
| asbull | 6.4037 | 0.0359 | 0.2009 | 0.4781 | 11.4284 | 0.0606 | 0.0000 | -0.0353 | -0.0892 |
| asbear | 6.4550 | 0.0358 | 0.1966 | 0.4684 | 9.4177 | -0.0961 | 0.0330 | 0.4018 | 0.3188 |
| asneut | 6.4658 | 0.0364 | 0.2023 | 0.4791 | 6.6103 | -0.1287 | -0.2584 | -0.1697 | -0.1279 |
| asspread | 6.4020 | 0.0358 | 0.1987 | 0.4739 | 19.7278 | 0.0661 | 0.0551 | 0.1812 | 0.0867 |
| asbb | 6.4299 | 0.0359 | 0.1982 | 0.4737 | 13.2980 | -0.0198 | 0.0055 | 0.2299 | 0.0955 |
| asbull 4 | 6.3833 | 0.0362 | 0.2006 | 0.4670 | 7.6872 | 0.1241 | -0.1841 | -0.0029 | 0.3816 |
| asbear4 | 6.2499 | 0.0364 | 0.2013 | 0.4641 | 6.0138 | 0.5544 | $-0.2847$ | -0.0752 | 0.5107 |
| asneut4 | 6.3886 | 0.0359 | 0.2010 | 0.4799 | 4.3546 | 0.1076 | $-0.0383$ | -0.0460 | -0.1627 |
| asspread4 | 6.3327 | 0.0363 | 0.2011 | 0.4641 | 12.7738 | 0.2842 | -0.2267 | -0.0509 | 0.5089 |
| asbb4 | 6.2902 | 0.0363 | 0.2012 | 0.4625 | 8.6212 | 0.4217 | -0.2425 | -0.0635 | 0.5816 |
| iibull | 6.4479 | 0.0357 | 0.2017 | 0.4783 | 5.0023 | -0.0746 | 0.0773 | -0.1168 | -0.0974 |
| jibear | 6.3805 | 0.0357 | 0.1983 | 0.4757 | 4.4747 | 0.1329 | 0.1108 | 0.2227 | 0.0120 |
| iicorr | 6.4179 | 0.0362 | 0.2006 | 0.4724 | 3.6954 | 0.0170 | -0.1520 | -0.0059 | 0.1469 |
| iispread | 6.4167 | 0.0355 | 0.1997 | 0.4777 | 8.7459 | 0.0205 | 0.1894 | 0.0810 | -0.0704 |
| iibb | 6.4062 | 0.0356 | 0.1995 | 0.4778 | 5.5773 | 0.0530 | 0.1387 | 0.1020 | -0.0765 |
| iibull4 | 6.3521 | 0.0360 | 0.2004 | 0.4703 | 4.1459 | 0.2223 | -0.0764 | 0.0128 | 0.2363 |
| iibear 4 | 6.3647 | 0.0359 | 0.1980 | 0.4732 | 3.3736 | 0.1827 | -0.0219 | 0.2543 | 0.1131 |
| iicorr4 | 6.3775 | 0.0363 | 0.1993 | 0.4704 | 2.9750 | 0.1423 | -0.2531 | 0.1269 | 0.2359 |
| iispread4 | 6.3508 | 0.0358 | 0.1989 | 0.4708 | 6.9556 | 0.2265 | 0.0330 | 0.1671 | 0.2158 |
| iibb4 | 6.3433 | 0.0359 | 0.1989 | 0.4716 | 4.4088 | 0.2505 | 0.0000 | 0.1681 | 0.1817 |
| Base Model | 6.4234 | 0.0359 | 0.2005 | 0.4760 |  |  |  |  |  |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 26. VAR Model In-Sample Results for Value-weighted Returns with Changes in AAII and II Sentiment for the Full Period 11/1987 to 12/2005

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~S}$ |  |  |  |  |  |  |  |  | Causal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\Delta$ Risk-fiee Rate(1) |  | $\Delta$ Payout Yield(2) |  | $\Delta$ Issue <br> Yield(3) |  | $\Delta$ <br> Sentiment(4) |  |  |
| daastock | -5.6348 | 0.0560 | 0.2412 | *** | 0.2111 | *** | 0.3292 | *** | 0.3145 | *** |  |
| aabond | -6.6018 | 0.0544 | 0.2519 | *** | 0.1818 |  | 0.3193 |  | 0.8191 |  |  |
| daacash | -5.9529 | 0.0613 | 0.2456 | *** | 0.2040 |  | 0.3369 |  | 0.3869 |  | 2 |
| daaspread | -4.2477 | 0.0561 | 0.2413 | *** | 0.2111 |  | 0.3293 |  | 0.3148 |  |  |
| asbu! | -3.2417 | 0.0490 | 0.2549 | *** | 0.1844 |  | 0.3215 |  | 0.2241 |  |  |
| asbear | -3.7068 | 0.0411 | 0.2577 | *** | 0.1827 |  | 0.3315 |  | 0.2234 |  | 2 |
| asneut | -4.0612 | 0.0512 | 0.2590 | ** | 0.1958 |  | 0.3204 |  | 0.3809 | *** | 2 |
| asspread | -2.1821 | 0.0457 | 0.2549 | *** | 0.1817 |  | 0.3260 |  | 0.2020 | *** |  |
| asbb | -2.8874 | 0.0453 | 0.2527 | ** | 0.1816 |  | 0.3260 | *** | 0.1971 | *** |  |
| asbull 4 | -4.0037 | 0.0578 | 0.2462 | ** | 0.1852 |  | 0.3363 |  | 0.5388 | *** | 4 |
| asbear4 | -4.4562 | 0.0545 | 0.2431 | ** | 0.1959 |  | 0.3296 |  | 0.5130 | *** | 3,4 |
| asneut4 | -4.7750 | 0.0468 | 0.2532 | ** | 0.1881 |  | 0.3265 |  | 0.6110 | *** |  |
| asspread4 | -2.9719 | 0.0592 | 0.2429 | ** | 0.1893 |  | 0.3349 |  | 0.5151 | *** | 4 |
| asbb4 | -3.6558 | 0.0589 | 0.2417 | ** | 0.1887 |  | 0.3328 |  | 0.5179 | *** | 4 |
| iibull | -4.6226 | 0.0703 | 0.2501 | ** | 0.2144 |  | 0.3240 | *** | 0.5027 | *** | 1,3 |
| iibear | -4.8502 | 0.0750 | 0.2524 | ** | 0.2000 |  | 0.3342 | *** | 0.6720 | *** | 3,4 |
| ificorr | -5.0552 | 0.0527 | 0.2459 | ** | 0.1960 |  | 0.3338 |  | 0.4318 |  | 4 |
| iispread | -3.5468 | 0.0758 | 0.2524 | *** | 0.2121 |  | 0.3287 | *** | 0.6130 | *** | 1,3,4 |
| Hibb | -4.4699 | 0.0766 | 0.2525 | *** | 0.2123 |  | 0.3293 |  | 0.6176 | *** | 1,2,3,4 |
| iibull4 | -4.9423 | 0.0685 | 0.2464 | ** | 0.2289 |  | 0.3320 |  | 0.6514 | *** | 3 |
| iibear 4 | -5.1272 | 0.0768 | 0.2511 | *** | 0.2262 |  | 0.3350 |  | 0.7722 | *** | 1,3,4 |
| ifcorr4 | -5.4502 | 0.0536 | 0.2476 | *** | 0.1958 |  | 0.3439 |  | 0.5678 | *** | 4 |
| ijspread4 | -3.8400 | 0.0752 | 0.2494 | *** | 0.2366 |  | 0.3327 |  | 0.7377 | *** | 1,3,4 |
| iibb4 | -4.7887 | 0.0766 | 0.2491 | *** | 0.2333 |  | 0.3324 |  | 0.7479 | *** | 1,3,4 |
| Base Model | -7.8994 | 0.0381 | 0.2403 | *** | 0.1805 | *** | 0.3152 | *** |  |  |  |

[^11]Table 27. VAR Model In-Sample Results for Value-weighted Returns with Changes in AAII and II Sentiment for the SubPeriod 11/1987 to 12/1996

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~S}$ |  |  |  |  |  |  |  |  | Causal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\Delta$ Risk-free Rate(1) |  | $\Delta$ Payout <br> Yield(2) |  | $\Delta$ Issue <br> Yield(3) |  | $\stackrel{\Delta}{\text { Sentiment(4) }}$ |  |  |
| daastock | -6.9819 | 0.1611 | 0.3230 | *** | 0.2981 | *** | 0.8400 | *** | 0.2461 |  |  |
| aabond | -7.5359 | 0.1614 | 0.3603 | *** | 0.2944 | *** | 0.8432 | *** | 0.6845 |  | 2 |
| daacash | -7.4913 | 0.1506 | 0.3666 | *** | 0.3087 | *** | 0.8429 | *** | 0.4136 | *** | 2 |
| daaspread | -5.5956 | 0.1614 | 0.3230 | *** | 0.2982 | *** | 0.8400 | *** | 0.2463 | ** |  |
| asbull | -4.4894 | 0.1465 | 0.3149 | *** | 0.2931 | *** | 0.8430 | *** | 0.3495 |  | 4 |
| asbear | -4.7764 | 0.1384 | 0.3473 | *** | 0.2844 | *** | 0.8454 | *** | 0.3583 |  | 4 |
| asneut | -5.0359 | 0.1588 | 0.3457 | *** | 0.3136 | *** | 0.8490 | *** | 0.3973 |  | 2 |
| asspread | -3.4197 | 0.1396 | 0.3239 | *** | 0.2847 | *** | 0.8433 | *** | 0.3489 |  | 4 |
| asbb | -3.9791 | 0.1462 | 0.3223 | *** | 0.2886 | *** | 0.8448 | *** | 0.3162 |  | 4 |
| asbull 4 | -5.4071 | 0.1294 | 0.3258 | *** | 0.2822 | *** | 0.8414 | *** | 0.6591 |  | 4 |
| asbear4 | -5.7514 | 0.1353 | 0.3807 | *** | 0.2967 | *** | 0.8415 | *** | 0.6744 | *** | 2,4 |
| asneut4 | -5.9145 | 0.1556 | 0.3357 | *** | 0.3021 | *** | 0.8430 | *** | 0.6490 |  | 2,4 |
| asspread4 | -4.3697 | 0.1278 | 0.3533 | *** | 0.2861 | ** | 0.8412 | *** | 0.6681 |  | 4 |
| asbb4 | -4.9253 | 0.1250 | 0.3520 | *** | 0.2898 | *** | 0.8410 | *** | 0.6542 |  | 4 |
| iibuil | -5.7203 | 0.1381 | 0.3327 | ** | 0.3540 | *** | 0.8408 | *** | 0.4145 |  | 3,4 |
| iibear | -5.7764 | 0.1340 | 0.3448 | *** | 0.2836 | *** | 0.8460 | *** | 0.6911 |  | 4 |
| iicom | -6.0418 | 0.1553 | 0.3373 | *** | 0.3407 | *** | 0.8500 | *** | 0.5073 | *** | 4 |
| iispread | -4.5426 | 0.1309 | 0.3419 | *** | 0.3125 | *** | 0.8431 | *** | 0.5818 | *** | 3,4 |
| iibb | -5.4517 | 0.1312 | 0.3415 | *** | 0.3097 | *** | 0.8429 | *** | 0.5917 |  | 3,4 |
| iibull4 | -6.1085 | 0.1309 | 0.3345 | *** | 0.3701 | *** | 0.8391 | *** | 0.6152 |  | 3,4 |
| iibear4 | -5.9340 | 0.1288 | 0.3530 | *** | 0.3100 | *** | 0.8477 | *** | 0.7356 | *** | 3,4 |
| iicorr4 | -6.4180 | 0.1592 | 0.3296 | *** | 0.3198 | *** | 0.8518 | *** | 0.6351 |  | 4 |
| iispread4 | -4.8234 | 0.1251 | 0.3506 | *** | 0.3457 | *** | 0.8428 | *** | 0.6989 |  | 3,4 |
| iibb4 | -5.7555 | 0.1256 | 0.3511 | *** | 0.3381 | *** | 0.8426 | *** | 0.7096 | *** | 3,4 |
| Base Model | -9.0193 | 0.1225 | 0.3126 | *** | 0.2781 | *** | 0.8384 | *** |  |  |  |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 28. VAR Model In-Sample Results for Value-weighted Returns with Changes in AAII and II Sentiment for the SubPeriod 1/1997 to 12/2005

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~S}$ |  |  |  |  | Causal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\begin{gathered} \triangle \text { Risk-free } \\ \text { Rate(1) } \end{gathered}$ | $\triangle$ Payout Yield(2) | $\triangle$ Issue <br> Yield(3) | $\triangle$ |  |
| daastock | -6.0660 | 0.2446 ** | 0.3620 *** | 0.3128 *** | 0.2644 ** | 0.4387 *** | 3 |
| aabond | -7.3885 | 0.2904 *** | 0.3599 *** | 0.2692 ** | 0.2313 ** | 0.5766 *** | 1 |
| daacash | -6.2114 | 0.2092 * | 0.3644 *** | 0.2788 *** | 0.2632 ** | 0.4611 *** | 3 |
| daaspread | -4.6786 | 0.2446 ** | $0.3624^{* * *}$ | 0.3127 *** | 0.2647 ** | 0.4384 *** | 3 |
| asbull | -3.7243 | 0.1934 | 0.3871 *** | 0.2485 ** | 0.2243 * | 0.1830 |  |
| asbear | -4.1153 | 0.1941 | 0.3921 *** | 0.2745 *** | 0.2510 ** | 0.2020 | 3 |
| asneut | -4.6786 | 0.2030 | $0.3527^{* * *}$ | 0.2401 ** | 0.2276 * | 0.3915 *** |  |
| asspread | -2.6576 | 0.1900 | 0.3963 *** | 0.2630 ** | 0.2345 ** | 0.1728 | 3 |
| asbb | -3.4547 | 0.1900 | 0.3963 *** | 0.2630 ** | 0.2345 ** | 0.1728 | 3 |
| asbull4 | -4.3793 | 0.1979 | 0.3568 *** | 0.2382 ** | 0.2444 ** | 0.3916 *** |  |
| asbear 4 | -4.9447 | 0.1980 | 0.3584 *** | 0.2363 ** | 0.2548 ** | 0.4522 *** | 4 |
| asneut4 | -5.3999 | 0.1918 | 0.3635 *** | 0.2438 ** | 0.2333 ** | 0.5907 *** |  |
| asspread4 | -3.3989 | 0.1991 | 0.3586 *** | 0.2366 ** | 0.2500 ** | 0.4035 *** | 4 |
| asbb4 | -4.1994 | 0.1988 | 0.3559 *** | 0.2364 ** | 0.2541 ** | 0.4187 *** | 4 |
| iibull | -5.2792 | 0.2122 * | $0.3644^{\text {*** }}$ | 0.2386 ** | 0.2224 * | 0.4680 *** | 2 |
| iibear | -5.7917 | 0.2503 ** | 0.3761 *** | 0.2908 *** | 0.2460 ** | 0.5632 *** | 1,2,4 |
| iicorr | -5.7377 | 0.2234 * | 0.3589 *** | 0.2640 ** | 0.2542 ** | 0.4948 *** |  |
| iispread | -4.3378 | 0.2302 * | 0.3725 *** | 0.2599 ** | 0.2275 * | 0.5136 *** | 1,2,4 |
| iibb | -5.2696 | 0.2330 ** | 0.3741 *** | 0.2655 ** | 0.2296 * | $0.5214^{* * *}$ | 1,2,4 |
| iibull 4 | -5.5397 | 0.2219 * | 0.3557 *** | 0.2501 ** | 0.2518 ** | 0.6029 *** | 2,4 |
| iibear4 | -6.2286 | 0.2468 ** | 0.3628 *** | 0.2807 *** | 0.2469 ** | 0.7464 *** | 1,2,3,4 |
| iicorr4 | -6.1268 | 0.2272 * | 0.3526 *** | 0.2751 *** | 0.2601 ** | 0.6158 *** | 1 |
| iispread4 | -4.6464 | 0.2335 ** | $0.3605^{* * *}$ | 0.2601 ** | 0.2495 ** | 0.6789 *** | 1,2,4 |
| iibb4 | -5.6004 | 0.2344 ** | $0.3616^{\text {*** }}$ | 0.2623 ** | 0.2470 ** | 0.6942 *** | 1,2,4 |
| Base Model | -8.7131 | 0.1802 * | 0.3487 *** | 0.2331 ** | 0.2144 ** |  |  |

*,**, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 29. VAR Model Out-of-Sample Forecast Results for Value-weighted Returns with Changes in AAII and II Sentiment for the Full Period 11/1987 to 12/2005

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\begin{gathered} \triangle \text { Risk-free } \\ \text { Rate } \\ \hline \end{gathered}$ | $\Delta \text { Payout }$ Yield | $\begin{gathered} \Delta \text { Issue } \\ \text { Yield } \\ \hline \end{gathered}$ | $\Delta$ Sentiment | Return | $\Delta$ Risk-free Rate | $\triangle$ Payout Yield | $\begin{gathered} \Delta \text { Issue } \\ \text { Yield } \end{gathered}$ |
| daastock | 4.1774 | 0.0401 | 0.3395 | 0.4032 | 2.9903 | 0.0535 | -0.1994 | 0.3334 | 0.0804 |
| aabond | 4.1808 | 0.0398 | 0.3457 | 0.4061 | 1.7718 | 0.0300 | 0.0072 | -0.1923 | -0.1287 |
| daacash | 4.1657 | 0.0400 | 0.3410 | 0.4008 | 2.5818 | 0.1345 | -0.1144 | 0.2014 | 0.2483 |
| daaspread | 4.1772 | 0.0401 | 0.3395 | 0.4031 | 5.9829 | 0.0552 | -0.1923 | 0.3334 | 0.0839 |
| asbull | 4.1928 | 0.0397 | 0.3452 | 0.4055 | 10.3454 | -0.0520 | 0.0650 | -0.1456 | -0.0818 |
| asbear | 4.2101 | 0.0396 | 0.3455 | 0.4025 | 8.2340 | -0.1689 | 0.1158 | -0.1760 | 0.1305 |
| asneut | 4.1880 | 0.0396 | 0.3427 | 0.4058 | 6.5028 | -0.0194 | 0.1377 | 0.0544 | -0.1043 |
| asspread | 4.2001 | 0.0397 | 0.3457 | 0.4041 | 17.4632 | -0.1014 | 0.0650 | -0.1932 | 0.0128 |
| asbb | 4.2010 | 0.0398 | 0.3457 | 0.4041 | 12.1608 | -0.1074 | 0.0216 | -0.1940 | 0.0142 |
| asbull 4 | 4.1734 | 0.0399 | 0.3450 | 0.4010 | 6.7139 | 0.0809 | -0.1002 | -0.1325 | 0.2345 |
| asbear4 | 4.1808 | 0.0400 | 0.3427 | 0.4030 | 5.3448 | 0.0304 | -0.1641 | 0.0569 | 0.0904 |
| asneut4 | 4.1977 | 0.0398 | 0.3444 | 0.4040 | 4.4684 | -0.0848 | 0.0288 | -0.0822 | 0.0234 |
| asspread4 | 4.1703 | 0.0400 | 0.3441 | 0.4014 | 11.2586 | 0.1024 | -0.1641 | -0.0607 | 0.2062 |
| asbb4 | 4.1709 | 0.0401 | 0.3442 | 0.4021 | 7.9404 | 0.0983 | -0.1852 | -0.0706 | 0.1593 |
| iibull | 4.1456 | 0.0398 | 0.3388 | 0.4047 | 5.5491 | 0.2747 | -0.0287 | 0.3941 | -0.0304 |
| iibear | 4.1352 | 0.0398 | 0.3419 | 0.4017 | 4.9894 | 0.3484 | 0.0144 | 0.1293 | 0.1888 |
| iicorr | 4.1847 | 0.0400 | 0.3427 | 0.4018 | 3.9279 | 0.003 t | -0.1073 | 0.0586 | 0.1802 |
| iispread | 4.1332 | 0.0398 | 0.3393 | 0.4033 | 9.8055 | 0.3622 | 0.0144 | 0.3516 | 0.0711 |
| iibb | 4.1316 | 0.0398 | 0.3392 | 0.4031 | 6.1795 | 0.3736 | 0.0144 | 0.3559 | 0.0832 |
| iibull4 | 4.1497 | 0.0399 | 0.3356 | 0.4023 | 4.4347 | 0.2459 | -0.1002 | 0.6706 | 0.1413 |
| iibear4 | 4.1311 | 0.0398 | 0.3362 | 0.4014 | 4.0525 | 0.3777 | -0.0072 | 0.6181 | 0.2062 |
| iicorr4 | 4.1826 | 0.0399 | 0.3427 | 0.3987 | 3.1821 | 0.0175 | -0.0788 | 0.0544 | 0.4028 |
| iispread4 | 4.1348 | 0.0399 | 0.3339 | 0.4021 | 7.8274 | 0.3515 | -0.0431 | 0.8236 | 0.1571 |
| iibb4 | 4.1316 | 0.0399 | 0.3347 | 0.4022 | 4.8461 | 0.3736 | -0.0502 | 0.7576 | 0.1506 |
| Base Model | 4.1852 | 0.0398 | 0.3434 | 0.4043 |  |  |  |  |  |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 30. VAR Model Out-of-Sample Forecast Results for Value-weighted Returns with Changes in AAII and II Sentiment for the SubPeriod 11/1987 to 12/1996

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \end{gathered}$ | $\triangle$ Payout Yield | $\Delta$ Issue Yield | $\Delta$ Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \\ \hline \end{gathered}$ | $\Delta$ Payout Yield | $\begin{gathered} \Delta \text { Issue } \\ \text { Yield } \\ \hline \end{gathered}$ |
| daastock | 3.3092 | 0.0423 | 0.4324 | 0.1910 | 2.3214 | 0.1214 | -0.1715 | -0.0469 | -0.2204 |
| aabond | 3.3086 | 0.0411 | 0.4336 | 0.1892 | 1.8079 | 0.1248 | 0.3917 | -0.0983 | -0.0271 |
| daacash | 3.3298 | 0.0409 | 0.4291 | 0.1893 | 1.9009 | -0.0014 | 0.4921 | 0.1035 | -0.0457 |
| daaspread | 3.3086 | 0.0423 | 0.4324 | 0.1911 | 4.6446 | 0.1248 | -0.1715 | -0.0460 | -0.2214 |
| asbull | 3.3378 | 0.0426 | 0.4340 | 0.1893 | 8.5629 | -0.0487 | -0.2849 | -0.1163 | -0.0395 |
| asbear | 3.3536 | 0.0416 | 0.4366 | 0.1878 | 7.4379 | -0.1410 | 0.1858 | -0.2341 | 0.1168 |
| asneut | 3.3138 | 0.0416 | 0.4276 | 0.1856 | 6.4293 | 0.0939 | 0.1665 | 0.1740 | 0.3512 |
| asspread | 3.3512 | 0.0423 | 0.4365 | 0.1891 | 14.6419 | -0.1273 | -0.1578 | -0.2301 | -0.0177 |
| asbb | 3.3385 | 0.0423 | 0.4353 | 0.1882 | 10.9333 | -0.0531 | -0.1806 | -0.1770 | 0.0734 |
| asbull4 | 3.3711 | 0.0422 | 0.4373 | 0.1902 | 5.2014 | -0.2413 | -0.1302 | -0.2635 | -0.1383 |
| asbear4 | 3.3597 | 0.0405 | 0.4329 | 0.1902 | 4.5324 | -0.1761 | 0.7285 | -0.0663 | -0.1342 |
| asneut 4 | 3.3201 | 0.0419 | 0.4312 | 0.1893 | 4.1143 | 0.0558 | 0.0141 | 0.0091 | -0.0395 |
| asspread4 | 3.3742 | 0.0414 | 0.4361 | 0.1904 | 8.8625 | -0.2590 | 0.2831 | -0.2107 | -0.1505 |
| asbb4 | 3.3797 | 0.0414 | 0.4350 | 0.1905 | 6.7067 | -0.2903 | 0.2586 | -0.1619 | -0.1607 |
| iibull | 3.3543 | 0.0420 | 0.4149 | 0.1906 | 5.4393 | -0.1449 | -0.0328 | 0.8005 | -0.1729 |
| iibear | 3.3623 | 0.0416 | 0.4369 | 0.1874 | 4.8844 | -0.1913 | 0.1472 | -0.2455 | 0.1530 |
| iicorr | 3.3206 | 0.0419 | 0.4191 | 0.1850 | 3.9794 | 0.0532 | 0.0377 | 0.5871 | 0.4185 |
| iispread | 3.3682 | 0.0417 | 0.4280 | 0.1892 | 9.6654 | -0.2251 | 0.1041 | 0.1580 | -0.0354 |
| iibb | 3.3677 | 0.0417 | 0.4288 | 0.1894 | 6.0517 | -0.2222 | 0.0994 | 0.1184 | $-0.0478$ |
| iibull4 | 3.3682 | 0.0420 | 0.4097 | 0.1916 | 4.0726 | -0.2252 | -0.0047 | 1.0731 | -0.2736 |
| iibear4 | 3.3722 | 0.0414 | 0.4287 | 0.1864 | 4.4054 | -0.2479 | 0.2782 | 0.1226 | 0.2605 |
| iicorr4 | 3.3129 | 0.0421 | 0.4257 | 0.1839 | 3.1575 | 0.0988 | -0.0747 | 0.2665 | 0.5440 |
| iispread4 | 3.3795 | 0.0414 | 0.4175 | 0.1894 | 7.8696 | -0.2892 | 0.2391 | 0.6657 | -0.0509 |
| iibb4 | 3.3784 | 0.0414 | 0.4199 | 0.1895 | 4.8653 | -0.2830 | 0.2488 | 0.5459 | -0.0633 |
| Base Model | 3.3295 | 0.0419 | 0.4314 | 0.1889 |  |  |  |  |  |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 31. VAR Model Out-of-Sample Forecast Results for Value-weighted Returns With Changes in AAII and II Sentiment for the SubPeriod 1/1997 to 12/2005

| Sentiment | Return | $\begin{gathered} \Delta \text { Risk-free } \\ \text { Rate } \end{gathered}$ | $\Delta$ Payout Yield | $\begin{gathered} \Delta \text { Issue } \\ \text { Yield } \\ \hline \end{gathered}$ | $\Delta$ Sentiment |
| :---: | :---: | :---: | :---: | :---: | :---: |
| daastock | 4.5330 | 0.0355 | 0.1912 | 0.4731 | 3.4659 |
| aabond | 4.3933 | 0.0356 | 0.1972 | 0.4836 | 1.7340 |
| daacash | 4.6379 | 0.0354 | 0.1959 | 0.4735 | 3.1012 |
| daaspread | 4.5330 | 0.0355 | 0.1912 | 0.4730 | 6.9387 |
| asbull | 4.6841 | 0.0348 | 0.2000 | 0.4858 | 11.3232 |
| asbear | 4.6819 | 0.0347 | 0.1965 | 0.4774 | 8.9928 |
| asneut | 4.6561 | 0.0358 | 0.2011 | 0.4848 | 6.4793 |
| asspread | 4.6939 | 0.0345 | 0.1980 | 0.4826 | 19.2403 |
| asbb | 4.6986 | 0.0347 | 0.1977 | 0.4823 | 12.8598 |
| asbull4 | 4.6711 | 0.0356 | 0.2013 | 0.4795 | 7.4332 |
| asbear4 | 4.6708 | 0.0356 | 0.2016 | 0.4762 | 5.6264 |
| asneut4 | 4.6887 | 0.0355 | 0.2006 | 0.4830 | 4.4787 |
| asspread4 | 4.6674 | 0.0356 | 0.2015 | 0.4777 | 12.1662 |
| asbb4 | 4.6684 | 0.0357 | 0.2016 | 0.4764 | 8.1485 |
| iibull | 4.6291 | 0.0354 | 0.2013 | 0.4864 | 4.9385 |
| iibear | 4.5159 | 0.0351 | 0.1943 | 0.4790 | 4.2821 |
| iicorr | 4.5962 | 0.0356 | 0.1979 | 0.4763 | 3.7154 |
| iispread | 4.5761 | 0.0352 | 0.1984 | 0.4848 | 8.4939 |
| $i \mathrm{ibb}$ | 4.5676 | 0.0352 | 0.1977 | 0.4842 | 5.3993 |
| iibull4 | 4.6006 | 0.0357 | 0.1998 | 0.4771 | 4.1193 |
| iibear4 | 4.5264 | 0.0355 | 0.1956 | 0.4787 | 3.0911 |
| iicorr4 | 4.5847 | 0.0358 | 0.1964 | 0.4745 | 3.0196 |
| iispread4 | 4.5660 | 0.0355 | 0.1984 | 0.4779 | 6.6345 |
| tibb4 | 4.5634 | 0.0355 | 0.1981 | 0.4787 | 4.1482 |
| Base Model | 4.6444 | 0.0353 | 0.1987 | 0.4809 |  |


| Return | $\Delta$ Risk-free Rate | $\Delta$ Payout Yield | $\Delta$ Issue Yieid |
| :---: | :---: | :---: | :---: |
| 0.4900 | -0.1217 | 0.7846 | 0.3266 |
| 1.1581 | -0.1545 | 0.1494 | -0.1113 |
| 0.0278 | -0.0832 | 0.2815 | 0.3103 |
| 0.4902 | -0.1162 | 0.7823 | 0.3318 |
| -0.1661 | 0.2794 | -0.1257 | -0.1993 |
| -0.1571 | 0.3614 | 0.2228 | 0.1449 |
| -0.0491 | -0.2626 | -0.2337 | -0.1582 |
| -0.2063 | 0.4325 | 0.0648 | -0.0701 |
| -0.2258 | 0.3555 | 0.0989 | -0.0587 |
| -0.1119 | -0.1980 | -0.2576 | 0.0576 |
| -0.1108 | -0.1763 | -0.2813 | 0.1954 |
| -0.1852 | -0.0997 | -0.1857 | -0.0851 |
| -0.0966 | -0.1708 | -0.2775 | 0.1316 |
| -0.1009 | -0.2142 | -0.2794 | 0.1874 |
| 0.0656 | -0,0832 | -0.2518 | -0.2223 |
| 0.5685 | 0.1013 | 0.4533 | 0.0783 |
| 0.2080 | -0.1654 | 0.0788 | 0.1886 |
| 0.2964 | 0.0448 | 0.0238 | -0.1586 |
| 0.3342 | 0.0673 | 0.0989 | -0.1326 |
| 0.1886 | -0.2142 | -0.1052 | 0.1550 |
| 0.5204 | -0.1107 | 0.3095 | 0.0903 |
| 0.2583 | -0.2626 | 0.2300 | 0.2679 |
| 0.3414 | -0.1436 | 0.0258 | 0.1249 |
| 0.3528 | -0.1272 | 0.0558 | 0.0920 |

*, ${ }^{* *}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 32. VAR Model In-Sample Results for Returns with Changes in Baker-Wurgler Sentiment for the Time Period 9/1989 to 12/2004

| VAR |  | Single Equation $\mathrm{R}^{2} \mathrm{~s}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\triangle$ Riskfree Rate (1) | $\Delta$ Payout Yield (2) | $\Delta$ Issue Yield (3) | $\Delta$ Sentiment <br> (4) | Causal |

## Equal-weighted Returns

Full Period - $9 / 1989$ to 12/2004

|  |  |  |  |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| dsf2 | -11.2784 | $0.1558^{* *}$ | $0.2420^{* * *}$ | $0.2047^{* * *}$ | $0.3034^{* * *}$ | 0.0691 | $\mathbf{1 , 4}$ |
| dsf2raw | -11.1017 | $0.1570^{* *}$ | $0.2410^{* * *}$ | $0.197^{* * *}$ | $0.3078^{* * *}$ | 0.0712 | 1,4 |
| Base Model | -7.5927 | $0.1051^{*}$ | $0.2368^{* * *}$ | $0.1871^{* * *}$ | $0.2843^{* * *}$ |  |  |
|  |  |  |  |  |  |  |  |
| Sub Period 1-9/1989 to $12 / 1996$ |  |  |  |  |  |  |  |
| dsf2 | -12.4661 | $0.3446^{* * *}$ | $0.3028^{* *}$ | $0.3148^{* *}$ | $0.7987^{* * *}$ | 0.1069 | 2 |
| dsf2raw | -12.9227 | $0.3349^{* *}$ | $0.2783^{*}$ | $0.310^{* *}$ | $0.7993^{* * *}$ | 0.0935 | 2 |
| Base Model | -8.4287 | $0.3303^{* * *}$ | $0.2163^{*}$ | $0.2914^{* * *}$ | $0.7862^{* * *}$ |  |  |

Sub Period 2-1/1997 to 12/2004

| dsf2 | -11.1670 | 0.2217 | $0.4154^{* * *}$ | $0.261^{* *}$ | $0.2705^{* *}$ | 0.1852 | 2,4 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| dsf2raw | -10.5214 | 0.2202 | $0.3947^{* * *}$ | $0.2463^{*}$ | $0.2570^{*}$ | 0.1365 | 1,4 |
| Base Model | -7.7852 | 0.1452 | $0.3620^{* * *}$ | $0.2156^{*}$ | $0.2333^{* *}$ |  |  |

Value weighted Returas

| Full Period -9/1989 to 12/2004 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| dsf2 | -11.8925 | 0.0688 | 0.2375*** | 0.1875 *** | 0.3013 *** | 0.0742 | 4 |
| dsf2raw | -11.7070 | 0.0530 | 0.2355*** | 0.1827*** | 0.3088*** | 0.0689 | 4 |
| Base Model | -8.2358 | 0.0428 | 0.2325*** | 0.1675*** | 0.2808*** |  |  |
| Sub Period 1-9/1989 to 12/1996 |  |  |  |  |  |  |  |
| dsf2 | -13.5472 | 0.1809 | 0.3880*** | 0.3358** | 0.8426*** | 0.1201 | 2 |
| dsf2raw | -14.0004 | 0.1758 | 0.3577*** | 0.3369 ** | 0.8429 *** | 0.1346 | 2 |
| Base Model | -9.5225 | 0.1723 | 0.2744** | 0.3191 *** | 0.8408*** |  |  |
| Sub Period 2-1/1997 to 12/2004 |  |  |  |  |  |  |  |
| dsf2 | -11.8534 | 0.2262 | 0.4236*** | 0.2672** | 0.2582* | 0.1829 | 2,4 |
| dsf2raw | -11.2057 | 0.2088 | 0.4070*** | 0.2506* | 0.2407* | 0.1402 | 4 |
| Base Model | -8.5009 | 0.1836 | 0.3810*** | 0.2203** | 0.2090* |  |  |

*, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 33. VAR Model Out-of-Sample Forecast Results for Returns with Changes in BakerWurgler Sentiment for the Time Period 9/1989 to 12/2004

| Forecast Standard Error (RMSE) - 1st Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\Delta$ Riskfree Rate | $\Delta$ Payout Yield | $\begin{gathered} \Delta \\ \text { Issue } \\ \text { Yield } \end{gathered}$ | $\Delta$ Sentiment | Return | $\Delta$ Riskfree Rate | $\Delta$ Payout Yield | $\Delta$ Issue Yield |
| Equal-weighted Returns |  |  |  |  |  |  |  |  |  |
| Full Period - 9/1989 to 12/2004 |  |  |  |  |  |  |  |  |  |
| dsf2 | 5.5527 | 0.0397 | 0.2753 | 0.4265 | 0.1476 | 0.4749 | 0.0066 | -0.0285 | 0.1426 |
| dst2raw | 5.5487 | 0.0397 | 0.2761 | 0.4252 | 0.1612 | 0.4944 | -0.0132 | -0.1106 | 0.2273 |
| Base Model | 5.6526 | 0.0397 | 0.2750 | 0.4289 |  |  |  |  |  |
| Sub Period 1-9/1989 to 12/1996 |  |  |  |  |  |  |  |  |  |
| dsf2 | 3.9733 | 0.0417 | 0.3327 | 0.2194 | 0.1174 | -0.1842 | 0.6079 | -0.1409 | 0.1432 |
| dsf2raw | 4.0025 | 0.0424 | 0.3331 | 0.2191 | 0.0933 | -0.2704 | 0.3813 | -0.1567 | 0.1615 |
| Base Model | 3.9131 | 0.0437 | 0.3288 | 0.2219 |  |  |  |  |  |
| Sub Period 2-1/1997 to 12/2004 |  |  |  |  |  |  |  |  |  |
| dsf2 | 6.5715 | 0.0355 | 0.1979 | 0.4984 | 0.1544 | 0.3021 | 0.2658 | 0.1594 | 0.0605 |
| dsf2raw | 6.5777 | 0.0361 | 0.2007 | 0.5030 | 0.2072 | 0.2917 | 0.0765 | 0.0100 | -0.0365 |
| Base Model | 6.7565 | 0.0364 | 0.2009 | 0.5013 |  |  |  |  |  |
| Value-weighted Returns |  |  |  |  |  |  |  |  |  |
| Full Period -9/1989 to 12/2004 |  |  |  |  |  |  |  |  |  |
| dsf2 | 4.3885 | 0.0398 | 0.2782 | 0.4272 | 0.1472 | 0.0474 | 0.0000 | 0.0028 | 0.1689 |
| dsf2raw | 4.4256 | 0.0398 | 0.2791 | 0.4249 | 0.1614 | -0.1719 | -0.0328 | -0.0749 | 0.3140 |
| Base Model | 4.3964 | 0.0398 | 0.2783 | 0.4299 |  |  |  |  |  |
| Sub Period I-9/1989 to 12/1996 |  |  |  |  |  |  |  |  |  |
| dst2 | 3.4401 | 0.0391 | 0.3275 | 0.1940 | 0.1166 | -0.2775 | 0.9770 | -0.1925 | -0.1575 |
| dsf2raw | 3.4506 | 0.0400 | 0.3272 | 0.1938 | 0.0912 | -0.3132 | 0.6404 | -0.1820 | -0.1470 |
| Base Model | 3.3612 | 0.0421 | 0.3223 | 0.1915 |  |  |  |  |  |
| Sub Period 2-1/1997 to 12/2004 |  |  |  |  |  |  |  |  |  |
| dsf2 | 4.8606 | 0.0352 | 0.1979 | 0.5026 | 0.1546 | 0.0820 | 0.1788 | 0.1275 | 0.1395 |
| dsf2raw | 4.9150 | 0.0357 | 0.2001 | 0.5085 | 0.2067 | -0.0362 | 0.0002 | 0.0079 | 0.0146 |
| Base Model | 4.8981 | 0.0358 | 0.2003 | 0.5092 |  |  |  |  |  |

