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ABSTRACT

This study aims at identifying procurement policies assessment in the Gaza strip Non Governmental Organizations (NGOs). This is to figure out strengthens and weakness in procurement current activities at organizations subject to this study.

This research is mainly based on the analytical descriptive method since it depends on accurate description of reality as it is quantitatively and qualitatively. The study sample includes NGOs in the Gaza strip which are numbered 262 according to Gaza strip NGOs directory issued in 2007, United Nations coordination office.

The researcher uses a random group sample of 70 NGOs of Gaza strip to distribute two questionnaires to each organization to be filled by employees in administrative levels: Chairmen of Board, General Directors, Administrative and financial managers or procurement employees.

The research outcome is a group of results which most important states that most organizations apply minimum purchasing quantity regardless to any market economical considerations. Also, these organizations don't apply purchasing policy for sake of speculation since they have written procurement policies and purchasing procedures are according to these policies as current policies don't cover all relates to procurement. Thus, these policies need modification to cope with work requirements since such policies are not evaluated regularly for strengthens and weakness point's.

The researcher concluded certain recommendations to raise procurement activities levels, most importantly.

Organizations have to take in account the economic sides of markets before carrying out procurement procedures since a marketing study should be carried out to figure out purchased items prices and the quantities available in markets. Besides, the necessity of re-evaluation of current procurement policies to cover all sides related to purchases and the regular evaluation to enhance strengthens and weakness points , in addition to holding workshops , symposiums for employees working in the field to ensure their awareness of procurement policies and procedures so that they quietly understand them. Finally, Head Administration carrying out training courses needs to increase skills in this field.

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West Bank and Gaza: Country Procurement Assessment

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The World Bank Procurement Regulations: A critical analysis of the enforcement mechanism and of the application of secondary policies in financed projects.

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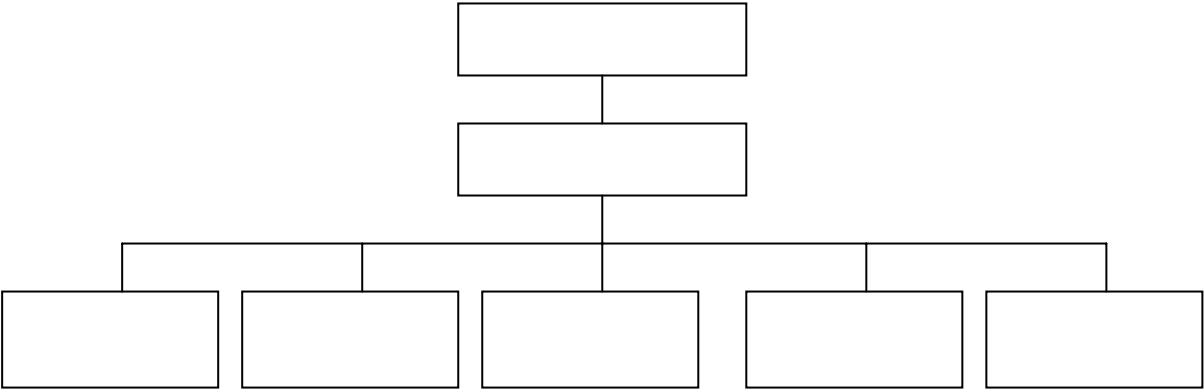
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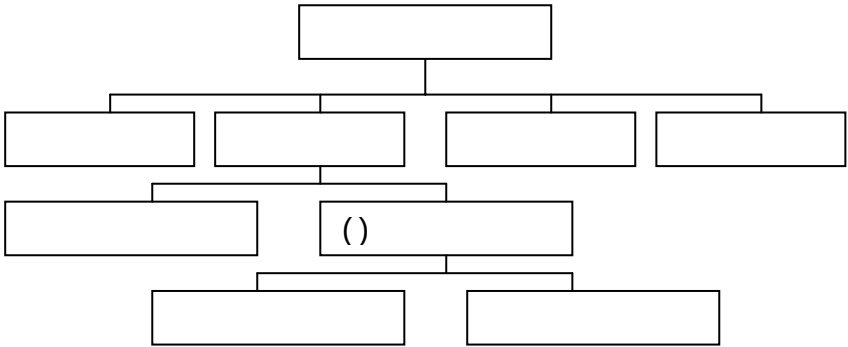
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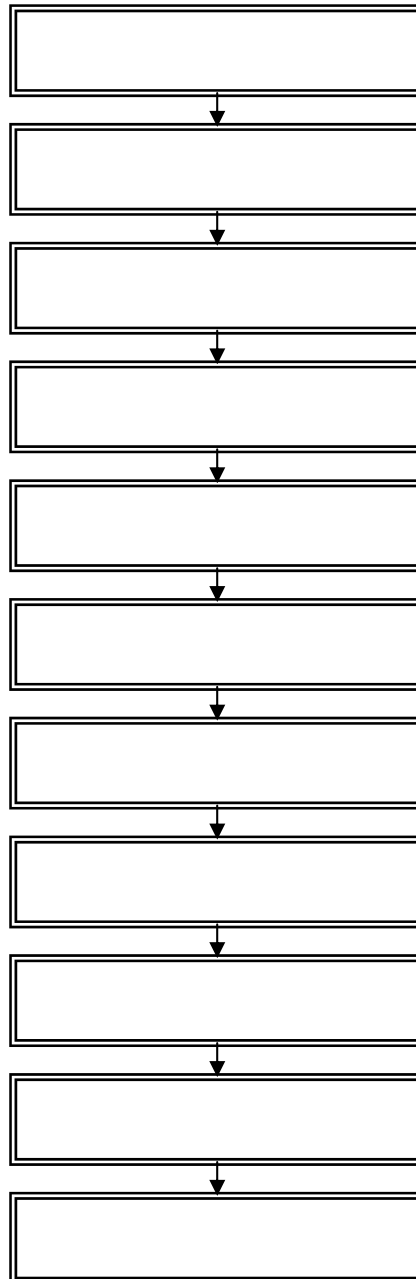
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(Statistical Package for Social Science) SPSS

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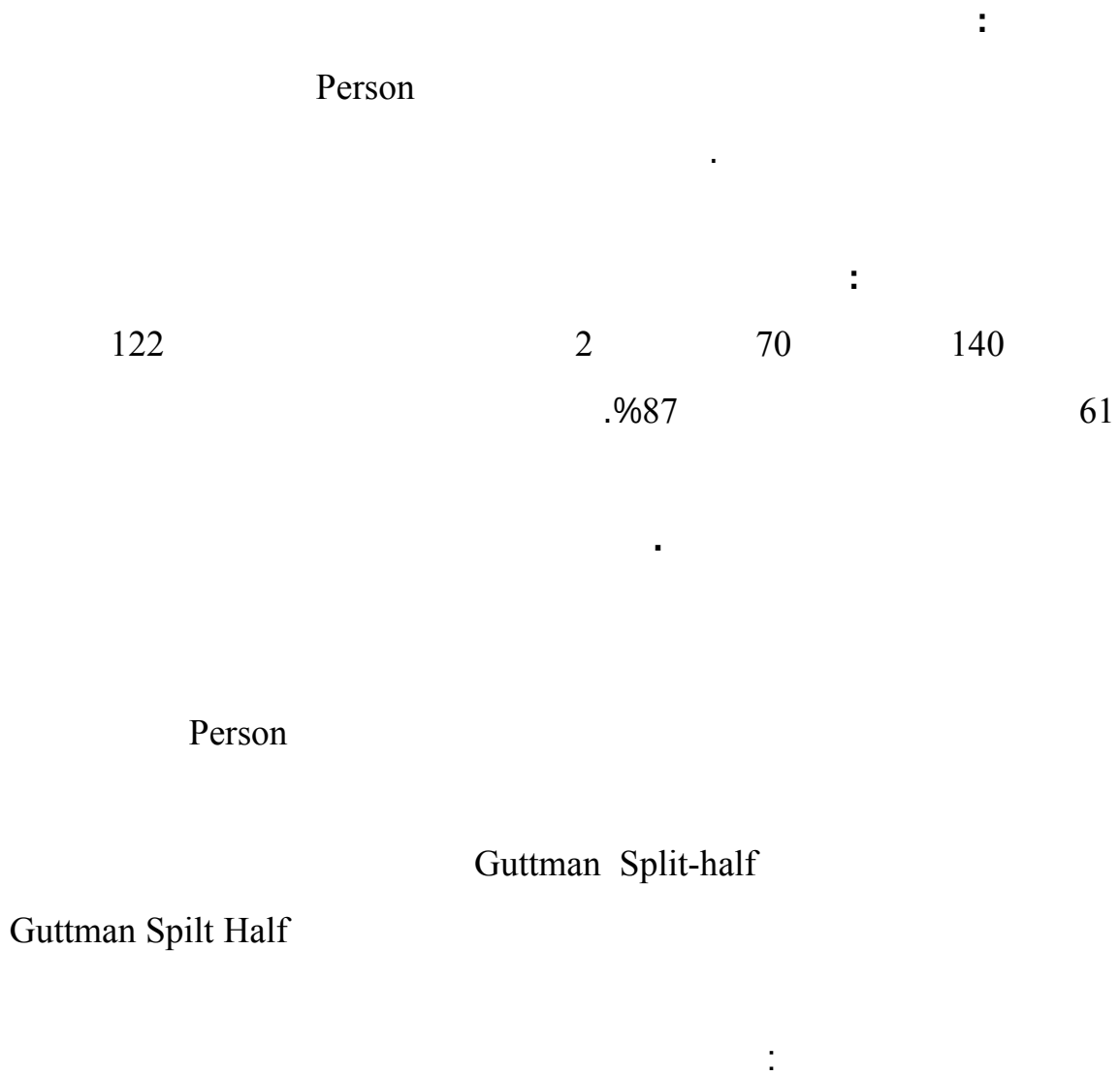
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• كتابة وطباعة التقارير