[^12]Table 34. VAR Model In-Sample Results for Returns with Changes in Yale ICF Sentiment for the Time Period 3/2001 to 12/2005

| VAR |  | Single Equation $\mathrm{R}^{2}$ s |  |  |  |  | Causal |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | AICC | Return | $\begin{aligned} & \Delta \text { Risk- } \\ & \text { free } \\ & \text { Rate(1) } \end{aligned}$ | $\Delta$ Payout Yield(2) | $\Delta$ Issue <br> Yield(3) | $\Delta$ <br> Sentiment(4) |  |
| Equal-weighted Returns |  |  |  |  |  |  |  |
| dncrinda | -6.5781 | 0.3966 * | 0.2829 | 0.3996 * | 0.2848 | 0.1349 |  |
| dncrinsa | -5.7035 | 0.3901 | 0.3062 | 0.3729 | 0.2546 | 0.2326 |  |
| dndiinda | -6.2066 | 0.3772 | 0.3058 | 0.3847 | 0.3409 | 0.1740 |  |
| dndiinsa | -6.7022 | 0.3653 | 0.3738 | 0.4009 * | 0.3929 * | 0.2857 | 2,4 |
| dnvalinda | -6.8003 | 0.3804 | 0.3280 | 0.3752 | 0.3477 | 0.3906 | 4 |
| dnvalinsa | -6.6272 | $0.3955^{*}$ | 0.3164 | 0.3893 | 0.2778 | 0.2396 |  |
| dnyrinda | -7.4760 | $0.4287^{* *}$ | 0.2863 | 0.4190 * | 0.3001 | 0.1897 | 3 |
| dnyrinsa | -6.4796 | 0.4373 ** | 0.2820 | 0.4275 ** | 0.2867 | 0.3313 |  |
| Base Model | $-9.3470$ | 0.3370 * | 0.2578 | 0.3515 * | 0.2445 |  |  |
| Value weighted Returns |  |  |  |  |  |  |  |
| dncrinda | -7.2385 | 0.3407 | 0.3074 | 0.3727 | 0.2550 | 0.1755 |  |
| dncrinsa | -6.3577 | 0.3629 | 0.3136 | 0.3314 | 0.2384 | 0.2773 |  |
| dndiinda | -6.7919 | 0.3192 | 0.3255 | 0.3423 | 0.3257 | 0.1737 |  |
| dindiinsa | -7.2684 | 0.3196 | 0.3764 | 0.3723 | 0.3986 * | 0.2445 | 2,4 |
| dinvalinda | -7.3742 | 0.3265 | 0.3262 | 0.3449 | 0.3483 | 0.4322 ** | 4 |
| dnvalinsa | -7.0624 | 0.3299 | 0.3151 | 0.3665 | 0.2621 | 0.1680 |  |
| dnyrinda | -7.9832 | 0.3587 | 0.2974 | 0.3755 | 0.2873 | 0.1732 | 3 |
| dnyrinsa | -6.8741 | 0.3721 | 0.2850 | 0.3940 * | 0.2541 | 0.2714 |  |
| Base Model | -9.9052 | 0.2861 | 0.2679 | 0.3104 | 0.2279 |  |  |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 35. VAR Model Out-of-Sample Forecast Results for Returns with Changes in Yale ICF Sentiment for the Time Period $\mathbf{3 / 2 0 0 1}$ to 12/2005

| Forecast Standard Error (RMSE) - One Month Ahead |  |  |  |  |  | Forecast Mean Squared Error F-statistic (MSE-F) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment | Return | $\Delta$ Risk-free Rate | $\Delta$ Payout Yield | $\Delta$ Issue <br> Yield | $\Delta$ Sentiment | Return | $\Delta$ Riskfree Rate | $\Delta$ Payout Yield | $\Delta$ Issue Yield |
| Equal-weighted Returns |  |  |  |  |  |  |  |  |  |
| dncrinda | 5.2191 | 0.0221 | 0.1656 | 0.3483 | 2.5377 | 0.1377 | -0.2612 | 0.0205 | -0.1295 |
| dncrinsa | 5.2474 | 0.0218 | 0.1693 | 0.3556 | 3.6403 | 0.0632 | -0.0436 | -0.2689 | -0.3991 |
| dndiinda | 5.3025 | 0.0218 | 0.1677 | 0.3343 | 3.1327 | -0.0782 | -0.0498 | -0.1440 | 0.4373 |
| dndiinsa | 5.3528 | 0.0207 | 0.1655 | 0.3209 | 6.9387 | -0.2037 | 0.6790 | 0.0353 | 1.0548 |
| dnvalinda | 5.2886 | 0.0214 | 0.1690 | 0.3326 | 2.3932 | -0.0430 | 0.1721 | -0.2450 | 0.5126 |
| dnvalinsa | 5.2239 | 0.0216 | 0.1670 | 0.3500 | 0.3500 | 0.1249 | 0.0567 | -0.0939 | -0.1939 |
| dnyrinda | 5.0784 | 0.0221 | 0.1629 | 0.3445 | 1.6141 | 0.5265 | -0.2316 | 0.2470 | 0.0158 |
| dnyrinsa | 5.0403 | 0.0221 | 0.1617 | 0.3478 | 2.7615 | 0.6375 | -0.2730 | 0.3525 | -0.1115 |
| Base Model | 5.2718 | 0.0217 | 0.1659 | 0.3449 |  |  |  |  |  |
| Value-weighted Returns |  |  |  |  |  |  |  |  |  |
| dncrinda | 3.9568 | 0.0217 | 0.1693 | 0.3555 | 2.4775 | 0.0365 | -0.1304 | 0.1409 | -0.2555 |
| dncrinsa | 3.8896 | 0.0216 | 0.1748 | 0.3594 | 3.5327 | 0.2743 | -0.0688 | -0.2864 | -0.3975 |
| dndiinda | 4.0209 | 0.0215 | 0.1734 | 0.3382 | 3.1332 | -0.1791 | 0.0507 | -0.1788 | 0.4290 |
| dndiinsa | 4.0195 | 0.0206 | 0.1694 | 0.3194 | 2.6658 | -0.1745 | 0.6118 | 0.1369 | 1.3040 |
| dnvalinda | 3.9992 | 0.0214 | 0.1730 | 0.3324 | 2.3100 | -0.1074 | 0.0571 | -0.1528 | 0.6801 |
| dnvalinsa | 3.9890 | 0.0216 | 0.1701 | 0.3537 | 2.7782 | -0.0733 | -0.0501 | 0.0736 | -0.1919 |
| dnyrinda | 3.9022 | 0.0219 | 0.1689 | 0.3477 | 1.6305 | 0.2285 | -0.2212 | 0.1721 | 0.0402 |
| dnyrinsa | 3.8614 | 0.0221 | 0.1664 | 0.3557 | 2.8825 | 0.3777 | -0.3337 | 0.3844 | -0.2629 |
| Base Model | 3.9674 | 0.0215 | 0.1711 | 0.3487 |  |  |  |  |  |

${ }^{*}, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 36. VAR Parameter Estimates for the Full Sample Period for Equal-Weighted Returns Using the AAII Asset Allocation to Stocks.

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 37. VAR Parameter Estimates for the First Sub Period for Equal-Weighted Returns Using the AAII Asset Allocation to Stocks.

|  | ewmret2 |  | dri |  | dpayout12yld |  | dissuel2yld |  | daastock |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Constant | 1.1467 | *** | -0.0002 |  | -0.0331 |  | -0.0390 |  | 0.0295 |  |
| ewmret2(t-1) | 0.3439 | *** | -0.0009 |  | -0.0126 |  | 0.0048 |  | 0.2147 | *** |
| drf( $\mathbf{t}-1$ ) | 3.6169 |  | -0.4413 | *** | -0.9664 |  | -0.8738 | * | 3.0897 |  |
| dpayout12yld(t-1) | 1.2564 |  | -0.0002 |  | -0.0779 |  | 0.0286 |  | 0.1421 |  |
| dissue $12 \mathrm{yld}(\mathrm{t}-1)$ | -1.8985 |  | -0.0092 |  | -0.3377 | ** | -0.2179 | *** | 0.6505 |  |
| daastock(t-1) | 0.0854 |  | -0.0014 |  | -0.0183 |  | -0.0017 |  | -0.4745 | *** |
| ewmret2(t-2) | -0.1437 |  | 0.0002 |  | 0.0318 | ** | 0.0084 |  | -0.0121 |  |
| $\mathrm{drf}(\mathrm{t}-2)$ | -19.9551 | ** | -0.0993 |  | 0.6647 |  | -0.0873 |  | -0.0224 |  |
| dpayout12yld(t-2) | -0.2769 |  | 0.0143 |  | 0.2308 | ** | 0.0152 |  | -0.2090 |  |
| dissue $12 \mathrm{yld}(\mathrm{t}-2)$ | -1.5284 |  | -0.0282 | * | -0.1123 |  | -0.1482 | ** | 0.3829 |  |
| daastock(t-2) | 0.1954 |  | -0.0004 |  | -0.0348 |  | -0.0113 |  | -0.1939 |  |
| ewmret2(t-3) | -0.1570 |  | 0.0027 | ** | 0.0161 |  | 0.0266 | *** | 0.0467 |  |
| $\operatorname{drf}(\mathrm{t}-3)$ | -22.2040 | *** | 0.1281 |  | 0.4074 |  | 0.3248 |  | -4.7604 |  |
| dpayout $12 \mathrm{yld}(\mathrm{t}-3)$ | 0.5608 |  | 0.0314 | *** | 0.2383 | ** | -0.1218 | ** | 0.7288 |  |
| dissue $12 \mathrm{yld}(\mathrm{t}-3)$ | -3.4126 | *** | -0.0151 |  | 0.1343 |  | 0.7790 | *** | -0.2975 |  |
| daastock(t-3) | 0.3242 | * | -0.0015 |  | -0.0361 | * | -0.0033 |  | -0.0746 |  |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 38. VAR Parameter Estimates for the Second Sub Period for Equal-Weighted Returns Using the AAII Asset Allocation to Stocks.

*, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 39. GARCH Model Results for Equal-weighted Returns with Changes in AAII Asset Allocation for the Full Period 11/1987 to 12/2005

|  | Base Model |  | daastock | daabond | daacash | daaspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 |  | 1.000 | 1.764 * | 1.442 | 0.982 |
| dpayout12yld | -2.466 | *** | -2.765 *** | -2.368 *** | -3.070 *** | -2.754 *** |
| dissuel2yld | -3.353 | *** | -3.063 *** | -3.692 *** | -3.606 *** | -3.086 *** |
| jan | 1.929 | ** | $2.336{ }^{* *}$ | 1.935 * | $2.4755^{* *}$ | 2.303 ** |
| oct | -2.896 | ** | -2.494 ** | -1.992 | -2.381 ** | -2.625 ** |
| $\Delta \mathrm{S}$ |  |  | 0.280 *** | -0.073 | -0.481 *** | 0.140 *** |
| xvwrtnlag 3 | 0.308 | *** | 0.262 *** | $0.281^{* * *}$ | 0.224 *** | 0.262 *** |
| $\beta_{0}$ | 0.000 | *** | $0.000^{\text {*** }}$ | 14.131 *** | $12.627^{* *}$ | $0.000^{* * *}$ |
| $\beta_{1} \varepsilon^{2}{ }_{i t-1}$ | 0.082 | ** | 0.020 | 0.066 | 0.042 | 0.020 |
| $\beta_{3} h_{i l-I}$ | 0.890 | *** | 0.858 *** | 0.000 | 0.000 | $0.857^{* *}$ |
| $\alpha_{l} h_{i t}$ | 0.005 |  | -0.017 | -0.052 | -0.041 | -0.015 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.000 |  | 0.000 | 0.028 | 0.000 | 0.000 |
| $\beta_{4} R_{\text {ft }}$ | 1.487 |  | 2.791 ** | 0.000 | 12.615 | 2.770 ** |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  |  | 0.000 | 2.359 *** | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.274 ** | 0.216 | 0.147 | 0.069 ** |
| Log-likelihood | -625.769 |  | -619.439 | -629.426 | -624.667 | -619.415 |

[^13]Table 40. GARCH Model Results for Equal-weighted Returns with Changes in AAII Sentiment for the Full Period 11/1987 to 12/2005
A. Month-end

|  | Base Model | dasbull | dasbear | dasneut | dasbb | dasspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 | -6.209 | 0.755 | 0.538 | 0.834 | -6.068 |
| dpayout $12 y / d$ | -2.466 *** | -2.550 *** | -2.070 ** | -2.601 *** | -1.875 * | -2.051 * |
| dissue 12yld | -3.353 *** | -3.285 *** | -3.011 *** | -3.401 *** | -2.708 *** | -3.832 *** |
| jan | 1.929 ** | 3.195 *** | $2.705^{* * *}$ | 2.119 ** | $2.770^{* * *}$ | $3.005^{* * *}$ |
| oct | -2.896 ** | -2.432 * | -3.006 *** | -2.687 ** | -2.994*** | -1.903 |
| $\Delta \mathrm{S}$ |  | 0.119 *** | -0.134 *** | -0.033 | 0.101 *** | $0.067^{* * *}$ |
| xvwrtnlag 3 | 0.308 * | $0.305^{* * *}$ | 0.317 *** | $0.304^{* * *}$ | $0.316^{* * *}$ | 0.317 *** |
| $\beta_{0}$ | 0.000 *** | 5.172 | $0.000^{* * *}$ | $0.000^{* * *}$ | 0.000 *** | 6.517 |
| $\beta_{1} \varepsilon_{i-1}^{2}$ | 0.082 ** | 0.000 | 0.066 | 0.060 | 0.070 | 0.004 |
| $\beta_{3} h_{i t-I}$ | 0.890 *** | $0.686^{* * *}$ | 0.893 *** | $0.902^{* * *}$ | $0.889^{* * *}$ | 0.616 |
| $\alpha_{i} h_{i t}$ | 0.005 | 0.359 | -0.002 | 0.013 | -0.006 | 0.350 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.000 | 0.000 | 0.016 | 0.000 | 0.014 | 0.000 |
| $\beta_{4} R_{f t}$ | 1.487 | 0.000 | 1.495 | 0.965 | 1.552 * | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.007 | 0.000 | 0.000 | 0.000 | 0.002 |
| $\beta_{6}\left(\Delta S_{t-L}\right)^{2}\left(1-D_{i-L}\right)$ |  | 0.004 | 0.000 | 0.011 | 0.000 | 0.001 |
| Log-likelihood | -625.769 | -624.690 | -613.381 | -625.336 | -611.709 | -624.483 |

## B. Four-week Average

|  | Base Model |  | dasbull4 |  | dasbear4 |  | dasneut4 |  | dasbb4 |  | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 |  | 0.806 |  | 0.611 |  | 0.728 |  | 0.631 |  | -3.521 |
| dpayout 12 yld | -2.466 | *** | -2.439 | *** | -2.624 | *** | -2.450 |  | -2.679 |  | -2.106 ** |
| dissuel2yld | -3.353 | *** | -3.373 | *** | -3.087 | *** | -3.347 |  | -3.191 |  | -3.584 *** |
| jan | 1.929 | ** | 1.608 |  | 2.067 | ** | 1.889 | ** | 1.782 | * | $2.981^{* * *}$ |
| oct | -2.896 | ** | -2.749 | ** | -2.629 | *** | -2.888 | ** | -2.821 |  | -2.594 ** |
| $\Delta \mathrm{S}$ |  |  | 0.184 | *** | -0.254 | *** | -0.005 |  | 0.162 | *** | $0.126^{* * *}$ |
| xvwrtnlag3 | 0.308 | *** | 0.253 | *** | 0.229 | *** | 0.307 | *** | 0.231 | *** | $0.214^{* * *}$ |
| $\beta_{0}$ | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | 2.651 |
| $\beta_{l} \varepsilon_{i t-I}^{2}$ | 0.082 | ** | 0.078 |  | 0.088 |  | 0.082 | ** | 0.098 | * | 0.025 |
| $\beta_{3} h_{i t-I}$ | 0.890 | *** | 0.886 | *** | 0.851 | *** | 0.890 | *** | 0.844 | *** | 0.802 *** |
| $\alpha_{i} h_{i f}$ | 0.005 |  | 0.004 |  | 0.015 |  | 0.006 |  | 0.017 |  | 0.241 |
| $\beta_{2} \varepsilon_{\text {it }-1} I_{t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{f}$ | 1.487 |  | 1.600 |  | 1.494 |  | 1.526 |  | 1.489 |  | 0.000 |
| $\beta_{s}\left(\Delta S_{t-I}\right)^{2} D_{t-I}$ |  |  | 0.000 |  | 0.022 |  | 0.000 |  | 0.000 |  | 0.001 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.009 |  | 0.003 |
| Log-likelihood | -625.769 |  | -612.973 |  | -606.743 |  | -625.765 |  | -608.908 |  | -617.224 |

[^14]Table 41. GARCH Model Results for Equal-weighted Returns with Changes in II Sentiment for the Full Period 11/1987 to 12/2005
A. Month-end

|  | Base Model |  | diibuli |  | diibear |  | diicorr | diispread |  | diibb |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 |  | 1.469 | ** | 2.275 | *** | 0.702 | 1.734 | ** | 1.673 | ** |
| dpayout12yld | -2.466 | *** | -0.961 |  | -1.615 | * | -2.361 ** | -1.152 |  | -1.193 |  |
| dissue12yld | -3.353 | *** | -3.326 | *** | -3.077 | *** | -3.415 *** | -3.149 | *** | -3.102 | *** |
| jan | 1.929 | ** | 2.146 | ** | 0.869 |  | 1.897 * | 1.657 | * | 1.609 | * |
| oct | -2.896 | ** | -2.609 | ** | -2.381 | ** | -2.764 ** | -2.525 | ** | -2.575 | ** |
| $\Delta \mathrm{S}$ |  |  | 0.294 | *** | -0.392 | *** | -0.028 | 0.187 | *** | 0.299 | ** |
| xywrtnlag3 | 0.308 | *** | 0.315 | *** | 0.288 | *** | 0.328 *** | 0.307 | *** | 0.311 | *** |
| $\beta_{0}$ | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 *** | 0.000 | *** | 0.000 | *** |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.082 | ** | 0.000 |  | 0.000 |  | 0.138 ** | 0.000 |  | 0.000 |  |
| $\beta_{3} h_{i-1}$ | 0.890 | *** | 0.918 | *** | 0.915 | *** | 0.807 *** | 0.918 | *** | 0.921 | *** |
| $\alpha_{i} h_{i t}$ | 0.005 |  | -0.049 |  | -0.099 | * | 0.010 | -0.067 |  | -0.064 |  |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-1}$ | 0.000 |  | 0.083 | ** | 0.080 | * | 0.000 | 0.081 | * | 0.080 | * |
| $\beta_{4} R_{f t}$ | 1.487 |  | 1.856 | *** | 1.969 | *** | 1.191 | 1.798 | *** | 1.682 | *** |
| $\beta_{5}\left(\Delta S_{l-l}\right)^{2} D_{t-1}$ |  |  | 0.000 |  | 0.000 |  | 0.000 | 0.000 |  | 0.000 |  |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.000 |  | 0.000 |  | 0.097 | 0.000 |  | 0.000 |  |



## B. Four-week Average

|  | Base Model | diibuld | diibear 4 | diicorr 4 | diispread4 | diibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 | 0.724 | 0.622 | -0.296 | 0.798 | 0.796 |
| dpayoutl2yld | $-2.466^{* * *}$ | -1.573* | $-1.565^{*}$ | $-2.490^{* * *}$ | -1.474 | -1.497 |
| dissuel2yld | -3.353 *** | -3.298 *** | -3.380 *** | $-3.686^{* * *}$ | -3.397 *** | -3.371 *** |
| jan | 1.929 ** | 1.487 | 0.918 | $2.805^{* *}$ | 1.193 | 1.174 |
| oct | -2.896 ** | -2.433 ** | $-2.728^{\text {** }}$ | $-2.418^{*}$ | $-2.510^{* *}$ | -2.532 ** |
| $\Delta \mathrm{S}$ |  | 0.207 *** | -0.240 *** | -0.054 | 0.124 *** | 0.209 *** |
| xvwrinlag3 | 0.308 \#** | 0.254 *** | 0.237 *** | $0.316^{\text {*** }}$ | 0.236 *** | $0.231^{* * *}$ |
| $\beta_{0}$ | 0.000 *** | $0.000^{* * *}$ | 0.779 | $16.095^{* * *}$ | $0.000^{* * *}$ | 0.000 *** |
| $\beta_{1} \varepsilon^{2}{ }_{i-1}$ | 0.082 ** | 0.101 ** | 0.160 ** | 0.116 | 0.089 ** | $0.086^{* *}$ |
| $\beta_{3} h_{i t-1}$ | 0.890 *** | 0.867 *** | 0.792 *** | 0.000 | 0.878 *** | $0.881^{* * *}$ |
| $\alpha_{1} h_{i t}$ | 0.005 | 0.007 | 0.020 | 0.040 | 0.005 | 0.006 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{r-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f i}$ | 1.487 | 1.673 | 0.003 | 0.000 | $1.666^{*}$ | $1.613^{*}$ |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.028 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.000 | 0.515 * | 0.000 | 0.000 |
| Log-likefihood | -625.769 | -617.808 | -618.031 | -634.946 | -616.631 | -615.667 |

${ }^{*}, * *,{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 42. GARCH Model Results for Equal-weighted Returns with Changes in AAII Asset Allocation for the Sub-Period 11/1987 to 12/1996

|  | Base Model | daastock | daabond | daacash | daaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 | $0.807^{*}$ | 0.839 * | 0.694 | $0.805^{*}$ |
| dpayout12yld | -1.927 *** | -2.135 *** | -1.954 *** | -1.948 *** | -2.137 *** |
| dissuel2yld | $-2.410^{* * *}$ | -2.465 *** | -2.453 *** | -2.353 *** | -2.463 *** |
| jan | 0.834 | 1.349 | 0.801 | 0.953 | 1.357 |
| oct | -4.387*** | -4.441 *** | -4.559 *** | -4.515 *** | -4.439 *** |
| $\Delta \mathrm{S}$ |  | 0.127 | 0.010 | -0.075 | 0.064 |
| xewrtnlag1 | 0.412 *** | 0.400 *** | 0.409 *** | 0.392 *** | $0.400^{* * *}$ |
| $\beta_{0}$ | 4.876 *** | 2.930 ** | 3.727 ** | $5.181^{* * *}$ | 2.940 ** |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.716 | 0.554 * | 0.826 ** | 0.648 | $0.551{ }^{*}$ |
| $\beta_{3} h_{i t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i r}$ | 0.000 | -0.010 | -0.008 | 0.001 | -0.010 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.071 | 0.259 | 0.000 | 0.079 | 0.263 |
| $\beta_{4} R_{f t}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{s}\left(\Delta S_{\text {Sil }}\right)^{2} D_{\text {l- }}$ |  | 0.362 | 0.000 | 0.000 | 0.090 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.628 | 0.363 | 0.000 | 0.157 |
| Log-likelihood | -280.415 | -277.883 | -279.176 | -280.242 | -277.892 |

[^15]Table 43. GARCH Model Results for Equal-weighted Returns with Changes in AAII Sentiment for the Sub-Period 11/1987 to 12/1996

| A. Month-end |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Model |  | dasbull |  | dasbear |  | dasneut |  | dasbb |  | dasspread |
| Intercept | 0.695 |  | 1.459 |  | 2.355 | ** | 0.782 |  | 0.549 |  | 3.262 |
| dpayout12yld | -1.927 | *** | -1.861 | ** | -2.106 | *** | -1.848 | *** | -1.794 | ** | -1.768 ** |
| dissue 12yld | -2.410 | *** | -1.715 | ** | -1.168 |  | -2.418 | *** | -1.771 | ** | -1.826 * |
| jan | 0.834 |  | 2.612 | *** | 3.422 | *** | 0.610 |  | 2.648 | *** | $2.965^{* * *}$ |
| oct | -4.387 | *** | -3.902 | *** | -3.747 | *** | -4.571 | *** | -4.291 | *** | -3.956 *** |
| $\Delta \mathrm{S}$ |  |  | 0.061 |  | -0.143 | *** | -0.030 |  | 0.062 | ** | 0.060 *** |
| xewrtnlag1 | 0.412 | *** | 0.326 | *** | 0.267 | *** | 0.422 | *** | 0.367 | *** | 0.338 *** |
| $\beta_{0}$ | 4.876 | *** | 5.027 |  | 0.121 |  | 4.187 | *** | 5.923 | *** | 2.193 |
| $\beta_{1} \varepsilon_{i-1}^{2}$ | 0.716 |  | 0.000 |  | 0.000 |  | 0.841 | * | 0.134 |  | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.000 |  | 0.210 |  | 0.891 | *** | 0.000 |  | 0.000 |  | 0.504 |
| $\alpha_{i} h_{i t}$ | 0.000 |  | -0.077 |  | -0.183 |  | -0.005 |  | 0.018 |  | -0.281 |
| $\beta_{2} \varepsilon_{i t-i}^{2} I_{i-1}$ | 0.071 |  | 0.000 |  | 0.000 |  | 0.088 |  | 0.000 |  | 0.039 |
| $\beta_{4} R_{\text {ft }}$ | 0.000 |  | 0.443 |  | 2.193 |  | 0.000 |  | 0.000 |  | 3.918 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  |  | 0.041 |  | 0.000 |  | 0.000 |  | 0.022 |  | 0.004 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.013 |  | 0.000 |  | 0.000 |  | 0.011 |  | 0.000 |
| Log-likefihood | -280.415 |  | -276.797 |  | -273.882 |  | -279.929 |  | -275.880 |  | -274.654 |

B. Four-week Average

| Base Model |  |  | dasbull4 |  | dasbear4 |  | dasneut4 |  | dasbb4 |  | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 |  | 0.695 |  | 0.657 |  | 0.665 |  | 0.697 |  | 0.679 |
| dpayout12yld | -1.927 | *** | -1.989 | *** | -1.900 | *** | -2.017 | *** | -2.055 | *** | -2.009 *** |
| dissue12yld | -2.410 | *** | -2.438 | *** | -2.479 | *** | -2.346 | *** | -2.476 | *** | -2.478 *** |
| jan | 0.834 |  | 0.700 |  | 1.299 |  | 1.002 |  | 0.984 |  | 1.071 |
| oct | -4.387 | *** | -4.522 | *** | -4.364 | *** | -4.283 | *** | -4.566 | *** | -4.520 *** |
| $\Delta \mathrm{S}$ |  |  | 0.070 |  | -0.133 | ** | 0.037 |  | 0.073 | ** | 0.059 ** |
| xewrtnlag1 | 0.412 | *** | 0.380 | *** | 0.386 | *** | 0.420 | *** | 0.374 | *** | 0.373 *** |
| $\beta_{0}$ | 4.876 | *** | 4.511 | *** | 3.557 | *** | 4.888 | *** | 3.836 | *** | 3.972 *** |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.716 |  | 0.704 | ** | 0.683 | ** | 0.694 |  | 0.693 | ** | 0.651 ** |
| $\beta_{3} h_{i t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\alpha_{i} h_{i t}$ | 0.000 |  | 0.002 |  | 0.006 |  | 0.001 |  | 0.003 |  | 0.005 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.071 |  | 0.000 |  | 0.000 |  | 0.093 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{\text {ff }}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  |  | 0.017 |  | 0.000 |  | 0.000 |  | 0.033 |  | 0.020 |
| $\beta_{6}\left(\Delta S_{t-I}\right)^{2}\left(1-D_{t-I}\right)$ |  |  | 0.000 |  | 0.113 |  | 0.000 |  | 0.000 |  | 0.000 |
| Log-likelihood | -280.415 |  | -278.864 |  | -276.304 |  | -280.146 |  | -277.366 |  | -277.166 |

[^16]Table 44. GARCH Model Results for Equal-weighted Returns with Changes in II Sentiment for the Sub-Period 11/1987 to 12/1996

| A. Month-end | Base Model |  | diibull | diibear |  | diicorr |  | diispread |  | diibb |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 |  | 0.930 * | 0.147 |  | 0.754 | * | 0.402 |  | 0.266 |  |
| dpayout12yld | -1.927 | *** | -1.361 * | -1.752 | ** | -1.745 | *** | -1.359 |  | -1.288 |  |
| dissuel2yld | -2.410 | *** | -1.725 ** | -2.159 | *** | -2.542 | *** | -2.084 | ** | -2.028 | ** |
| jan | 0.834 |  | 1.242 | 0.751 |  | 1.063 |  | 0.740 |  | 0.868 |  |
| oct | -4.387 | *** | -4.234 *** | -3.625 | *** | -4.599 | *** | -3.983 | *** | -3.769 | ** |
| $\Delta \mathrm{S}$ |  |  | 0.200 *** | -0.244 | *** | -0.045 |  | 0.124 | *** | 0.207 | *** |
| xewrtnlagl | 0.412 | ** | $0.424^{* * *}$ | 0.323 | *** | 0.437 | *** | 0.393 | *** | 0.374 | *** |
| $\beta_{0}$ | 4.876 | ** | $3.164^{* *}$ | 5.226 | *** | 1.733 |  | 3.912 | ** | 4.592 |  |
| $\beta_{1} \varepsilon_{i n-I}^{2}$ | 0.716 |  | 0.555 | 0.274 |  | 1.014 | *** | 0.441 |  | 0.393 |  |
| $\beta_{3} h_{i t-l}$ | 0.000 |  | 0.000 | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |
| $\alpha_{i} h_{i t}$ | 0.000 |  | -0.026 | 0.064 |  | -0.004 |  | 0.030 |  | 0.048 |  |
| $\beta_{2} \varepsilon_{i t-i}^{2} I_{t-i}$ | 0.071 |  | 0.435 | 0.000 |  | 0.000 |  | 0.107 |  | 0.000 |  |
| $\beta_{4} R_{f t}$ | 0.000 |  | 0.000 | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-I}$ |  |  | 0.025 | 0.035 |  | 0.124 |  | 0.014 |  | 0.036 |  |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.005 | 0.073 |  | 0.124 |  | 0.007 |  | 0.011 |  |
| Log-likelihood | -280.415 |  | -270.259 | -271.403 |  | -277.578 |  | -270.170 |  | -269.787 |  |

## B. Four-week Average

|  | Base ModeI | diibull | diibear4 | diicorr4 | diispread4 | diibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 | 0.613 | 0.756 | 0.630 | 0.669 | 0.674 |
| dpayout12yld | -1.927 *** | -1.485 *** | -1.527 *** | -1.850 *** | -1.449 *** | -1.445 *** |
| dissue 12 yld | -2.410 *** | -2.336 *** | -2.674 *** | -2.230 *** | -2.540 *** | -2.531 *** |
| jan | 0.834 | 1.114 | 0.174 | 1.318 | 0.594 | 0.587 |
| oct | -4.387 ${ }^{* * *}$ | -4.299 *** | -4.602 *** | -4.228 *** | -4.451 *** | -4.447 *** |
| $\Delta \mathrm{S}$ |  | 0.129 *** | -0.106 ** | -0.061 | 0.066 *** | $0.114^{\text {*** }}$ |
| xewrtnlag1 | $0.412^{* * *}$ | 0.364 *** | $0.372^{* * *}$ | $0.404^{* * *}$ | 0.358 *** | 0.348 *** |
| $\beta_{0}$ | 4.876 *** | 3.959 *** | 4.253 *** | 4.765 ** | 4.160 *** | 4.282 *** |
| $\beta_{l} \varepsilon^{2}{ }_{\text {it }-I}$ | 0.716 | 0.819 ** | $0.792^{* * *}$ | 0.763 ** | $0.784^{\text {*** }}$ | 0.755 ** |
| $\beta_{3} h_{i t-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | 0.000 | 0.003 | -0.003 | 0.001 | 0.003 | 0.003 |
| $\beta_{2} \varepsilon_{i t-1} I_{t-1}$ | 0.071 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-I}\right)$ |  | 0.000 | 0.000 | 0.011 | 0.000 | 0.000 |
| Log-likelihood | -280.415 | -276.104 | -277.546 | -280.133 | -276.494 | -276.244 |

[^17]Table 45. GARCH Model Results for Equal-weighted Returns with Changes in AAII Asset Allocation for the Sub-Period 1/1997 to 12/2005

|  | Base Model | daastock | daabond | daacash | daaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 0.807 * | 0.839 * | 0.694 | $0.805^{*}$ |
| dpayout12yld | -8.032 *** | -2.135 *** | -1.954 *** | -1.948 *** | -2.137 *** |
| dissue12yld | -5.038 *** | -2.465 *** | -2.453 *** | -2.353 *** | -2.463 *** |
| jan | 1.221 | 1.349 | 0.801 | 0.953 | 1.357 |
| oct | -0.259 | -4.441 *** | -4.559 *** | -4.515 *** | -4.439 *** |
| $\Delta \mathrm{S}$ |  | 0.127 | 0.010 | -0.075 | 0.064 |
| xewrtnlag 1 | $0.234^{* *}$ | 0.400 *** | 0.409 *** | 0.392 *** | $0.400^{* * *}$ |
| $\beta_{0}$ | 0.247 | 2.930 ** | 3.727 ** | 5.181 *** | 2.940 ** |
| $\beta_{1} \varepsilon_{i-1}^{2}$ | 0.012 | 0.554 * | $0.826^{* *}$ | 0.648 | 0.551 * |
| $\beta_{3} h_{i t-I}$ | $0.917^{* * *}$ | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.010 | -0.008 | 0.001 | -0.010 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.025 | 0.259 | 0.000 | 0.079 | 0.263 |
| $\beta_{4} R_{\text {ft }}$ | 4.678 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{l-l}\right)^{2} D_{l-l}$ |  | 0.362 | 0.000 | 0.000 | 0.090 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.628 | 0.363 | 0.000 | 0.157 |
| Log-likelihood | -325.232 | -277.883 | .279.176 | -280.242 | -277.892 |

[^18]Table 46. GARCH Model Results for Equal-weighted Returns with Changes in AAII Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Month-end | Base Model | dasbull | dasbear | dasneut | dashb | dasspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 1.459 | 2.307 ** | 0.782 | 0.549 | 3.262 |
| dpayout 12yld | -8.032 *** | -1.861 ** | -2.126 *** | -1.848 *** | -1.794 ** | -1.768 ** |
| dissuel2yld | -5.038 *** | -1.715 ** | -1.399 | -2.418 *** | -1.771 ** | -1.826 * |
| jan | 1.221 | 2.612 *** | $2.965^{* * *}$ | 0.610 | 2.648 *** | $2.965^{* * *}$ |
| oct | -0.259 | -3.902 *** | -4.136 *** | -4.571 *** | -4.291 *** | -3.956 *** |
| $\Delta \mathrm{S}$ |  | 0.061 | -0.144 *** | -0.030 | 0.062 ** | 0.060 *** |
| xewrtnlag1 | $0.234^{* *}$ | $0.326^{* *}$ | 0.268 *** | 0.422 *** | 0.367 *** | 0.338 *** |
| $\beta_{0}$ | 0.247 | 5.027 | 0.123 | $4.187^{\text {*** }}$ | 5.923 *** | 2.193 |
| $\beta_{1} \varepsilon_{i t-I}^{2}$ | 0.012 | 0.000 | 0.000 | 0.841 * | 0.134 | 0.000 |
| $\beta_{3} h_{i l-I}$ | $0.917^{* * *}$ | 0.210 | $0.886^{\text {*** }}$ | 0.000 | 0.000 | 0.504 |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.077 | -0.168 | -0.005 | 0.018 | -0.281 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.025 | 0.000 | 0.000 | 0.088 | 0.000 | 0.039 |
| $\beta_{4} R_{f t}$ | 4.678 | 0.443 | 2.322 | 0.000 | 0.000 | 3.918 |
| $\beta_{5}\left(\Delta S_{t-t}\right)^{2} D_{t-1}$ |  | 0.041 | 0.000 | 0.000 | 0.022 | 0.004 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-l}\right)$ |  | 0.013 | 0.000 | 0.000 | 0.011 | 0.000 |


| Log-likelihood | -325.232 | -276.797 | -274.033 | -279.929 | -275.880 | -274.654 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

B. Four-week Average

|  | Base Model | dasbull4 | dasbear 4 | dasneut4 | dashb4 | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 0.695 | 0.657 | 0.665 | 0.697 | 0.679 |
| dpayout 2 2yld | -8.032 *** | -1.989 *** | -1.900 *** | -2.017 *** | -2.055 *** | -2.009 *** |
| dissue 12 yld | -5.038 *** | -2.438 *** | -2.479 *** | -2.346 *** | -2.476 *** | -2.478 *** |
| jan | 1.221 | 0.700 | 1.299 | 1.002 | 0.984 | 1.071 |
| oct | -0.259 | -4.522 *** | -4.364*** | -4.283 *** | -4.566 *** | -4.520 *** |
| $\Delta \mathrm{S}$ |  | 0.070 | -0.133 ** | 0.037 | 0.073 ** | 0.059 |
| xewtrnlag 1 | $0.234^{* *}$ | $0.380^{* * *}$ | $0.386^{* * *}$ | 0.420 *** | 0.374 *** | 0.373 *** |
| $\beta_{0}$ | 0.247 | 4.511 *** | 3.557 *** | 4.888 *** | 3.836 *** | $3.972^{\text {*** }}$ |
| $\beta_{l} \varepsilon_{i t-1}^{2}$ | 0.012 | $0.704^{* *}$ | 0.683 ** | 0.694 | 0.693 ** | 0.651 ** |
| $\beta_{3} h_{i t-l}$ | $0.917^{* *}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{j} h_{i t}$ | -0.079 | 0.002 | 0.006 | 0.001 | 0.003 | 0.005 |
| $\beta_{2} \varepsilon_{i d-1}^{2} I_{t-1}$ | 0.025 | 0.000 | 0.000 | 0.093 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 4.678 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{\text {t- }}\right)^{2} D_{1-1}$ |  | 0.017 | 0.000 | 0.000 | 0.033 | 0.020 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.000 | 0.113 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -325.232 | -278.864 | -276.304 | -280.146 | -277.366 | -277.166 |

[^19]Table 47. GARCH Model Results for Equal-weighted Returns with Changes in II Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Month-end | Base ModeI | diibull |  | diibear |  | diicorr | diispread | diibb |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 3.151 | ** | 0.147 |  | 0.754 * | 0.402 | 0.266 |
| dpayout 2 2yld | -8.032 *** | -6.503 | ** | -1.752 | ** | -1.745 *** | -1.359 | -1.288 |
| dissue12yld | -5.038 *** | -4.212 | *** | -2.159 | *** | -2.542 *** | -2.084 ** | -2.028 ** |
| jan | 1.221 | 2.214 |  | 0.751 |  | 1.063 | 0.740 | 0.868 |
| oct | -0.259 | -1.119 |  | -3.625 | *** | -4.599 *** | -3.983 *** | -3.769 *** |
| $\Delta \mathrm{S}$ |  | 0.364 | *** | -0.244 | *** | -0.045 | 0.124 *** | 0.207 *** |
| xewrtnlag1 | 0.234 ** | 0.216 | ** | 0.323 | *** | 0.437 *** | 0.393 *** | 0.374 *** |
| $\beta_{0}$ | 0.247 | 0.251 |  | 5.226 | *** | 1.733 | 3.912 ** | 4.592 *** |
| $\beta_{1} \varepsilon_{i t-l}^{2}$ | 0.012 | 0.017 |  | 0.274 |  | $1.014^{\text {*** }}$ | 0.441 | 0.393 |
| $\beta_{3} h_{i t-I}$ | $0.917^{* * *}$ | 0.913 | *** | 0.000 |  | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.121 |  | 0.064 |  | -0.004 | 0.030 | 0.048 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.025 | 0.023 |  | 0.000 |  | 0.000 | 0.107 | 0.000 |
| $\beta_{4} R_{\text {ft }}$ | 4.678 | 3.403 |  | 0.000 |  | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 |  | 0.035 |  | 0.124 | 0.014 | 0.036 |
| $\beta_{6}\left(\Delta S_{r-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 |  | 0.073 |  | 0.124 | 0.007 | 0.011 |
| Log-likelihood | -325.232 | -313.054 |  | -271.403 |  | -277.578 | -270.170 | -269.787 |

## B. Four-week Average

|  | Base Model | diibul3 4 | diibear4 | diicorr 4 | diispread4 | diibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 0.613 | 0.756 | 0.630 | 0.669 | 0.674 |
| dpayout 12 yld | -8.032 *** | -1.485 *** | -1.527 *** | -1.850 *** | -1.449 *** | -1.445 *** |
| dissue 12 yld | -5.038 *** | -2.336 *** | -2.674 *** | $-2.230^{* * *}$ | -2.540 *** | -2.531 *** |
| jan | 1.221 | 1.114 | 0.174 | 1.318 | 0.594 | 0.587 |
| oct | -0.259 | -4.299 *** | -4.602 *** | -4.228 *** | -4.451 *** | -4.447 *** |
| $\Delta \mathrm{S}$ |  | 0.129 *** | -0.106 ** | -0.061 | 0.066 *** | $0.114^{* * *}$ |
| xewrtnlagl | $0.234^{* *}$ | 0.364 *** | 0.372 *** | $0.404^{* * *}$ | 0.358 *** | 0.348 *** |
| $\beta_{0}$ | 0.247 | 3.959 *** | $4.253^{* * *}$ | 4.765 ** | 4.160 *** | 4.282 *** |
| $\beta_{l} \varepsilon_{\text {it }-1}$ | 0.012 | 0.819 ** | 0.792 *** | 0.763 ** | 0.784 *** | 0.755 |
| $\beta_{3} h_{i t-1}$ | 0.917 *** | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.079 | 0.003 | -0.003 | 0.001 | 0.003 | 0.003 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-1}$ | 0.025 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 4.678 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-i}\right)^{2}\left(1-D_{t-i}\right)$ |  | 0.000 | 0.000 | 0.011 | 0.000 | 0.000 |
| Log-likelihood | -325.232 | -276.104 | -277.546 | -280.133 | -276.494 | -276.244 |

[^20]Table 48. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Asset Allocation for the Full Period 11/1987 to 12/2005

|  | Base Model | paastock | paabond | paacash | paaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 | 1.364 | 0.883 * | 1.399 | No Fit |
| dpayout12yld | -2.466 *** | -2.598 ** | -1.952 ** | -2.662 *** |  |
| dissuel2yld | -3.353 *** | -3.306 *** | -3.321 *** | -3.270 *** |  |
| jan | 1.929 ** | 2.247 ** | $1.887^{*}$ | 1.861 * |  |
| oct | -2.896 ** | -2.655 ** | -3.620 *** | -3.050 *** |  |
| $\Delta \mathrm{S}$ |  | $17.165^{* * *}$ | 2.277 | -8.961 *** |  |
| xvwrtnlag3 | 0.308 *** | 0.249 *** | $0.325^{* * *}$ | 0.245 *** |  |
| $\beta_{0}$ | 0.000 *** | 0.000 *** | 0.000 *** | $0.000^{\text {*** }}$ |  |
| $\beta_{1} \varepsilon_{i+1}^{2}$ | 0.082 ** | 0.027 | 0.169 ** | 0.025 |  |
| $\beta_{3} h_{i t-1}$ | $0.890^{\text {*** }}$ | $0.920^{* * *}$ | 0.744 *** | $0.916^{* * *}$ |  |
| $\alpha_{1} h_{i t}$ | 0.005 | -0.035 | 0.007 | -0.029 |  |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.000 | 0.044 | 0.000 | 0.000 |  |
| $\beta_{4} R_{f f}$ | 1.487 | 1.680 | 0.000 | 1.855 |  |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 8.092 | 29.377 |  |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{i-1}\right)$ |  | 0.211 | 288.543 ** | 12.551 |  |
| Log-likelihood | -625.769 | -621.273 | -624.496 | -617.843 |  |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 49. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Sentiment for the Full Period 11/1987 to 12/2005
A. Month-end

|  | Base Model | pasbull | pasbear |  | pasneist |  | pasbb |  | passpread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 | 0.635 | 0.662 |  | 0.659 |  | 0.716 |  | 1.323 * |
| dpayout12yld | -2.466 *** | -2.119 ** | -2.137 | ** | -2.301 | *** | -2.129 | ** | -2.545 *** |
| dissuel2yld | -3.353 *** | -2.912 *** | -2.875 | *** | -3.388 | *** | -3.026 | *** | -3.284 *** |
| jan | 1.929 ** | $2.044^{* *}$ | 2.595 | *** | 2.015 | ** | 2.401 | *** | 1.786 |
| oct | -2.896 ** | -3.094 *** | -3.329 | *** | -2.558 | ** | -3.172 | *** | -2.657 ** |
| $\Delta \mathrm{S}$ |  | $3.745^{* * *}$ | -3.107 | *** | -1.764 |  | 4.784 | *** | 0.044 |
| xvwrtnlag3 | 0.308 *** | $0.322^{\text {*** }}$ | 0.303 | *** | 0.301 | *** | 0.331 | *** | $0.305^{* * *}$ |
| $\beta_{0}$ | $0.000^{* * *}$ | 0.000 *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | $0.000^{* * *}$ |
| $\beta_{l} \varepsilon_{i t-1}^{2}$ | 0.082 ** | $0.080^{* *}$ | 0.078 | ** | 0.037 |  | 0.072 |  | 0.026 |
| $\beta_{3} h_{i t-l}$ | 0.890 *** | 0.884 *** | 0.884 | *** | 0.912 | *** | 0.890 | ** | 0.940 *** |
| $\alpha_{i} h_{i t}$ | 0.005 | 0.000 | 0.022 |  | 0.009 |  | -0.008 |  | -0.028 |
| $\beta_{2} \varepsilon_{i t-1} I_{t-1}$ | 0.000 | 0.000 | 0.000 |  | 0.000 |  | 0.013 |  | 0.002 |
| $\beta_{4} R_{f}$ | 1.487 | 1.463 | 1.371 |  | 1.027 |  | 1.476 |  | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 1.497 | 0.678 |  | 5.546 |  | 0.000 |  | 0.022 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(l-D_{t-l}\right)$ |  | 0.000 | 0.045 |  | 11.564 |  | 0.000 |  | 0.074 ** |
| Log-likelihood | -625.769 | -616.614 | -612.621 |  | -623.302 |  | -614.789 |  | -603.174 |

B. Four-week Average

|  | Base Model |  | pasbull4 |  | pasbear 4 |  | pasneut4 |  | pasbb4 |  | passpread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 |  | 0.851 |  | 0.562 |  | 0.693 |  | 0.857 |  | 0.713 |
| dpayout $12 y / d$ | -2.466 | *** | -2.486 | *** | -2.610 | *** | -2.459 | *** | -2.554 | *** | -2.437 ** |
| dissuel2yld | -3.353 | *** | -3.398 | *** | -3.139 | *** | -3.351 | *** | -3.308 | *** | -3.493 *** |
| jan | 1.929 | ** | 1.421 |  | 2.216 | ** | 1.942 | ** | 1.572 |  | 2.570 ** |
| oct | -2.896 | ** | -2.743 | ** | -2.918 | *** | -2.815 | ** | -2.724 | *** | -2.045 |
| $\Delta \mathrm{S}$ |  |  | 6.465 | *** | -5.886 | *** | -0.496 |  | 8.801 | *** | -0.027 |
| xvwrtnlag3 | 0.308 | *** | 0.249 | *** | 0.250 | *** | 0.307 | ** | 0.232 | *** | $0.281^{\text {*** }}$ |
| $\beta_{0}$ | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | $21.325^{* * *}$ |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.082 | ** | 0.079 | * | 0.079 |  | 0.080 | ** | 0.083 | * | 0.049 |
| $\beta_{3} h_{i t-1}$ | 0.890 | *** | 0.887 | *** | 0.867 | *** | 0.890 | *** | 0.884 | *** | 0.000 |
| $\alpha_{I} h_{i j}$ | 0.005 |  | -0.005 |  | 0.027 |  | 0.007 |  | -0.006 |  | -0.005 |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-I}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{A}$ | 1.487 |  | 1.610 |  | 1.381 |  | 1.512 |  | 1.514 |  | 0.000 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  |  | 0.000 |  | 7.932 |  | 0.000 |  | 0.000 |  | 0.013 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(I-D_{t-1}\right)$ |  |  | 0.000 |  | 0.054 |  | 4.036 |  | 0.000 |  | 0.000 |
| Log-likelihood | -625.769 |  | -614.404 |  | -608.549 |  | -625.723 |  | -609.909 |  | -632.121 |

${ }^{*},{ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 50. GARCH Model Results for Equal-weighted Returns with \% Changes in II Sentiment for the Full Period 11/1987 to 12/2005


| Log-likelihood | -625.769 | -607.652 | -594.997 | -625.551 | -626.141 | -602.703 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

B. Four-week Average

|  | Base Model | piibull4 | piibear 4 | piicorr4 | piispread4 | piibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.740 | 0.691 | 0.841 | 0.698 | 0.502 | 0.728 |
| dpayout12yld | -2.466 *** | -1.717* | -1.523 * | -2.438 *** | -2.393 *** | -1.706 * |
| dissue12yld | -3.353 *** | -3.294*** | -3.407 *** | -3.342 *** | -3.207 *** | -3.344 *** |
| jan | 1.929 ** | 1.334 | 1.382 | 1.974 ** | 1.583 | 1.094 |
| oct | -2.896 ** | -2.570 ** | -2.611 ** | -2.825 ** | -2.786 ** | -2.595 ** |
| $\Delta \mathrm{S}$ |  | 7.456 *** | -10.044 *** | -0.307 | 0.109 ** | 8.403 *** |
| xvwrtnlag3 | 0.308 *** | 0.266 *** | $0.210^{* * *}$ | 0.309 *** | 0.312 *** | 0.255 *** |
| $\beta_{0}$ | 0.000 *** | 0.000 *** | $0.000^{* * *}$ | 0.000 *** | 0.000 *** | 0.000 ** |
| $\beta_{1} \varepsilon_{i-1}{ }^{\text {a }}$ | 0.082 ** | 0.095 ** | 0.084 ** | 0.084 ** | 0.095 ** | 0.083 ** |
| $\beta_{3} h_{i t-1}$ | $0.890^{\text {*** }}$ | 0.873 *** | 0.885 *** | 0.888 *** | 0.880 *** | $0.885^{* *}$ |
| $\alpha_{i} h_{i t}$ | 0.005 | 0.006 | 0.010 | 0.006 | 0.017 | 0.006 |
| $\beta_{2} \varepsilon_{i-I}^{2} I_{T-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 1.487 | 1.638 | 1.483 | 1.513 | 1.360 | 1.619 |
| $\beta_{5}\left(\Delta S_{l-1}\right)^{2} D_{t-I}$ |  | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-i}\right)$ |  | 0.000 | 0.000 | 1.088 | 0.000 | 0.000 |
| Log-likelihood | -625.769 | -619.393 | -613.744 | -625.750 | -623.369 | -618.986 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 51. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Asset Allocation for the Sub-Period 11/1987 to 12/1996

|  | Base Model | paastock | paabond | paacash | paaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 | 0.780 | 0.766 | 0.701 | No Fit |
| dpayout12yld | -1.927 *** | -2.025 *** | -1.964 *** | -1.931 *** |  |
| dissuel2yld | -2.410 *** | -2.280 *** | -2.307 *** | -2.382 *** |  |
| jan | 0.834 | 1.048 | 0.975 | 0.865 |  |
| oct | -4.387 *** | -4.537 *** | -4.292 *** | -4.494 *** |  |
| $\Delta \mathrm{S}$ |  | 5.194 | -1.643 | -1.308 |  |
| xewrtnlag1 | 0.412 *** | 0.396 *** | $0.418{ }^{\text {*** }}$ | $0.400^{* * *}$ |  |
| $\beta_{0}$ | 4.876 *** | 3.993 ** | 3.813 ** | 5.039 *** |  |
| $\beta_{1} \varepsilon^{2}{ }_{i t-1}$ | 0.716 | 0.786 | 0.863 * | 0.690 |  |
| $\beta_{3} h_{i t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 |  |
| $\alpha_{l} h_{i t}$ | 0.000 | -0.007 | -0.005 | 0.000 |  |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.071 | 0.114 | 0.080 | 0.056 |  |
| $\beta_{4} R_{f t}$ | 0.000 | 0.000 | 0.000 | 0.000 |  |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{\text {r- }}$ |  | 253.966 | 0.000 | 0.000 |  |
| $\beta_{6}\left(\Delta S_{t-i}\right)^{2}\left(1-D_{t-1}\right)$ |  | 1.361 | 43.880 | 0.000 |  |
| Log-likelihood | -280.415 | -278.963 | -279.399 | -280.348 |  |

*,** ${ }^{* * * ~=~ S i g n i f i c a n t ~ a t ~} 90 \%, 95 \%$, or $99 \%$

Table 52. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Sentiment for the Sub-Period 11/1987 to 12/1996

B. Four-week Average

*,**, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 53. GARCH Model Results for Equal-weighted Returns with \% Changes in II Sentiment for the Sub-Period 11/1987 to 12/1996

| A. Month-end | Base Model | pibull |  | piibear |  | piicorr |  | piispread | piibb |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Intercept | 0.695 |  | 0.821 | * | 19,463 | *** | 0.612 | 0.091 |  | 0.503 |  |
| dpayout $12 y \mathrm{ld}$ | -1.927 | *** | -1.439 | ** | -1.959 | *** | -1.642 *** | -2.044 | *** | -1.261 |  |
| dissuel2yld | -2.410 | *** | -1.826 | ** | -2.088 | *** | -2.472 *** | -2.271 | *** | -2.175 |  |
| jan | 0.834 |  | 1.048 |  | 0.559 |  | $2.633^{*}$ | 1.803 | * | 0.614 |  |
| oct | -4.387 | *** | -4.413 | *** | -3.822 | ** | -4.338 *** | -3.873 | *** | -4.230 | *** |
| $\Delta \mathrm{S}$ |  |  | 6.916 | *** | -11.633 | *** | -1.485 | -0.019 |  | 8.371 |  |
| xewrtnlagl | 0.412 | ** | 0.421 | *** | 0.376 | *** | 0.423 *** | 0.387 |  | 0.380 | ** |
| $\beta_{0}$ | 4.876 | ** | 3.363 | ** | 4.377 |  | $2.196^{*}$ | 5.982 | *** | 4.716 | ** |
| $\beta_{l} \varepsilon_{i t-I}^{2}$ | 0.716 |  | 0.610 |  | 0.000 |  | 0.834 * | 0.399 | * | 0.426 |  |
| $\beta_{3} h_{i-I}$ | 0.000 |  | 0.000 |  | 0.477 |  | 0.000 | 0.000 |  | 0.003 |  |
| $\alpha_{i} h_{i t}$ | 0.000 |  | -0.025 |  | -2,324 | ** | 0.005 | 0.051 |  | 0.012 |  |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it }-1} I_{t-1}$ | 0.071 |  | 0.446 |  | 0.000 |  | 0.007 | 0.000 |  | 0.313 |  |
| $\beta_{4} R_{f i}$ | 0.000 |  | 0.000 |  | 0.001 |  | 0.000 | 0.000 |  | 0.000 |  |
| $\beta_{5}\left(\Delta S_{\text {t-i }}\right)^{2} D_{t-1}$ |  |  | 12.718 |  | 0.000 |  | 36.565 | 0.032 |  | 0.117 |  |
| $\beta_{6}\left(\Delta S_{i-1}\right)^{2}\left(1-D_{i-1}\right)$ |  |  | 0.000 |  | 0.000 |  | 66.762 | 0.245 |  | 0.000 |  |
| Log-likelihood | -280.415 |  | -270.964 |  | -269.759 |  | -277.280 | -275.418 |  | -271.040 |  |

## B. Four-week Average

|  | Base Model | piibutl4 | piibear 4 | piicorr4 | piispread4 | paibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 0.695 | 0.600 | 0.646 | 0.652 | 0.158 | 0.672 |
| dpayout12yld | -1.927 *** | -1.537 ** | -1.577 ** | -1.868 *** | -1.792 *** | -1.503 ** |
| dissuel2yld | -2.410 *** | -2.337 *** | -2.809 *** | -2.298 *** | -2.197 *** | -2.524 *** |
| jan | 0.834 | 0.886 | 0.708 | 1.291 | 1.105 | 0.369 |
| oct | -4.387 *** | -4.353 *** | -4.471 *** | -4.270 *** | -3.672*** | -4.515 *** |
| $\Delta \mathrm{S}$ |  | 4.855 ** | -5.383 *** | -0.768 | 0.161 *** | 4.837 *** |
| xewrtnlag1 | 0.412 *** | 0.368 *** | $0.324^{\text {*** }}$ | $0.406^{\text {*** }}$ | $0.362^{\text {*** }}$ | $0.366^{* * *}$ |
| $\beta_{0}$ | 4.876 *** | 3.927 *** | 4.637 *** | 4.729 ** | 6.183 *** | 4.132 *** |
| $\beta_{l} \varepsilon_{i n-1}{ }^{2}$ | 0.716 | 0.831 ** | 0.514 | 0.735 | 0.419 | $0.795^{* * *}$ |
| $\beta_{3} h_{i t-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | 0.000 | 0.001 | 0.020 | 0.002 | 0.056 | 0.000 |
| $\beta_{2} \varepsilon_{i n-1}^{2} I_{t-1}$ | 0.071 | 0.000 | 0.119 | 0.034 | 0.000 | 0.000 |
| $\beta_{4} R_{\text {ft }}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.196 | 98.645 | 14.095 | 0.000 | 0.000 |
| Log-likelihood | -280.415 | -276.271 | -276.594 | -280.176 | -276.470 | -276.776 |

[^21]Table 54. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Asset Allocation for the Sub-Period 1/1997 to 12/2005

|  | Base Mode! | paastock | paabond | paacash | paaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 2.060 | $2.775^{*}$ | $2.181^{*}$ | 0.962 |
| dpayout12yld | -8.032 *** | -8.215 *** | -9.118*** | -8.235 *** | -9.868 *** |
| dissuel2yld | -5.038*** | -4.217 ${ }^{* *}$ | -4.809 *** | -4.540 *** | -3.598 *** |
| jan | 1.221 | 1.447 | 1.768 | 1.296 | 1.726 |
| oct | -0.259 | 0.780 | -0.481 | -0.030 | 0.557 |
| $\Delta S$ |  | 21.258 *** | 3.802 | -10.786 *** | 0.400 |
| xewrtnlag1 | $0.234^{\text {** }}$ | 0.167 * | 0.251 *** | 0.157 * | 0.191 ** |
| $\beta$ | 0.247 | $0.000^{* * *}$ | 0.213 | 0.392 | 7.776 |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.012 | 0.000 | 0.018 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.917 *** | $0.844^{* * *}$ | $0.900^{* * *}$ | $0.904^{* * *}$ | 0.000 |
|  | -0.079 | -0.062 | -0.085 | -0.055 | -0.014 |
| $\beta_{2} \varepsilon^{2}{ }_{\text {ti- }} I_{t-1}$ | 0.025 | 0.000 | 0.030 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 4.678 | $9.465{ }^{*}$ | 4.688 | 6.845 | 55.333 ** |
| $\beta_{5}\left(\Delta S_{\text {l-i }}\right)^{2} D_{t-I}$ |  | 0.000 | 10.639 | 0.000 | 0.913 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-i}\right)$ |  | 587.343 | 0.000 | 0.019 | 7.752 |
| Log-likelihood | -325.232 | -319.623 | -323.999 | -318.012 | -325.487 |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 55. GARCH Model Results for Equal-weighted Returns with \% Changes in AAII Sentiment for the Sub-Period 1/1997 to 12/2005
A. Month-end

|  | Base Model | pasbull | pasbear | pasneut | pasbb | passpread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 2.844 | 2.303 | 2.032 | 2.632 | -1.086 |
| dpayout12yld | -8.032 *** | -7.198** | -6.949 ** | -7.266 *** | -6.996** | -10.907 *** |
| dissuel 2 yld | $-5.038^{* * *}$ | -4.904 *** | -4.784 *** | -4.998 *** | -5.122 *** | -4.030 *** |
| jan | 1.221 | 2.241 | 1.277 | 2.094 | 2.047 | 3.593 ** |
| oct | -0.259 | -0.271 | -0.048 | 0.111 | -0.124 | 0.014 |
| $\Delta \mathrm{S}$ |  | 4.101 *** | -2.103 *** | $-3.493 *$ | 4.529 *** | -0.097 |
| xewrtnlag1 | $0.234^{* *}$ | 0.303 *** | 0.249 *** | 0.243 ** | 0.307 *** | $0.182^{*}$ |
| $\beta$ | 0.247 | 0.484 | 0.000 *** | 0.680 | 0.379 | 0.000 *** |
| $\beta_{1} \varepsilon_{i+1}^{2}$ | 0.012 | 0.022 | 0.019 | 0.000 | 0.021 | 0.000 |
| $\beta_{3} h_{i J-I}$ | 0.917 \#** | $0.896^{\text {*** }}$ | 0.931 *** | 0.864 *** | 0.898 *** | 0.979 *** |
| $\alpha_{1} h_{i t}$ | -0.079 | -0.107 | -0.058 | -0.054 | -0.097 | 0.065 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-1}$ | 0.025 | 0.044 | 0.000 | 0.000 | 0.053 | 0.000 |
| $\beta_{4} R_{\text {fi }}$ | 4.678 | 3.345 | 4.472 * | 3.135 | 3.286 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-I}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 21.960 | 0.000 | $0.101^{* * *}$ |
| $\beta_{\delta}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.000 | 3.219 | 0.000 | 0.045 |
| Log-likelihood | -325.232 | -321.169 | -321.695 | -319.613 | -320.922 | -312.441 |

B. Four-week Average

|  | Base Model | pasbull4 | pasbear 4 | pasneut4 | pasbb4 | passpread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | 2.310 | -0.126 | 2.351 | 2.013 | 0.529 |
| dpayout12yld | -8.032 *** | -7.372 ** | -7.157 ** | -8.584 *** | -6.788 ** | -9.389 *** |
| dissuel2yld | -5.038 *** | -4.709 *** | -4.493 *** | -4.694 *** | -4.605 *** | -4.233 *** |
| jan | 1.221 | 2.011 | 2.076 | 1.779 | 1.606 | 2.866 |
| oct | -0.259 | -0.095 | -0.235 | -0.296 | 0.116 | 0.178 |
| $\Delta \mathrm{S}$ |  | 9.762 ** | -4.894 *** | -3.142 | $12.214^{* * *}$ | -0.033 |
| xewtnlag1 | 0.234 ** | 0.219 ** | 0.192 ** | 0.239 ** | 0.203 ** | $0.221{ }^{\text {** }}$ |
| $\beta_{0}$ | 0.247 | 0.011 | $0.000^{\text {*** }}$ | 0.215 | 0.000 *** | $27.656^{* * *}$ |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.012 | 0.022 | 0.008 | 0.008 | 0.019 | 0.000 |
| $\beta_{3} h_{i t-1}$ | $0.917^{* * *}$ | 0.922 *** | $0.905^{* * *}$ | 0.935 *** | $0.924^{* * *}$ | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.092 | 0.044 | -0.065 | -0.078 | 0.000 |
| $\beta_{2} \varepsilon_{i H-I}^{2} I_{t-I}$ | 0.025 | 0.019 | 0.000 | 0.002 | 0.014 | 0.000 |
| $\beta_{4} R_{f t}$ | 4.678 | 3.529 | $4.766^{*}$ | 4.357 | 3.747 * | 0.000 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-l}$ |  | 0.000 | 9.909 | 0.257 | 0.000 | 0.003 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.000 | 0.000 | 4.067 | 0.000 | 0.000 |
| Log-likelihood | -325.232 | -313.957 | -318.884 | -324.613 | -312.309 | -328.862 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 56. GARCH Model Results for Equal-weighted Returns with \% Changes in II Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Month-end | Base Model | piibull | piibear |  |  | piicorr |  | piispread | pilib |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Intercept | 2.724 | 3.014 | * | 2.933 |  | 3.561 |  | -2,245 | *** | 5.955 |
| dpayouti2yld | -8.032 *** | -6.933 | ** | -6.414 | ** | -8.460 | *** | -9.686 | *** | -7.435 *** |
| dissue 12 yld | -5.038 ${ }^{* * *}$ | -4.050 | *** | -3.418 | *** | -5.245 | *** | -3.437 | *** | -3.436 *** |
| jan | 1.221 | 2.206 |  | 2.046 |  | 1.307 |  | 3.456 | ** | 2.555 |
| oct | -0.259 | -1.113 |  | -0.494 |  | 0.090 |  | 1.233 |  | -1.210 |
| $\Delta \mathrm{S}$ |  | 16.773 | *** | -13.689 | *** | 2.063 |  | 1.609 | *** | $24.050^{* * *}$ |
| xewrtnlag 1 | 0.234 ** | 0.218 | ** | 0.214 | ** | 0.248 |  | 0.212 | ** | 0.215 ** |
| $\beta_{0}$ | 0.247 | 0.366 |  | 0.111 |  | 0.697 |  | 22.553 | *** | 0.989 |
| $\beta_{1} \varepsilon_{i t-i}^{2}$ | 0.012 | 0.011 |  | 0.025 |  | 0.013 |  | 0.000 |  | 0.010 |
| $\beta_{3} h_{i-l}$ | $0.917^{* * *}$ | 0.913 |  | 0.933 | *** | 0.893 | *** | 0.000 |  | 0.900 *** |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.122 |  | -0.110 |  | -0.118 |  | 99.563 | *** | -0.311 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-1}$ | 0.025 | 0.021 |  | 0.000 |  | 0.057 |  | 0.000 |  | 0.026 |
| $\beta_{4} R_{R}$ | 4.678 | 3.457 |  | 2.486 |  | 3.418 |  | 0.000 |  | 1.240 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 |  | 0.000 |  | 0.145 |  | 0.000 |  | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.000 |  | 0.000 |  | 1.924 |  | 0.005 |  | 0.000 |
| Log-likelihood | -325.232 | -312.842 |  | -310.229 |  | -324.619 |  | -316.378 |  | -306.968 |

B. Four-week Average

|  | Base Model | piihull4 | piibear4 | picorr4 | piispread4 | piibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 2.724 | $2.017^{*}$ | $2.557^{*}$ | 2.746 | 25.719 | $2.376^{*}$ |
| dpayout 12 yld | -8.032 *** | -8.100 *** | -7.533 ** | -7.980 *** | -8.583 *** | -8.187 *** |
| dissue 12yld | -5.038 *** | -3.926 *** | -3.839 *** | -5.286 *** | -4.757*** | -3.590 *** |
| jan | 1.221 | 1.557 | 1.666 | 1.368 | 2.538 | 1.771 |
| oct | -0.259 | -0.759 | 0.021 | -0.171 | -0.266 | -0.269 |
| $\Delta \mathrm{S}$ |  | 16.163 *** | -14.474 *** | 1.606 | -0.201 | 23.809 ** |
| xewrtnlagl | $0.234^{* *}$ | 0.105 | 0.088 | 0.234 ** | $0.266^{\text {*** }}$ | 0.073 |
| $\beta_{0}$ | 0.247 | 0.029 | 0.103 | 0.661 | 1.891 | 0.155 |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.012 | 0.000 | 0.008 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i l-1}$ | $0.917^{\text {*** }}$ | 0.932 *** | 0.941 *** | 0.925 *** | 0.915 *** | $0.931^{* * *}$ |
| $\alpha_{i} h_{i t}$ | -0.079 | -0.055 | -0.077 | -0.083 | -1.032 | -0.078 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.025 | 0.013 | 0.000 | 0.000 | 0.014 | 0.011 |
| $\beta_{4} R_{\text {fr }}$ | 4.678 | 5.407 ** | $3.924^{*}$ | 2.503 | 0.000 | $4.638{ }^{* *}$ |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 32.832 | 0.000 | 0.000 |
| $\beta_{0}\left(\Delta S_{t-L}\right)^{2}\left(I-D_{t-l}\right)$ |  | 0.000 | 0.000 | 1.026 | 0.000 | 0.000 |
| Log-likelihood | - 325.232 | -318.297 | -316.225 | -324.425 | -325.736 | -314.693 |

$*, * *,{ }^{* * *}=$ Significant at $90 \%, 95 \%$ or $99 \%$

Table 57. GARCH Model Results for Value-weighted Returns with Changes in AAII Asset Allocation for the Full Period 11/1987 to 12/2005

|  | Base Model | daastock | daabond | daacash | daaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | -0.041 | 6.268 | 1.460 ** | -0.023 |
| dpayoutl2yld | -3.356 *** | -3.824 *** | -3.466 *** | -3.378 *** | $-3.850^{* * *}$ |
| dissue12yld | -2.675 *** | -2.342 *** | -2.609 *** | -2.646 *** | -2.326 *** |
| jan | -1.582 * | -1.212 | -1.576 | -1.469 | -1.206 |
| oct | -1.265 | -0.650 | -0.432 | -1.224 | -0.655 |
| $\Delta \mathrm{S}$ |  | 0.236 *** | -0.161 | -0.205 *** | 0.118 *** |
| xvwrtalag3 | -0.005 | 0.003 | -0.025 | 0.002 | 0.003 |
| $\beta_{0}$ | $0.000^{* * *}$ | 6.363 * | $10.847^{* * *}$ | $0.000^{* * *}$ | 6.288 |
| $\beta_{l} \varepsilon_{i t-l}^{2}$ | 0.073 ** | 0.049 | 0.029 | 0.070 | 0.049 |
| $\beta_{3} h_{i t-1}$ | $0.885^{* * *}$ | 0.000 | 0.000 | $0.882^{* * *}$ | 0.000 |
| $\alpha_{l} h_{i t}$ | -0.035 | 0.067 | -0.451 | -0.042 | 0.066 |
| $\beta_{2} \varepsilon_{i t-1}{ }_{\text {I }} I_{t-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f i}$ | 1.346 * | 10.980 | 0.000 | 1.440 | 11.110 |
| $\beta_{5}\left(\Delta S_{t-t}\right)^{2} D_{t-I}$ |  | 0.204 | 0.400 | 0.000 | 0.052 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.021 | 0.003 | 0.000 |
| Log-likelihood | -565.376 | -570.624 | -571.683 | -560.626 | -570.592 |

[^22]Table 58. GARCH Model Results for Value-weighted Returns with Changes in AAII Sentiment for the Time Period 11/1987 to 12/2005

B. Four-week Average

|  | Base Model | dasbull4 | dasbear 4 | dasneut4 | dasbb4 | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | 0.504 | 1.107 | -37.232 | 0.803 | 0.965 |
| dpayout $12 y / d$ | -3.356 *** | -4.003 *** | -3.531 *** | -4.402 *** | -3.640 *** | -3.508 *** |
| dissue12yld | -2.675 *** | -2.083 *** | -2.295 *** | -2.396 *** | -2.197 *** | -2.200 *** |
| jan | -1.582 * | -1.318 | -1.206 | -1.692 | -1.187 | -1.231 |
| oct | -1.265 | -0.636 | -0.491 | -0.820 | -0.535 | -0.674 |
| $\Delta \mathrm{S}$ |  | $0.102^{* * *}$ | -0.144 *** | -0.054 | 0.089 *** | $0.066^{* * *}$ |
| xvwrtnlag3 | -0.005 | 0.006 | -0.008 | 0.016 | -0.002 | -0.004 |
| $\beta_{0}$ | $0.000^{* * *}$ | 4.727 ** | 6.129 *** | 11.908 ** | 5.442 *** | $6.113^{* * *}$ |
| $\beta_{l} \varepsilon_{i j-l}^{2}$ | 0.073 ** | 0.101 | 0.111 | 0.000 | 0.118 | 0.151 |
| $\beta_{3} h_{i d-I}$ | $0.885^{* * *}$ | 0.000 | 0.000 | 0.001 | 0.000 | 0.000 |
| $\alpha_{l} h_{i t}$ | -0.035 | 0.029 | -0.021 | 3.159 | 0.005 | -0.005 |
| $\beta_{2} \varepsilon^{2}{ }_{n-1} I_{t-I}$ | 0.000 | 0.060 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f f}$ | $1.346^{*}$ | 11.374 * | 7.063 | 0.047 | 7.840 | 5.382 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  | 0.069 ** | 0.000 | 0.000 | 0.051 ** | 0.023 ** |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{i-l}\right)$ |  | 0.000 | $0.090{ }^{*}$ | 0.009 | 0.000 | 0.000 |
| Log-likelihood | -565.376 | -566.346 | -564.873 | -573.316 | -564.831 | -564.847 |