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	0.001	.421**		1
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	0.001	.511**		6
	0.001	.535**		7
	0.001	.614**		8
	0.028	.199**		9
	0.001	.692**		10
	0.001	.686**		11
	0.04	.170**		12
	0.001	.628**		13
	0.001	.557**		14
	0.001	.553**		15
	0.001	.734**		16
	0.001	.620**		17
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Guttman Spilt Half

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	Sig.	Person		
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	0.001	.671**		2
	0.001	.733**		3
	0.001	.686**		4
	0.001	.661**		5
	0.001	.550**		6
	0.001	.791**		7
	0.001	.761**		8
	0.001	.775**		9
	0.001	.787**		10
	0.001	.789**		11
	0.001	.676**		12
	0.001	.560**		13
	0.001	.679**		14
	0.001	.657**		15
	0.001	.576**		16

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	0.001	.678**		6
	0.001	.616**		7
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	0.02	.422**		9
	0.001	.500**		10
	0.001	.440**		11
	0.001	.343**		12
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	0.001	.485**		14
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	0.001	.414**		17
	0.001	.589**		18
	0.001	.602**		19
	0.001	.431**		20
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(0.122) (0.680)
0.05 Sig.

Guttman Spilt Half

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	Sig.	Person		
	0.001	.666**		1
	0.002	.51**		2
	0.003	.269**		3
	0.001	.704**		4
	0.001	.592**		5
	0.001	.687**		6

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Guttman Spilt Half

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	0.001	.457**		1
	0.001	.438**		2
	0.001	.600**		3
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	0.001	.532**		5
	0.001	.655**		6
	0.001	.640**		7
	0.001	.769**		8
	0.001	.762**		9
	0.001	.812**		10

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(0.282) (0.812)

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Half Guttman Spilt

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Sig.		Person		
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0.001	0.754	.885**		2
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0.001	0.606	.766**		5

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Sig.		Person		
0.001	0.791	.763**		1
0.001	0.920	.885**		2
0.001	0.811	.807**		3
0.001	0.392	.513**		4
0.001	0.796	.766**		5

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T One Sample Kolmogorov – Smirnov Test

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0.765	0.667	21		3
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0.221	1.049	10		5
0.146	1.145	71		

Kolmogorov – Smirnov – (15)

(Sig. > 0.05)

.

One Sample T test

T

Sig.

(16)

Sig														
			%		%		%		%		%			
0.000	83.1	4.16	34.4	42	54.1	66	4.1	5	7.4	9	0	0		1
0.000	75.1	3.75	26.2	32	42.6	52	14.8	18	13.1	16	3.3	4		2
0.000	77.5	3.88	36.1	44	38.5	47	8.5	10	11.5	14	5.7	7		3
0.000	33.1	1.66	0.8	1	5.7	7	4.1	5	36.9	46	52.5	64		4
0.000	49.2	2.46	4.1	5	21.3	26	19.7	24	26.2	32	28.7	35	JIT	5
0.000	80.3	4.02	44.3	54	28.7	35	15.6	19	7.4	9	4.1	5		6
0.000	77.5	3.88	24.6	30	48.4	59	18	22	5.7	7	2.5	3		7
0.000	80.2	4.01	27.9	34	53.3	65	13.1	16	3.3	4	2.5	3		8
0.000	61.8	3.09	9.8	12	27.9	34	26.2	32	33.6	41	2.5	3		9
0.000	83.3	4.16	32	39	55.7	68	9.8	12	1.6	2	0.8	1		10
0.000	71.3	3.57	13.9	17	48.4	59	19.7	24	16.4	20	1.6	2		11
0.000	69.2	3.46	9	11	50.8	62	18.9	23	19.7	24	1.6	2		12

(16)

Sig														
			%		%		%		%		%			
0.000	85.4	4.27	44.3	54	44.3	54	7.4	9	2.5	3	1.6	2		13
0.000	87.2	4.36	43.4	53	51.6	63	3.3	4	0.8	1	0.8	1		14
0.000	81.2	4.06	36.9	45	41.8	51	13.1	16	6.6	8	1.6	2		15
0.000	82.0	4.10	36.1	44	45.9	56	12.3	15	3.3	4	2.5	3		16
0.000	79.0	3.95	26.2	32	52.5	64	12.3	15	8.2	10	0.8	1		17
0.000	72.8	3.64	11.5	14	59	72	17.2	21	6.6	8	5.7	7		18
0.000	73.84	3.69												

(16)

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(1)

-1

(83.1)

(4.16)

(0.05)

(0.000) Sig.

.

(2)

-2

Sig.

(75.1)

(3.75)

(0.05)

(0.000)

.(

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			(3)	-3
Sig.	(77.5)	(3.88)		
			(0.05)	(0.000)
			(1992)	
			—	

			(4)	-4
	(33.1)	(1.66)		
			(0.05)	(0.000) Sig.

JIT			(5)	-5
Sig.	(49.2)	(2.46)		
			(0.05)	(0.000)

			(6)	-6
	(80.3)	(4.02)		
			(0.05)	(0.000) Sig.

			(7)	-7
Sig.	(77.5)	(3.88)		
			.(0.05)	(0.000)
			(8)	-8
Sig.	(80.2)	(4.01)		
			(0.05)	(0.000)
			.	
			(9)	-9
(0.000) Sig.	(61.8)	(3.09)		
			(0.05)	
	(2004)			
			.	
			(10)	-10
(83.3)	(4.16)			
		(0.05)	(0.000) Sig.	
			.	
			(11)	-11
(71.3)	(3.57)			
		(0.05)	(0.000) Sig.	
		(2001)		
			.	

			(12)	- 12
(69.2)	(3.46)			
		(0.05)	(0.000) Sig.	
.				
			(13)	- 13
	(0.000) Sig.	(85.4)	(4.27)	
			(0.05)	
(2002)			" "	
			(14)	- 14
(87.2)	(4.36)			
		(0.05)	(0.000) Sig.	
	(1992)			
	—			
			(15)	- 15
Sig.	(81.2)	(4.06)		
			(0.05)	(0.000)
			(16)	- 16
(4.10)				
	(0.05)	(0.000) Sig.	(82.0)	
.				

			(17)	-17
(79.0)	(3.95)			
		(0.05)	(0.000) Sig.	
	(2006)			
.				
			(18)	-18
(72.8)	(3.64)			
		(0.05)	(0.000) Sig.	
.				
	(0.000) Sig.	(73.84)	(3.69)	
				(0.05)

West (2004)

Bank and Gaza: Country Procurement Assessment

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(17)

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Sig														
			%		%		%		%		%			
0.000	91.5	4.57	59	72	39.3	48	1.6	2	0	0	0	0		1
0.000	90.8	4.54	59	72	37.7	46	1.6	2	1.6	2	0	0		2
0.000	93.0	4.65	70.5	86	27	33	0	0	1.6	2	0.8	1		3
0.000	88.7	4.43	56.6	69	36.1	44	3.3	4	2.5	3	1.6	2		4
0.000	84.1	4.20	47.5	58	37.7	46	5.7	7	5.7	7	3.3	4		5
0.000	88.7	4.43	54.9	67	35.2	43	9	11	0	0	0.8	1		6
0.000	89.5	4.48	59.8	73	32.8	40	3.3	4	3.3	4	0.8	1		7
0.000	88.7	4.43	59	72	31.1	38	4.9	6	4.1	5	0.8	1		8
0.000	92.5	4.62	66.4	81	31.1	38	0.8	1	1.6	2	0	0		9
0.000	89.3	4.47	59	72	34.4	42	2.5	3	2.5	3	1.6	2		10