[^23]Table 59. GARCH Model Results for Value-weighted Returns with Changes in II Sentiment for the Time Period 11/1987 to 12/2005

| A. Month-end | Base Mode! | diibull | diibear | diicorr | diispread | diibb |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | $1.446^{* *}$ | -17.054 | 0.295 | 1.360 ** | -4.194 | -11.237 |
| dpayout12yld | -3.356 *** | -2.975 *** | -3.315 *** | -3.233 *** | -2.948 *** | -2.819 *** |
| dissuel2yld | -2.675 *** | -2.379 *** | -1.837 *** | -2.831 *** | -2.116 *** | -2.133 *** |
| jan | -1.582 * | -1.690 * | -2.277 ** | -1.401 | -1.882 ** | -1.829 ** |
| oct | -1.265 | -0.575 | -0.554 | -1.125 | -0.592 | -0.399 |
| $\Delta S$ |  | 0.242 *** | -0.307 *** | -0.023 | $0.151^{* * *}$ | 0.243 *** |
| xywrtnlag3 | -0.005 | 0.022 | 0.054 | -0.003 | 0.047 | 0.057 |
| $\beta_{0}$ | $0.000^{* * *}$ | 4.131 | 7.018 | 0.000 *** | 4.981 | 7.276 |
| $\beta_{l} \varepsilon_{u-1}^{2}$ | 0.073 ** | 0.000 | 0.063 | 0.093 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-l}$ | 0.885 *** | 0.583 ** | 0.007 | 0.837 *** | 0.436 | 0.227 |
| $\alpha_{i} h_{i t}$ | -0.035 | 1.727 | 0.054 | -0.025 | 0.508 | I. 223 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f}$ | 1.346 * | 0.000 | 4.881 | 1.277 | 0.000 | 0.054 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.010 | 0.000 | 0.000 | 0.007 | 0.009 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.000 | 0.049 | 0.045 | 0.002 | 0.003 |
| Log-likelihood | -565.376 | -555.156 | -553.132 | -564.732 | -550.909 | -549.913 |

## B. Four-week Average

|  | Base Model | diibull4, | diibear4 | diicorr 4 | diispread4 | diibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | -0.692 | 0.463 | -1.042 | -0.209 | 0.025 |
| dpayout12yld | -3.356 *** | -4.006 *** | -4.028 *** | -3.521 *** | -3.888 *** | -3.886 *** |
| dissue $12 y / d$ | -2.675 *** | -2.420*** | -2.347 *** | -2.672 *** | -2.436 *** | -2.366 *** |
| jan | -1.582 * | -1.767 | -2.011 * | -1.316 | -1.957 * | -1.923 |
| oct | -1.265 | -0.534 | -0.750 | -0.555 | -0.826 | -0.549 |
| $\Delta \mathrm{S}$ |  | 0.139 *** | -0.169 *** | -0.033 | $0.086^{* * *}$ | 0.143 *** |
| xvwrtnlag3 | -0.005 | 0.034 | 0.026 | 0.002 | 0.035 | 0.033 |
| $\beta_{0}$ | 0.000 *** | 9.502 *** | $9.217^{* * *}$ | 10.137 *** | 9.594 *** | 9.145 *** |
| $\beta_{l} \varepsilon_{i t-1}^{2}$ | 0.073 ** | 0.017 | 0.047 | 0.012 | 0.030 | 0.036 |
| $\beta_{3} h_{i t-I}$ | $0.885^{\text {*** }}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.035 | 0.124 | 0.033 | 0.145 | 0.088 | 0.067 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 1.346 * | 4.351 | 2.925 | 3.112 | 3.747 | 4.576 |
| $\beta_{5}\left(\Delta S_{t-\nu}\right)^{2} D_{t-1}$ |  | 0.049 | 0.016 | 0.062 | 0.014 | 0.039 |
| $\beta_{6}\left(\Delta S_{t-i}\right)^{2}\left(1-D_{t-i}\right)$ |  | 0.000 | 0.091 | 0.146 | 0.000 | 0.000 |
| Log-likelihood | -565.376 | -571.109 | -570.416 | . 576.428 | -570.356 | -570.094 |

[^24]Table 60. GARCH Model Results for Value-weighted Returns with Changes in AAII Asset Allocation for the Sub-Period 11/1987 to 12/1996

|  | Base Model | daastock | daabond | daacash | daaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 * | $2.086^{\text {*** }}$ | 3.553 ** | 1.119 * | 2.084 *** |
| dpayout12yld | -2.475 *** | -2.668 *** | -2.540 *** | -2.760 *** | -2.671 *** |
| dissue 12 yld | -2.577 *** | -2.512 *** | -2.257 *** | -2.289 *** | -2.508 *** |
| jan | -1.788 | -1.172 | -0.853 | -1.651 | -1.160 |
| oct | -2.731 | -3.621 * | -2.818 | -2.504 | -3.613 * |
| $\Delta \mathrm{S}$ |  | 0.132 | 0.022 | -0.016 | 0.066 |
| xvwrtnlag3 | -0.017 | -0.021 | -0.095 | -0.055 | -0.021 |
| $\beta_{0}$ | 1.385 | 1.994 | 0.704 | 0.000 *** | 1.996 |
| $\beta_{1} \varepsilon_{i t-I}^{2}$ | $0.288{ }^{*}$ | $0.392{ }^{\text {** }}$ | 0.090 | 0.195 | 0.392 ** |
| $\beta_{3} h_{i t-I}$ | 0.000 | 0.211 | $0.721^{* * *}$ | 0.000 | 0.210 |
| $\alpha_{i} h_{i t}$ | -0.009 | -0.086 | -0.301 | 0.016 | -0.086 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f t}$ | 10.188 | 0.000 | 0.000 | $13.669^{* * *}$ | 0.000 |
| $\beta_{5}\left(\Delta S_{\text {r-i }}\right)^{2} D_{t-1}$ |  | 0.363 | 0.042 | 0.224 | 0.091 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.182 | 0.331 | 0.000 | 0.046 |
| Log-likelihood | -259.312 | -256.525 | -256.893 | -259.017 | . 256.523 |

[^25]Table 61. GARCH Model Results for Value-weighted Returns with Changes in AAII Sentiment for the Sub-Period 11/1987 to 12/1996
A. Month-end

|  | Base Model | dasbuil | dasbear | dassieut | dasbb | dasspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 * | 2.559 | 2.541 | $1.277^{*}$ | 2.441 | 1.214 |
| dpayout 12 yld | -2.475 *** | -1.986 *** | -2.296 *** | $-2.380^{* * *}$ | -2.171 *** | -1.993 *** |
| dissue 12yld | -2.577 *** | -2.387 *** | -2.240 *** | -2.617*** | -2.283 *** | -2.308 *** |
| jan | -1.788 | -1.853 ** | -0.973 | -1.995 * | -1.295 | -1.502 |
| oct | -2.731 | $-3.666^{*}$ | -3.269 | -2.797 | -3.590 * | -3.309 |
| $\Delta S$ |  | 0.101 *** | -0.106 *** | -0.036 | $0.082^{\text {*** }}$ | $0.061^{\text {*** }}$ |
| xvwrtnlag3 | -0.017 | 0.032 | 0.059 | -0.033 | 0.043 | 0.048 |
| $\beta$ | 1.385 | 3.858 | 4.515 | 1.117 | 3.983 | $7.321^{* * *}$ |
| $\beta_{1} \varepsilon_{i l-1}$ | 0.288 * | 0.155 | 0.136 | $0.285^{*}$ | 0.152 | 0.106 |
| $\beta_{3} h_{i t-I}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{l} h_{i d}$ | -0.009 | -0.188 | -0.199 | 0.002 | -0.181 | 0.002 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{f}$ | 10.188 | 2.978 | 3.185 | 10.685 | 3.519 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.002 | 0.000 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{j-l}\right)^{2}\left(1-D_{i-1}\right)$ |  | 0.011 | 0.000 | 0.000 | 0.002 | 0.000 |


B. Four-week Average

|  | Base Model |  | dasbutl4 |  | dasbear4 |  | dasneut4 |  | dasbb4 |  | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 | * | 1.337 | ** | 1.120 | * | 1.434 | * | 1.215 | ** | $1.235^{* *}$ |
| dpayoutl2yld | -2.475 | *** | -2.346 | *** | -2.547 | *** | -2.375 | * $=*$ | -2.466 | *** | -2.422 *** |
| dissue12yld | -2.577 | *** | -2.724 | *** | -2.649 | *** | -2.658 | *** | -2.729 | *** | -2.730 *** |
| jan | -1.788 |  | -1.865 | * | -1.439 |  | -2.008 | * | -1.678 |  | -1.654 |
| oct | -2.731 |  | -3.069 |  | -2.738 |  | -2.894 |  | -2.994 |  | -2.969 |
| $\Delta S$ |  |  | 0.098 | ** | -0.116 | ** | -0.042 |  | 0.082 | ** | $0.062^{* *}$ |
| xvwrtnlag 3 | -0.017 |  | 0.003 |  | 0.044 |  | -0.029 |  | 0.030 |  | 0.030 |
| $\beta$ | 1.385 |  | 0.520 |  | 0.227 |  | 1.653 |  | 0.084 |  | 0.296 |
| $\beta_{1} \varepsilon_{t a-1}$ | 0.288 | * | 0.296 | ** | 0.262 | * | 0.312 | * | 0.288 | ** | 0.287 ** |
| $\beta_{3} h_{i t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\alpha_{j} h_{i s}$ | -0.009 |  | -0.013 |  | 0.005 |  | -0.017 |  | -0.002 |  | -0.005 |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-I}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{f}$ | 10.188 |  | 11.325 |  | 12.538 |  | 9.157 |  | 12.385 |  | 11.871 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{r-1}\right)$ |  |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| Log-likelihood | -259.312 |  | -256.112 |  | $-256.320$ |  | -258.996 |  | -255.588 |  | -255.643 |

[^26]Table 62. GARCH Model Results for Value-weighted Returns with Changes in II Sentiment for the Sub-Period 11/1987 to 12/1996

B. Four-week Average

|  | Base Model |  | diibull4 |  | diibear 4 |  | diicorr4 |  | diispread4 |  | diibb4 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 | * | 1.734 | ** | 1.511 | ** | 0.524 |  | 1.769 | ** | 1.786 | ** |
| dpayout12yld | -2.475 | *** | -1.974 | *** | -2.069 | *** | -2.418 | *** | -1.828 | *** | -1.858 | ** |
| dissue $12 y \mathrm{ld}$ | -2.577 | *** | -2.659 | *** | -3.075 | *** | -2.410 | *** | -2.822 | *** | -2.850 | *** |
| jan | -1.788 |  | -2.239 | * | -2.900 | *** | -1.305 |  | -2.583 | *** | -2.691 | *** |
| oct | -2.731 |  | -3.142 | ** | -3.295 | ** | -2.204 |  | -3.208 | ** | -3.295 | ** |
| $\Delta \mathrm{S}$ |  |  | 0.125 | ** | -0.151 | *** | -0.005 |  | 0.080 | *** | 0.131 | *** |
| xvwitnlag3 | -0.017 |  | -0.033 |  | -0.021 |  | -0.021 |  | -0.023 |  | -0.022 |  |
| $\beta_{0}$ | 1.385 |  | 4.442 |  | 4.019 | *** | 1.402 |  | 4.663 | *** | 4.642 | *** |
| $\beta_{i} \varepsilon_{\text {it }-I}^{2}$ | 0.288 | * | 0.375 | ** | 0.358 | ** | 0.142 |  | 0.382 | ** | 0.382 | * |
| $\beta_{3} h_{i t /}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |
| $\alpha_{i} h_{H}$ | -0.009 |  | -0.044 |  | -0.001 |  | 0.083 |  | -0.046 |  | -0.046 |  |
| $\beta_{2} \varepsilon_{i t-I}{ }_{l} H_{t-I}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |
| $\beta_{4} R_{f t}$ | 10.188 |  | 0.712 |  | 0.000 |  | 8.019 |  | 0.000 |  | 0.000 |  |
| $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  |  | 0.013 |  | 0.022 |  | 0.065 |  | 0.003 |  | 0.010 |  |
| $\beta_{6}\left(\Delta S_{t-i}\right)^{2}\left(1-D_{t-l}\right)$ |  |  | 0.000 |  | 0.073 |  | 0.220 |  | 0.000 |  | 0.000 |  |
| Log-likelihood | -259.312 |  | -256.704 |  | -255.661 |  | -257.913 |  | -255.885 |  | -255.837 |  |

[^27]Table 63. GARCH Model Results for Value-weighted Returns with Changes in AAII Asset Allocation for the Sub-Period 1/1997 to 12/2005

|  | Base Model | daastack | daabond | daacash | dasspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 0.503 | 5.234 | 1.163 | 0.504 |
| dpayout12yld | -12.738 *** | -11.946 *** | -11.548*** | -12.749 *** | -11.940 *** |
| dissue12yld | -1.093 | -1.389 * | -1.310 * | -1.324 * | -1.391 * |
| jan | -1.709 | -1.866 | -2.036 | -1.798 | -1.867 |
| oct | 0.590 | 1.109 | 0.800 | 0.605 | 1.105 |
| $\Delta \mathrm{S}$ |  | $0.207^{* * *}$ | -0.003 | -0.264*** | $0.103^{* * *}$ |
| xvwrtnlag3 | 0.025 | 0.020 | -0.006 | -0.008 | 0.021 |
| Pb | 8.024 | 5.769 | 10.733 *** | 4.973 | 5.749 |
| $\beta_{l} \varepsilon_{i t-I}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.391 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i l}$ | -2.020 | 0.006 | -0.356 | -0.041 | 0.006 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-I}$ | 0.021 | 0.000 | 0.118 | 0.000 | 0.000 |
| $\beta_{4} R_{f f}$ | 0.126 | 15.868 | 0.949 | 15.401 | 15.918 |
| $\beta_{5}\left(\Delta S_{l-l}\right)^{2} D_{l-1}$ |  | 0.397 | 0.541 | 0.000 | 0.099 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.000 | 0.449 | 0.000 |
| Log-likelihood | -293.118 | -288.920 | -290.173 | -284.017 | -288.918 |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 64. GARCH Model Results for Value-weighted Returns with Changes in AAII Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Month-end | Base Model | dasbulf | dasbear | dasneut | dasbb | dasspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 1.574 | 2.173 | 12.885 | 1.823 | 1.986 |
| dpayout 2 2yld | -12.738 *** | -11.544 *** | -12.382 *** | -10.590 *** | -12.252 *** | -11.866 *** |
| dissue12yld | -1.093 | -0.922 | -1.222 | -1.441* | -1.015 | -0.991 |
| jan | -1.709 | -1.475 | -2.162 | -1.287 | -1.840 | -1.581 |
| oct | 0.590 | 0.793 | 0.684 | 1.366 | 0.647 | 0.688 |
| $\Delta S$ |  | 0.090 *** | -0.063 | -0.153 *** | 0.058 ** | 0.044 ** |
| xvwitnlag3 | 0.025 | 0.047 | 0.030 | 0.040 | 0.030 | 0.039 |
| $\beta_{0}$ | 8.024 | $8.601^{* *}$ | 9.244 ** | 6.494 * | 10.458 *** | 9.044 ** |
| $\beta_{l} \varepsilon_{i t-1}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-I}$ | 0.391 | 0.000 | 0.000 | 0.383 | 0.000 | 0.000 |
| $\alpha_{1} h_{i t}$ | -2.020 | -0.082 | -0.116 | -1.062 | -0.094 | -0.111 |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it- }} I_{t-1}$ | 0.021 | 0.062 | 0.159 | 0.045 | 0.163 | 0.121 |
| $\beta_{4} R_{f f}$ | 0.126 | 10.139 | 4.504 | 0.000 | 0.476 | 7.249 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.005 | 0.000 | 0.014 | 0.009 | 0.003 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.000 | 0.022 | 0.002 | 0.000 | 0.000 |
| Log-likelihood | -293.118 | -287.828 | -289.803 | -284.885 | -289.211 | -288.857 |

## B. Four-week Average

|  | Base Model | dasbull4 | dasbear4 | dasneut 4 | dasbb4 | dasspread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 0.500 | 1.488 | 5.079 | I. 109 | 1.166 |
| dpayout12yld | -12.738 *** | -10.933 *** | -11.756 *** | -12.855 *** | -11.110 *** | -11.550 *** |
| dissuel2yld | -1.093 | -1.280 * | -1.090 | -1.079 | -1.191 | -1.080 |
| jan | -1.709 | -1.544 | -1.777 | -1.967 | -1.668 | -1.711 |
| oct | 0.590 | 0.977 | 0.891 | 0.396 | 1.019 | 1.061 |
| $\Delta \mathrm{S}$ |  | $0.116^{* *}$ | -0.136 ** | -0.084 | 0.093 ** | $0.066{ }^{\text {** }}$ |
| xwwrtnlag3 | 0.025 | 0.043 | -0.021 | 0.022 | 0.020 | 0.020 |
| $\beta_{0}$ | 8.024 | 8.285 ** | 7.384 ** | 11.494 *** | 7.126 ** | 7.281 ** |
| $\beta_{1} \varepsilon_{i-1}^{7}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.391 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -2.020 | 0.004 | -0.070 | -0.335 | -0.043 | -0.047 |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it-I }} I_{t-1}$ | 0.021 | 0.000 | 0.051 | 0.143 | 0.008 | 0.016 |
| $\beta_{4} R_{\text {ft }}$ | 0.126 | 10.051 | 6.580 | 2.392 | 11.041 | 10.749 |
| $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.039 | 0.000 | 0.011 | 0.042 | 0.018 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.115 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -293.118 | -288.881 | -285.672 | -292.208 | -287.459 | -287.350 |

[^28]Table 65. GARCH Model Results for Value-weighted Returns with Changes in II Sentiment for the Sub-Period 1/1997 to 12/2005


## B. Four-week Average

|  | Base Model | diibull4 | diibear 4 | diicorr4 | ditspread4 | diibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 19.474 | 11.602 | 3.025 | 6.418 | 15.095 |
| dpayout12yld | -12.738 *** | -11.724 *** | $-12.260^{* * *}$ | -12.211 *** | -12.096 *** | -12.022 *** |
| dissue 12 yld | -1.093 | -1.274 | -0.883 | -1.316 | -0.970 | -1.020 |
| jan | -1.709 | -1.958 | -2.158 | -2.024 | -2.028 | -2.102 |
| oct | 0.590 | 0.504 | 0.754 | 0.682 | 0.528 | 0.616 |
| $\Delta \mathrm{S}$ |  | 0.202 | -0.312 *** | -0.029 | $0.135^{* * *}$ | $0.228{ }^{\text {*** }}$ |
| xvwitnlag3 | 0.025 | 0.074 | 0.065 | 0.020 | 0.069 | 0.070 |
| $\beta_{0}$ | 8.024 | 12.326 | 11.536 *** | $12.107^{* * *}$ | 11.476 *** | $11.872^{* * *}$ |
| $\beta_{l} \varepsilon^{2}{ }_{\text {j }}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{\text {it-I }}$ | 0.391 | 0.017 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{t}$ | -2.020 | -1.478 | -0.905 | -0.174 | -0.473 | -1.181 |
| $\beta_{2} \varepsilon_{t t-1}^{2} I_{t-1}$ | 0.021 | 0.029 | 0.044 | 0.107 | 0.084 | 0.037 |
| $\beta_{4} R_{f t}$ | 0.126 | 0.001 | 0.516 | 2.499 | 0.064 | 0.209 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.003 | 0.000 | 0.048 | 0.008 | 0.009 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 0.026 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -293.118 | -290.457 | -288.165 | -294.375 | -289.010 | -288.501 |

${ }^{*},{ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 66. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Asset Allocation for the Full-Period 11/1987 to 12/2005

| Base Model |  |  | paastock |  | paabond |  | paacash |  | paaspread |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 | ** | 1.369 | ** | 1.530 | ** | 1.492 | ** | No Fit |
| dpayout12yld | -3.356 | *** | -3.333 |  | -3.340 | *** | -3.334 | *** |  |
| dissuel2yld | -2.675 | *** | -2.567 | *** | -2.658 | *** | -2.674 | *** |  |
| jan | -1.582 | * | -1.398 |  | -1.548 | * | -1.525 |  |  |
| oct | -1.265 |  | -1.061 |  | -1.227 |  | -1.253 |  |  |
| $\Delta \mathrm{S}$ |  |  | 9.068 | ** | 0.854 |  | -4.638 | *** |  |
| xvwrtnlag3 | -0.005 |  | 0.003 |  | -0.009 |  | 0.000 |  |  |
| $\beta_{0}$ | 0.000 |  | 0.000 | *** | 0.000 | *** | 0.000 | *** |  |
| $\beta_{1} E_{i-1}^{2}$ | 0.073 | ** | 0.066 | * | 0.069 | * | 0.073 |  |  |
| $\beta_{3} h_{i t-1}$ | 0.885 | *** | 0.893 | *** | 0.884 | *** | 0.878 | *** |  |
| $\alpha_{l} h_{i t}$ | -0.035 |  | -0.038 |  | -0.043 |  | -0.039 |  |  |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{1-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |  |
| $\beta_{4} R_{f}$ | 1.346 | * | 1.286 |  | 1.303 |  | 1.471 |  |  |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  |  | 0.000 |  | 4.015 |  | 0.509 |  |  |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.262 |  | 0.000 |  | 0.456 |  |  |
| Log-likelihood | -565.376 |  | -562.205 |  | -564.249 |  | -560.880 |  |  |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 67. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Sentiment for the Full-Period 11/1987 to 12/2005

Log-likelihood $\quad-565.376 \quad-554.546 \quad-554.319 \quad-562.821 \quad-554.651 \quad-548.588$
B. Four-week Average

|  | Base Model | pasbull4 |  | pasbear4 |  | pasneut4 | pastb4 |  | passpread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | 1.373 | *** | 1.470 | ** | $1.594^{* *}$ | 1.400 | ** | 0.808 |
| dpayout12yld | -3.356 *** | -3.106 | *** | -3.246 | *** | -3.258 *** | -3.086 | *** | -3.615 *** |
| dissue 12yld | -2.675 *** | -2.767 | *** | -2.758 | *** | -2.739 *** | -2.782 | *** | -2.680 *** |
| jan | -1.582 * | -1.705 | * | -1.335 |  | -1.539 | -1.570 |  | -1.513 |
| oct | -1.265 | -1.237 |  | -1.272 |  | -1.122 | -1.162 |  | -0.684 |
| $\Delta \mathrm{S}$ |  | 3.928 | * | -3.718 | *** | -0.834 | 5.399 | *** | -0.024 |
| xvwrtnlag3 | -0.005 | 0.027 |  | 0.042 |  | -0.015 | 0.048 |  | 0.007 |
| Po | 0.000 *** | 0.000 | *** | 0.000 | *** | $0.000^{\text {*** }}$ | 0.000 | *** | $13.013^{\text {*** }}$ |
| $\beta_{1} \varepsilon^{2}{ }_{i j-1}$ | 0.073 ** | 0.088 | * | 0.085 | * | 0.056 | 0.084 |  | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.885 *** | 0.868 | *** | 0.873 | *** | $0.875^{* * *}$ | 0.873 | *** | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.035 | -0.037 |  | -0.034 |  | -0.049 | -0.045 |  | 0.000 |
| $\beta_{2} \varepsilon_{i t-1}{ }^{2} I_{t-1}$ | 0.000 | 0.000 |  | 0.000 |  | 0.000 | 0.000 |  | 0.000 |
| $\beta_{4} R_{f t}$ | $1.346^{*}$ | 1.324 |  | 1.164 |  | $1.601^{*}$ | 1.226 |  | 0.000 |
| $\beta_{s}\left(\Delta S_{l-t}\right)^{2} D_{t-l}$ |  | 0.000 |  | 0.000 |  | 11.489 | 0.000 |  | 0.015 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 |  | 1.294 |  | 0.000 | 0.250 |  | 0.000 |
| Log-likelihood | -565.376 | -558.086 |  | -556.148 |  | -565.082 | -555.873 |  | -571.783 |

*,**, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 68. GARCH Model Results for Value-weighted Returns with \% Changes in II Sentiment for the Full-Period 11/1987 to 12/2005
A. Month-end

| , | Base Model | piibuli |  | piibear |  | piicorr |  | piispread | piibb |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | 1.365 | ** | 1.759 | *** | 1.310 | ** | -7.071 | 1.532 ** |
| dpayout12yld | -3.356 *** | -2.270 | *** | -2.788 | *** | -3.258 | *** | -3.887 *** | -2.375 *** |
| dissue12yld | -2.675 *** | -2.346 | *** | -2.166 | *** | -2.839 | *** | $-2.563^{* * *}$ | -2.265 *** |
| jan | -1.582 * | -1.480 | * | -1.794 | ** | -1.425 |  | -1.469 | -2.007 *** |
| oct | -1.265 | -1.144 |  | -1.050 |  | -1.121 |  | -0.873 | -1.087 |
| $\Delta \mathrm{S}$ |  | 8.318 | *** | -8.430 | *** | -0.181 |  | 0.079 | $10.349^{* * *}$ |
| xvwrtnlag 3 | -0.005 | -0.017 |  | -0.001 |  | -0.004 |  | 0.023 | -0.007 |
| $\beta_{0}$ | 0.000 *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | 11.821 ** | 0.000 *** |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.073 ** | 0.073 |  | 0.081 | * | 0.090 |  | 0.000 | 0.069 |
| $\beta_{3} h_{i j-1}$ | $0.885^{* * *}$ | 0.881 | *** | 0.877 | *** | 0.837 | * | 0.007 | 0.887 *** |
| $\alpha_{i} h_{i t}$ | -0.035 | -0.044 |  | -0.062 |  | -0.021 |  | 0.648 | -0.060 |
| $\beta_{2} \varepsilon_{i-1-1}^{2} I_{t-1}$ | 0.000 | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 | 0.000 |
| $\beta_{4} R_{f f}$ | 1.346 * | 1.211 | * | 1.094 |  | 1.040 |  | 0.016 | 1.154 |
| $\beta_{5}\left(\Delta S_{l-l}\right)^{2} D_{l-I}$ |  | 0.090 |  | 0.000 |  | 0.000 |  | 0.011 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 |  | 0.000 |  | 33.199 |  | 0.059 | 0.000 |
| Log-likelihood | -565.376 | -548.750 |  | -543.283 |  | -564.686 |  | -565.683 | -545.369 |

B. Four-week Average

|  | Base Model | piibull4 |  | piibear4 |  | piicorr4 |  | piispread4 |  | pilibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.446 ** | 1.365 | ** | 1.433 | *** | 1.436 | ** | 1.468 | ** | 1.435 ** |
| dpayout12yld | -3.356 *** | -2.673 | *** | -2.627 | *** | -3.292 | *** | -3.364 | *** | -2.720 *** |
| dissuel2yld | -2.675 *** | -2.727 | *** | -2.735 | *** | -2.676 | *** | -2.657 | *** | -2.706 *** |
| jan | -1.582 * | -1.813 | * | -1.749 | * | -1.484 |  | -1.485 |  | -1.995 |
| oct | -1.265 | -1.081 |  | -0.968 |  | -1.161 |  | -1.231 |  | -1.049 |
| $\Delta \mathrm{S}$ |  | 5.471 | *** | -5.453 | *** | -0.452 |  | -0.029 |  | 5.508 *** |
| xvwrtnlag3 | -0.005 | 0.003 |  | 0.009 |  | -0.005 |  | -0.006 |  | 0.002 |
| $\beta_{0}$ | $0.000^{* * *}$ | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 | *** | 0.000 *** |
| $\beta_{I} \varepsilon_{i t-1}^{2}$ | 0.073 ** | 0.081 | * | 0.085 | * | 0.072 | * | 0.073 | ** | 0.077 ** |
| $\beta_{3} h_{i-\frac{1}{}}$ | $0.885^{* * *}$ | 0.871 | *** | 0.869 | *** | 0.885 | *** | 0.886 | *** | 0.878 *** |
| $\alpha_{i} h_{i t}$ | -0.035 | -0.032 |  | -0.030 |  | -0.035 |  | -0.037 |  | -0.037 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{i-1}$ | 0.000 | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{\text {fit }}$ | 1.346 * | 1.459 |  | 1.399 |  | 1.358 |  | 1.325 | * | 1.388 |
| $\beta_{5}\left(\Delta S_{t-V}\right)^{2} D_{t-l}$ |  | 1.255 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{6}\left(\Delta S_{i-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 |  | 0.383 |  | 0.425 |  | 0.000 |  | 0.000 |
| Log-likelihood | -565.376 | -561.135 |  | -559.506 |  | -565.293 |  | -565.169 |  | -560.967 |

[^29]Table 69. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Asset Allocation for the Sub-Period 11/1987 to 12/1996

|  | Base Model |  | paastock |  | paabond |  | paacash | paaspread |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 | * | 1.378 |  | 1.118 |  | 1.261 | * | No Fit |
| dpayout12yld | -2.475 | *** | -2.609 | *** | -2.597 | *** | -2.650 | *** |  |
| dissuel2yld | -2.577 | *** | -2.425 | *** | -2.173 | *** | -2.413 | *** |  |
| jan | -1.788 |  | -1.668 |  | -1.376 |  | -1.758 |  |  |
| oct | -2.731 |  | -2.809 |  | -2.217 |  | -2.633 |  |  |
| $\Delta \mathrm{S}$ |  |  | 7.475 |  | -2.814 |  | -0.311 |  |  |
| xvwrtnlag3 | -0.017 |  | -0.021 |  | -0.030 |  | -0.044 |  |  |
| $\beta_{0}$ | 1.385 |  | 2.159 |  | 0.507 |  | 0.225 |  |  |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.288 | * | 0.242 |  | 0.213 |  | 0.238 |  |  |
| $\beta_{3} h_{i t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |  |
| $\alpha_{l} h_{i l}$ | -0.009 |  | -0.021 |  | 0.010 |  | 0.000 |  |  |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it-I }} I_{t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  |  |
| $\beta_{4} R_{\text {ft }}$ | 10.188 |  | 8.653 |  | 13.085 |  | 12.898 |  |  |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  |  | 0.388 |  | 0.000 |  | 95.112 |  |  |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 5.271 |  | 0.301 |  | 0.000 |  |  |
| Log-likelihood | -259.312 |  | -258.550 |  | -258.650 |  | -259.135 |  |  |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 70. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Sentiment for the Sub-Period 11/1987 to 12/1996


## B. Four-week Average

|  | Base Model | pasbull4 |  | pasbear4 |  | pasneut 4 |  | pasbb4 |  | passpread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | $1.333^{*}$ | 1.347 | ** | 1.376 | ** | 1.404 | * | 1.181 | ** | 0.295 |
| dpayout12yld | -2.475 *** | -2.276 | *** | -2.717 | *** | -2.419 |  | -2.403 | *** | -2.657 *** |
| dissuel2yld | -2.577 *** | -2.773 | *** | -2.814 | *** | -2.627 | *** | -2.713 | *** | -2.015 *** |
| jan | -1.788 | -2.026 | * | -1.357 |  | -1.957 | * | -1.742 |  | -1.046 |
| oct | -2.731 | -3.169 | * | -2.895 |  | -2.833 |  | -2.955 |  | -1.838 |
| $\Delta \mathrm{S}$ |  | 3.309 | ** | -3.677 | ** | -1.116 |  | 3.969 | ** | 0.100 |
| xvwrtniag3 | -0.017 | 0.011 |  | 0.039 |  | -0.029 |  | 0.035 |  | -0.047 |
| $\beta$ | 1.385 | 0.731 |  | 0.000 | *** | 1.492 |  | 0.275 |  | 0.241 |
| $\beta_{I} \varepsilon_{i t-I}^{2}$ | 0.288 * | 0.314 | ** | 0.250 |  | 0.303 | * | 0.288 | ** | 0.000 |
| $\beta_{3} h_{i t-I}$ | 0.000 | 0.000 |  | 0.372 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.009 | -0.021 |  | -0.016 |  | -0.012 |  | -0.004 |  | 0.109 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.000 | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |
| $\beta_{4} R_{\text {ft }}$ | 10.188 | 10.543 |  | 5.661 |  | 9.684 |  | 11.913 |  | 15.138 ** |
| $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 |  | 26.575 |  | 0.000 |  | 0.000 |  | 0.136 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(I-D_{t-1}\right)$ |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 |  | 0.061 |
| Log-likelihood | -259.312 | -255.786 |  | -256.224 |  | -259.101 |  | -255.558 |  | -254.694 |

[^30]Table 71. GARCH Model Results for Value-weighted Returns with \% Changes in II Sentiment for the Sub-Period 11/1987 to 12/1996

## A. Month-end



## B. Four-week Average

|  | Base Model |  | piibull4 |  | piibear 4 |  | piicorr 4 | piispread4 | piibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 1.333 | * | 1.658 | ** | 1.661 | *** | 1.061 | $1.273^{*}$ | 1.818 ** |
| dpayout12yld | -2.475 | *** | -1.951 | *** | -1.868 | *** | -2.515 *** | -2.479 .*** | -1.760 *** |
| dissue12yld | -2.577 | *** | -2.634 | *** | -3.175 | *** | -2.482 *** | -2.588 *** | -2.816 *** |
| jan | -1.788 |  | -2.293 | ** | -2.656 | ** | -1.703 | -1.742 | -2.773 *** |
| oct | -2.731 |  | -2.988 | * | -3.366 | ** | -2.559 | -2.732 | -3.320 ** |
| $\Delta S$ |  |  | 4.601 | * | -6.468 | *** | 0.632 | -0.017 | $5.685^{* *}$ |
| xvwrtnlag 3 | -0.017 |  | -0.035 |  | -0.013 |  | -0.025 | -0.018 | -0.022 |
| $\beta$ | 1.385 |  | 3.484 |  | 4.053 | *** | 1.275 | 1.181 | 4.723 |
| $\beta_{1} \varepsilon^{2}{ }_{\text {it }-1}$ | 0.288 | * | 0.350 | ** | 0.369 | ** | 0.267 | 0.287 * | $0.392^{* *}$ |
| $\beta_{3} h_{i-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.009 |  | -0.043 |  | -0.012 |  | 0.023 | 0.000 | -0.054 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} L_{t-1}$ | 0.000 |  | 0.000 |  | 0.000 |  | 0.000 | 0.000 | 0.000 |
| $\beta_{4} R_{t}$ | 10.188 |  | 3.724 |  | 0.000 |  | 9.516 | 10.700 | 0.431 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  |  | 2.487 |  | 0.000 |  | 13.788 | 0.000 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(1-D_{t-1}\right)$ |  |  | 0.000 |  | 128.608 |  | 4.546 | 0.000 | 0.000 |
| Log-likelihood | -259.312 |  | -256.896 |  | -254.547 |  | -258.726 | -259.258 | -256.473 |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 72. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Asset Allocation for the Sub-Period 1/1997 to 12/2005

|  | Base Model | paastock | paabond | paacash | paaspread |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 33.831 | 14.742 | $3.586^{* * *}$ | 2.995 |
| dpayout12yld | -12.738 *** | $-12.596^{* * *}$ | -11.995*** | -11.527 *** | -12.775 *** |
| dissuel2yld | -1.093 | -1.192 | -1.132 | -2.286 ** | -1.149 |
| jan | -1.709 | -1.905 | -1.736 | -2.164 | -2.248 |
| oct | 0.590 | 0.683 | 1.224 | 0.336 | 0.361 |
| $\Delta S$ |  | 12.203 * | 0.460 | -5.367 ** | 0.337 |
| xywrtnlag3 | 0.025 | 0.032 | -0.015 | -0.047 | -0.003 |
| $\beta$ | 8.024 | 7.927 | 6.419 * | 0.039 | $9.342{ }^{* *}$ |
| $\beta_{l} \varepsilon_{i t-I}^{2}$ | 0.000 | 0.000 | 0.018 | 0.000 | 0.000 |
| $\beta_{3} h_{i d-I}$ | 0.391 | 0.343 | 0.425 | 0.931 *** | 0.000 |
| $\alpha_{1} h_{i t}$ | -2.020 | -2.672 | -1.128 | -0.244 ** | -0.179 |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-1}$ | 0.021 | 0.015 | 0.033 | 0.000 | 0.115 |
| $\beta_{4} R_{f}$ | 0.126 | 0.332 | 0.000 | 1.782 * | 8.088 |
| $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 23.388 | 18.776 | 17.617 | 0.487 |
| $\beta_{6}\left(\Delta S_{i-1}\right)^{2}\left(1-D_{i-1}\right)$ |  | 3.375 | 0.000 | 1.223 | 0.000 |
| Log-likelihood | -293.118 | -289.112 | -289.337 | -281.129 | -290.493 |

Table 73. GARCH Model Results for Value-weighted Returns with \% Changes in AAII Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Menth-end |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Model | pasbull | pashear | pasneut | pasbb | passpread |
| Intercept | 27.757 | 5.300 | 1.224 | 1.024 | 2.126 | 2.329 |
| dpayout $12 y \mathrm{ld}$ | -12.738 *** | -12.454 *** | -11.559 *** | -11.664 *** | -12.551 *** | -13.136 *** |
| dissue 12yld | -1.093 | -0.724 | -1.458 | -0.943 | -1.034 | -0.860 |
| jan | -1.709 | -1.631 | -1.932 | -0.719 | -2.027 | -2.484 |
| oct | 0.590 | 0.401 | 1.000 | 0.354 | 0.465 | 0.323 |
| $\Delta \mathrm{S}$ |  | 3.178 ** | -1.359 | -4.419 *** | $2.851^{*}$ | 0.063 |
| xywrtnlag 3 | 0.025 | 0.031 | 0.037 | -0.005 | 0.021 | -0.015 |
| $\beta_{0}$ | 8.024 | $10.905^{* * *}$ | 9.709 ** | $11.477^{* * *}$ | 9.083 *** | $9.739^{* * *}$ |
| $\beta_{l} \varepsilon_{i t-1}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-j}$ | 0.391 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -2.020 | -0.393 | -0.035 | -0.021 | -0.124 | -0.105 |
| $\beta_{2} \varepsilon^{2}{ }_{i t-1} I_{t-I}$ | 0.021 | 0.086 | 0.103 | 0.000 | 0.208 | 0.494 |
| $\beta_{4} R_{f f}$ | 0.126 | 2.388 | 3.231 | 1.880 | 4.322 | 5.537 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  | 3.512 | 0.000 | 0.217 | 19.288 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.000 | 38.054 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -293.118 | -288.580 | -290.910 | -287.460 | -288.648 | -285.169 |