(17)

Sig														
			%		%		%		%		%			
0.000	90.3	4.52	59	72	36.1	44	2.5	3	2.5	3	0	0		11
0.000	89.5	4.48	54.1	66	41.8	51	1.6	2	2.5	3	0	0		12
0.000	76.2	3.81	27.9	34	37.7	46	23	28	10.7	13	0.8	1		13
0.000	88.4	4.42	55.7	68	35.2	43	4.9	6	3.3	4	0.8	1		14
0.000	89.2	4.46	56.6	69	37.7	46	2.5	3	1.6	2	1.6	2		15
0.000	87.4	4.37	53.3	65	36.1	44	6.6	8	2.5	3	1.6	2		16
0.000	88.61	4.43												

(17)

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(1) .1

(4.57)

.(0.05) (0.000) Sig. (91.5)

(2) .2

(90.8) (4.54)

(0.05) (0.000) Sig.

(3) .3

Sig. (93.0) (4.65)

(0.05) (0.000)

			(4)	.4
	(88.7)	(4.43)		
			(0.05)	(0.000) Sig.
	(1992)			
		.		
			(5)	.5
Sig.	(84.1)	(4.20)		
			.(0.05)	(0.000)
			(6)	.6
	(4.43)			
		(0.05)	(0.000) Sig.	(88.7)

West Bank and Gaza: Country Procurement (2004)

				Assessment
		.		
			(7)	.7
	(89.5)	(4.48)		
			(0.05)	(0.000) Sig.
(2006)				
			.	
			(8)	.8
	(4.43)			
		(0.05)	(0.000) Sig.	(88.7)

			(9)	.9
(92.5)	(4.62)			
		(0.05)	(0.000) Sig.	
		.		
			(10)	.10
(4.47)				
	(0.05)	(0.000) Sig.	(89.3)	
			.	
			(11)	.11
(90.3)	(4.52)			
		.(0.05)	(0.000) Sig.	
			(12)	.12
(89.5)	(4.48)			
		.(0.05)	(0.000) Sig.	
			(13)	.13
	(3.81)			
	(0.05)	(0.000) Sig.	(76.2)	
		.		
			(14)	.14
(88.4)	(4.42)			
		.(0.05)	(0.000) Sig.	
			(15)	.15
(0.000) Sig.	(89.2)	(4.46)		
			(0.05)	
			(16)	.16
(4.37)				

(0.05) (0.000) Sig. (87.4)

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Sig. (88.61) (4.43) ()
(0.05) (0.000)

: Blomberg (2006)

Case Study at Developing a strategic Procurement Process

Bolidens AB

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(18)

Sig														
			%		%		%		%		%			
0.000	77.9	3.89	37.7	46	31.1	38	15.6	19	13.9	17	1.6	2		1
0.000	83.3	4.16	41	50	45.9	56	4.1	5	6.6	8	2.5	3		2
0.000	83.1	4.16	35.2	43	50	61	9.8	12	4.9	6	0	0		3
0.000	77.5	3.88	23.8	29	50	61	17.2	21	8.2	10	0.8	1		4
0.000	73.3	3.66	18	22	49.2	60	15.6	19	15.6	19	1.6	2		5
0.000	87.7	4.39	50.8	62	40.2	49	5.7	7	3.3	4	0	0		6
0.000	84.3	4.21	42.6	52	42.6	52	9.8	12	4.1	5	0.8	1		7
0.000	83.1	4.16	43.4	53	36.9	45	11.5	14	8.2	10	0	0		8
0.000	56.2	2.81	13.9	17	20.5	25	11.5	14	41	50	13.1	16		9
0.000	86.1	4.30	43.4	53	48.4	59	3.3	4	4.9	6	0	0		10
0.000	87.4	4.37	42.6	52	51.6	63	5.7	7	0	0	0	0		11

(18)

Sig														
			%		%		%		%		%			
0.000	83.1	4.16	28.7	35	62.3	76	4.9	6	4.1	5	0	0		12
0.000	76.9	3.84	21.3	26	54.1	66	13.9	17	9	11	1.6	2		13
0.000	76.7	3.84	24.6	30	48.4	59	16.4	20	7.4	9	3.3	4		14
0.000	60.3	3.02	12.3	15	29.5	36	21.3	26	21.3	26	15.6	19		15
0.000	64.6	3.23	16.4	20	34.4	42	18.9	23	16.4	20	13.9	17		16
0.000	65.3	3.26	17.2	21	34.4	42	18.9	23	16.4	20	13.1	16		17
0.000	86.7	4.34	46.7	57	44.3	54	4.9	6	4.1	5	0	0		18
0.000	88.5	4.43	51.6	63	40.2	49	7.4	9	0.8	1	0	0		19
0.000	72.8	3.64	26.2	32	39.3	48	9.8	12	21.3	26	3.3	4		20
0.000	86.4	4.32	44.3	54	45.9	56	7.4	9	2.5	3	0	0		21
0.000	78.15	3.90												

(18)

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				:(1)	.1
Sig.	(77.9)	(3.89)	(0.05)	(0.000)	
			.		
				:(2)	.2
	(83.3)	(4.16)	(0.05)	(0.000)	Sig.
				:(3)	.3
Sig.	(83.1)	(4.16)	(0.05)	(0.000)	
			.		
				:(4)	.4
Sig.	(77.5)	(3.88)	(0.05)	(0.000)	
				.	
				:(5)	.5
Sig.	(73.3)	(3.66)	(0.05)	(0.000)	
				.	
				:(6)	.6
	(4.39)				
		(0.05)	(0.000)	Sig.	(87.7)
			.		

Model	Adjusted R ²	Delta R ²	Delta F	Delta p	Model	Adjusted R ²	Delta R ²	Delta F	Delta p
Model 1	.78				Model 2	.83	.05	4.21	.04
Model 3	.87	.10	10.30	.000	Model 4	.86	-.01	4.30	.04
Model 5	.91	.04	10.30	.000	Model 6	.91	.00	4.37	.04
Model 7	.92	.01	10.30	.000	Model 8	.93	.01	4.16	.04
Model 9	.93	.00	10.30	.000	Model 10	.96	.03	3.84	.06

					:(14)	.14
(0.000) Sig.	(76.7)	(3.84)			(0.05)	
					.	
					:(15)	.15
(60.3)		(3.02)				
			(0.05)	(0.000) Sig.		
.						
					:(16)	.16
(64.6)		(3.23)				
			(0.05)	(0.000) Sig.		
					.	
					:(17)	.17
	(3.26)					
		(0.05)	(0.000) Sig.	(65.3)		
					.	
					:(18)	.18
Sig.	(86.7)	(4.34)				
			(0.05)	(0.000)		
					:(19)	.19
Sig.	(88.5)	(4.43)				
			.(0.05)	(0.000)		

				:(20)	.20
(0.000) Sig.	(72.8)	(3.64)			
			(0.05)		
				.	
				:(21)	.21
	(4.32)				
		(0.05)	(0.000) Sig.	(86.4)	
"			" : (2006)		

(0.05)	(0.000) Sig.	(78.15)	(3.90)
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: Blomberg (2006)

Case Study at Bolidens AB Developing a strategic Procurement Process

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(19)

Sig														
			%		%		%		%		%			
0.000	71.8	3.59	23.8	29	35.2	43	20.5	25	17.2	21	3.3	4		1
0.000	58.5	2.93	4.9	6	31.1	38	22.1	27	35.2	43	6.6	8		2
0.000	83.6	4.18	36.1	44	49.2	60	12.3	15	1.6	2	0.8	1		3
0.000	76.6	3.83	18.9	23	54.9	67	18	22	6.6	8	1.6	2		4
0.000	78.5	3.93	27	33	51.6	63	10.7	13	0.8	1	0.8	1		5
0.000	65.4	3.27	14.8	18	24.6	30	41	50	12.3	15	7.4	9		6
0.000	72.40	3.62												

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(19)

.1 (1):

Sig. (86.7) (3.59)

(0.05) (0.000)

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": (2006)

The دراسة MARTA DE CASTRO MEIRELES, LL.M. (2006) ،

World Bank Procurement Regulations: A critical analysis of the enforcement mechanism and of the application of secondary policies

□

(0.05)

(3) .3

.(0.05)

(4) .4

(0.05)

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(2002)

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.(0.05)

(6) .6

(0.05)

(0.000) Sig. (86.7)

West Bank and Gaza: Country (2004)

Procurement Assessment

(0.05) (0.000) Sig. (72.40) (3.62)
" : (2006)