B. Four-week Average

|  | Base Model | pasbul14 | pasbear 4 | pasneut4 | pasbb4 | passpread4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 6.919 | 11.017 | 7.023 | 17.160 | 0.558 |
| dpayout12yld | -12.738 *** | -11.566 *** | -12.269 *** | -12.800 *** | -12.586 *** | -11.910 *** |
| dissue $12 y \mathrm{ld}$ | -1.093 | -1.776 ** | -1.064 | -1.064 | -0.944 | -1.549 ** |
| jan | -1.709 | -1.817 | -1.641 | -1.841 | -2.009 | -1.875 |
| oct | 0.590 | 0.549 | 0.509 | 0.352 | 0.279 | 0.984 |
| $\Delta S$ |  | $5.098^{* * *}$ | -2.771 * | -2.366 | 6.686 | -0.033 |
| xvwrtnlag3 | 0.025 | 0.004 | 0.029 | 0.020 | 0.033 | 0.044 |
| $\beta_{0}$ | 8.024 | 0.223 | 10.025 | $12.271^{\text {*** }}$ | 11.180 | 14.259 |
| $\beta_{I} \varepsilon_{i t-1}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | 0.391 | 0.958 *** | 0.141 | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -2.020 | -0.590 | -0.821 | -0.478 | -1.410 | 0.000 |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-I}$ | 0.021 | 0.014 | 0.056 | 0.094 | 0.033 | 0.000 |
| $\beta_{4} R_{f}$ | 0.126 | 0.685 | 0.862 | 1.216 | 0.625 | 0.000 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 2.202 | 8.239 | 0.003 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.000 | 6.674 | 0.000 | 5.518 | 0.001 |
| Log-likelihood | -293.118 | -281.141 | -289.540 | -292.437 | -286.551 | -292.440 |

Table 74. GARCH Model Results for Value-weighted Returns with \% Changes in II Sentiment for the Sub-Period 1/1997 to 12/2005

| A. Month-end |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Base Model | piibull | piibear | piicorr | piispread | piibb |
| Intercept | 27.757 | 4.448 * | 23.902 | 1.477 | -0.561 | 17.907 |
| dpayout12yld | -12.738 *** | -10.601 *** | -12.047 *** | -13.417 *** | -10.158 *** | -11.324 *** |
| dissuel2yld | -1.093 | -1.679 ** | -0.161 | -1.627 * | -1.576 ** | -0.449 |
| jan | -1.709 | -1.583 | -1.902 | -2.710 | -1.685 | -2.043 |
| oct | 0.590 | -0.109 | 0.809 | 0.349 | 2.074 | -0.292 |
| $\Delta \mathrm{S}$ |  | $10.995^{* * *}$ | -9.830 *** | 0.504 | $0.957^{\text {*** }}$ | 17.963 *** |
| xvwrtnlag3 | 0.025 | 0.001 | 0.033 | -0.032 | 0.136 | 0.101 |
| $\beta_{0}$ | 8.024 | 0.122 | 0.430 | $8.774^{\text {*** }}$ | 6.550 | 9.992 |
| $\beta_{1} \varepsilon_{i j-1}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.003 |
| $\beta_{3} h_{i t-1}$ | 0.391 | 0.954 *** | 0.948 *** | 0.000 | 0.021 | 0.000 |
| $\alpha_{1} h_{i t}$ | -2.020 | -0.384 | -2.420 | -0.044 | 0.065 | -1.695 |
| $\beta_{2} \varepsilon^{2}{ }_{i-1} I_{t-1}$ | 0.021 | 0.022 | 0.006 | 1.056 * | 0.000 | 0.030 |
| $\beta_{4} R_{f}$ | 0.126 | 0.996 | 0.151 | 0.000 | 12.204 | 0.276 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.632 | 0.000 | 27.349 | 1.247 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t, l}\right)$ |  | 0.000 | 0.017 | 0.000 | 2.974 | 0.000 |
| $\underline{\text { Log-likelihood }}$ | -293.118 | -275.965 | -276.473 | -291.169 | -283.584 | -278.656 |

## B. Four-week Average

|  | Base Model | piibull4 | pilibear4 | piicorr 4 | piispread4 | piibb4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 27.757 | 18.365 | 22.466 | 12.111 | 2.466 | 0.978 |
| dpayout 12 yld | -12.738 *** | -11.216 *** | -12.130 *** | -10.934*** | -12.323 *** | -10.795 *** |
| dissuel2yld | -1.093 | -1.613 * | -0.816 | -2.381 *** | -1.226 | -1.411 |
| jan | -1.709 | -1.812 | -1.930 | -2.044 | -2.041 | -1.990 |
| oct | 0.590 | 0.499 | 0.692 | 0.333 | 0.788 | 1.248 |
| $\Delta \mathrm{S}$ |  | $8.095{ }^{* *}$ | -7.868 *** | -1.278 | -0.026 | 13.068 *** |
| xvwrtnlag3 | 0.025 | 0.024 | 0.058 | -0.049 | 0.005 | 0.096 |
| $\beta_{0}$ | 8.024 | 0.590 | 8.121 | $0.636^{*}$ | 10.279 ** | 9.347 |
| $\beta_{1} \varepsilon^{2}{ }_{i-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i-1}$ | 0.391 | 0.939 *** | 0.293 | $0.930^{* * *}$ | 0.000 | 0.022 |
| $\alpha_{l} h_{i t}$ | -2.020 | -1.514 | -1.824 | -0.967 | -0.134 | -0.041 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-1}$ | 0.021 | 0.013 | 0.030 | 0.013 | 0.085 | 0.000 |
| $\beta_{4} R_{\text {fi }}$ | 0.126 | 0.167 | 0.325 | 0.000 | 8.568 | 10.127 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{l-I}$ |  | 3.299 | 0.000 | 6.616 | 0.000 | 0.332 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.000 | 9.544 | 0.000 | 0.042 | 0.000 |
| Log-likelihood | -293.118 | -284.774 | -287.733 | -285.139 | -293.265 | -289.208 |

Table 75. GARCH Model Results for Equal-weighted Returns with Changes in Yale ICF Confidence for the Period $\mathbf{3 / 2 0 0 1}$ to $\mathbf{1 2} / 2005$

|  | Base Model | dncrinda | dndiinda | dnvalinda | dnyrinda |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 3.817 | 3.353 | 8.540 | -1.750 | 8.856 |
| dpayout12yld | -6.575* | -7.275* | -6.684 | -6.664 | -5.173 |
| dissuel2yld | -3.683 ** | -4.184 *** | -4.112 ${ }^{* *}$ | -1.837 | -5.204 ** |
| jan | -0.292 | -1.489 | -0.112 | -3.351 | -1.732 |
| oct | 2.568 | 4.049 | 2.489 | 3.370 | 2.230 |
| $\Delta \mathrm{S}$ |  | 0.287 | 0.363 | -0.767 ** | -0.476 |
| xvwrtnlag3 | 0.250 ** | 0.242 * | 0.277 * | 0.178 | 0.187 |
| $\beta_{0}$ | $0.000^{* * *}$ | 0.040 | 4.787 | 17.198 *** | $0.000^{* * *}$ |
| $\beta_{1} \varepsilon_{i t-I}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-I}$ | $0.807^{* * *}$ | 0.000 | 0.513 | 0.000 | $0.896^{* * *}$ |
| $\alpha_{i} h_{i t}$ | -0.150 | -0.131 | -0.390 | 0.126 | -0.412 |
| $\beta_{2} \varepsilon_{i t-l}^{2} I_{t-1}$ | 0.000 | 0.271 | 0.089 | 0.000 | 0.000 |
| $\beta_{4} R_{f}$ | 29.946 | 99.723 | 29.010 | 0.000 | 8.042 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.816 | 0.138 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 1.613 | 0.000 | 0.622 | 0.502 |
| Log-likelihood | -171.038 | -169.033 | -170.582 | -170.488 | -168.142 |
|  | Base Model | dncrinsa | dndiinsa | dnvalinsa | dnyrinsa |
| Intercept | 3.817 | -38.097 | 4.156 | 0.846 | $4.015^{*}$ |
| dpayoutl2yld | -6.575 * | -2.956 | -9.954 ** | -8.822 ** | -9.536 ** |
| dissuel2yld | -3.683 ** | -4.317* | -3.636 ** | -2.165 | -5.300 *** |
| jan | -0.292 | -1.063 | -1.539 | 1.322 | 0.054 |
| oct | 2.568 | 1.402 | 1.965 | 2.382 | 1.179 |
| $\Delta \mathrm{S}$ |  | 0.239 | 0.255 | -0.554 ** | 0.095 |
| xvwrtnlag 3 | 0.250 ** | 0.142 | 0.299 ** | 0.203 | 0.259 |
| $\beta_{0}$ | $0.000^{* * *}$ | 1.379 | 1.035 | $0.000^{* * *}$ | 5.659 |
| $\beta_{1} \varepsilon^{2}{ }_{\text {i }-1}$ | 0.000 | 0.002 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-I}$ | $0.807^{* * *}$ | 0.927 *** | 0.000 | 0.558 * | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.150 | 1.836 | -0.159 | -0.001 | -0.153 |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it }-1} I_{t-1}$ | 0.000 | 0.002 | 0.505 | 0.000 | 0.656 |
| $\beta_{4} R_{f}$ | 29.946 | $0.000^{\text {*** }}$ | 93.616 | 26.173 | 51.914 |
| $\beta_{5}\left(\Delta S_{\text {dill }}\right)^{2} D_{t-1}$ |  | 0.017 | 0.031 | 1.348 | 0.403 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-l}\right)$ |  | 0.002 | 0.305 | 0.000 | 0.104 |
| Log-likelihood | -171.038 | -169.990 | -169.866 | -166.203 | -168.913 |

$*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 76. GARCH Modei Results for Equal-weighted Returns with \% Changes in Yale ICF Confidence for the Period $\mathbf{3 / 2 0 0 1}$ to $\mathbf{1 2 / 2 0 0 5}$

|  | Base Model | prerinda | pndiinda | pavalinda | pryrinda |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 3.817 | 4.081 | 3.554 | 19.072 | 5.409 |
| dpayout $12 y \mathrm{ld}$ | -6.575 * | -5.013 | -7.767 * | -6.386 | -5.294 |
| dissue12yld | -3.683 ** | -3.951 ** | -3.997 *** | -2.964 | -4.916 *** |
| jan | -0.292 | -0.255 | -0.369 | -2.980 | -1.406 |
| oct | 2.568 | 3.211 | 2.346 | 2.795 | 1.920 |
| $\Delta \mathrm{S}$ |  | 9.976 | 22.717 | -44.390 ** | -20.659 |
| xvwrtnlag3 | 0.250 ** | 0.235 ** | 0.273 * | 0.193 | $0.225^{*}$ |
| $\beta_{0}$ | $0.000{ }^{* * *}$ | $0.000^{\text {*** }}$ | 2.097 | 8.928 | 0.000 *** |
| $\beta_{1} \varepsilon_{i L-1}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i l-I}$ | $0.807^{\text {*** }}$ | 0.802 *** | 0.000 | 0.441 | $0.915^{* * *}$ |
| $\alpha_{i} h_{i t}$ | -0.150 | -0.171 | -0.141 | -0.911 | -0.239 |
| $\beta_{2} \varepsilon^{2}{ }_{\text {it }-1} I_{t-I}$ | 0.000 | 0.000 | 0.404 | 0.044 | 0.000 |
| $\beta_{4} R_{\text {ft }}$ | 29.946 | 30.132 * | 102.818 | 10.817 | 9.855 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.000 | 804.787 |
| $\beta_{6}\left(\Delta S_{t-i}\right)^{2}\left(1-D_{t-i}\right)$ |  | 3.106 | 0.000 | 0.567 | 137.915 |
| Log-likelihood | -171.038 | -170.467 | -169.889 | -169.013 | -169.607 |
|  | Base Model | pncrinsa | pndiinsa | pnvalinsa | pnyrinsa |
| Intercept | 3.817 | 3.960 ** | 3.591 ** | 4.039 | $3.216^{*}$ |
| dpayout12yld | -6.575 * | -7.632 * | -9.475 ** | -5.455 * | -8.125 ** |
| dissue 12 yld | -3.683 ** | -3.947*** | -4.355*** | -3.899 ** | -4.329 *** |
| jan | -0.292 | -1.091 | -1.543 | -0.056 | 0.090 |
| oct | 2.568 | 1,844 | 2.174 | 2.948 | 1.765 |
| $\Delta \mathrm{S}$ |  | 4.555 | 14.813 | -32.640 * | 8.692 |
| xywrtulag 3 | 0.250 ** | 0.268 * | 0.277 ** | 0.243 ** | $0.264^{*}$ |
| $\beta_{0}$ | $0.000^{* * *}$ | 0.000 *** | $0.000{ }^{* * *}$ | 0.080 | 1.443 |
| $\beta_{l} \varepsilon_{i t-I}^{2}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | $0.807^{* * *}$ | 0.000 | 0.000 | 0.768 *** | 0.195 |
| $\alpha_{i} h_{i t}$ | -0.150 | -0.148 * | -0.134 * | -0.172 | -0.117 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.000 | 0.191 | 0.484 | 0.000 | 0.566 |
| $\beta_{4} R_{\text {f }}$ | 29.946 | $106.314^{\text {*** }}$ | $112.511^{* * *}$ | 30.221 | 74.690 |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 660.052 | 106.030 | 54.327 | 8.340 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 3.377 | 19.307 | 13.584 | 2.653 |
| Log-likelihood | -171.038 | -169.868 | -169.900 | -167.246 | -170.125 |

[^31]Table 77. GARCH Model Results for Value-weighted Returns with Changes in Yale ICF Confidence for the Period 3/2001 to 12/2005

|  | Base Model | dncrinda | dndiinda | dnvalinda | dnyrinda |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 3.188 ** | 0.964 | 3.404 ** | -8.344 | 1.877 |
| dpayout12yld | -5.856 *** | -6.584 *** | -5.246 ** | -3.635 | -8.018 *** |
| dissuel2yld | -2.982 ** | -2.650 * | -3.486 *** | -2.942 * | -2.283 |
| jan | -2.330 | -3.161 | -1.931 | -2.637 | -2.852 |
| oct | 2.145 | 3.657 ** | 2.474 | 2.074 | 1.883 |
| $\Delta \mathrm{S}$ |  | 0.269 | 0.186 | -0.287 | -0.008 |
| xvwrtnlag3 | 0.085 | 0.080 | 0.084 | -0.009 | 0.023 |
| $\beta_{0}$ | $0.000^{\text {*** }}$ | $0.000^{* * *}$ | 0.000 *** | 0.001 | $0.000^{* * *}$ |
| $\beta_{l} \varepsilon^{2}{ }_{i-1}$ | 0.047 | 0.000 | 0.049 | 0.011 | 0.000 |
| $\beta_{3} h_{i t-I}$ | $0.761^{* * *}$ | 0.000 | 0.746 *** | $0.979^{* * *}$ | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.280 * | -0.067 | -0.322 * | 0.764 | -0.131 |
| $\beta_{2} \varepsilon_{i t-1} I_{t-1}$ | 0.000 | 0.000 | 0.000 | 0.000 | 0.756 |
| $\beta_{4} R_{\text {f }}$ | 14.431 | $36.514^{* *}$ | 15.099 * | 0.217 | $61.049^{* * *}$ |
| $\beta_{5}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 0.327 | 0.000 | 0.038 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 3.977 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -151.052 | -150.542 | -150.337 | -151.319 | -152.241 |
|  | Base Model | dncrinsa | dndiinsa | dnvalinsa | dnyrinsa |
| Intercept | $3.188{ }^{* *}$ | -10.460 | -13.187 | -0.358 | 1.441 |
| dpayout12yld | -5.856 *** | -4.421 | -6.986 ** | -6.560 ** | -6.815 ** |
| dissue 12 yld | -2.982 ** | -3.389 ** | -1.412 | -1.334 | -2.645 * |
| jan | -2.330 | -1.313 | -2.347 | -2.245 | -2.576 |
| oct | 2.145 | 2.311 | 2.832 | $3.584^{*}$ | 2.173 |
| $\Delta \mathrm{S}$ |  | 0.156 | 0.013 | -0.626 *** | 0.051 |
| xvwrtnlag3 | 0.085 | -0.036 | 0.134 | 0.252 *** | 0.060 |
| $\beta_{0}$ | $0.000^{* * *}$ | 0.239 | $12.718{ }^{* * *}$ | 1.116 | $0.090^{\text {*** }}$ |
| $\beta_{1} \varepsilon_{i-1}^{2}$ | 0.047 | 0.004 | 0.000 | 0.394 | 0.005 |
| $\beta_{3} h_{i t-l}$ | $0.761^{* * *}$ | $0.962^{\text {*** }}$ | 0.000 | 0.000 | 0.000 |
| $\alpha_{i} h_{i t}$ | -0.280 * | 0.937 | 1.021 | 0.053 | -0.100 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.000 | 0.000 | 0.040 | 0.539 | 0.942 |
| $\beta_{4} R_{f}$ | 14.431 | 0.000 | 0.000 | 22.833 | $58.607^{\text {*** }}$ |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-l}$ |  | 0.021 | 0.000 | 0.479 | 0.000 |
| $\beta_{6}\left(\Delta S_{t-1}\right)^{2}\left(1-D_{t-1}\right)$ |  | 0.009 | 0.000 | 0.000 | 0.000 |
| Log-likelihood | -151.052 | -150.895 | -156.490 | -149.892 | -152.968 |

[^32]Table 78. GARCH Model Results for Value-weighted Returns with \% Changes in Yale ICF Confidence for the Period 3/2001 to 12/2005

|  | Base Model | pncrinda | pndiinda | pavalinda | pryrinda |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Intercept | 3.188 ** | 4.081 | 3.554 | 19.072 | 5.409 |
| dpayout 12 yld | -5.856 *** | -5.013 | -7.767* | -6.386 | -5.294 |
| dissuel2yld | -2.982 ** | -3.951 ** | -3.997*** | -2.964 | -4.916 *** |
| jan | -2.330 | -0.255 | -0.369 | -2.980 | -1.406 |
| oct | 2.145 | 3.211 | 2.346 | 2.795 | 1.920 |
| $\Delta \mathrm{S}$ |  | 9.976 | 22.717 | -44.390 ** | -20.659 |
| xvwrtnlag3 | 0.085 | 0.235 ** | 0.273 * | 0.193 | $0.225^{*}$ |
| $\beta_{0}$ | $0.000^{\text {*** }}$ | 0.000 *** | 2.097 | 8.928 | $0.000^{\text {*** }}$ |
| $\beta_{1} \varepsilon_{i t-1}^{2}$ | 0.047 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | $0.761^{* * *}$ | $0.802^{\text {*** }}$ | 0.000 | 0.441 | $0.915^{* * *}$ |
| $\alpha_{i} h_{i t}$ | -0.280* | -0.171 | -0.141 | -0.911 | -0.239 |
| $\beta_{2} \varepsilon_{i t-I}^{2} I_{t-I}$ | 0.000 | 0.000 | 0.404 | 0.044 | 0.000 |
| $\beta_{4} R_{f}$ | 14.431 | 30.132 * | 102.818 | 10.817 | 9.855 |
| $\beta_{5}\left(\Delta S_{t-l}\right)^{2} D_{t-1}$ |  | 0.000 | 0.000 | 0.000 | 804.787 |
| $\beta_{6}\left(\Delta S_{t-l}\right)^{2}\left(l-D_{t-1}\right)$ |  | 3.106 | 0.000 | 0.567 | 137.915 |
| $\underline{\text { Log-likelihood }}$ | -151.052 | -170.467 | -169.889 | -169.013 | -169.607 |
|  | Base Mode! | prerinsa | pndiinsa | pnvalinsa | pryrinsa |
| Intercept | $3.188^{* *}$ | 3.960 ** | 3.591 ** | 4.039 | $3.216^{*}$ |
| dpayout12yld | -5.856 *** | -7.632 * | -9.475 ** | -5.455 * | -8.125 ** |
| dissue 12yld | -2.982 ** | -3.947 *** | -4.355 *** | -3.899 ** | -4.329 *** |
| jan | -2.330 | -1.091 | -1.543 | -0.056 | 0.090 |
| oct | 2.145 | 1.844 | 2.174 | 2.948 | 1.765 |
| $\Delta S$ |  | 4.555 | 14.813 | -32.640 * | 8.692 |
| xvwrtnlag 3 | 0.085 | 0.268 * | 0.277 ** | 0.243 ** | $0.264 *$ |
| $\beta_{0}$ | $0.000^{* * *}$ | $0.000^{* * *}$ | $0.000^{* * *}$ | 0.080 | 1.443 |
| $\beta_{1} \varepsilon^{2}{ }_{i d 1}$ | 0.047 | 0.000 | 0.000 | 0.000 | 0.000 |
| $\beta_{3} h_{i t-1}$ | $0.761^{* * *}$ | 0.000 | 0.000 | 0.768 *** | 0.195 |
| $\alpha_{i} h_{i t}$ | -0.280 * | -0.148 * | -0.134 * | -0.172 | -0.117 |
| $\beta_{2} \varepsilon_{i t-1}^{2} I_{t-I}$ | 0.000 | 0.191 | 0.484 | 0.000 | 0.566 |
| $\beta_{4} R_{A}$ | 14.431 | $106.314^{* * *}$ | $112.511^{* * *}$ | 30.221 | 74.690 |
| $\beta_{s}\left(\Delta S_{t-1}\right)^{2} D_{t-1}$ |  | 660.052 | 106.030 | 54.327 | 8.340 |
| $\beta_{6}\left(\Delta S_{t, t}\right)^{2}\left(1-D_{t-1}\right)$ |  | 3.377 | 19.307 | 13.584 | 2.653 |
| Log-likelihood | -151.052 | -169.868 | -169.900 | -167.246 | -170.125 |

[^33]Table 79. Firm Characteristic Variable Definitions

| Returns | Firm level monthly returns (mret) come from CRSP. |
| :--- | :--- |
| Size | Size is the natural log of monthly market capitalization (mcap) from CRSP and is <br> calculated using stock prices (madjprc) and outstanding shares (madjshr) adjusted <br> historically for stock splits and stock dividends. |
| Age | Age is the number of years since the first listing of the firm's unique identifier (permco) on <br> CRSP beginning with 1930. |
| Idiosyncratic Risk | Sigma is the standard deviation of the monthly returns computed on a rolling <br> 36 months basis. 36 months is chosen to be consistent with Brav and Heaton (2006). |
| Sigma | CAPM Sigma is the standard deviation of the monthly standard error from a CAPM market <br> model (Black) computed on a rolling 36 months basis. 36 months is chosen to be <br> consistent with Brav and Heaton (2006). |
| CAPM Sigma |  |
| FF4 Sigma | FFigma is the standard deviation of the monthly standard error from a four factor model <br> using the Fama French factors of MKTRF, HML, SMB, and MOM computed on a rolling |
| 36 months basis. 36 months is chosen to be consistent with Brav and Heaton (2006). |  |

Table 80. Basic Statistics of Monthly Firm Characteristics, July 1988 to December 2005


Table 81. Correlations of Monthly Firm Characteristics, July 1988 to December 2005

|  | Return | Size | Age | Sigma | CAPM <br> Sigma | FF4 <br> Sigma | Mom | Earn | ROE+ | Div <br> Yield | Repur Yield | Issue <br> Yield | Payout Yield | Net <br> Payout <br> Yield | PPE/A | RD/A | BE/ME | EF/A |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Size | 0.07 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Age | 0.00 | 0.34 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Idiosyncratic Risk |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sigma | 0.06 | -0.38 | -0.34 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CAPM Sigma | 0.06 | -0.41 | -0.34 | 0.99 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FF4 Sigma | 0.05 | -0.42 | -0.34 | 0.98 | 0.99 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |
| Momentum | 0.00 | 0.15 | 0.04 | -0.07 | -0.07 | -0.07 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |
| Profitability |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings | 0.00 | 0.37 | 0.31 | -0.20 | -0.20 | -0.20 | 0.05 | 1.00 |  |  |  |  |  |  |  |  |  |  |
| Positive ROE | 0.00 | 0.19 | 0.06 | -0.21 | -0.21 | -0.21 | 0.06 | 0.20 | 1.00 |  |  |  |  |  |  |  |  |  |
| Dividend, Repurchase, and Issue Policy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dividend Yield | -0.02 | 0.21 | 0.39 | -0.35 | -0.35 | -0.35 | -0.01 | 0.15 | 0.06 | 1.00 |  |  |  |  |  |  |  |  |
| Repurchase Yield | -0.03 | -0.01 | 0.03 | -0.03 | -0.03 | -0.03 | -0.04 | 0.02 | 0.03 | 0.05 | 1.00 |  |  |  |  |  |  |  |
| Issue Yield | -0.11 | -0.09 | -0.11 | 0.30 | 0.30 | 0.30 | -0.07 | -0.06 | -0.10 | -0.09 | 0.07 | 1.00 |  |  |  |  |  |  |
| Payout Yield | -0.03 | 0.05 | 0.14 | -0.13 | -0.13 | -0.13 | -0.04 | 0.06 | 0.04 | 0.44 | 0.86 | 0.04 | 1.00 |  |  |  |  |  |
| Netpayout Yield | 0.10 | 0.10 | 0.15 | -0.33 | -0.33 | -0.33 | 0.06 | 0.08 | 0.11 | 0.22 | 0.18 | -0.95 | 0.25 | 1.00 |  |  |  |  |
| Tangibility |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PPE/A | 0.01 | 0.08 | 0.28 | -0.19 | -0.17 | -0.17 | 0.01 | 0.06 | -0.01 | 0.22 | -0.02 | -0.07 | 0.05 | 0.08 | 1.00 |  |  |  |
| RD/A | 0.01 | -0.07 | -0.17 | 0.33 | 0.32 | 0.30 | -0.01 | -0.07 | -0.15 | -0.14 | -0.06 | 0.10 | -0.09 | -0.13 | -0.13 | 1.00 |  |  |
| Growth Opportunities and Distress |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BE/ME | -0.11 | -0.29 | 0.16 | -0.09 | -0.09 | -0.09 | -0.22 | -0.05 | -0.28 | 0.18 | 0.14 | -0.04 | 0.18 | 0.09 | 0.11 | -0.28 | 1.00 |  |
| EF/A | -0.03 | -0.06 | -0.26 | 0.21 | 0.21 | 0.20 | -0.05 | -0.08 | -0.17 | -0.15 | -0.06 | 0.25 | -0.10 | -0.27 | -0.20 | 0.33 | -0.22 | 1.00 |
| Sales Growth | -0.01 | -0.03 | -0.13 | 0.09 | 0.09 | 0.09 | -0.02 | -0.04 | -0.04 | -0.08 | -0.01 | 0.14 | -0.03 | -0.14 | -0.11 | 0.10 | -0.09 | 0.34 |

Table 82. Basic Statistics of Monthly Long-Short Portfolio Returns Formed on Firm Characteristics, June 1990 to December 2005

|  |  | Mean | Std Dev | Minimum | Maximum |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Size and Age |  |  |  |  |  |
| Size | High-Low | 0.0108 | 0.0519 | -0.3060 | 0.1658 |
| Age | High-Low | -0.0015 | 0.0572 | -0.2710 | 0.1761 |
| Idiosyncratic Risk |  |  |  |  |  |
| Sigma | High-Low | 0.0083 | 0.0734 | -0.1892 | 0.3583 |
| CAPM Sigma | High-Low | 0.0082 | 0.0701 | -0.1770 | 0.3484 |
| FF4 Sigma | High-Low | 0.0078 | 0.0691 | $-0.1837$ | 0.3434 |
| Momentum |  |  |  |  |  |
| Mom | High-Low | 0.0045 | 0.0606 | -0.4580 | 0.2453 |
| Profitability |  |  |  |  |  |
| Earn | High-Low | -0.0032 | 0.0602 | -0.2967 | 0.1719 |
| ROE + | High-Low | -0.0012 | 0.0470 | -0.2294 | 0.1406 |
| Dividend, Repurchase, and Issue Policy |  |  |  |  |  |
| Dividend Yield | High-Low | -0.0086 | 0.0592 | -0.2812 | 0.1612 |
| Repurchase Yield | High-Low | -0.0015 | 0.0313 | -0.1964 | 0.1172 |
| Payout Yield | High-Low | -0.0107 | 0.0475 | -0.2577 | 0.1407 |
| Issue Yield | High-Low | -0.0144 | 0.0288 | -0.0897 | 0.1588 |
| Netpayout Yield | High-Low | 0.0015 | 0.0524 | -0.2551 | 0.1618 |
| Tangibility |  |  |  |  |  |
| PPE/A | High-Low | 0.0010 | 0.0450 | -0.2239 | 0.1358 |
| RD/A | High-Low | 0.0050 | 0.0444 | -0.1153 | 0.2624 |
| Growth Opportunities and Distress |  |  |  |  |  |
| BE/ME | High-Low | -0.0419 | 0.0482 | -0.3264 | 0.0893 |
| EF/A | High-Low | -0.0098 | 0.0301 | -0.1145 | 0.1302 |
| Sales Growth | High-Low | -0.0063 | 0.0228 | -0.0739 | 0.0626 |
| Growth Opportunities |  |  |  |  |  |
| BE/ME | Mid-Low | -0.0174 | 0.0343 | -0.2500 | 0.0800 |
| EF/A | High-Mid | -0.0067 | 0.0337 | -0.1201 | 0.1718 |
| Sales Growth | High-Mid | -0.0039 | 0.0323 | -0.1169 | 0.1430 |
| Distress |  |  |  |  |  |
| BE/ME | High-Mid | -0.0244 | 0.0244 | -0.1194 | 0.0786 |
| EF/A | Mid-Low | -0.0032 | 0.0128 | -0.0545 | 0.0268 |
| Sales Growth | Mid-Low | -0.0024 | 0.0258 | -0.1090 | 0.0683 |

Table 83. Mean Returns for Monthly Long-Short Portfolio Returns Formed on Firm Characteristics, June 1990 to December 2005

|  |  | Full Period | Sub Period 1 | Sub Period 2 |
| :---: | :---: | :---: | :---: | :---: |
| Size and Age |  |  |  |  |
| Size | High-Low | 0.0108 | 0.0075 | 0.0132 |
| Age | High-Low | -0.0015 | -0.0008 | -0.0020 |
| Idiosyberatic Risk |  |  |  |  |
| Sigma | High-Low | 0.0083 | 0.0079 | 0.0086 |
| CAPM Sigma | High-Low | 0.0082 | 0.0077 | 0.0086 |
| FF4 Sigma | High-Low | 0.0078 | 0.0073 | 0.0082 |
| Momentum |  |  |  |  |
| Mom | High-Low | 0.0045 | 0.0038 | 0.0049 |
| Profitability |  |  |  |  |
| Earn | High-Low | -0.0032 | -0.0022 | -0.0039 |
| ROE + | High-Low | -0.0012 | -0.0006 | -0.0015 |
| Dividend, Repurchase, and Issue Policy |  |  |  |  |
| Dividend Yield | High-Low | -0.0086 | -0.0088 | -0.0085 |
| Repurchase Yield | High-Low | -0.0015 | 0.0008 | -0.0032 |
| Payout Yield | High-Low | -0.0107 | -0.0087 | -0.0122 |
| Issue Yield | High-Low | -0.0144 | -0.0122 | -0.0160 |
| Netpayout Yield | High-Low | 0.0015 | -0.0007 | 0.0032 |
| Tangibility |  |  |  |  |
| PPE/A | High-Low | 0.001 | -0.0008 | 0.0023 |
| RD/A | High-Low | 0.005 | 0.0057 | 0.0046 |
| Growth Opportunities and Distress |  |  |  |  |
| BE/ME | High-Low | -0.0419 | -0.0353 | -0.0466 |
| EF/A | High-Low | -0.0098 | -0.0097 | -0.0099 |
| Sales Growth | High-Low | -0.0063 | -0.0047 | -0.0074 |
| Growth Opportunities |  |  |  |  |
| BE/ME | Mid-Low | -0.0174 | -0.0143 | -0.0197 |
| EF/A | High-Mid | -0.0067 | -0.0055 | -0.0075 |
| Sales Growth | High-Mid | -0.0039 | -0.0028 | -0.0047 |
| Distress |  |  |  |  |
| BE/ME | High-Mid | -0.0244 | -0.0210 | -0.0269 |
| EF/A | Mid-Low | -0.0032 | -0.0043 | -0.0024 |
| Sales Growth | Mid-Low | -0.0024 | -0.0020 | -0.0027 |

Table 84. Correlations of Monthly Long-Short Portfolio Returns Formed on Firm Characteristics, June 1990 to December 2005

|  |  | Size and Age |  | Idiosyncratic Risk |  |  | Momentum | Profitability |  | Dividend, Repurchase, and Issue Policy |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Size | Age | Sigma | CAPM Sigma | FF4 <br> Sigma | Mom | Earn | ROE + | $\begin{gathered} \text { Dividend } \\ \text { Yield } \end{gathered}$ | Repurchase Yield | Payout Yield | Issue Yield | Netpayout Yield |
| Size | High-Low | 1.00 |  |  |  |  |  |  |  |  |  |  |  |  |
| Age | High-Low | 0.72 | 1.00 |  |  |  |  |  |  |  |  |  |  |  |
| Sigma | High-Low | -0.75 | -0.94 | 1.00 |  |  |  |  |  |  |  |  |  |  |
| CAPM Sigma | High-Low | -0.78 | -0.95 | 1.00 | 1.00 |  |  |  |  |  |  |  |  |  |
| FF4 Sigma | High-Low | -0.78 | -0.96 | 0.99 | 1.00 | 1.00 |  |  |  |  |  |  |  |  |
| Mom | High-Low | 0.62 | 0.32 | -0.41 | -0.41 | -0.39 | 1.00 |  |  |  |  |  |  |  |
| Earn | High-Low | 0.83 | 0.95 | -0.92 | -0.94 | -0.95 | 0.31 | 1.00 |  |  |  |  |  |  |
| ROE+ + | High-Low | 0.73 | 0.91 | -0.87 | -0.89 | -0.90 | 0.34 | 0.93 | 1.00 |  |  |  |  |  |
| Dividend Yield | High-Low | 0.72 | 0.98 | -0.97 | -0.97 | -0.97 | 0.34 | 0.94 | 0.91 | 1.00 |  |  |  |  |
| Repurchase Yield | High-Low | 0.46 | 0.86 | -0.79 | -0.80 | -0.81 | $-0.04{ }^{\text {c }}$ | 0.84 | 0.82 | 0.86 | 1.00 |  |  |  |
| Payout Yield | High-Low | 0.63 | 0.95 | -0.93 | -0.93 | -0.94 | $0.17{ }^{\text {a }}$ | 0.92 | 0.88 | 0.97 | 0.93 | 1.00 |  |  |
| Issue Yield | High-Low | -0.45 | -0.71 | 0.70 | 0.68 | 0.68 | -0.48 | -0.56 | -0.59 | -0.71 | -0.51 | -0.61 | 1.00 |  |
| Netpayout Yield | High-Low | 0.64 | 0.96 | -0.95 | -0.94 | -0.94 | 0.32 | 0.89 | 0.87 | 0.98 | 0.87 | 0.95 | -0.80 | 1.00 |
| PPE/A | High-Low | 0.62 | 0.92 | -0.87 | -0.86 | -0.87 | 0.35 | 0.82 | 0.78 | 0.90 | 0.74 | 0.85 | -0.76 | 0.91 |
| RD/A | High-Low | -0.39 | -0.86 | 0.83 | 0.82 | 0.83 | -0.11 | -0.76 | -0.79 | -0.86 | -0.82 | -0.87 | 0.69 | -0.88 |
| BE/ME | High-Low | $-0.27$ | 0.34 | -0.24 | -0.22 | -0.24 | -0.55 | 0.22 | $0.17{ }^{\text {a }}$ | 0.34 | 0.59 | 0.48 | -0.21 | 0.39 |
| EF/A | High-Low | -0.46 | -0.81 | 0.75 | 0.72 | 0.73 | -0.37 |  |  | -0.80 | -0.67 | -0.73 | 0.83 | -0.84 |
| Sales Growth | High-Low | $-0.04{ }^{\text {c }}$ | -0.34 | 0.27 | 0.23 | 0.24 | -0.20 | $-0.12^{b}$ | $-0.07^{\mathrm{c}}$ | -0.31 | -0.21 | -0.25 | 0.62 | -0.40 |
| BE/ME | Mid-Low | $0.09{ }^{\text {c }}$ | 0.67 | -0.59 | -0.58 | -0.59 | -0.32 | 0.58 | 0.55 | 0.68 | 0.83 | 0.77 | -0.40 | 0.69 |
| EF/A | High-Mid | -0.66 | -0.91 | 0.87 | 0.86 | 0.87 | -0.48 | -0.81 | -0.83 | -0.90 | -0.73 | -0.83 | 0.81 | -0.91 |
| Sales Growth | High-Mid | -0.60 | -0.90 | 0.88 | 0.86 | 0.87 | -0.40 | -0.79 | -0.78 | -0.90 | -0.74 | -0.85 | 0.83 | -0.93 |
| BE/ME | High-Mid | -0.66 | -0.27 | 0.34 | 0.37 | 0.36 | -0.65 | -0.38 | -0.43 | -0.28 | $0.00{ }^{\text {c }}$ | $-0.14{ }^{\text {b }}$ | $0.15^{a}$ | -0.20 |
| EF/A | Mid-Low | 0.68 | 0.47 | -0.55 | -0.57 | -0.57 | 0.41 | 0.61 | 0.58 | 0.51 | 0.34 | 0.47 | $-0.16{ }^{\text {a }}$ | 0.42 |
| Sales Growth | Mid-Low | 0.71 | 0.83 | -0.86 | -0.88 | -0.88 | 0.32 | 0.88 | 0.92 | 0.86 | 0.75 | 0.85 | -0.49 | 0.81 |