The دراسة MARTA DE CASTRO MEIRELES, LL.M. (2006) ،

World Bank Procurement Regulations: A critical analysis of the enforcement mechanism and of the application of secondary policies in financed projects. والتي تبين أن

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Sig														
			%		%		%		%		%			
0.000	89.7	4.48	50.8	62	46.7	57	2.5	3	0	0	0	0		1
0.000	88.7	4.43	47.5	58	48.4	59	4.1	5	0	0	0	0		2
0.000	87.2	4.36	47.5	58	42.6	52	8.2	10	1.6	2	0	0		3
0.000	56.6	2.83	7.4	9	21.3	26	27	33	35.2	43	9	11		4
0.000	76.2	3.81	22.1	27	48.4	59	18.9	23	9.8	12	0.8	1		5
0.000	73.8	3.69	13.1	16	56.6	69	18.9	23	9	11	2.5	3		6
0.000	70.8	3.54	16.4	20	41.8	51	25.4	31	12.3	15	4.1	5		7
0.000	75.1	3.75	27.9	34	36.9	45	20.5	25	12.3	15	2.5	3		8
0.000	72.5	3.62	23	28	36.9	46	21.3	26	17.2	21	1.6	2		9
0.000	70.8	3.54	18.9	23	37.7	46	24.6	30	16.4	20	2.5	3		10
0.000	76.13	3.80												

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Sig. (89.7) (4.48)

(0.05) (0.000)

(2000)

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 : (2) .2
 Sig. (88.7) (4.43)
 (0.05) (0.000)

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 : (3) .3
 (0.000) Sig. (87.2) (4.36)
 (0.05)

West Bank and Gaza: Country (2004)

Procurement Assessment

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 : (4) .4
 (56.6) (2.83)
 (0.05) (0.000) Sig.

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 : (5) .5
 Sig. (76.2) (3.81)
 (0.05) (0.000)

- 123 -

(0.05)	(0.000) Sig.	(76.13)	(3.80)
	" (2000)		

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Sig.	Person		.
0.001	0.366**		1/1

(21)

.(0.05)

(0.001)

(0.366)

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(2006)

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Sig.	Person		.
0.001	0.673**		1/2

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.(0.05)

(0.001)

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Sig.	Person		.
0.001	0.304**		2

(23)

.(0.05)

(0.001)

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(2001)

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(MEIRELES 2006) والتي أوصت بعدم

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Sig.	Person		.
0.001	0.466**		3

(24)

(0. 466)

.(0.05)

(0.001)

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	F				
0.828	0.297	66.63	25	30	20
		66.11	48	40	30
		66.38	49		40
		66.43	122		
0.504	0.785	68.92	25	30	20
		71.81	48	40	30
		70.77	49		40
		70.89	122		
0.072	2.398	78.17	25	30	20
		83.55	48	40	30
		82.13	49		40
		82.06	122		
0.571	0.672	21.71	25	30	20
		21.72	48	40	30
		21.69	49		40
		21.76	122		
0.392	1.009	37.33	25	30	20
		37.87	48	40	30
		38.31	49		40
		38.07	122		
0.323	1.174	272.75	25	30	20
		281.06	48	40	30
		279.27	49		40
		279.20	122		

(25)

1.174

F

(0.05)

279.20

0.323 =

(26)

	F				
0.203	1.511	73.0	3		
		65.2	9		
		66.7	86		
		63.7	20		
		71.3	4		
		66.4	122		
0.473	0.889	77.0	3		
		67.4	9		
		71.0	86		
		70.5	20		
		73.3	4		
		70.9	122		
0.122	2.983	81.1	3		
		76.7	9		
		82.0	86		
		81.3	20		
		92.8	4		
		82.1	122		
0.172	1.627	23.7	3		
		22.6	9		
		21.6	86		
		21.3	20		
		24.3	4		
		21.8	122		
0.161	2.316	35.5	3		
		38.0	9		
		38.2	86		
		35.9	20		
		42.5	4		
		38.1	122		
0.149	2.456	251.5	3		
		269.9	9		
		279.5	86		
		272.7	20		
		303.3	4		
		279.2	122		

(26)

F

(0.05)

.279.20

0.049 =

2.456

(27)