All are significant at the $99 \%$ level except $\mathrm{a}=95 \%, \mathrm{~b}=90 \%$, and $\mathrm{c}=$ not significant at $90 \%$

Table 84. Continued

|  |  | Tangibility |  | Growth Opportunities and Distress |  |  | Growth Opportunities |  |  | Distress |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | PPE/A | $\mathrm{RD} / \mathrm{A}$ | BEME | EF/A | Sales Growth | BE/ME | EF/A | Sales Growth | BE/ME | EF/A | Sales Growth |
| PPE/A | High-Low | 1.00 |  |  |  |  |  |  |  |  |  |  |
| RD/A | High-Low | -0.85 | 1.00 |  |  |  |  |  |  |  |  |  |
| BE/ME | High-Low | 0.35 | -0.55 | 1.00 |  |  |  |  |  |  |  |  |
| EF/A | High-Low | -0.84 | 0.77 | -0.33 | 1.00 |  |  |  |  |  |  |  |
| Sales Growth | High-Low | -0.48 | 0.33 | -0.31 | 0.71 | 1.00 |  |  |  |  |  |  |
| BE/ME | Mid-Low | 0.65 | -0.79 | 0.88 | -0.57 | -0.31 | 1.00 |  |  |  |  |  |
| EF/A | High-Mid | -0.88 | 0.79 | -0.21 | 0.93 | 0.53 | -0.54 | 1.00 |  |  |  |  |
| Sales Growth | High-Mid | -0.90 | 0.82 | -0.32 | 0.93 | 0.61 | -0.61 | 0.95 | 1.00 |  |  |  |
| BE/ME | High-Mid | -0.22 | $0.03{ }^{\text {c }}$ | 0.74 | $0.15{ }^{\text {a }}$ | $-0.17{ }^{\text {a }}$ | 0.32 | 0.33 | 0.23 | 1.00 |  |  |
| EF/A | Mid-Low | 0.36 | -0.28 | -0.22 | $-0.09{ }^{\text {c }}$ | 0.26 | $0.06{ }^{\text {c }}$ | -0.46 | -0.34 | -0.53 | 1.00 |  |
| Sales Growth | Mid-Low | 0.71 | -0.75 | $0.13{ }^{\text {b }}$ | -0.54 | $0.12{ }^{\text {c }}$ | 0.49 | -0.73 | -0.72 | -0.44 | 0.66 | 1.00 |

All are significant at the $99 \%$ level except $\mathrm{a}=95 \%, \mathrm{~b}=90 \%$, and $\mathrm{c}=$ not significant at $90 \%$

Table 85. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Size

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment <br> Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, HML, MOM | Sentiment $b_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for <br> RMRF, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, HML, MOM |
| aastock | 0.0003 | 0.0001 | -0.0001 | 0.0000 | 0.0006 | 0.0002 |
| aabond | -0.0013 | -0.0011 | -0.0013 | -0.0014 | -0.0031 | -0.0017 |
| aacash | -0.0001 | 0.0002 | 0.0006 | 0.0005 | -0.0004 | 0.0000 |
| aaspread | 0.0002 | 0.0001 | -0.0001 | 0.0000 | 0.0003 | 0.0001 |
| asbull | -0.0011 *** | -0.0009 *** | -0.0008 * | -0.0007 | -0.0016 *** | -0.0013 ** |
| asbear | 0.0012 *** | 0.0012 *** | 0.0009 ** | 0.0008 | $0.0016^{* * *}$ | $0.0015^{* * *}$ |
| asneut | 0.0006 | 0.0002 | 0.0002 | 0.0002 | 0.0012 * | 0.0006 |
| asspread | -0.0007 *** | -0.0006 *** | -0.0005 ** | -0.0004 * | -0.0009 *** | -0.0008 ${ }^{* * *}$ |
| asbb | -0.0009 *** | -0,0008 *** | -0.0006 * | -0.0005 | -0.0013 *** | -0.0012 *** |
| asbull 4 | -0.0015 *** | -0.0015 *** | -0.0014*** | $-0.0013^{* * *}$ | -0.0026 *** | -0.0027 *** |
| asbear 4 | $0.0014^{* * *}$ | $0.0016^{* * *}$ | $0.0012^{* * *}$ | 0.0011 ** | 0.0018 *** | $0.0023^{* * *}$ |
| asneut4 | 0.0015 ** | 0.0011 ** | 0.0008 | 0.0008 | 0.0027 ** | 0.0020 ** |
| asspread4 | -0.0008 *** | -0.0009 *** | $-0.0008^{* * *}$ | -0.0007 *** | -0.0014 *** | -0.0016 *** |
| asbb4 | -0.0011 *** | -0.0012 *** | -0.0010 *** | -0.0009 *** | -0.0019 *** | -0.0021 *** |
| iibull | -0.0013 *** | -0.0014 *** | -0.0013 ** | -0.0014 ** | -0.0026 *** | -0.0031 *** |
| iibear | $0.0017^{* * *}$ | $0.0017^{\text {*** }}$ | $0.0015^{* *}$ | $0.0016^{* * *}$ | $0.0042^{* * *}$ | 0.0041 *** |
| iicorr | -0.0017 | -0.0016 | -0.0014 | -0.0014 * | -0.0021 | -0.0012 |
| iispread | -0.0008 | -0.0009 ** | -0.0008 ** | -0.0009 *** | -0.0020 *** | -0.0021 * |
| iibb | -0.0014 *** | -0.0014 *** | -0.0013 ** | -0.0014 *** | -0.0032 *** | -0.0034 *** |
| iibull4 | -0.0012 *** | -0.0015 *** | -0.0017 ** | -0.0018 *** | -0.0020 *** | -0.0030 ${ }^{* * *}$ |
| iibear 4 | $0.0014^{* * *}$ | $0.0015^{* * *}$ | $0.0013^{* *}$ | $0.0013^{* * *}$ | 0.0035 *** | $0.0039^{* * *}$ |
| iicorr4 | -0.0012 | -0.0010 | -0.0006 | -0.0005 | -0.0021 | -0.0012 |
| iispread4 | -0.0007 *** | -0.0008 *** | -0.0008 ** | -0.0008 *** | -0.0016 *** | -0.0020 *** |
| iibb4 | $-0.0011^{* * *}$ | -0.0013 *** | -0.0013 ** | -0.0013 ${ }^{* *}$ | -0.0026 *** | -0.0032 *** |
| sf2raw | 0.0019 | 0.0008 | 0.0123 | 0.0127 | -0.0027 | -0.0035 |
| St2 | 0.0011 | -0.0006 | 0.0105 | 0.0130 | -0.0057 | -0.0075 |

[^34]Table 86. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Age

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0000 | -0.0001 | 0.0002 | 0.0003 | -0.0002 | -0.0004 |
| aabond | -0.0007 | -0.0004 | -0.0012 | -0.0008 | -0.0030 | -0.0001 |
| aacash | 0.0004 | 0.0003 | -0.0001 | -0.0003 | 0.0006 | 0.0005 |
| aaspread | 0.0000 | 0.0000 | 0.0001 | 0.0002 | -0.0001 | -0.0002 |
| asbull | $-0.0011^{* * *}$ | -0.0005 ${ }^{\text {** }}$ | -0.0004 | -0.0002 | -0.0018 ${ }^{* * *}$ | -0.0006 ${ }^{*}$ |
| asbear | $0.0011^{* * *}$ | 0.0002 | 0.0002 | -0.0003 | $0.0019{ }^{* * *}$ | 0.0005 |
| asneut | $0.0009^{\text {** }}$ | $0.0005^{* *}$ | 0.0004 | $0.0009^{* * *}$ | $0.0015^{* *}$ | 0.0004 |
| asspread | -0.0007 *** | -0.0002 ${ }^{*}$ | -0.0002 | 0.0000 | $-0.0010^{* * *}$ | -0.0004 * |
| asbb | -0.0009 *** | -0.0003 | -0.0002 | 0.0001 | -0.0015 *** | -0.0005 |
| asbull4 | -0.0011 ${ }^{\text {*** }}$ | $-0.0008^{* * *}$ | -0.0005 | -0.0001 | -0.0021 *** | -0.0016 *** |
| asbear4 | $0.0008^{\text {** }}$ | $0.0006^{*}$ | 0.0003 | -0.0002 | $0.0014^{*}$ | $0.0013^{* * *}$ |
| asneut4 | $0.0013^{* *}$ | $0.0008^{* *}$ | 0.0005 | $0.0008^{* *}$ | $0.0022^{* *}$ | $0.0009^{*}$ |
| asspread4 | -0.0006 *** | -0.0004 *** | -0.0002 | 0.0000 | -0.0011 *** | -0.0009 *** |
| asbb4 | -0.0007 | -0.0006 *** | -0.0003 | 0.0000 | -0.0015 *** | -0.0012 *** |
| iibull | -0.0014 ${ }^{\text {*** }}$ | $-0.0006^{*}$ | -0.0015 *** | -0.0006 | -0.0024 *** | -0.0014 ** |
| iibear | $0.0014^{* * *}$ | $0.0008^{* * *}$ | $0.0011^{* * *}$ | 0.0006 * | 0.0031 *** | $0.0013^{\text {** }}$ |
| iicorr | -0.0006 | -0.0005 | -0.0003 | -0.0004 | -0.0010 | 0.0001 |
| iispread | -0.0008 *** | -0.0004 *** | -0.0007 *** | -0.0003 | -0.0016 *** | -0.0008 ${ }^{* * *}$ |
| iibb | -0.0013 *** | -0.0007*** | -0.0012*** | -0.0005* | -0.0026 *** | -0.0013 ${ }^{* * *}$ |
| iibull 4 | -0.0008 ${ }^{*}$ | -0.0008 ** | -0.0014 *** | -0.0006 | -0.0008 | -0.0016 ${ }^{* * *}$ |
| iibear4 | $0.0008^{\text {** }}$ | $0.0008^{\text {*** }}$ | $0.0008^{\text {** }}$ | 0.0005 | 0.0014 | $0.0015^{\text {*** }}$ |
| iicorr4 | -0.0003 | -0.0004 | 0.0000 | -0.0004 | -0.0007 | 0.0003 |
| iispread4 | -0.0004 ** | -0.0004 ${ }^{\text {*** }}$ | -0.0006 *** | -0.0003 | -0.0006 | -0.0009 *** |
| iibb4 | -0.0007 ${ }^{\text {** }}$ | -0.0007 ${ }^{\text {*** }}$ | $-0.0009{ }^{\text {** }}$ | -0.0005 | -0.0010 | -0.0013 ${ }^{* * *}$ |
| sf2raw | 0.0057 | 0.0021 | 0.0167 | 0.0089 | 0.0061 | 0.0014 |
| sf2 | 0.0046 | 0.0019 | 0.0185 | 0.0106 | 0.0086 | 0.0006 |

*,**,*** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 87. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Risk, SIGMA

| High - Low | Full lime Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment <br> Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0003 | 0.0003 | -0.0002 | -0.0002 | 0.0008 | $0.0009^{*}$ |
| aabond | 0.0005 | 0.0002 | 0.0012 | 0.0005 | 0.0010 | -0.0015 |
| aacash | -0.0009 | -0.0007 | -0.0001 | 0.0003 | -0.0014 | -0.0011 |
| aaspread | 0.0002 | 0.0002 | -0.0001 | -0.0001 | 0.0004 | $0.0005^{*}$ |
| asbull | $0.0022^{* * *}$ | $0.0005^{\text {** }}$ | $0.0016^{* *}$ | $0.0006^{* *}$ | $0.0027^{* *}$ | 0.0006 |
| asbear | -0.0021 *** | -0.0004 | $-0.0013^{* *}$ | 0.0000 | -0.0027 | -0.0006 |
| asneut | -0.0016 ${ }^{\text {** }}$ | -0.0004 | -0.0006 | -0.0011 ${ }^{* * *}$ | $-0.0022^{\text {** }}$ | -0.0004 |
| asspread | $0.0012^{\text {*** }}$ | 0.0003 | $0.0008^{* *}$ | 0.0002 | $0.0015^{\text {*** }}$ | 0.0003 |
| asbb | 0.0017 | 0.0004 | 0.0010 | 0.0002 | $0.0022^{* * *}$ | 0.0005 |
| asbull4 | $0.0022^{* *}$ | $0.0008^{\text {*** }}$ | $0.0015^{* *}$ | 0.0004 | $0.0031^{* * *}$ | $0.0015^{* * *}$ |
| asbear 4 | -0.0017 *** | -0.0007 | -0.0011 | 0.0002 | -0.0024 ** | $-0.0014^{* *}$ |
| asneut4 | -0.0022 | -0.0007 | -0.0011 | -0.0014 *** | -0.0029 | -0.0007 |
| asspread4 | $0.0011^{* * *}$ | $0.0005^{* * *}$ | $0.0007^{*}$ | 0.0001 | $0.0017^{* * *}$ | $0.0009^{* * *}$ |
| asbb4 | $0.0015^{\text {*** }}$ | $0.0006^{* *}$ | 0.0009 | 0.0001 | $0.0023^{* * *}$ | $0.0012^{\text {** }}$ |
| iibull | $0.0027^{\text {*** }}$ | 0.0006 | 0.0030 *** | -0.0001 | 0.0040 | $0.0018{ }^{\text {*** }}$ |
| iibear | $-0.0026^{* * *}$ | -0.0006 ${ }^{\text {** }}$ | -0.0025 *** | -0.0002 | -0.0044 ${ }^{\text {*** }}$ | -0.0010 * |
| iicorr | 0.0005 | 0.0001 | 0.0011 | 0.0004 | 0.0000 | -0.0011 |
| iispread | $0.0015^{* * *}$ | 0.0003 | $0.0016^{* * *}$ | 0.0000 | $0.0025^{* * *}$ | $0.0009^{* * *}$ |
| iibb | $0.0023^{* * *}$ | $0.0005^{*}$ | $0.0024^{* * *}$ | 0.0001 | $0.0038{ }^{* *}$ | $0.0012^{* *}$ |
| iibull4 | $0.0016^{* *}$ | $0.0008^{* *}$ | $0.0025^{* *}$ | -0.0002 | $0.0021^{*}$ | $0.0022^{* * *}$ |
| iibear4 | -0.0014 ${ }^{* *}$ | $-0.0006^{* *}$ | -0.0016 * | 0.0000 | -0.0022 * | $-0.0013^{* *}$ |
| icorr4 | 0.0000 | -0.0002 | 0.0003 | 0.0003 | -0.0003 | -0.0014 |
| iispread4 | $0.0008^{* * *}$ | $0.0004^{\text {** }}$ | $0.0011^{* *}$ | 0.0000 | $0.0012^{* *}$ | $0.0011^{* * *}$ |
| iibb4 | 0.0013 ** | $0.0006^{* *}$ | $0.0017^{* *}$ | -0.0001 | $0.0019^{* *}$ | $0.0015^{* * *}$ |
| sf2raw | -0.0079 | -0.0017 | -0.0095 | 0.0004 | -0.0089 | -0.0007 |
| sf2 | -0.0042 | -0.0017 | -0.0100 | -0.0019 | -0.0089 | -0.0004 |

[^35]Table 88. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Risk, CAPM

| High - Low <br> Sentiment <br> Variable | Full Time Period |  |  |  | Sub Period 1 |  |  |  | Sub Period 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $b_{1}$ |  | Sentiment $b_{1}$controling forRMRF, SMB, HML,MOM |  | Sentiment $\mathrm{b}_{1}$ |  | Sentiment $b_{1}$controlling forRMRF, SMB, HML,MOM |  | Sentiment $\mathrm{b}_{1}$ |  | Sentiment $b_{1}$controlling forRMRF, SMB, HML,MOM |  |
| gastock | 0.0003 |  | 0.0004 |  | -0.0002 |  | -0.0001 |  | 0.0009 |  | 0.0010 | * |
| aabond | 0.0005 |  | 0.0002 |  | 0.0014 |  | 0.0003 |  | 0.0007 |  | -0.0017 |  |
| aacash | -0.0009 |  | -0.0008 |  | -0.0002 |  | 0.0001 |  | -0.0013 |  | -0.0012 | ** |
| aaspread | 0.0002 |  | 0.0002 |  | -0.0001 |  | 0.0000 |  | 0.0004 |  | 0.0005 | * |
| asbull | 0.0020 | *** | 0.0005 | ** | 0.0015 | ** | 0.0006 | ** | 0.0024 | *** | 0.0006 | * |
| asbear | -0.0019 | *** | -0.0004 |  | -0.0012 | * | 0.0000 |  | -0.0025 | *** | -0.0007 |  |
| asneut | -0.0015 | ** | -0.0004 |  | -0.0007 |  | -0.0011 | *** | -0.0020 | ** | -0.0003 |  |
| asspread | 0.0011 | *** | 0.0003 | ** | 0.0008 | ** | 0.0002 |  | 0.0014 | *** | 0.0004 | * |
| asbb | 0.0016 | *** | 0.0004 | ** | 0.0009 | ** | 0.0003 |  | 0.0021 | *** | 0.0006 |  |
| asbull4 | 0.0021 | *** | 0.0009 | *** | 0.0016 | ** | 0.0005 |  | 0.0030 | *** | 0.0016 | *** |
| asbear4 | -0.0017 | *** | -0.0007 | ** | -0.0011 |  | 0.0001 |  | -0.0023 | *** | -0.0015 | *** |
| asneut4 | -0.0022 | ** | -0.0007 |  | -0.0012 |  | -0.0015 | *** | -0.0028 | ** | -0.0007 |  |
| asspread4 | 0.0011 | *** | 0.0005 | *** | 0.0008 | ** | 0.0001 |  | 0.0016 | *** | 0.0010 | *** |
| asbb4 | 0.0015 | *** | 0.0007 | *** | 0.0009 | * | 0.0002 |  | 0.0023 | *** | 0.0013 | *** |
| iibuil | 0.0025 | *** | 0.0007 | * | 0.0027 | *** | 0.0000 |  | 0.0039 | *** | 0.0019 | *** |
| iibear | -0.0025 | *** | -0.0007 | ** | -0.0024 | *** | -0.0002 |  | -0.0042 | *** | -0.0012 | ** |
| iicorr | 0.0007 |  | 0.0002 |  | 0.0013 |  | 0.0004 |  | 0.0001 |  | -0.0010 |  |
| iispread | 0.0014 | *** | 0.0004 | ** | 0.0015 | *** | 0.0001 |  | 0.0024 | *** | 0.0010 | *** |
| tibb | 0.0022 | *** | 0.0006 | ** | 0.0023 | *** | 0.0001 |  | 0.0037 | *** | 0.0014 | *** |
| iibull4 | 0.0016 | ** | 0.0008 | ** | 0.0024 | ** | -0.0001 |  | 0.0021 | * | 0.0022 | *** |
| iibear4 | -0.0014 | *** | -0.0007 | ** | -0.0017 | ** | -0.0001 |  | -0.0023 | ** | -0.0015 | ** |
| iicorr4 | 0.0001 |  | -0.0001 |  | 0.0004 |  | 0.0002 |  | -0.0002 |  | -0.0012 |  |
| iispread4 | 0.0009 | *** | 0.0004 | ** | 0.0011 | ** | 0.0000 |  | 0.0013 | ** | 0.0011 | *** |
| iibb4 | 0.0013 | *** | 0.0007 | ** | 0.0017 | ** | 0.0000 |  | 0.0020 | ** | 0.0017 | *** |
| s2raw | -0.0075 |  | -0.0027 |  | -0.0104 |  | 0.0024 |  | -0.0090 |  | -0.0028 |  |
| Sf2 | -0.0048 |  | -0.0030 |  | -0.0071 |  | 0.0002 |  | -0.0077 |  | -0.0022 |  |

$* * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 89. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Risk, 4 Factor Model

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0003 | 0.0004 | -0.0001 | -0.0001 | 0.0008 | $0.0010^{*}$ |
| aabond | 0.0006 | 0.0002 | 0.0013 | 0.0003 | 0.0012 | -0.0012 |
| aacash | -0.0009 | -0.0008 * | -0.0002 | 0.0000 | -0.0012 | $-0.0011^{* *}$ |
| aaspread | 0.0002 | 0.0002 | 0.0000 | 0.0000 | 0.0004 | $0.0004^{*}$ |
| asbull | $0.0019^{* * *}$ | $0.0006^{* *}$ | $0.0014^{* *}$ | $0.0007^{* *}$ | $0.0023^{\text {*** }}$ | $0.0006{ }^{*}$ |
| asbear | -0.0019 *** | -0.0005 | -0.0012* | 0.0000 | -0.0024 *** | -0.0007 |
| asneut | -0.0014 ${ }^{\text {** }}$ | -0.0004 | -0.0007 | -0.0011 *** | $-0.0018^{* *}$ | -0.0003 |
| asspread | $0.0011^{* * *}$ | $0.0003^{\text {** }}$ | $0.0007^{* *}$ | 0.0002 | $0.0014^{* * *}$ | 0.0004 |
| asbb | $0.0015^{* *}$ | $0.0004^{* *}$ | 0.0009 | 0.0003 | $0.0020^{* * *}$ | 0.0006 |
| asbull4 | $0.0020^{* * *}$ | $0.0009^{* * *}$ | $0.0015^{* *}$ | 0.0005 | $0.0028^{* * *}$ | $0.0016^{* * *}$ |
| asbear4 | $-0.0016^{* * *}$ | -0.0008 ** | -0.0011 | 0.0001 | -0.0022 | -0.0015 *** |
| asneut4 | $-0.0020^{* *}$ | -0.0007 | -0.0012 | -0.0015 *** | -0.0026 | -0.0006 |
| asspread4 | $0.0011^{\text {*** }}$ | $0.0005^{* * *}$ | $0.0007^{*}$ | 0.0001 | $0.0015^{* * *}$ | $0.0009^{* * *}$ |
| asbb4 | $0.0014^{* * *}$ | $0.0007{ }^{*}$ | $0.0009^{*}$ | 0.0002 | $0.0021^{* * *}$ | $0.0013^{\text {** }}$ |
| iibull | $0.0024^{\text {*** }}$ | 0.0007 | $0.0026^{* * *}$ | 0.0000 | $0.0036^{\text {*** }}$ | $0.0019^{* *}$ |
| iibear | -0.0024 *** | -0.0007 ${ }^{\text {** }}$ | -0.0023 *** | -0.0002 | $-0.0041^{* * *}$ | -0.0013 ** |
| iicorr | 0.0007 | 0.0003 | 0.0011 | 0.0004 | 0.0003 | -0.0008 |
| iispread | $0.0013^{\text {*** }}$ | $0.0004^{\text {** }}$ | $0.0014^{* * *}$ | 0.0001 | $0.0022^{\text {*** }}$ | $0.0010^{*}$ |
| iibb | $0.0021^{\text {*** }}$ | $0.0006^{\text {** }}$ | $0.0022^{* * *}$ | 0.0002 | $0.0035^{* * *}$ | $0.0014^{\text {*** }}$ |
| iibull4 | $0.0016^{* * *}$ | $0.0008^{\text {** }}$ | 0.0023 ** | -0.0001 | $0.0019^{*}$ | $0.0022^{* * *}$ |
| iibear4 | -0.0014 ${ }^{\text {*** }}$ | -0.0007 ${ }^{\text {** }}$ | -0.0015 ${ }^{*}$ | 0.0000 | $-0.0021^{* *}$ | -0.0016 ${ }^{* *}$ |
| ticorr4 | 0.0002 | 0.0000 | 0.0004 | 0.0003 | 0.0000 | -0.0012 |
| iispread4 | $0.0008^{* * *}$ | $0.0004^{* *}$ | $0.0011^{* *}$ | 0.0000 | $0.0012^{* *}$ | $0.0011^{\text {*** }}$ |
| iibb4 | $0.0012^{* * *}$ | $0.0007^{\text {** }}$ | $0.0016^{* *}$ | 0.0000 | $0.0018^{* *}$ | $0.0017^{\text {*** }}$ |
| sf2raw | -0.0062 | -0.0016 | -0.0094 | 0.0036 | -0.0080 | -0.0022 |
| sf2 | -0.0038 | -0.0024 | -0.0065 | 0.0023 | -0.0075 | -0.0018 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 90. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Momentum

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML |
| aastock | -0.0001 | 0.0000 | -0.0002 | 0.0001 | 0.0000 | 0.0003 |
| aabond | 0.0001 | 0.0000 | -0.0005 | 0.0001 | 0.0006 | 0.0010 |
| aacash | 0.0001 | -0.0001 | 0.0004 | -0.0002 | -0.0002 | -0.0006 |
| aaspread | 0.0000 | 0.0000 | -0.0001 | 0.0000 | 0.0000 | 0.0002 |
| asbull | $-0.0014^{* * *}$ | -0.0012 *** | -0.0007** | -0.0007 ${ }^{\text {** }}$ | -0.0020 *** | -0.0018 *** |
| asbear | $0.0011^{* * *}$ | 0.0008 | $0.0006^{* *}$ | 0.0003 | $0.0015^{* *}$ | 0.0011 |
| asneut | $0.0014^{* * *}$ | 0.0012 *** | 0.0004 | $0.0007{ }^{*}$ | $0.0024^{* * *}$ | 0.0020 ** |
| asspread | $-0.0007^{* * *}$ | -0.0006 *** | -0.0004 *** | -0.0003 ** | -0.0011 *** | -0.0009 ** |
| asbb | -0.0010 *** | -0.0008 *** | -0.0005 ** | -0.0004 * | -0.0015 *** | $-0.0013^{* *}$ |
| asbull4 | $-0.0016^{* * *}$ | -0.0015 ** | -0.0009 ** | -0.0004 | -0.0027 *** | -0.0030 *** |
| asbear 4 | $0.0010^{* *}$ | 0.0006 | 0.0007 | 0.0000 | 0.0014 | 0.0009 |
| asneut4 | 0.0020 ** | 0.0019 ** | 0.0008 | 0.0006 | 0.0034 ** | $0.0035^{* * *}$ |
| asspread4 | -0.0008*** | -0.0007 ** | -0.0005 ** | -0.0002 | -0.0013 *** | $-0.0013^{* *}$ |
| asbb4 | -0.0010 *** | -0.0008 * | -0.0006 ** | -0.0002 | -0.0017 *** | -0.0016 ** |
| iibull | -0.0009 * | -0.0005 | -0.0008 | -0.0006 | -0.0016 | -0.0012 |
| tibear | $0.0012^{* * *}$ | $0.0010^{* *}$ | 0.0009 * | 0.0004 | 0.0028 ** | $0.0026^{* *}$ |
| iicorr | -0.0013 | -0.0013 | -0.0010 | 0.0000 | -0.0016 | -0.0017 |
| iispread | $-0.0006^{* *}$ | -0.0004 | -0.0005 | -0.0003 | -0.0013 ** | -0.0012 |
| iibb | -0.0010 ** | -0.0007 * | -0.0009 | -0.0004 | -0.0021 ** | -0.0020 ** |
| iibull4 | -0.0006 | -0.0003 | -0.0011 | -0.0006 | -0.0003 | -0.0001 |
| iibear4 | $0.0008^{* *}$ | 0.0006 | 0.0008 * | 0.0002 | 0.0016 | 0.0015 |
| iicorr 4 | -0.0011 | -0.0010 | -0.0004 | 0.0002 | -0.0019 | -0.0020 |
| iispread4 | -0.0004 * | -0.0002 | -0.0005 | -0.0002 | -0.0005 | -0.0005 |
| iibb4 | -0.0006 * | -0.0005 | -0.0009 * | -0.0003 | -0.0009 | -0.0009 |
| sf2raw | -0.0063 | -0.0068 | 0.0114 | 0.0056 | -0.0099 | -0.0139 |
| sf2 | -0.0055 | -0.0067 | 0.0067 | 0.0044 | -0.0130 | -0.0192 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 91. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Earnings

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$. | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0003 | -0.0002 | -0.0002 | 0.0000 | -0.0002 | -0.0005 |
| aabond | -0.0005 | -0.0006 | -0.0011 | -0.0002 | -0.0025 | -0.0005 |
| aacash | 0.0007 | 0.0007 | 0.0007 | 0.0002 | 0.0006 | 0.0009 |
| aaspread | -0.0001 | -0.0001 | -0.0001 | 0.0000 | -0.0001 | -0.0003 |
| asbull | -0.0011 *** | -0.0006 ** | -0.0006 | -0.0006 ** | -0.0016 *** | -0.0007 * |
| asbear | $0.0013^{* * *}$ | 0.0005 * | 0.0006 | 0.0000 | 0.0019 ** | 0.0009 ** |
| asneut | 0.0007 | 0.0004 | 0.0003 | $0.0011^{* * *}$ | 0.0009 | 0.0002 |
| asspread | -0.0007 *** | -0.0004 ** | -0.0004 | -0.0002 | $-0.0010^{* * *}$ | -0.0005** |
| asbb | -0.0010 *** | -0.0005 ** | -0.0004 | -0.0002 | -0.0014 ${ }^{* * *}$ | -0.0007 ** |
| asbul14 | -0.0015 *** | -0.0010 *** | -0.0012 ${ }^{\text {** }}$ | -0.0007 * | $-0.0022^{* *}$ | -0.0016 ** |
| asbear 4 | $0.0013^{* * *}$ | 0.0009 ** | $0.0010^{* *}$ | 0.0002 | 0.0018 ** | $0.0016^{* * *}$ |
| asneut4 | $0.0014^{* *}$ | 0.0007 | 0.0008 | $0.0013^{* * *}$ | 0.0020 | 0.0006 |
| asspread4 | -0.0008 *** | -0.0006 *** | -0.0006 ** | -0.0003 | -0.0012 *** | -0.0010 *** |
| asbb4 | -0.0011 | -0.0008 *** | -0.0008 ** | -0.0003 | -0.0017 ** | -0.0014 |
| iibull | -0.0015 | -0.0006 | -0.0012 ** | -0.0005 | -0.0025 | -0.0015 |
| iibear | $0.0016^{* * *}$ | $0.0009^{* * *}$ | $0.0014^{* *}$ | 0.0007 | $0.0033^{* * *}$ | $0.0015^{* *}$ |
| iicorr | -0.0011 | -0.0008 | -0.0012 | -0.0006 | -0.0009 | 0.0000 |
| iispread | -0.0009 | -0.0004 | -0.0007 ** | -0.0004 | -0.0017 ${ }^{* * *}$ | -0.0009 ${ }^{\text {* }}$ |
| tibb | -0.0014 *** | -0.0007 *** | -0.0012 ** | -0.0006 | -0.0027 *** | -0.0014 * |
| iibull4 | -0.0012 ** | $-0.0008^{* *}$ | -0.0016 ** | -0.0005 | -0.0013 | -0.0018 *** |
| iibear4 | 0.0012 *** | $0.0009^{\text {*** }}$ | 0.0011 ** | 0.0005 | 0.0021 ** | $0.0017^{* * *}$ |
| iicorr4 | -0.0006 | -0.0006 | -0.0005 | -0.0005 | -0.0008 | 0.0002 |
| iispread4 | -0.0006 *** | -0.0005 *** | -0.0007 ${ }^{\text {* }}$ | -0.0003 | -0.0010 ** | -0.0011 *** |
| iibb4 | $-0.0010^{* * *}$ | -0.0008 *** | -0.0011 ** | -0.0004 | -0.0016 *** | -0.0016 *** |
| sf2raw | 0.0021 | 0.0006 | 0.0138 | -0.0054 | 0.0025 | -0.0001 |
| sf2 | -0.0004 | 0.0015 | 0.0137 | -0.0027 | 0.0021 | 0.0005 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 92. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Positive ROE

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $b_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{\mathrm{I}}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0002 | -0.0001 | 0.0000 | -0.0002 | -0.0005 |
| aabond | -0.0005 | -0.0005 | -0.0007 | -0.0001 | -0.0027 | -0.0004 |
| aacash | 0.0006 | 0.0007 | 0.0005 | 0.0000 | 0.0007 | 0.0008 |
| aaspread | -0.0001 | -0.0001 | -0.0001 | 0.0000 | -0.0001 | -0.0003 |
| asbull | -0.0010 *** | $-0.0007^{* * *}$ | -0.0005 ${ }^{*}$ | -0.0005 * | $-0.0015^{* * *}$ | -0.0007 ** |
| asbear | $0.0010^{* * *}$ | 0.0005 | 0.0003 | -0.0001 | $0.0016^{* * *}$ | $0.0008^{* *}$ |
| asneut | $0.0008^{* *}$ | $0.0006^{* *}$ | 0.0005 | $0.0010^{* * *}$ | $0.0011^{*}$ | 0.0004 |
| asspread | -0.0006 *** | -0.0003 ** | -0.0002 | -0.0001 | -0.0009 *** | -0.0004 ** |
| asbb | $-0.0008^{* * *}$ | -0.0005 ** | -0.0903 | -0.0001 | -0.0013 *** | -0.0006 ** |
| asbull 4 | -0.0012 ${ }^{* * *}$ | -0.0010 *** | -0.0009 *** | -0.0005 * | $-0.0018^{* * *}$ | $-0.0015^{* * *}$ |
| asbear 4 | $0.0010^{* *}$ | 0.0008 * | 0.0005 | 0.0000 | $0.0015^{* *}$ | $0.0014^{* * *}$ |
| asneut4 | $0.0013^{* *}$ | 0.0009 * | 0.0010 ** | $0.0013^{* * *}$ | 0.0017 * | 0.0007 |
| asspread4 | $-0.0006^{* * *}$ | -0.0005 *** | -0.0005 ** | -0.0002 | $-0.0010^{* * *}$ | -0.0009 *** |
| asbb4 | -0.0009 *** | $-0.0007^{* * *}$ | $-0.0006^{* *}$ | -0.0002 | -0.0014 *** | -0.0013 *** |
| iibull | -0.0011 *** | -0.0005 | $-0.0007^{*}$ | -0.0005 | -0.0021 *** | -0.0014 ** |
| iibear | $0.0012^{* * *}$ | $0.0008^{* *}$ | $0.0010^{* * *}$ | $0.0008^{* *}$ | $0.0024^{* * *}$ | $0.0011{ }^{* *}$ |
| iicors | -0.0009 | -0.0008 | $-0.0013^{* *}$ | -0.0008 | -0.0004 | 0.0005 |
| iispread | -0.0006 *** | -0.0004 ** | -0.0005 ** | -0.0004 * | $-0.0013^{\text {*** }}$ | -0.0008 *** |
| iibb | -0.0010 ${ }^{* * *}$ | -0.0006 ** | -0.0008 ** | -0.0006 * | -0.0021 *** | -0.0012 *** |
| iibull4 | -0.0008 ** | -0.0007 * | -0.0010 ** | -0.0004 | -0.0010 | -0.0016 *** |
| iibear4 | $0.0009^{* * *}$ | 0.0008 ** | $0.0009^{* * *}$ | 0.0006 | $0.0013^{*}$ | $0.0014^{* *}$ |
| iicon4 | -0.0006 | -0.0006 | -0.0008 | -0.0006 | -0.0003 | 0.0006 |
| iispread4 | $-0.0005^{* * *}$ | $-0.0004^{* *}$ | -0.0005 *** | -0.0003 | -0.0007 ** | -0.0009 *** |
| iibb4 | -0.0007 ${ }^{\text {*** }}$ | -0.0007 ** | -0.0009 *** | -0.0005 | -0.0011 ** | -0.0014 *** |
| sf2raw | 0.0057 | 0.0040 | 0.0058 | -0.0046 | 0.0084 | 0.0045 |
| sf2 | 0.0037 | 0.0039 | 0.0026 | -0.0031 | 0.0109 | 0.0055 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 93. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Dividend Yield

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment ${ }_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0002 | 0.0001 | 0.0002 | -0.0005 | -0.0007 |
| aabond | -0.0006 | -0.0004 | -0.0011 | -0.0007 | -0.0020 | 0.0010 |
| aacash | 0.0006 | 0.0006 | 0.0002 | -0.0002 | 0.0011 | 0.0008 |
| aaspread | -0.0001 | -0.0001 | 0.0000 | 0.0001 | -0.0003 | -0.0003 |
| asbull | -0.0013 | -0.0005 ** | -0.0007 * | -0.0004 * | -0.0018 *** | $-0.0006{ }^{* *}$ |
| asbear | $0.0013^{* * *}$ | 0.0003 | 0.0005 | -0.0002 | $0.0020^{* * *}$ | 0.0006 |
| asneut | $0.0010^{* *}$ | 0.0005 | 0.0005 | $0.0011^{* * *}$ | $0.0014^{* *}$ | 0.0003 |
| asspread | -0.0008 *** | -0.0002 | -0.0004 | -0.0001 | $-0.0011^{* * *}$ | -0.0004 * |
| asbb | $-0.0010^{* *}$ | -0.0003 * | -0.0004 | -0.0001 | -0.0016 ${ }^{\text {*** }}$ | -0.0005 |
| asbull4 | $-0.0012^{* *}$ | -0.0009 *** | -0.0007 | -0.0003 | -0.0021 *** | -0.0016 *** |
| asbear4 | 0.0009 ** | 0.0006 | 0.0003 | -0.0002 | $0.0016^{* *}$ | $0.0014^{* * *}$ |
| asneut4 | $0.0013^{* *}$ | $0.0008{ }^{* *}$ | 0.0008 | $0.0013^{* * *}$ | 0.0020 ** | 0.0008 |
| asspread4 | -0.0006 | -0.0004 ** | -0.0003 | 0.0000 | -0.0012 *** | $-0.0009^{* * *}$ |
| asbb4 | -0.0008 | -0.0006 | -0.0003 | -0.0001 | -0.0016 | -0.0013 |
| iibull | -0.0015 *** | -0.0006 | -0.0016 *** | -0.0002 | -0.0025 *** | -0.0015 *** |
| iibear | $0.0014^{* * *}$ | $0.0007^{* *}$ | 0.0012 ** | 0.0004 | $0.0031{ }^{\text {*** }}$ | 0.0012 ** |
| iicort | -0.0004 | -0.0004 | -0.0003 | -0.0005 | -0.0004 | 0.0006 |
| iispread | -0.0008 ${ }^{* * *}$ | -0.0004 ** | -0.0008 *** | -0.0002 | $-0.0016^{* * *}$ | -0.0008 *** |
| jibb | -0.0013 ${ }^{\text {*** }}$ | -0.0006 ** | -0.0012 *** | -0.0003 | -0.0025 ${ }^{* * *}$ | -0.0012 *** |
| iibull4 | -0.0008 | -0.0007 ** | -0.0013 ** | -0.0001 | -0.0010 | -0.0017 *** |
| iibear4 | $0.0007^{* *}$ | 0.0007 ** | 0.0007 | 0.0003 | 0.0013 | $0.0014^{* *}$ |
| iicorr4 | -0.0001 | -0.0002 | 0.0001 | -0.0005 | -0.0003 | 0.0007 |
| iispread4 | -0.0004 ${ }^{*}$ | -0.0004 ** | -0.0005 * | -0.0001 | -0.0006 | -0.0009 *** |
| iibb4 | -0.0006 ** | -0.0006 ** | -0.0008 | -0.0002 | -0.0010 | -0.0014 *** |
| sf2raw | 0.0086 | 0.0026 | 0.0160 | 0.0008 | 0.0094 | 0.0027 |
| Sf2 | 0.0067 | 0.0029 | 0.0178 | 0.0021 | 0.0115 | 0.0020 |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 94. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Repurchase Yield

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0003 | -0.0004 ** | 0.0001 | 0.0001 | -0.0006 | -0.0006 ** |
| aabond | 0.0001 | 0.0005 | -0.0003 | -0.0003 | -0.0004 | 0.0013 |
| aacash | 0.0005 * | $0.0006^{* *}$ | -0,0001 | 0.0000 | $0.0009^{*}$ | $0.0007^{* *}$ |
| aaspread | -0.0001 | -0.0002 ** | 0.0000 | 0.0000 | -0.0003 | $-0.0003^{* *}$ |
| asbull | -0.0003 | -0.0002 * | 0.0000 | -0.0001 | -0.0004 | -0.0002 |
| asbear | 0.0004 | 0.0001 | 0.0000 | -0.0001 | 0.0006 | 0.0002 |
| asneut | 0.0002 | 0.0002 | 0.0001 | 0.0003 ** | 0.0001 | 0.0001 |
| asspread | -0.0002 | -0.0001 | 0.0000 | 0.0000 | -0.0003 | -0.0001 |
| astb | -0.0003 | -0.0002 | 0.0000 | 0.0000 | -0.0004 | -0.0002 |
| asbuli4 | -0.0004* | -0.0005 *** | -0.0001 | -0.0002 | -0.0005 | -0.0006 ** |
| asbear 4 | 0.0003 | $0.0004^{* *}$ | 0.0000 | 0.0000 | 0.0005 | 0.0006 ** |
| asneut 4 | 0.0003 | 0.0004 | 0.0001 | $0.0004^{* *}$ | 0.0003 | 0.0003 |
| asspread4 | -0.0002 | -0.0003 ${ }^{\text {*** }}$ | 0.0000 | -0.0001 | -0.0003 | -0.0004 ** |
| asbb4 | -0.0003 | -0.0004 *** | 0.0000 | -0.0001 | -0.0005 | $-0.0005^{* *}$ |
| iibull | -0.0007 | -0.0005 | -0.0005 | -0.0002 | -0.0011 ** | -0.0008 ** |
| iibear | $0.0005^{* *}$ | $0.0004^{* * *}$ | $0.0003^{* *}$ | 0.0003 ** | $0.0008{ }^{* *}$ | 0.0004 |
| iicorr | 0.0002 | 0.0000 | 0.0000 | -0.0004 | 0.0004 | 0.0006 |
| iispread | -0.0003 *** | -0.0003 *** | -0.0002 *** | -0.0002 | -0.0006 ** | -0.0004 ** |
| iibb | -0.0005 *** | -0.0004 *** | $-0.0003^{* * *}$ | -0.0003 | -0.0008 *** | -0.0005 ** |
| iibull4 | -0.0004 | -0.0005 | $-0.0003^{* *}$ | -0.0002 | -0.0004 | -0.0010 *** |
| iibear4 | $0.0003{ }^{* *}$ | $0.0005^{\text {*** }}$ | 0.0002 | 0.0002 | 0.0003 | 0.0006 * |
| iicorr4 | 0.0002 | 0.0000 | 0.0001 | -0.0003 | 0.0004 | 0.0006 |
| iispread4 | -0.0002 ** | -0.0003 *** | -0.0001 | -0.0001 | -0.0002 | -0.0005 *** |
| iibb4 | -0.0003 ** | -0.0004 *** | -0.0002 | -0.0002 | -0.0003 | -0.0007 ${ }^{* *}$ |
| sf2raw | 0.0043 | 0.0026 | 0.0020 | -0.0017 | 0.0078 | 0.0058 |
| sf2 | 0.0030 | 0.0006 | 0.0040 | -0.0006 | 0.0102 * | 0.0052 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 95. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Payout Yield

| High - Low | Fuli Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\boldsymbol{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{ \pm}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0003 | -0.0002 | 0.0000 | 0.0002 | -0.0005 | -0.0005 |
| aabond | -0.0001 | 0.0001 | -0.0009 | -0.0005 | -0.0011 | 0.0012 |
| aacash | 0.0006 | 0.0005 | 0.0002 | -0.0002 | 0.0009 | 0.0006 |
| aaspread | -0.0001 | -0.0001 | 0.0000 | 0.0001 | -0.0002 | -0.0003 |
| asbull | -0.0009 *** | $-0.0004^{* *}$ | -0.0005 | -0.0003 | $-0.0012^{* * *}$ | $-0.0005^{* *}$ |
| asbear | 0.0009 *** | 0.0002 | 0.0003 | -0.0002 | $0.0014^{\text {** }}$ | 0.0004 |
| asneut | $0.0007^{\text {** }}$ | $0.0005^{* *}$ | 0.0004 | $0.0008^{\text {*** }}$ | 0.0009 | 0.0004 |
| asspread | -0.0005 *** | -0.0002 * | -0.0003 | 0.0000 | $-0.0007^{* * *}$ | -0.0003 * |
| asbb | -0.0007 *** | -0.0003 * | -0.0003 | 0.0000 | -0.0011 ${ }^{\text {*** }}$ | -0.0005 ** |
| asbull 4 | $-0.0009^{* * *}$ | -0.0007 ${ }^{* * *}$ | -0.0005 | -0.0003 | -0.0014 ${ }^{* * *}$ | $-0.0012^{* * *}$ |
| asbear4 | $0.0007^{*}$ | $0.000{ }^{*}$ | 0.0002 | -0.0002 | $0.0011^{*}$ | $0.0009^{* * *}$ |
| asneut4 | $0.0010^{* *}$ | $0.0008^{* *}$ | 0.0006 | $0.0010^{* * *}$ | 0.0013 | $0.0008^{*}$ |
| asspread4 | -0.0005 *** | -0.0004 *** | -0.0002 | 0.0000 | -0.0008 ${ }^{* * *}$ | -0.0006 ${ }^{* *}$ |
| asbb4 | $-0.0006^{* *}$ | -0.0005 ** | -0.0002 | 0.0000 | $-0.0011^{* * *}$ | -0.0009 *** |
| iibull | $-0.0013^{* * *}$ | -0.0006 ** | -0.0013 *** | -0.0001 | -0.0020 *** | $-0.0013^{* * *}$ |
| iibear | $0.0011^{* * *}$ | $0.00066^{* * *}$ | $0.0010^{* *}$ | 0.0004 | $0.0019^{\text {*** }}$ | 0.0006 |
| iicorr | 0.0000 | -0.0001 | -0.0002 | -0.0006 | 0.0004 | 0.0010 |
| iispread | -0.0007 ${ }^{\text {** }}$ | -0.0004 * | -0.0006 *** | -0.0001 | -0.0011 *** | -0.0006 *** |
| iibb | -0.0011 *** | -0.0005 *** | -0.0010 *** | -0.0002 | -0.0017 ${ }^{\text {*** }}$ | -0.0008 ** |
| iibuil4 | -0.0008 * | -0.0007 *** | -0.0010 ${ }^{\text {** }}$ | 0.0000 | +0.0008 | -0.0014 *** |
| iibear4 | $0.0005^{* *}$ | $0.0006^{* *}$ | 0.0005 | 0.0002 | 0.0006 | $0.0009^{* *}$ |
| iicorr4 | 0.0003 | 0.0000 | 0.0001 | -0.0003 | 0.0005 | 0.0010 |
| jispread4 | -0.0004 ** | -0.0004 *** | -0.0004 * | -0.0001 | -0.0005 | -0.0007 ${ }^{\text {*** }}$ |
| iibb4 | -0.0006 ** | -0.0006 *** | -0.0006 * | -0.0001 | -0.0007 | $-0.0010^{* * *}$ |
| sf2raw | 0.0070 | 0.0026 | 0.0133 | -0.0002 | 0.0088 | 0.0046 |
| sf2 | 0.0038 | 0.0007 | 0.0152 | 0.0019 | 0.0106 | 0.0034 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 96. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Issue Yield

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0001 | -0.0003 ** | -0.0003 ${ }^{\text {** }}$ | 0.0002 | 0.0003 |
| aabond | 0.0006 | 0.0003 | 0.0002 | 0.0005 | 0.0006 | -0.0007 |
| aacash | 0.0002 | 0.0000 | $0.0006^{\text {** }}$ | $0.0005^{* *}$ | -0.0003 | -0.0003 |
| aaspread | -0.0001 | 0.0000 | -0.0002 ${ }^{*}$ | $-0.0002^{* *}$ | 0.0001 | 0.0001 |
| asbull | $0.0006^{* * *}$ | 0.0001 | 0.0000 | -0.0001 | $0.0012^{\text {*** }}$ | 0.0002 |
| asbear | -0.0005 *** | 0.0001 | 0.0000 | 0.0001 | -0.0010 ${ }^{\text {*** }}$ | -0.0001 |
| asneut | -0.0005 ** | -0.0002 | 0.0000 | 0.0000 | -0.0012 *** | -0.0002 |
| asspread | $0.0003^{* * *}$ | 0.0000 | 0.0000 | -0.0001 | $0.0006^{\text {*** }}$ | 0.0001 |
| asbb | $0.0004^{* * *}$ | 0.0000 | 0.0000 | -0.0001 | $0.0009^{\text {*** }}$ | 0.0001 |
| asbull4 | 0.0002 | 0.0000 | -0.0004 ** | -0.0002* | $0.0010^{* *}$ | 0.0003 |
| asbear4 | 0.0000 | 0.0002 | 0.0003 | $0.0003^{*}$ | -0.0005 | 0.0000 |
| asneut4 | -0.0004 | -0.0003 | 0.0003 | 0.0000 | -0.0014 ** | -0.0004 |
| asspread4 | 0.0001 | 0.0000 | -0.0002 | -0.0001 * | $0.0005^{* *}$ | 0.0001 |
| asbb4 | 0.0000 | -0.0001 | -0.0003 | -0.0002* | $0.0006^{*}$ | 0.0001 |
| iibull | 0.0002 | -0.0003 * | $0.0004^{* *}$ | 0.0001 | 0.0007 | -0.0004 |
| iibear | -0.0001 | $0.0003^{*}$ | 0.0000 | 0.0000 | -0.0011 ${ }^{*}$ | 0.0005 |
| iicorr | -0.0002 | -0.0001 | -0.0007 *** | -0.0001 | 0.0005 | -0.0001 |
| iispread | 0.0001 | -0.0002 * | 0.0001 | 0.0000 | $0.0005^{*}$ | -0.0003 |
| iibb | 0.0001 | -0.0003 ** | 0.0001 | 0.0001 | $0.0008{ }^{*}$ | -0.0004 |
| iibull 4 | -0.0004 * | -0.0004 ** | 0.0000 | 0.0000 | -0.0005 | -0.0004 |
| iibear4 | $0.0003^{*}$ | $0.0003^{*}$ | 0.0002 | 0.0000 | 0.0002 | 0.0005 |
| iicorr4 | -0.0001 | 0.0000 | -0.0006 ${ }^{\text {** }}$ | 0.0000 | 0.0006 | 0.0000 |
| iispread4 | -0.0002 * | $-0.0002{ }^{\text {** }}$ | -0.0001 | 0.0000 | -0.0002 | -0.0003 * |
| iibb4 | -0.0003 * | $-0.0003^{* *}$ | -0.0001 | 0.0000 | -0.0003 | -0.0004 |
| sf2raw | -0.0018 | 0.0018 | -0.0044 | -0.0071 * | 0.0010 | 0.0048 |
| sf2 | -0.0029 | 0.0008 | -0.0065 | -0.0059 | 0.0005 | 0.0058 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 97. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Netpayout Yield

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{\mathrm{J}}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0001 | 0.0000 | 0.0004 | $0.0005^{*}$ | -0.0006 | $-0.0007{ }^{*}$ |
| aabond | -0.0010 | -0.0005 | -0.0012 | -0.0011 ** | -0.0014 | 0.0016 |
| aacash | 0.0003 | 0.0003 | -0.0004 | -0.0006 | 0.0011 | 0.0008 |
| aaspread | 0.0000 | 0.0000 | 0.0002 | 0.0002 * | -0.0003 | -0.0004 |
| asbull | -0.0010 *** | -0.0003 | -0.0004 | -0.0002 | $-0.0017^{* * *}$ | -0.0005 * |
| asbear | 0.0010 *** | 0.0001 | 0.0002 | -0.0003 | $0.0018{ }^{\text {*** }}$ | 0.0004 |
| asneut | $0.0007^{*}$ | 0.0004 | 0.0003 | $0.0008{ }^{\text {*** }}$ | $0.0014^{* *}$ | 0.0003 |
| asspread | $-0.0006^{* * *}$ | -0.0001 | -0.0002 | 0.0000 | -0.0010 *** | -0.0003 |
| asbb | -0.0008 *** | -0.0002 | -0.0002 | 0.0001 | -0.0015 *** | -0.0004 |
| asbuli4 | -0.0008 ** | $-0.0005^{* *}$ | -0.0001 | -0.0001 | -0.0019 *** | -0.0012 *** |
| asbear 4 | 0.0005 | 0.0003 | -0.0001 | -0.0004 | $0.0014^{*}$ | $0.0010^{* *}$ |
| asneut4 | 0.0009 | 0.0007 ** | 0.0004 | $0.0010^{\text {*** }}$ | 0.0018 * | 0.0007 |
| asspread4 | -0.0004 ${ }^{*}$ | -0.0003 | 0.0000 | 0.0001 | $-0.0010^{* * *}$ | $-0.0007^{* * *}$ |
| asbb4 | -0.0005 | -0.0003 | 0.0000 | 0.0001 | -0.0014 *** | $-0.0010^{* * *}$ |
| iibull | $-0.0011{ }^{* * *}$ | -0.0003 | -0.0014 *** | -0.0003 | $-0.0022^{* * *}$ | -0.0010 ** |
| tibear | $0.0009^{\text {*** }}$ | 0.0003 | $0.0008^{* *}$ | 0.0004 | $0.0025^{* * *}$ | 0.0005 |
| iicorr | 0.0000 | -0.0001 | 0.0002 | -0.0004 | -0.0001 | 0.0007 |
| ispread | $-0.0006^{* * *}$ | -0.0002 | -0.0006 *** | -0.0002 | -0.0013 ${ }^{* * *}$ | -0.0005 ** |
| iibb | -0.0009 *** | -0.0003 | -0.0009 *** | -0.0004 * | -0.0021*** | -0.0007 * |
| iibull4 | -0.0004 | -0.0003 | -0.0009 * | -0.0002 | -0.0006 | -0.0012 *** |
| iibear4 | 0.0002 | 0.0003 | 0.0004 | 0.0003 | 0.0007 | $0.0008^{*}$ |
| iicorr4 | 0.0002 | -0.0001 | 0.0004 | -0.0004 | -0.0002 | 0.0007 |
| iispread4 | -0.0001 | -0.0002 | -0.0003 | -0.0001 | -0.0004 | -0.0006 ** |
| libb4 | -0.0002 | -0.0003 | -0.0005 | -0.0002 | -0.0006 | -0.0008 ** |
| sf2raw | 0.0107 | 0.0045 | 0.0149 | 0.0099 | 0.0098 | 0.0026 |
| st2 | 0.0096 | 0.0042 | 0.0185 | 0.0109 | 0.0121 | 0.0017 |

*,**,*** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 98. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Tangibility, PPE/A

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $b_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0002 | 0.0003 | 0.0002 | $0.0006^{\text {** }}$ | 0.0002 | 0.0000 |
| aabond | -0.0010 | -0.0009 ${ }^{\text {* }}$ | -0.0008 | $-0.0010^{* *}$ | -0.0038 | -0.0009 |
| aacash | 0.0000 | -0.0002 | -0.0002 | $-0.0008^{* *}$ | 0.0003 | 0.0001 |
| aaspread | 0.0001 | 0.0001 | 0.0001 | $0.0003^{* *}$ | 0.0001 | 0.0000 |
| asbull | $-0.0009^{* *}$ | -0.0003 | -0.0005 * | -0.0002 | -0.0014 *** | -0.0004 |
| asbear | $0.0010^{\text {*** }}$ | 0.0002 | 0.0004 | -0.0001 | $0.0015^{\text {*** }}$ | $0.0005^{*}$ |
| asneut | 0.0006 | 0.0002 | 0.0003 | $0.0006^{* *}$ | $0.0010^{*}$ | 0.0002 |
| asspread | $-0.0006^{* *}$ | -0.0002 | -0.0003 | 0.0000 | -0.0008 *** | -0.0003 |
| asbb | -0.0007*** | -0.0002 | -0.0003 | -0.0001 | -0.0012 *** | -0.0004 |
| asbull4 | -0.0006 | -0.0004 * | -0.0004 | -0.0002 | -0.0011 ${ }^{*}$ | $-0.0007^{* *}$ |
| asbear 4 | 0.0004 | 0.0002 | 0.0002 | -0.0001 | 0.0006 | 0.0006 * |
| asneut4 | 0.0007 | 0.0003 | 0.0004 | $0.0008^{* *}$ | 0.0012 | 0.0004 |
| asspread4 | -0.0003 | -0.0002 | -0.0002 | 0.0000 | -0.0006* | -0.0004 ** |
| asbb4 | -0.0004 | -0.0003 | -0.0002 | -0.0001 | -0.0007 | -0.0006 ** |
| iibull | -0.0007 | -0.0001 | -0.0011 ${ }^{\text {*** }}$ | -0.0002 | -0.0011 * | -0.0004 |
| iibear | $0.0008^{* *}$ | 0.0003 * | 0.0006 | 0.0001 | $0.0019^{\text {*** }}$ | $0.0007^{*}$ |
| iicorr | -0.0004 | -0.0005 | 0.0004 | 0.0001 | -0.0013 | -0.0004 |
| iispread | -0.0004 ** | -0.0001 | -0.0005 ** | -0.0001 | $-0.0009^{\text {** }}$ | -0.0004 * |
| iibb | -0.0007 ${ }^{\text {*** }}$ | -0.0002 | -0.0008 ** | -0.0001 | -0.0014 ${ }^{\text {*** }}$ | -0.0006* |
| iibull4 | 0.0000 | -0.0001 | -0.0008 ${ }^{\text {* }}$ | -0.0001 | 0.0005 | -0.0003 |
| iibear4 | 0.0001 | 0.0002 | 0.0002 | 0.0000 | 0.0002 | 0.0005 |
| iicorr4 | -0.0002 | -0.0003 | 0.0007 | 0.0001 | -0.0012 | -0.0003 |
| iispread4 | 0.0000 | -0.000I | -0.0002 | 0.0000 | 0.0001 | -0.0002 |
| iibb4 | -0.0001 | -0.0001 | -0.0003 | -0.0001 | 0.0001 | -0.0004 |
| sf2raw | 0.0020 | -0.0030 | $0.0203^{*}$ | $0.0139^{\text {** }}$ | -0.0017 | -0.0074 * |
| sf2 | 0.0049 | -0.0001 | $0.0253^{* *}$ | $0.0163^{* *}$ | 0.0034 | -0.0063 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 99. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, July 1988 to December 2005, Tangibility, RD/A

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controliing for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | 0.0002 | 0.0001 | 0.0001 | -0.0002 | 0.0004 | 0.0005 |
| aabond | 0.0001 | -0.0002 | -0.0005 | -0.0001 | 0.0015 | -0.0014 |
| aacash | -0.0004 | -0.0003 | -0.0001 | 0.0003 | -0.0008 | -0.0005 |
| asspread | 0.0001 | 0.0001 | 0.0001 | -0.0001 | 0.0002 | 0.0003 |
| asbull | $0.0009^{* * *}$ | $0.0005^{* * *}$ | 0.0003 | 0.0001 | $0.0014^{\text {*** }}$ | $0.0007^{* *}$ |
| asbear | $-0.0008^{* *}$ | -0.0002 | 0.0000 | 0.0002 | -0.0014 ** | -0.0005 * |
| asneut | -0.0008 ** | -0.0006 *** | -0.0004 | -0.0006 ** | -0.0012 ** | -0.0006 |
| asspread | $0.0005^{* * *}$ | 0.0002 ** | 0.0001 | 0.0000 | $0.0008^{* *}$ | $0.0004^{* * *}$ |
| asbb | $0.0007^{* * *}$ | 0.0003 ** | 0.0001 | 0.0000 | 0.0012 *** | $0.0005^{* * *}$ |
| asbull 4 | 0.0005 | $0.0005^{* *}$ | 0.0002 | 0.0002 | $0.0010^{* *}$ | $0.0008^{* * *}$ |
| asbear4 | -0.0002 | -0.0002 | 0.0002 | 0.0002 | -0.0005 | -0.0006 |
| asneut4 | -0.0008 ${ }^{*}$ | -0.0007 ** | -0.0006 | -0.0009 *** | -0.0011 * | -0.0006 |
| asspread4 | 0.0002 | 0.0002 | 0.0000 | 0.0000 | 0.0005 | 0.0004 * |
| asbb4 | 0.0003 | 0.0003 | 0.0000 | 0.0000 | 0.0007 * | $0.0006{ }^{* *}$ |
| iibull | 0.0005 | -0.0002 | 0.0004 | -0.0005 * | 0.0009 | 0.0002 |
| iibear | -0.0003 | 0.0002 | 0.0000 | 0.0003 | -0.0008 | 0.0005 |
| ijcorr | -0.0004 | -0.0002 | -0.0005 | 0.0001 | -0.0002 | -0.0009 |
| iispread | 0.0002 | -0.0001 | 0.0001 | -0.0002 | 0.0005 | -0.0001 |
| itbb | 0.0003 | -0.0002 | 0.0001 | -0.0003 | 0.0008 | -0.0002 |
| iibull4 | -0.0002 | -0.0002 | -0.0002 | -0.0007 *** | -0.0005 | 0.0002 |
| iibear4 | 0.0003 | 0.0002 | 0.0003 | 0.0004 | 0.0007 | 0.0004 |
| iicorr4 | -0.0004 | -0.0001 | -0.0005 * | 0.0002 | -0.0002 | -0,0009 |
| iispread4 | -0.0002 | -0.0001 | -0.0002 | -0.0003 ** | -0.0004 | -0.0001 |
| iibb4 | -0.0002 | -0.0002 | -0.0003 | -0.0004 ** | -0.0006 | -0.0002 |
| sf2raw | -0.0059 | -0.0005 | -0.0082 | 0.0043 | -0.0062 | -0.0006 |
| Sf2 | -0.0041 | 0.0011 | -0.0102 | 0.0039 | -0.0079 | 0.0023 |

*, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 100. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities \& Distress, BE/ME, High - Low

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controling for RMRF, SMB, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{t}$ controlling for RMRF, SMB, MOM | Sentiment $b_{1}$ | ```Sentiment \(b_{1}\) controlling for RMRF, SMB, MOM``` |
| aastock | -0.0006 | -0.0003 | 0.0003 | 0.0003 | -0.0011 | -0.0002 |
| aabond | 0.0010 | 0.0011 | 0.0003 | 0.0004 | 0.0002 | 0.0002 |
| aacash | 0.0008 | 0.0002 | -0.0006 | -0.0006 | 0.0015 | 0.0003 |
| aaspread | -0.0003 | -0.0002 | 0.0001 | 0.0001 | -0.0005 | -0.0001 |
| asbull | 0.0002 | 0.0003 | $0.0005^{*}$ | $0.0008^{* * *}$ | 0.0003 | 0.0005 |
| asbear | -0.0002 | -0.0007 *** | -0.0007 ** | -0.0011 *** | 0.0000 | -0.0005 |
| asneut | -0.0002 | 0.0002 | 0.0001 | 0.0002 | -0.0008 | -0.0002 |
| asspread | 0.0001 | $0.0003^{* *}$ | $0.0003^{* *}$ | $0.0006^{* *}$ | 0.0001 | 0.0003 |
| asbb | 0.0002 | 0.0004 | 0.0004 | 0.0007 | 0.0001 | 0.0003 |
| asbull4 | $0.0006^{* *}$ | $0.0007^{\text {*** }}$ | $0.0009^{* *}$ | $0.0009^{* * *}$ | $0.0013^{\text {** }}$ | $0.0014^{* * *}$ |
| asbear 4 | -0.0006 | -0.0010 *** | -0.0010 | -0.0011 ${ }^{* * *}$ | -0.0008 | -0.0015 |
| asneut 4 | -0.0005 | 0.0000 | -0.0003 | -0.0002 | -0.0014 * | -0.0006 |
| asspread4 | 0.0004 | $0.0005^{\text {*** }}$ | 0.0006 | 0.0006 | 0.0006 | 0.0008 |
| asbb4 | 0.0005 | $0.0006^{*}$ | 0.0008 | 0.0007 | 0.0008 | $0.0012^{* * *}$ |
| iibull | -0.0002 | 0.0004 | -0.0003 | $0.0006^{*}$ | 0.0007 | 0.0017 |
| iibear | $-0.0006^{*}$ | -0.0010 *** | -0.0006 | -0.0011 ${ }^{* * *}$ | -0.0025 *** | $-0.0033^{* * *}$ |
| itcorr | $0.0022^{* * *}$ | $0.0017^{*}$ | $0.0020^{* * *}$ | $0.0016^{* * *}$ | $0.0027^{* *}$ | 0.0019 |
| iispread | 0.0001 | $0.0004^{* *}$ | 0.0001 | 0.0005 | $0.0009^{* * *}$ | 0.0015 |
| iibb | 0.0003 | $0.0007^{* * *}$ | 0.0002 | $0.0009^{\text {*** }}$ | 0.0017 | $0.0025^{* * *}$ |
| iibull4 | 0.0003 | $0.0006^{* *}$ | 0.0005 | 0.0009 ** | $0.0015^{* *}$ | $0.0021^{* * *}$ |
| iibear4 | $-0.0009^{* *}$ | -0.0010 *** | -0.0008 ** | -0.0010 *** | .0.0033 *** | -0.0032 *** |
| iicorr4 | $0.0018^{* * *}$ | $0.0013^{\text {1* }}$ | $0.0015^{\text {** }}$ | $0.0014^{* * *}$ | 0.0025 | 0.0014 |
| iispread4 | 0.0003 | $0.0004^{* * *}$ | 0.0004 | $0.0006^{* * *}$ | $0.0014^{* * *}$ | $0.0016^{* * *}$ |
| iibb4 | $0.0006^{* *}$ | $0.0008^{\text {*** }}$ | 0.0007 | $0.0009^{* * *}$ | $0.0023^{* * *}$ | $0.0025^{* *}$ |
| sf2raw | -0.0026 | -0.0057 | 0.0018 | 0.0034 | 0.0015 | -0.0029 |
| S12 | -0.0017 | -0.0056 | 0.0089 | 0.0089 | 0.0078 | 0.0010 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 101. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities, BE/ME, Mid - Low

| Mid - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM |
| aastock | -0.0004 | -0.0002 | 0.0000 | 0.0001 | -0.0007 | -0.0002 |
| aabond | 0.0002 | 0.0003 | 0.0001 | 0.0003 | -0.0013 | -0.0011 |
| aacash | 0.0007 * | 0.0002 | -0.0001 | -0.0002 | $0.0011^{*}$ | 0.0004 |
| asspread | -0.0002 | -0.0001 | 0.0000 | 0.0000 | -0.0004 | -0.0001 |
| asbull | -0.0002 | 0.0001 | 0.0000 | 0.0002 | -0.0003 | 0.0002 |
| asbear | 0.0003 | -0.0003 | -0.0001 | -0.0005 *** | 0.0006 | -0.0001 |
| asneut | 0.0001 | 0.0002 | 0.0002 | 0.0003 | -0.0001 | -0.0001 |
| asspread | -0.0002 | 0.0001 | 0.0000 | 0.0002 ** | -0.0002 | 0.0001 |
| asbb | -0.0002 | 0.0001 | 0.0001 | 0.0003 ** | -0.0004 | 0.0001 |
| asbull4 | 0.0000 | 0.0003 * | 0.0002 | 0.0003 | 0.0002 | $0.0007^{* *}$ |
| asbear4 | 0.0000 | -0.0004 ** | -0.0003 | $-0.0005^{* * *}$ | 0.0001 | -0.0006 |
| asneut4 | -0.0001 | 0.0000 | 0.0001 | 0.0001 | -0.0004 | -0.0004 |
| asspread4 | 0.0000 | $0.0002^{* *}$ | 0.0001 | 0.0002 ** | 0.0000 | $0.0004^{* *}$ |
| asbb4 | 0.0000 | 0.0002 * | 0.0002 | $0.0003^{* *}$ | 0.0000 | $0.0005^{* *}$ |
| iibull | -0.0004 | 0.0003 | $-0.0006^{* *}$ | 0.0001 | -0.0002 | $0.0010^{* *}$ |
| iibear | 0.0000 | $-0.0005^{* * *}$ | 0.0000 | -0.0005*** | -0.0005 | -0.0016 *** |
| iicorr | $0.0009^{* *}$ | $0.0007^{* *}$ | $0.0010^{* * *}$ | $0.0009^{* * *}$ | 0.0010 | 0.0006 |
| iispread | -0.0001 | 0.0002 ** | -0.0001 | 0.0002 * | 0.0001 | 0.0008 *** |
| iibb | -0.0001 | $0.0004^{* * *}$ | -0.0002 | $0.0004^{* *}$ | 0.0002 | $0.0013^{* * *}$ |
| iibull4 | -0.0001 | 0.0003 | -0.0002 | 0.0003 | 0.0005 | 0.0011 ** |
| iibear4 | -0.0002 | -0.0005 *** | -0.0002 | -0.0005 *** | -0.0012 *** | -0.0015 *** |
| iicorr4 | 0.0009 * | 0.0006 | $0.0008{ }^{* *}$ | 0.0008 *** | 0.0010 | 0.0005 |
| iispread4 | 0.0000 | 0.0002 ** | 0.0000 | 0.0002 ** | $0.0005^{* *}$ | $0.0007^{\text {*** }}$ |
| iibb4 | 0.0001 | $0.0004^{\text {*** }}$ | 0.0001 | 0.0004 ** | $0.0008{ }^{\text {*** }}$ | $0.0012^{* * *}$ |
| sf2raw | 0.0017 | -0.0009 | -0.0019 | -0.0049 | 0.0054 | 0.0015 |
| sf2 | 0.0021 | 0.0006 | 0.0003 | -0.0019 | 0.0107 * | 0.0067 |

${ }^{*},{ }^{* *}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 102. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Distress, BE/ME, High - Mid

| High - Mid | Full | Period |  | riod 1 |  | riod 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{3}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM | Sentiment $\mathrm{b}_{1}$ | $\begin{gathered} \text { Sentiment } b_{1} \\ \text { controlling for } \\ \text { RMRF, SMB, MOM } \end{gathered}$ | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM |
| aastock | -0.0002 | -0.0001 | 0.0003 | 0.0002 | -0.0004 | -0.0001 |
| gabond | 0.0008 | 0.0009 ** | 0.0002 | 0.0001 | 0.0014 | 0.0014 |
| aacash | 0.0001 | -0.0001 | -0.0005 | -0.0004 | 0.0003 | -0.0001 |
| aaspread | -0.0001 | -0.0001 | 0.0001 | 0.0001 | -0.0002 | -0.0001 |
| asbul! | $0.0005^{* *}$ | 0.0003 ** | $0.0005^{* *}$ | $0.0006^{* * *}$ | $0.0006{ }^{* * *}$ | 0.0003 |
| asbear | -0.0005 *** | -0.0004 *** | $-0.0006^{* * *}$ | -0.0006 *** | -0.0006 ** | -0.0004 |
| asneut | -0.0003 | 0.0000 | 0.0000 | -0.0001 | -0.0007 ** | -0.0001 |
| asspread | $0.0003^{* *}$ | 0.0002 ** | $0.0003^{* * *}$ | $0.0004^{* * *}$ | $0.0004^{* * *}$ | 0.0002 * |
| asbb | $0.0004^{* * *}$ | $0.0003^{\text {** }}$ | $0.0004^{* * *}$ | $0.0005^{* * *}$ | $0.0005^{\text {*** }}$ | 0.0003 |
| asbul14 | $0.0006^{* * *}$ | $0.0004^{* *}$ | $0.0007^{* * *}$ | 0.0006 *** | $0.0011^{* * *}$ | $0.0007^{* * *}$ |
| asbear4 | -0.0007 *** | -0.0006 *** | -0.0007 *** | -0.0006 ** | -0.0009 *** | -0.0009 *** |
| asneut4 | -0.0005 | 0.0000 | -0.0004 | -0.0003 | -0.0009 ** | -0.0002 |
| asspread4 | 0.0004 | $0.0003^{* * *}$ | $0.0004^{* * *}$ | $0.0004^{* * *}$ | $0.0006^{* * *}$ | $0.0005^{* * *}$ |
| asbb4 | $0.0005^{* * *}$ | $0.0004^{* * *}$ | $0.0005^{* * *}$ | $0.0005^{\text {*** }}$ | 0.0008 *** | $0.0007^{* * *}$ |
| iibull | 0.0002 | 0.0001 | 0.0002 | $0.0005^{*}$ | $0.0009^{* * *}$ | 0.0007 * |
| iibear | -0.0007 | -0.0005 *** | $-0.0006^{* *}$ | -0.0006 ${ }^{* * *}$ | -0.0021 *** | -0.0017 *** |
| iicort | $0.0013^{* * *}$ | $0.0010^{* * *}$ | $0.0010^{* *}$ | $0.0007^{* *}$ | $0.0017^{\text {*** }}$ | $0.0013^{* *}$ |
| iispread | 0.0003 | 0.0002 ** | 0.0003 | $0.0003^{* *}$ | $0.0009^{* * *}$ | $0.0007^{* * *}$ |
| iibb | $0.0005{ }^{* * *}$ | 0.0003 ** | 0.0004 | $0.0005^{* *}$ | $0.0015^{* * *}$ | 0.0012 *** |
| iibull4 | 0.0004 | 0.0003 | $0.0006^{*}$ | $0.0006^{* *}$ | $0.0010^{* * *}$ | $0.0010^{\text {*** }}$ |
| iibear4 | -0.0006 *** | -0.0005 *** | -0.0006 ** | -0.0006 *** | -0.0021 *** | -0.0018 *** |
| iicorr4 | $0.0010^{* * *}$ | $0.0007^{* *}$ | 0.0006 | 0.0006 * | 0.0015 ** | 0.0009 * |
| iispread4 | $0.0003^{* * *}$ | 0.0002 *** | $0.0004^{* *}$ | 0.0003 *** | $0.0009^{* * *}$ | $0.0008{ }^{\text {*** }}$ |
| iibb4 | $0.0005^{* * *}$ | $0.0004^{* * *}$ | $0.0005^{* *}$ | $0.0005^{* * *}$ | $0.0015^{* * *}$ | $0.0013^{* * *}$ |
| sf2raw | -0.0044 | -0.0050 * | 0.0042 | 0.0078 | -0.0041 | -0.0046 |
| Sf2 | -0.0042 | -0.0061 ** | 0.0082 | 0.0112 | -0.0037 | -0.0060 |