	F				
0.194	1.664	67.2	30	5	
		64.4	40	10 5	
		67.4	47	10	
		66.3	117		
0.069	2.738	68.2	30	5	
		70.3	40	10 5	
		72.6	47	10	
		70.7	117		
0.435	0.839	79.8	30	5	
		82.5	40	10 5	
		82.2	47	10	
		81.7	117		
0.973	0.027	21.7	30	5	
		21.6	40	10 5	
		21.8	47	10	
		21.7	117		
0.481	0.736	37.9	30	5	
		37.1	40	10 5	
		38.5	47	10	
		37.9	117		
0.374	0.991	274.8	30	5	
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		79.8	30		
0.769	0.294	21.8	92		
		21.6	30		
0.542	0.612	38.2	92		
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0.269	1.110	280.7	92		
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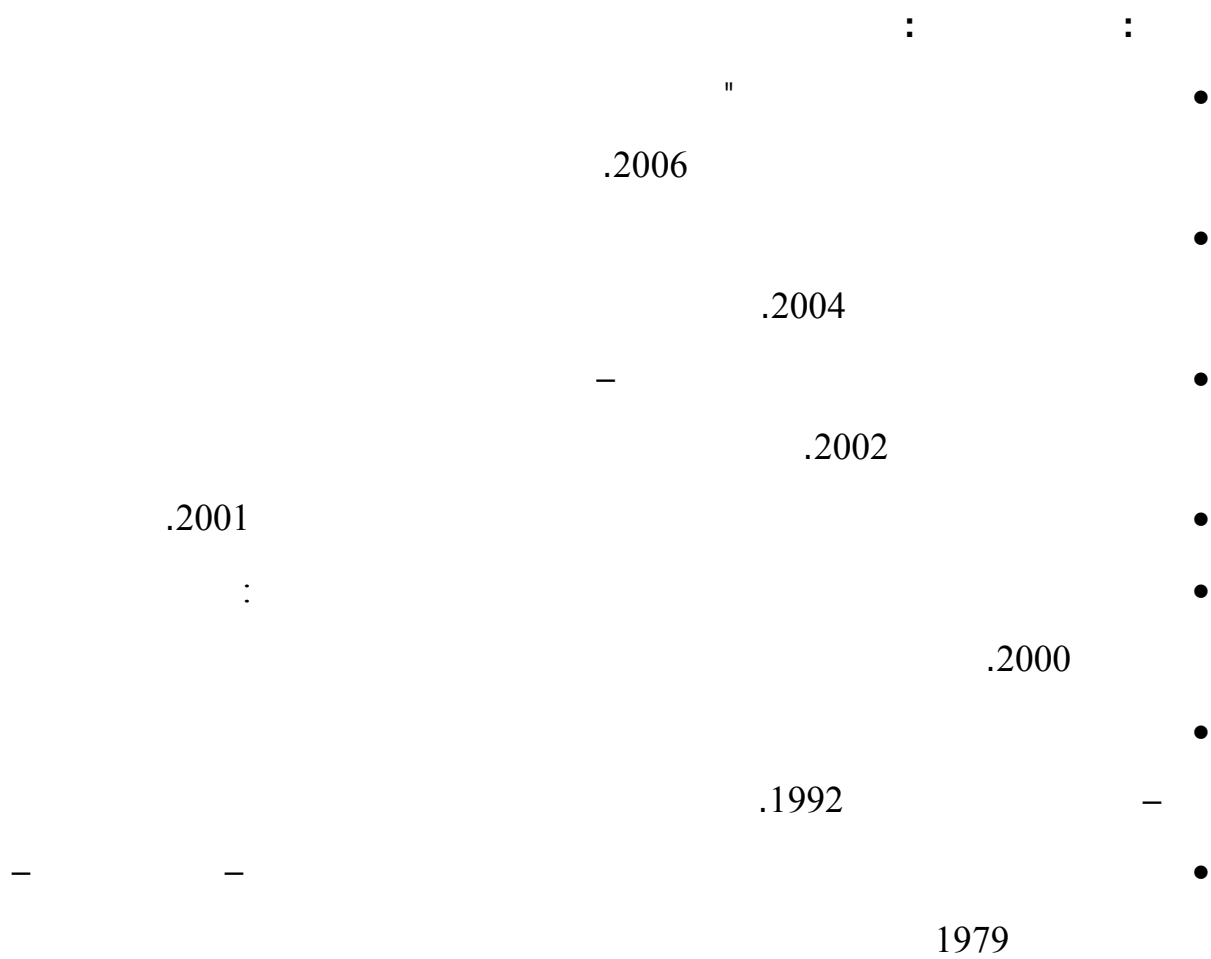
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