*, ${ }^{* 4}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 103. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities \& Distress, EF/A, High-Low

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment ${ }^{\text {b }}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0001 | -0.0004 ${ }^{\text {** }}$ | -0.0005 *** | -0.0002 | 0.0000 |
| aabond | 0.0007 | 0.0003 | 0.0006 | $0.0009^{\text {** }}$ | 0.0023 | 0.0002 |
| aacash | 0.0002 | 0.0002 | $0.0006^{* *}$ | $0.0006^{* *}$ | -0.0001 | 0.0000 |
| aaspread | -0.0001 | -0.0001 | -0.0002 ${ }^{\text {** }}$ | -0.0002 *** | -0.0001 | 0.0000 |
| asbull | $0.0006^{* * *}$ | 0.0001 | -0.0001 | -0.0003 * | $0.0011^{\text {*** }}$ | 0.0002 |
| asbear | -0.0004 * | 0.0001 | 0.0002 | $0.0004^{* *}$ | -0.0010 *** | -0.0001 |
| asneut | $-0.0006^{* *}$ | -0.0002 | -0.0001 | -0.0001 | -0.0012 *** | -0.0003 |
| asspread | $0.0003^{* * *}$ | 0.0000 | -0.0001 | -0.0002 ** | $0.0006^{* * *}$ | 0.0001 |
| asbb | $0.0004^{* *}$ | 0.0000 | -0.0001 | -0.0002 ** | $0.0009^{* * *}$ | 0.0001 |
| asbull4 | 0.0003 | $0.0002{ }^{*}$ | -0.0003 * | -0.0002 | 0.0009 ** | $0.0006^{* * *}$ |
| asbear4 | 0.0000 | 0.0000 | 0.0003 | 0.0002 | -0.0004 | -0.0002 |
| asneut4 | -0.0005 | -0.0004 ** | 0.0002 | 0.0001 | -0.0013 ** | -0.0006 |
| asspread4 | 0.0001 | 0.0001 | -0.0002 * | -0.0001 | $0.0004^{*}$ | $0.0003^{* * *}$ |
| asbb4 | 0.0001 | 0.0001 | -0.0003* | -0.0002 | $0.0006^{*}$ | $0.0003^{\text {** }}$ |
| iibull | $0.0004^{*}$ | 0.0001 | $0.0005^{* * *}$ | 0.0001 | 0.0008 | 0.0002 |
| iibear | -0.0004 ** | $-0.0003^{* *}$ | -0.0001 | -0.0002 | -0.0015 ${ }^{\text {*** }}$ | -0.0005** |
| iicorr | 0.0003 | $0.0005^{\text {** }}$ | -0.0004 | 0.0004 | 0.0010 | 0.0004 |
| iispread | $0.0002^{\text {** }}$ | 0.0001 | 0.0002 | 0.0001 | 0.0007 ** | $0.0002^{*}$ |
| iibb | $0.0004^{* *}$ | 0.0002 * | 0.0002 | 0.0002 | $0.0011^{\text {*** }}$ | $0.0004^{*}$ |
| fibull4 | -0.0001 | 0.0001 | 0.0002 | 0.0002 | -0.0004 | 0.0002 |
| iibear4 | -0.0001 | $-0.0003^{* *}$ | 0.0000 | -0.0003 | -0.0003 | -0.0006 ** |
| iicorr4 | 0.0003 | $0.0005^{* *}$ | -0.0004 | 0.0004 | 0.0011 | 0.0005 |
| iispread4 | 0.0000 | $0.0001^{*}$ | 0.0001 | 0.0001 | 0.0000 | 0.0002 |
| iibb4 | 0.0000 | $0.0002^{\text {** }}$ | 0.0001 | 0.0002 | 0.0001 | $0.0004^{*}$ |
| sf2raw | -0.0057 | -0.0020 | -0.0071 | -0.0107 ** | -0.0067 | -0.0017 |
| Sf2 | -0.0068 | -0.0018 | -0.0113* | -0.0112 ** | -0.0101 | -0.0027 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 104. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities, EF/A, High-Mid

| High - Mid | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | ```Sentiment \(b_{1}\) controlling for RMRF, SMB, HML, MOM``` |
| aastock | -0.0002 | -0.0001 | -0.0002 | -0.0002 | -0.0002 | 0.0000 |
| aabond | 0.0008 | $0.0007^{*}$ | 0.0007 | $0.0008^{*}$ | 0.0024 | 0.0006 |
| aacash | 0.0000 | 0.0000 | 0.0001 | 0.0002 | -0.0001 | -0.0001 |
| aaspread | -0.0001 | -0.0001 | -0.0001 | -0.0001 | -0.0001 | 0.0000 |
| asbull | 0.0008 | 0.0002 | 0.0002 | 0.0001 | $0.0013^{* * *}$ | 0.0003 * |
| asbear | -0.0007 *** | -0.0001 | -0.0001 | $0.0003^{*}$ | -0.0012 *** | -0.0003 |
| asneut | $-0.0007^{* *}$ | -0.0003 | -0.0002 | -0.0005 ** | -0.0012 | -0.0003 |
| asspread | 0.0004 | 0.0001 | 0.0001 | -0.0001 | $0.0007^{\text {*** }}$ | 0.0002 |
| asbb | 0.0006 | 0.0001 | 0.0001 | -0.0001 | 0.0010 | 0.0003 |
| asbull4 | $0.0006^{* *}$ | $0.0004^{* * *}$ | 0.0002 | 0.0001 | $0.0013^{\text {*** }}$ | $0.0008^{* * *}$ |
| asbear4 | -0.0003 | -0.0002 | -0.0001 | 0.0000 | -0.0007 | -0,0005 |
| asneut4 | -0.0008 | -0.0005 | -0.0001 | -0.0003 | -0.0016 | -0.0006 |
| asspread4 | $0.0003^{\text {** }}$ | $0.0002^{* *}$ | 0.0001 | 0.0000 | $0.0006^{* * *}$ | $0.0004^{\text {*** }}$ |
| asbb4 | 0.0003 | $0.0003^{* *}$ | 0.0001 | 0.0000 | $0.0008^{* *}$ | $0.0006^{\text {*** }}$ |
| itbull | 0.0006 | 0.0001 | 0.0007 * | 0.0001 | 0.0012 | 0.0005 |
| iibear | -0.0007** | -0.0004 | -0.0005 | -0.0004 | -0.0020 *** | -0.0008 *** |
| iicorr | 0.0006 | $0.0007^{\text {** }}$ | 0.0001 | $0.0006^{\text {** }}$ | 0.0011 | 0.0003 |
| iispread | $0.0004^{* *}$ | 0.0002 | $0.0003^{\text {*** }}$ | 0.0001 | $0.0009^{* * *}$ | 0.0004 |
| iibb | $0.0006^{* *}$ | $0.0003^{*}$ | $0.0005^{* * *}$ | 0.0002 | $0.0015^{\text {*** }}$ | $0.0006^{* * *}$ |
| iibull4 | 0.0001 | 0.0002 | 0.0006 ** | 0.0002 | 0.0001 | 0.0006 |
| itbear4 | -0.0003 | -0.0004 *** | -0.0003 * | -0.0003 | -0.0008 | -0.0009 *** |
| iicorr4 | 0.0005 | 0.0006 | 0.0000 | 0.0005 | 0.0012 | 0.0004 |
| iispread4 | 0.0001 | 0.0002 ** | $0.0002^{\text {** }}$ | 0.0002 | 0.0002 | $0.0004^{* * *}$ |
| iibb4 | 0.0002 | $0.0003^{* *}$ | 0.0004 | 0.0003 | 0.0004 | $0.0007^{* * *}$ |
| sf2raw | -0.0059 | -0.0025 | -0.0057 | -0.0026 | -0.0065 | -0.0021 |
| sf2 | -0.0065 | -0.0031 | -0.0081 | -0.0049 | -0.0091 | -0,0032 |

*, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 105. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Distress, EF/A, Mid-Low

| Mid - Low | Full | Period |  | iod 1 |  | od 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment <br> Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathbf{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0001 | 0.0000 | -0.0003 | -0.0002 | 0.0000 | -0.0001 |
| aabond | -0.0002 | -0.0004 | -0.0001 | 0.0001 | -0.0003 | -0.0003 |
| aacash | 0.0002 | 0.0002 | $0.0005^{*}$ | 0.0004 | 0.0000 | 0.0002 |
| aaspread | 0.0000 | 0.0000 | -0.0001 | -0.0001 | 0.0000 | 0.0000 |
| asbull | $-0.0002^{* * *}$ | -0.0001 | $-0.0003^{* *}$ | $-0.0003^{\text {** }}$ | -0.0001 * | -0.0001 |
| asbear | $0.0002^{* * *}$ | 0.0001 | $0.0003^{\text {** }}$ | 0.0001 | 0.0002 * | 0.0001 |
| asneut | 0.0001 | 0.0000 | 0.0002 | $0.0004^{\text {** }}$ | 0.0001 | 0.0000 |
| asspread | $-0.0001^{* * *}$ | -0.0001 | -0.0002 ** | -0.0001 | -0.0001 ** | -0.0001 |
| asbb | -0.0002 *** | -0.0001 | -0.0002 ${ }^{* *}$ | -0.0001 | $-0.0001^{\text {** }}$ | -0.0001 |
| asbull4 | $-0.0003^{* * *}$ | -0.0002 | -0.0005 *** | $-0.0003^{* *}$ | -0.0004 *** | -0.0003 |
| asbear4 | $0.0003^{* * *}$ | 0.0002 * | $0.0005^{\text {** }}$ | 0.0002 | $0.0003^{* *}$ | $0.0003^{*}$ |
| asneut4 | $0.0002^{*}$ | 0.0000 | 0.0003 | $0.0004^{*}$ | 0.0003 | 0.0001 |
| asspread4 | $-0.0002^{* * *}$ | -0.0001 | $-0.0003^{* * *}$ | -0.0002* | -0.0002 *** | $-0.0002^{* *}$ |
| asbb4 | $-0.0003^{\text {*** }}$ | -0.0002 * | -0.0004 *** | -0.0002 | -0.0003 ${ }^{* * *}$ | $-0.0002^{* *}$ |
| iibuld | -0.0002 | 0.0000 | -0.0002 | 0.0000 | $-0.0004^{* *}$ | -0.0003 |
| iibear | $0.0002^{* *}$ | 0.0001 | $0.0004^{*}$ | 0.0001 | $0.0004^{\text {** }}$ | 0.0002 |
| iicorr | -0.0003 | -0.0002 | -0.0005 * | -0.0002 | 0.0000 | 0.0001 |
| iispread | $-0.0001^{* *}$ | 0.0000 | -0.0002 | 0.0000 | -0.0002 ** | -0.0002 |
| iibb | -0.0002 ${ }^{* *}$ | -0.0001 | -0.0003 | -0.0001 | -0.0003 ** | -0.0002 |
| iibull4 | $-0.0002^{* *}$ | -0.0001 | -0.0004 | 0.0000 | $-0.0004^{* *}$ | -0.0004 ** |
| iibear4 | $0.0002^{* *}$ | 0.0001 | $0.0003^{*}$ | 0.0001 | $0.0004^{\text {*** }}$ | $0.0003^{* *}$ |
| iicorr4 | -0.0002 | -0.0001 | -0.0003 | -0.0001 | 0.0000 | 0.0001 |
| iispread4 | -0.0001 ** | -0.0001 | -0.0002 * | 0.0000 | -0.0002 ${ }^{* * *}$ | -0.0002 ** |
| iibb4 | $-0.0002^{* *}$ | -0.0001 | -0.0003 * | 0.0000 | -0.0004 *** | -0.0003 ${ }^{\text {** }}$ |
| sf2raw | 0.0002 | 0.0006 | -0.0015 | -0.0074 | -0.0002 | 0.0004 |
| Sf2 | -0.0001 | 0.0014 | -0.0031 | -0.0068 | -0.0010 | 0.0003 |

$*,{ }^{* *}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 106. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities and Distress, Sales Growth, High-Low

| High - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0004 *** | -0.0003 * | -0.0004 * | -0.0003 | -0.0005 * | -0.0004 |
| aabond | 0.0007 * | 0.0003 | 0.0003 | 0.0006 | 0.0015 | 0.0003 |
| aacash | $0.0006^{* * *}$ | $0.0005^{* *}$ | $0.0006^{*}$ | 0.0003 | 0.0004 | 0.0005 |
| aaspread | -0.0002 ${ }^{* * *}$ | -0.0002 ** | -0.0002 * | -0.0001 | -0.0002 * | -0.0002 |
| asbull | 0.0001 | -0.0002 ** | -0.0003 * | -0.0004 ** | 0.0004 * | -0.0001 |
| asbear | 0.0000 | 0.0002 * | 0.0003 | 0.0002 | -0.0003 | 0.0002 |
| asneut | -0.0001 | 0.0001 | 0.0002 | $0.0003^{*}$ | -0.0005 * | -0.0001 |
| asspread | 0.0000 | -0.0001 ** | -0.0002 | -0.0002 ** | 0.0002 | -0.0001 |
| asbb | 0.0000 | -0.0002 ** | -0.0002 * | -0.0002 ** | 0.0003 | -0.0001 |
| asbull4 | -0.0003 | -0.0002 | $-0.0006^{* *}$ | -0.0004 ** | 0.0001 | -0.0001 |
| asbear 4 | $0.0005^{* *}$ | $0.0004^{* *}$ | 0.0006 * | 0.0003 | 0.0003 | 0.0004 |
| asneut4 | 0.0000 | -0.0001 | 0.0005 * | 0.0003 | -0.0006 | -0.0004 |
| asspread4 | -0.0002 * | -0.0002** | -0.0004 ** | -0.0002 ** | 0.0000 | -0.0001 |
| asbb4 | -0.0003 ** | -0.0003 ** | $-0.0005^{* * *}$ | -0.0003 ** | 0.0000 | -0.0002 |
| iibull | -0.0001 | -0.0003 * | 0.0003 | -0.0001 | -0.0003 | -0.0006 ** |
| iibear | 0.0001 | 0.0001 | 0.0003 | 0.0001 | -0.0005 | -0.0001 |
| iicorr | 0.0000 | 0.0003 | -0.0011 *** | -0.0002 | $0.0013^{* *}$ | $0.0009^{* *}$ |
| iispread | -0.0001 | -0.0001 | 0.0000 | -0.0001 | 0.0001 | -0.0002 |
| iibb | -0.0001 | -0.0001 | -0.0001 | -0.0001 | 0.0002 | -0.0002 |
| iibull4 | $-0.0006{ }^{* * *}$ | -0.0004 ** | -0.0002 | -0.0001 | $-0.0010^{* *}$ | -0.0007 ${ }^{* *}$ |
| iibear4 | $0.0004^{* *}$ | 0.0001 | 0.0004 * | 0.0000 | 0.0003 | 0.0001 |
| iicorr4 | 0.0002 | 0.0004 | -0.0008 * | 0.0000 | $0.0013^{* *}$ | $0.0010^{* * *}$ |
| iispread4 | $-0.0003^{* * *}$ | -0.0001 * | -0.0002 | 0.0000 | -0.0004 * | -0.0003 |
| jibb4 | $-0.0004^{* * *}$ | -0.0002 | -0.0003 | 0.0000 | -0.0005 | -0.0003 |
| sf2raw | -0.0039 | -0.0006 | -0.0061 | -0.0083 | -0.0024 | 0.0007 |
| Sf2 | -0.0060 | -0.0011 | -0.0109 | -0.0077 | -0.0054 | 0.0003 |

*, ${ }^{* *}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 107. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Growth Opportunities, Sales Growth, High-Mid

| High - Mid | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0001 | -0.0002 | -0.0001 | -0.0002 | 0.0000 |
| aabond | 0.0008 | 0.0005 | 0.0006 | 0.0005 | 0.0022 | 0.0003 |
| aacash | 0.0001 | 0.0000 | 0.0001 | 0.0001 | -0.0001 | 0.0000 |
| aaspread | -0.0001 | -0.0001 | -0.0001 | -0.0001 | -0.0001 | 0.0000 |
| asbull | $0.0007^{* * *}$ | 0.0001 | 0.0002 | 0.0001 | $0.0012^{* * *}$ | 0.0002 |
| asbear | -0.0007 *** | -0.0001 | -0.0002 | 0.0000 | -0.0011 ${ }^{\text {**** }}$ | -0.0002 |
| asneut | $-0.0005^{* *}$ | -0.0002 | -0.0001 | -0.0002 | -0.0011 ** | -0.0002 |
| asspread | $0.0004^{\text {*** }}$ | 0.0001 | 0.0001 | 0.0000 | $0.0006^{* * *}$ | 0.0001 |
| asbb | $0.0005^{* * *}$ | 0.0001 | 0.0001 | 0.0000 | $0.0010^{* * *}$ | 0.0002 |
| asbull4 | $0.0005^{* *}$ | $0.0003^{\text {*** }}$ | 0.0001 | 0.0001 | $0.0011^{* * *}$ | 0.0007 *** |
| asbear4 | -0.0003 | -0.0002 | -0.0001 | -0.0001 | -0.0006 | -0.0003 |
| asneut4 | -0.0007 | -0.0004 ${ }^{\text {** }}$ | 0.0000 | -0.0002 | -0.0014 ** | $-0.0006^{* *}$ |
| asspread4 | 0.0002 | 0.0002 ** | 0.0001 | 0.0001 | $0.0006^{* *}$ | $0.0003^{* * *}$ |
| asbb4 | 0.0003 | $0.0002^{* *}$ | 0.0000 | 0.0001 | $0.0007^{* *}$ | $0.0004^{* * *}$ |
| iibull | $0.0006{ }^{\text {** }}$ | 0.0000 | $0.0009^{* * *}$ | 0.0002 | $0.0010^{* *}$ | 0.0002 |
| iibear | $-0.0006^{* * *}$ | -0.0002 | -0.0005 ** | -0.0002 | -0.0015 *** | -0.0003 |
| iicorr | 0.0002 | 0.0003 | -0.0003 | 0.0001 | 0.0007 | 0.0001 |
| iispread | $0.0003^{* * *}$ | 0.0001 | 0.0004 | 0.0001 | $0.0007^{* *}$ | 0.0002 |
| iibb | $0.0005^{* * *}$ | 0.0001 | $0.0006^{* * *}$ | 0.0002 | 0.0012 *** | 0.0003 |
| iibull4 | 0.0001 | 0.0001 | $0.0006^{* *}$ | 0.0002 | -0.0001 | 0.0003 |
| iibear4 | -0.0001 | -0.0002 * | -0.0002 | -0.0002 | -0.0004 | -0.0004 |
| iicorr4 | 0.0002 | 0.0003 | -0.0004 | 0.0001 | 0.0008 | 0.0001 |
| iispread4 | 0.0001 | 0.0001 | 0.0002 | 0.0001 | 0.0001 | 0.0002 |
| iibb4 | 0.0001 | 0.0002 | 0.0003 | 0.0002 | 0.0002 | 0.0004 |
| sf2raw | -0.0066 | -0.0024 | -0.0085 | -0.0017 | -0.0065 | -0.0018 |
| sf2 | -0.0068 | -0.0024 | -0.0108 | -0.0022 | -0.0088 | -0.0021 |

*, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

Table 108. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, Distress, Sales Growth, Mid-Low

| Mid - Low | Full Time Period |  | Sub Period 1 |  | Sub Period 2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment ${ }^{\text {b }}$ | Sentiment $\mathrm{b}_{1}$ controling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| aastock | -0.0002 | -0.0002 | -0.0002 | -0.0001 | -0.0003 | -0.0004 |
| aabond | 0.0000 | -0.0002 | -0.0003 | 0.0001 | -0.0006 | 0.0001 |
| aacash | 0.0005 | 0.0005 | 0.0005 | 0.0002 | 0.0005 | 0.0005 |
| aaspread | -0.0001 | -0.0001 | -0.0001 | -0.0001 | -0.0001 | -0.0002 |
| asbull | -0.0006 ${ }^{* * *}$ | -0.0004 ** | -0.0005 *** | -0.0004 ** | -0.0008 *** | -0.0003 * |
| asbear | $0.0007^{* * *}$ | 0.0003 * | $0.0005^{* * *}$ | 0.0002 | 0.0008 *** | 0.0004 |
| asneut | 0.0004 ** | 0.0002 | 0.0003 | $0.0005^{* *}$ | 0.0006 * | 0.0001 |
| asspread | -0.0004 *** | -0.0002 ** | $-0.0003^{* *}$ | -0.0002 * | $-0.0004^{* *}$ | -0.0002 |
| asbb | $-0.0005^{* * *}$ | -0.0003 ** | -0.0004 *** | -0.0003 | -0.0007 ${ }^{\text {*** }}$ | -0.0003 |
| asbull4 | -0.0007 | -0.0006 | -0.0007 | -0.0005 ** | -0.0010 | -0.0007 ** |
| asbear 4 | $0.0007^{* * *}$ | $0.0006^{* *}$ | $0.0006^{* * *}$ | 0.0004 | $0.0009^{* * *}$ | $0.0007^{* *}$ |
| asneut4 | $0.0006^{* *}$ | 0.0003 | 0.0005 | 0.0005 | $0.0008^{*}$ | 0.0003 |
| asspread4 | -0.0004 *** | -0.0003 *** | -0.0004 | -0.0003 | -0.0006 *** | -0.0005 *** |
| asbb4 | -0.0006 | -0.0005 *** | $-0.0005^{* * *}$ | -0.0003 * | -0.0008 *** | -0.0006 *** |
| iibull | -0.0007 | -0.0003 | -0.0006 | -0.0003 | -0.0013 *** | -0.0008 ** |
| iibear | 0.0007 | 0.0003 | $0.0007^{* * *}$ | 0.0004 | $0.0011^{* * *}$ | 0.0002 |
| iicorr | -0.0002 | 0.0000 | -0.0008 ** | -0.0003 | 0.0005 | 0.0008 |
| iispread | -0.0004 | -0.0002 ${ }^{*}$ | -0.0004 *** | -0.0002 | -0.0007 ${ }^{\text {*** }}$ | -0.0003 * |
| iibb | -0.0006 *** | -0.0003 | $-0.0006^{* * *}$ | -0.0003 | -0.0010 *** | -0.0005 |
| iibull4 | -0.0007 | -0.0005 ** | -0.0008 | -0.0002 | -0.0009 ** | $-0.0011^{* * *}$ |
| iibear4 | $0.0005^{* * *}$ | 0.0004 * | $0.0006^{\text {*** }}$ | 0.0002 | 0.0007 * | 0.0005 |
| iicorr4 | 0.0001 | 0.0002 | -0.0004 | -0.0001 | 0.0006 | 0.0009 * |
| iispread4 | -0.0003 *** | -0.0002 ** | -0.0004 | -0.0001 | -0.0005 ** | -0.0005 *** |
| iibb4 | -0.0005 *** | -0.0003 ** | $-0.0006^{* * *}$ | -0.0002 | -0.0007 ** | -0.0007 ** |
| sf2raw | 0.0027 | 0.0015 | 0.0022 | -0.0063 | 0.0043 | 0.0023 |
| sf2 | 0.0008 | 0.0015 | -0.0003 | -0.0055 | 0.0038 | 0.0022 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 109. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Size and Age

| High-Low <br> Sentiment Variable | Size |  | Age |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | -0.0007 | -0.0003 | -0.0008 | -0.0004 |
| nyrinsa | -0.0018 ** | $-0.0016^{*}$ | -0.0011 | -0.0009 * |
| ncrinsa | -0.0007 | -0.0002 | -0.0005 | 0.0001 |
| ndiinsa | -0.0006 | -0.0008 | -0.0004 | 0.0000 |
| nvalinda | -0.0012 | -0.0007 | -0.0024 ** | -0.0011 ${ }^{* *}$ |
| nyrinda | -0.0032 ** | -0.0027 ${ }^{* *}$ | -0.0021 | -0.0013 |
| ncrinda | -0.0013 | -0.0006 | -0.0006 | 0.0000 |
| ndiinda | -0.0016 | -0.0006 | -0.0005 | 0.0005 |

*, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 110. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Idiosyncratic Risk

| High to Low |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sigma |  | CAPM Sigma |  | Four Factor Sigma |  |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controiling for RMRF, SMB, HML, MOM |
| nvalinsa | 0.0013 | 0.0005 | 0.0013 | $0.0006{ }^{*}$ | 0.0012 | 0.0006 |
| nyrinsa | 0.0020 * | $0.0014^{* *}$ | 0.0019 * | 0.0013 ** | 0.0017 | $0.0013^{* *}$ |
| ncrinsa | 0.0012 | 0.0001 | 0.0011 | 0.0001 | 0.0010 | 0.0001 |
| ndiinsa | 0.0006 | 0.0003 | 0.0004 | 0.0002 | 0.0005 | 0.0002 |
| nvalinda | 0.0029 * | 0.0012 | 0.0027 * | $0.0012{ }^{*}$ | 0.0026 * | 0.0012 * |
| nyrinda | 0.0031 | 0.0014 | 0.0030 * | 0.0014 | 0.0028 * | 0.0014 |
| ncrinda | 0.0015 | -0.0001 | 0.0015 | 0.0001 | 0.0012 | 0.0000 |
| ndiinda | 0.0017 | -0.0009 | 0.0016 | -0.0009 | 0.0012 | -0.0010 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 111. Regressions of Long-Short Portfolio Returns on AAII, II, and BW Sentiment, March 2001 to December 2005, Momentum

High-Low

| Sentiment Variable | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for , RMRF, SMB, HML |
| :--- | ---: | ---: |
| nvalinsa | -0.0006 | 0.0003 |
| nyrinsa | -0.0002 | -0.0002 |
| ncrinsa | 0.0002 | 0.0011 |
| ndiinsa | 0.0003 | 0.0001 |
| nvalinda | -0.0023 | -0.0006 |
| nyrinda | -0.0020 | -0.0017 |
| ncrinda | -0.0004 | 0.0007 |
| ndiinda | -0.0012 | -0.0008 |

*, **, ${ }^{* * * ~=~ S i g n i f i c a n t ~ a t ~} 90 \%, 95 \%$, or $99 \%$

## Table 112. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Profitability

High-Low

| Sentiment Variable | Earnings |  | Positive Return on Equity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | -0.0006 | -0.0005 | -0.0011 ** | $-0.0007^{* *}$ |
| nyrinsa | -0.0018 ** | -0.0016 *** | -0.0017 ** | -0.0015 ** |
| nerinsa | -0.0005 | -0.0001 | -0.0008 | -0,0002 |
| ndiinsa | -0.0006 | -0.0001 | -0.0001 | 0.0001 |
| nvalinda | -0.0017 | -0.0010 * | -0.0025** | -0.0015 ** |
| nyrinda | -0.0032 ** | -0.0022 ** | -0.0028 ** | -0.0020 * |
| ncrinda | -0.0007 | -0.0001 | -0.0010 | $-0.0003$ |
| ndiinda | -0.0009 | 0.0006 | -0.0006 | 0.0007 |

Table 113. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Dividend, Repurchase, and Issue Policy

| High-Low |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dividend Yield |  | Repurchases Yield |  | Payout Yield |  |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment ${ }^{\text {b }}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | -0.0011 ${ }^{*}$ | -0.0006 ${ }^{*}$ | -0.0005*** | -0.0005 ** | $-0.0007^{*}$ | -0.0004* |
| nyrinsa | -0.0012 | -0.0010* | -0.0004 | -0.0004 | -0.0011 | $-0.0010^{* *}$ |
| nerinsa | -0.0007 | -0.0001 | -0.0004 ${ }^{\text {** }}$ | -0.0003 | -0.0005 | -0.0001 |
| ndinsa | -0.0002 | 0.0001 | 0.0001 | 0.0002 | -0.0003 | -0.0001 |
| nvalinda | -0.0026 ** | $-0.0011^{*}$ | -0.0006 | -0.0004 | -0.0016 ${ }^{*}$ | -0,0008 * |
| nyrinda | -0.0020 | -0.0013 | -0.0004 | -0.0001 | -0.0017 ${ }^{*}$ | -0.0012 |
| ncrinda | -0.0009 | -0.0002 | -0.0006 | -0.0004 | -0.0005 | 0.0000 |
| ndiinda | -0.0007 | 0.0005 | 0.0002 | 0.0006 | -0,0001 | 0.0008 |


| Sentiment Variable | Issue Yield |  | Net Payout Yield |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $\mathrm{b}_{1}$. | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | 0.0007 | 0.0001 | -0.0013 ${ }^{*}$ | -0.0007 ** |
| nyrinsa | -0.0004 | -0.0005 | -0.0007 | -0.0005 |
| ncrinsa | 0.0003 | -0.0002 | -0.0008 | -0.0001 |
| ndiinsa | -0.0001 | -0.0002 | 0.0001 | 0.0002 |
| nvalinda | 0.0017 * | 0.0003 | $-0.0026^{* *}$ | -0.0012 ** |
| nyrinda | -0.0002 | -0.0007 | -0.0014 | -0.0005 |
| ncrinda | 0.0002 | -0.0004 | -0.0010 | -0.0001 |
| ndiinda | -0.0004 | -0.0011 | 0.0000 | 0.0012 |

Table 114. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Tangibility

| High-Low |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | PPE/A |  | RD/A |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathrm{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | -0.0005 | 0.0001 | 0.0006 | -0.0001 |
| nyrinsa | -0.0001 | -0.0001 | 0.0003 | 0.0004 |
| ncrinsa | 0.0000 | 0.0005 | 0.0000 | -0.0006 ** |
| ndiinsa | -0.0004 | -0.0002 | 0.0005 | 0.0004 |
| nvalinda | -0.0020 * | -0.0004 | 0.0024 ** | 0.0008 |
| nyrinda | -0.0004 | -0.0004 | 0.0012 | 0.0011 |
| ncrinda | -0.0003 | 0.0001 | -0.0001 | -0.0005 |
| ndiinda | 0.0000 | -0.0001 | -0.0002 | -0.0002 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 115. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Growth Opportunities and Distress

| Sentiment Variable | BE/ME High to Low |  | EF/A High to Low |  | Sales Growth High to Low |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sentiment $\mathrm{b}_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | 0.0004 | 0.0003 | 0.0008 | 0.0003 | 0.0004 | 0.0001 |
| nyrinsa | 0.0003 | 0.0003 | -0.0006 | -0.0006 * | -0.0015 *** | $-0.0013^{* * *}$ |
| ncrinsa | 0.0007 | 0.0007 | 0.0004 | 0.0000 | 0.0001 | 0.0000 |
| ndiinsa | -0.0007 | -0.0009 | -0.0003 | -0.0003 | -0.0004 | -0.0004 |
| nvalinda | 0.0002 | -0.0003 | 0.0019 ** | 0.0006 | 0.0011 | 0.0003 |
| nyrinda | 0.0008 | 0.0008 | -0.0012 | -0.0013 ** | -0.0026 *** | $-0.0022^{* * *}$ |
| ncrinda | 0.0017 * | 0.0018 ** | 0.0007 | 0.0004 | 0.0001 | 0.0001 |
| ndiinda | $0.0025^{* * *}$ | $0.0025^{* * *}$ | -0.0001 | -0.0003 | -0.0008 | -0.0002 |

Table 116. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Growth Opportunities

|  | BE/ME Mid to Low |  | EF/A High to Mid |  | Sales Growth High to Mid |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sentiment Variable | Sentiment $\mathrm{b}_{1}$ | ```Sentiment b controlling for RMRF, SMB, MOM``` | Sentiment $b_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $\mathbf{b}_{1}$ | Sentiment $\mathrm{b}_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | -0.0002 | -0.0001 | 0.0009 | 0.0005 | 0.0008 | 0.0003 |
| nyrinsa | -0.0002 | -0.0002 | -0.0004 | -0.0004 | -0.0003 | -0.0004 |
| ncrinsa | 0.0000 | 0.0001 | 0.0005 | 0.0001 | 0.0005 | 0.0001 |
| ndiinsa | -0.0001 | -0.0002 | -0.0004 | -0.0006 | -0.0003 | -0.0003 |
| nvalinda | -0.0006 | -0.0004 | $0.0022^{\text {** }}$ | $0.0009^{\text {** }}$ | $0.0022^{\text {** }}$ | $0.0010^{* *}$ |
| nyrinda | 0.0001 | 0.0001 | -0.0004 | -0.0007 | -0.0005 | -0.0009 |
| ncrinda | 0.0004 | 0.0005 | 0.0006 | 0.0002 | 0.0006 | 0.0001 |
| ndiinda | $0.0012^{* * *}$ | $0.0014^{* * *}$ | -0.0002 | -0.0008 | -0.0002 | -0.0008 |

*, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

Table 117. Regressions of Long-Short Portfolio Returns on ICF Sentiment, March 2001 to December 2005, Distress

| Sentiment Variable | BE/ME High to Medium |  | EF/A Mid to Low |  | Sales Growth Mid to Low |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sentiment ${ }^{\text {b }}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM | Sentiment $b_{1}$ | Sentiment $b_{1}$ controlling for RMRF, SMB, HML, MOM |
| nvalinsa | 0.0006 * | 0.0004 | -0.0001 | -0.0002 | -0.0004 | -0.0002 |
| nyrinsa | 0.0006 | 0.0006 | -0.0003 | -0.0002 | -0.0012 ** | -0.0009 ** |
| ncrinsa | 0.0006 | 0.0005 | -0.0001 | -0.0001 | -0.0004 | -0.0001 |
| ndiensa | -0.0006 | -0.0007 | 0.0001 | 0.0003 | -0.0001 | -0.0001 |
| nvalinda | 0.0008 | 0.0002 | -0.0003 | -0.0004 * | -0.0011 | -0.0007 |
| nyrinda | 0.0008 | 0.0007 | -0.0008 ** | -0.0006 | -0.0020** | -0.0014 |
| ncrinda | 0.0014 | 0.0013 ** | 0.0001 | 0.0001 | -0.0005 | 0.0001 |
| ndiinda | $0.0013^{*}$ | 0.0011 * | 0.0001 | 0.0004 | -0.0006 | 0.0006 |

## Curriculum Vitae

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Research Interests
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[^0]:    ${ }^{1}$ Examples include Campbell and Shiller (1989), Hodrick (1992), and Lewellen (2004).

[^1]:    ${ }^{2} \mathrm{http}: / /$ www.investorsintelligence.com

[^2]:    ${ }^{3}$ Available to members at http://www.afajof.org/default.asp

[^3]:    ${ }^{4}$ Available to members at www.AAII.com

[^4]:    ${ }^{5}$ Available at http://icf.som.yale.edu/financial_data/behavioraldsets.shtml

[^5]:    ${ }^{6}$ See Poterba and Summers (1988), Fama and French (1988a), Cecchetti, Lam and Mark (1990), Kim, Nelson and Startz (1991), and Balvers, Wu and Gilliland (2000) for this literature.

[^6]:    ${ }^{7}$ An excel file of the developed MSE-F critical values by McCracken can be found at http://www.kansascityfed.org/econres/staff/tec.htm

[^7]:    ${ }^{8}$ The RMKT, SMB, HML and MOM factors and the portfolio breakpoints calculations follow the Fama and French specifications obtained from Ken French's website at http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data_library.html.

[^8]:    ${ }^{*},{ }^{* *}, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^9]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^10]:    * *** ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^11]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^12]:    *, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

[^13]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^14]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^15]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^16]:    *, ${ }^{* *},{ }^{* * *}=$ Significant at $\mathbf{9 0 \%}, \mathbf{9 5 \%}$, or $99 \%$

[^17]:    *, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$ or $99 \%$

[^18]:    *, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^19]:    *, **, ${ }^{* * * ~}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^20]:    *, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^21]:    *, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

[^22]:    *, ${ }^{* *},{ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^23]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^24]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^25]:    *, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

[^26]:    *, **, *** = Significant at $90 \%, 95 \%$, or $99 \%$

[^27]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^28]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^29]:    *, **, ${ }^{* * *}=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^30]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^31]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^32]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^33]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^34]:    $*, * *, * * *=$ Significant at $90 \%, 95 \%$, or $99 \%$

[^35]:    *, **, *** $=$ Significant at $90 \%, 95 \%$, or $99 \%$

